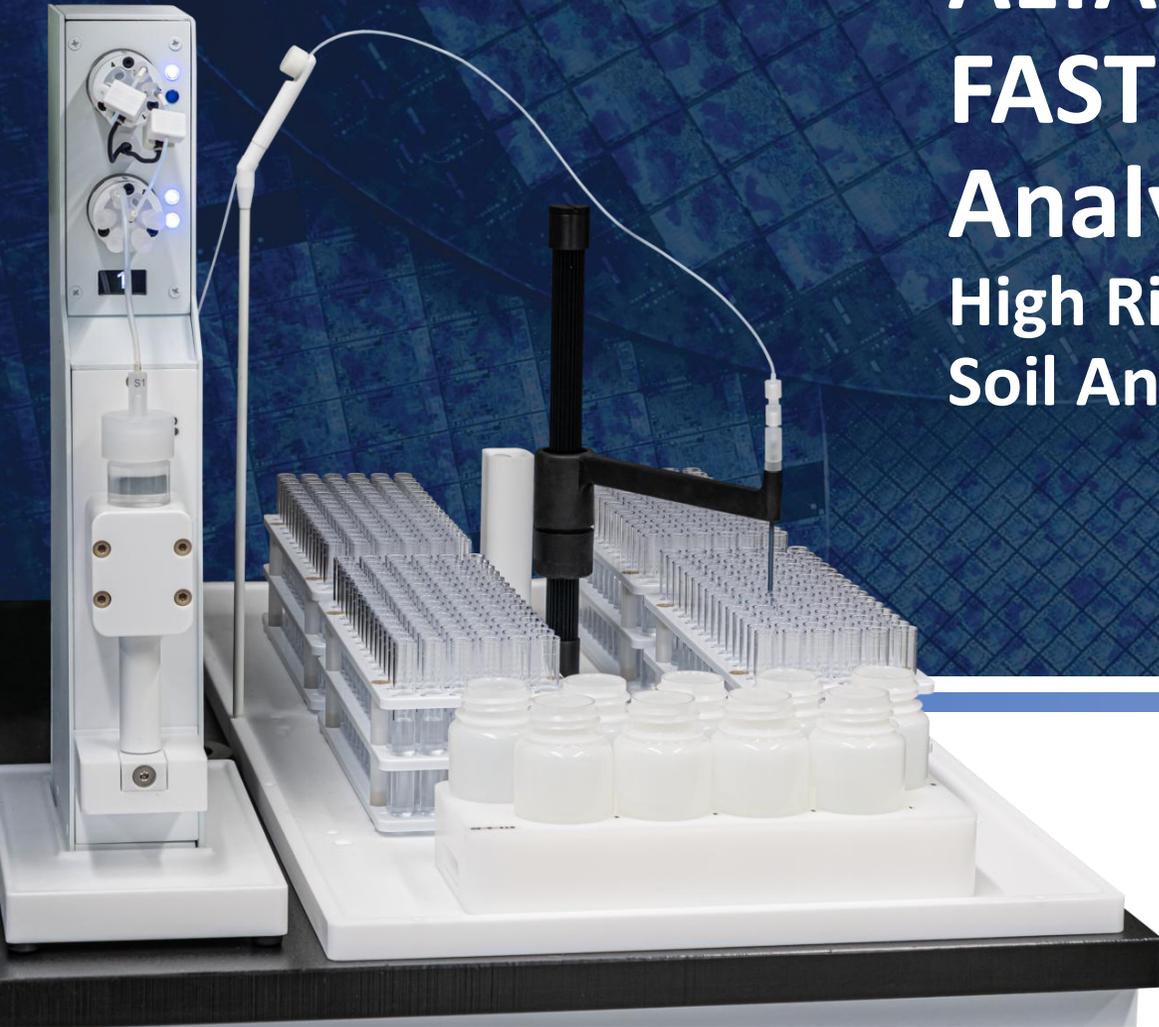




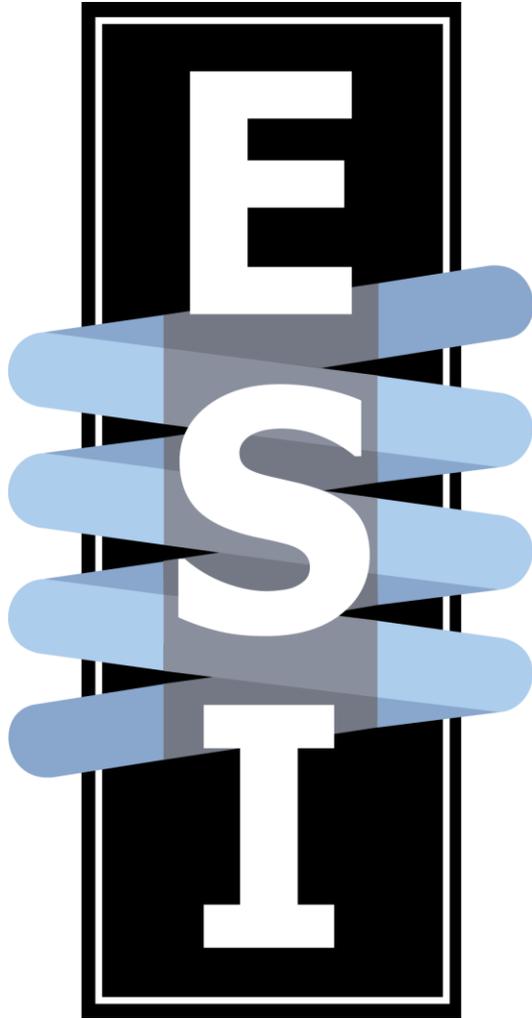
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ALTA Winter Meeting - FASTFluidic Automation for Soil Analysis: High Rinse Out/High-throughput Agricultural Soil Analysis



Today's Topics



- **Company Introduction**
- **High-throughput Soil Analyses with High Rinseout**
FASTFluidic FilterProbe Soil
