



PRIMER - SELF ASSESSMENT

Are you ready to *Lean Forward*?

Take some time to go through the questions below. Don't worry, this isn't a test so you don't have to worry about right or wrong answers - just answer the questions honestly on our scientific scale of "Huh?" to "You bet!"

A clear and compelling **True North** (mission, vision, values, higher purpose) has been defined for the business.

Huh?

Sort of

You bet!

There is a **leadership system** in place that drives consistent business results.

Huh?

Sort of

You bet!

All team members know how their role and responsibilities are **aligned** to the high-level business goals.

Huh?

Sort of

You bet!

There is a **visual metrics system** to know if the teams/departments and company is winning or losing.

Huh?

Sort of

You bet!

Meetings are **concise, consistent**, and generate **clear** outcomes

Huh?

Sort of

You bet!

Strong hiring, onboarding, training, development, and feedback systems are in place to attract and retain **top talent**.

Huh?

Sort of

You bet!

Assets are regularly and **proactively maintained** with the highest attention to continued quality and performance output.

Huh?

Sort of

You bet!

All team members would answer the above questions with the same answer.

Huh?

Sort of

You bet!

It's fully understood throughout the business how you are **unique from your competitors**.

Hint: it's not your people, experience, quality, or prices.

Huh?

Sort of

You bet!

If you answered **Huh?** or **Sort of** to any of the questions, you may want to consider reaching out to LeanFWD to see how we can partner with you to help elevate your results to **You bet!** If you answered **You bet!** to all of the questions above then we would LOVE to connect and learn from your outstanding systems and practices.