Overwhelmed Law Firm Drowning in Administrative Tasks



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A "boutique law firm" specializing in commercial and employment law, has built a reputation for delivering tailored legal strategies to SMEs. But with growing demand, partners and senior solicitors are buried under back-office tasks — from case file management to client follow-ups — pulling them away from high-value legal work.

They face challenges like:

- <u>Slow case intake</u>: Lawyers spend too much time collecting client details and drafting initial documents instead of focusing on strategy.
- <u>Case admin bottlenecks:</u> Paralegals are swamped with file organization, court date tracking, and client communication.
- <u>Billing inefficiencies</u>: Time entries pile up, causing delayed invoices and missed revenue.
- <u>Limited marketing presence</u>: Their website and social channels lack consistent updates, missing opportunities to attract corporate clients.



Our Complete Legal Outsourcing Solution



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Recruitment as a Service (RaaS)

<u>Role Definition:</u> We collaborate with "boutique law firm" to define key support roles — from Legal Admin Assistants to Billing Coordinators — ensuring a clear breakdown of responsibilities and skill requirements.

<u>Talent Sourcing:</u> We identify professionals with legal support experience, familiar with software like Clio or PracticePanther, and who understand the confidentiality and precision law firms require.

<u>Candidate Vetting:</u> We screen for accuracy, confidentiality, and problemsolving skills — ensuring new hires integrate seamlessly with "boutique law firm's" workflows.

<u>Interview Coordination:</u> We handle interview scheduling around court dates and client meetings to avoid disrupting case timelines.

<u>Integration Strategy Call:</u> We advise on which roles are best kept in-house (e.g., paralegals) and which can be outsourced to virtual assistants — ensuring maximum efficiency without sacrificing legal quality.



Employer of Record (EOR)

<u>Legal and HR Compliance</u>: Dlg8 takes on the legal responsibility of hiring, ensuring local employment laws and tax regulations are fully adhered to — freeing "boutique law firm" from employment risks.

<u>Payroll and Benefits Management:</u> We handle salary payments, statutory benefits, and optional perks, ensuring offshore staff are paid on time, every time — without "boutique law firm" handling payroll logistics.

Onboarding and Contracts: Dlg8 manages employment contracts, ensuring they're tailored to the legal industry and the firm's specific needs.



Employee Engagement Services

<u>Performance Monitoring:</u> We track productivity and efficiency metrics, providing regular performance reports to "boutique law firm's" leadership—ensuring the team delivers consistent value.

<u>Learning & Development</u>: Access to Dlg8's skill development resources — tailored to legal support roles — ensures staff continuously upskill on legal processes, technology, and client communication.

<u>Engagement & Retention:</u> We facilitate team check-ins, employee recognition programs, and even virtual social events to keep the team motivated and connected — reducing turnover and burnout.

<u>Wellbeing Support:</u> We offer access to mental health and wellbeing resources, ensuring staff feel supported — crucial in the high-pressure legal environment.



The Outcome:

- <u>Faster case intake</u>: A Legal Admin Assistant manages client intake forms, gathers documentation, and prepares initial case files getting matters moving faster.
- <u>Streamlined case management:</u> A Dlg8 Case Admin tracks deadlines, files documents, and updates clients, ensuring no task falls through the cracks.
- <u>Billing on time, every time:</u> A Billing Coordinator handles time entry, invoice generation, and payment follow-ups improving cash flow and reducing admin burdens.



The Outcome:

- Enhanced online presence: A Social Media Admin shares client wins (anonymized where needed), legal insights, and service promotions on LinkedIn positioning "boutique law firm" as a go-to expert for SMEs.
- <u>Compliance, covered:</u> With Dlg8 as their Employer of Record, "boutique law firm" operates confidently, knowing employment regulations, payroll, and contracts are all taken care of.
- <u>Engaged, high-performing team:</u> Regular performance insights, learning opportunities, and wellbeing support keep the team motivated and productive reducing burnout and turnover.