- **Laser Ablation-ICP/ICPMS**
SolidSample ICPMS
- **Automated Liquid Handling Systems**
DilutionStation, FiltrationStation, TRAXStation



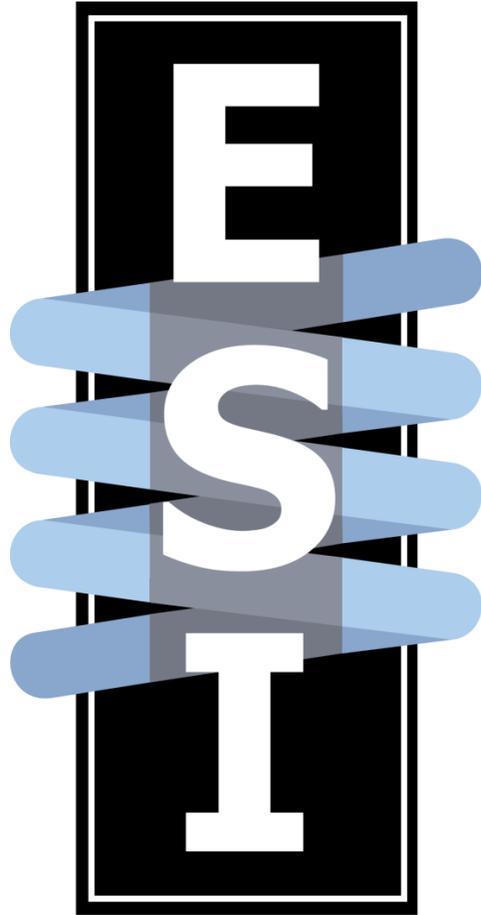


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Company Introduction

ESI Company Introduction



Our Mission

Empower laboratories to *push the boundaries of possibility* through innovative and reliable automation solutions



Trusted manufacturer of Automation for **Over 25 years**



Worldwide Automation Leader for Variety of Markets and Industries

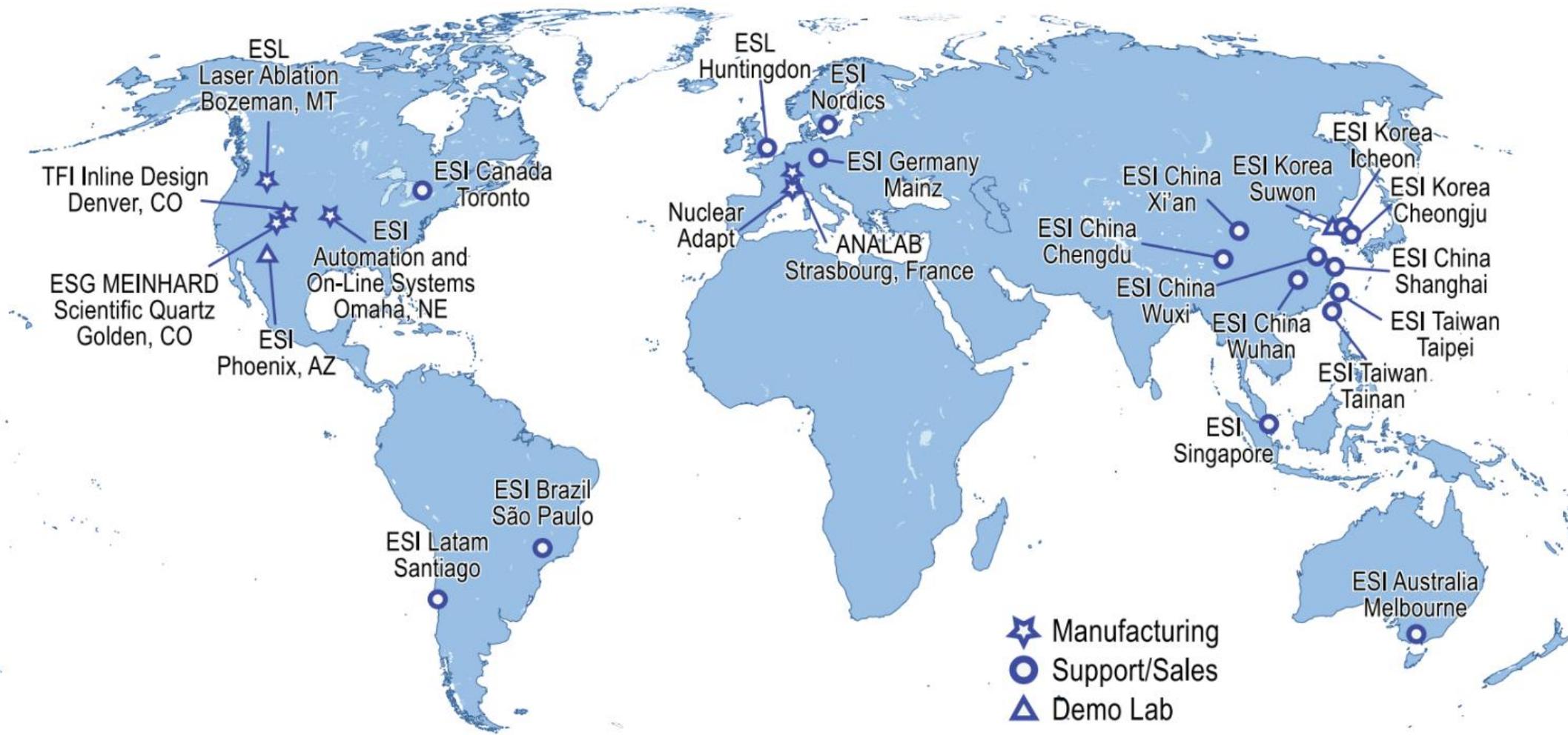
- Environmental
- Clinical & Life Sciences
- Semiconductor
- And much more!

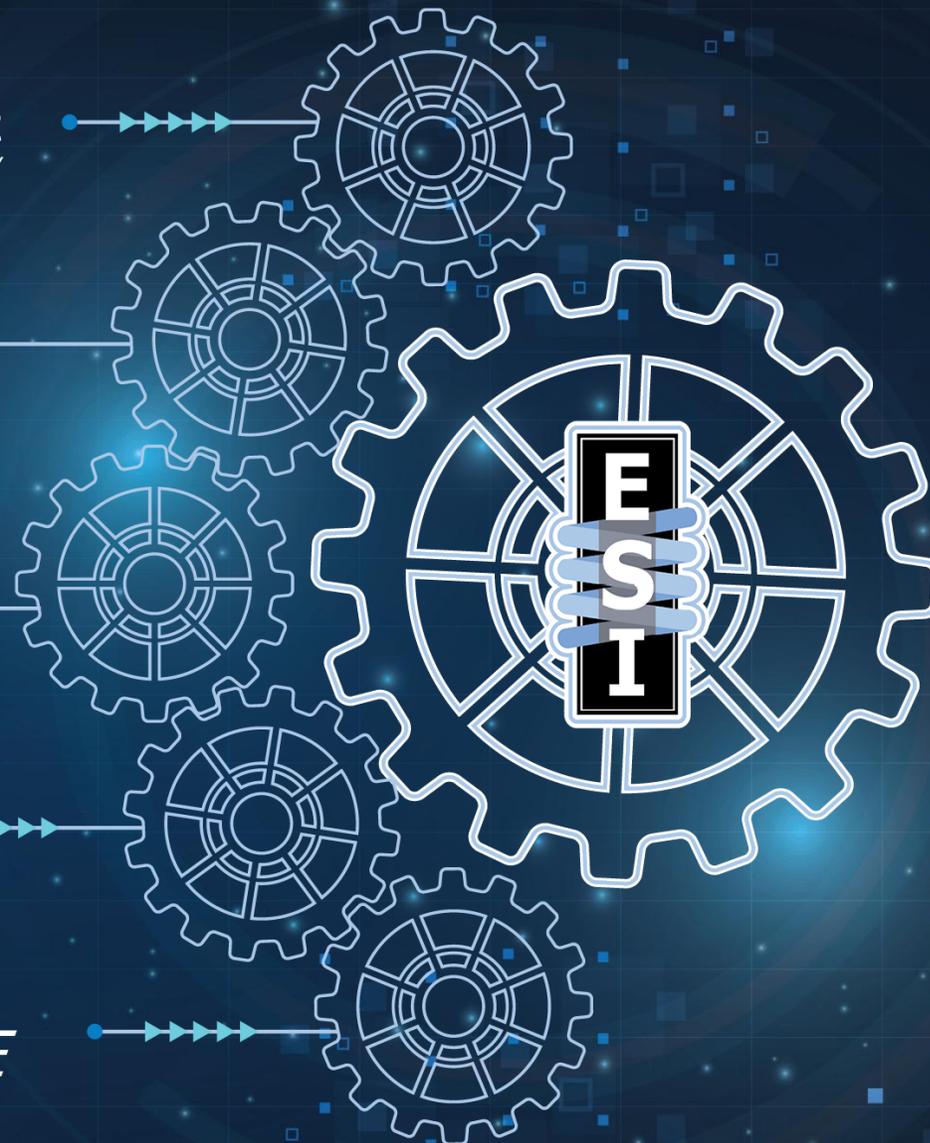


Elemental Scientific HQ Omaha, USA



Elemental Scientific: Supporting Customers Worldwide





MEINHARD

- Scientific glassblowing and elemental analysis accessories for ICP and ICPMS
 - Concentric nebulizers for ICPMS
 - Quartz spray chambers
 - Quartz ICP/ICPMS torches and Injectors
 - ICPMS interface cones



ANALAB

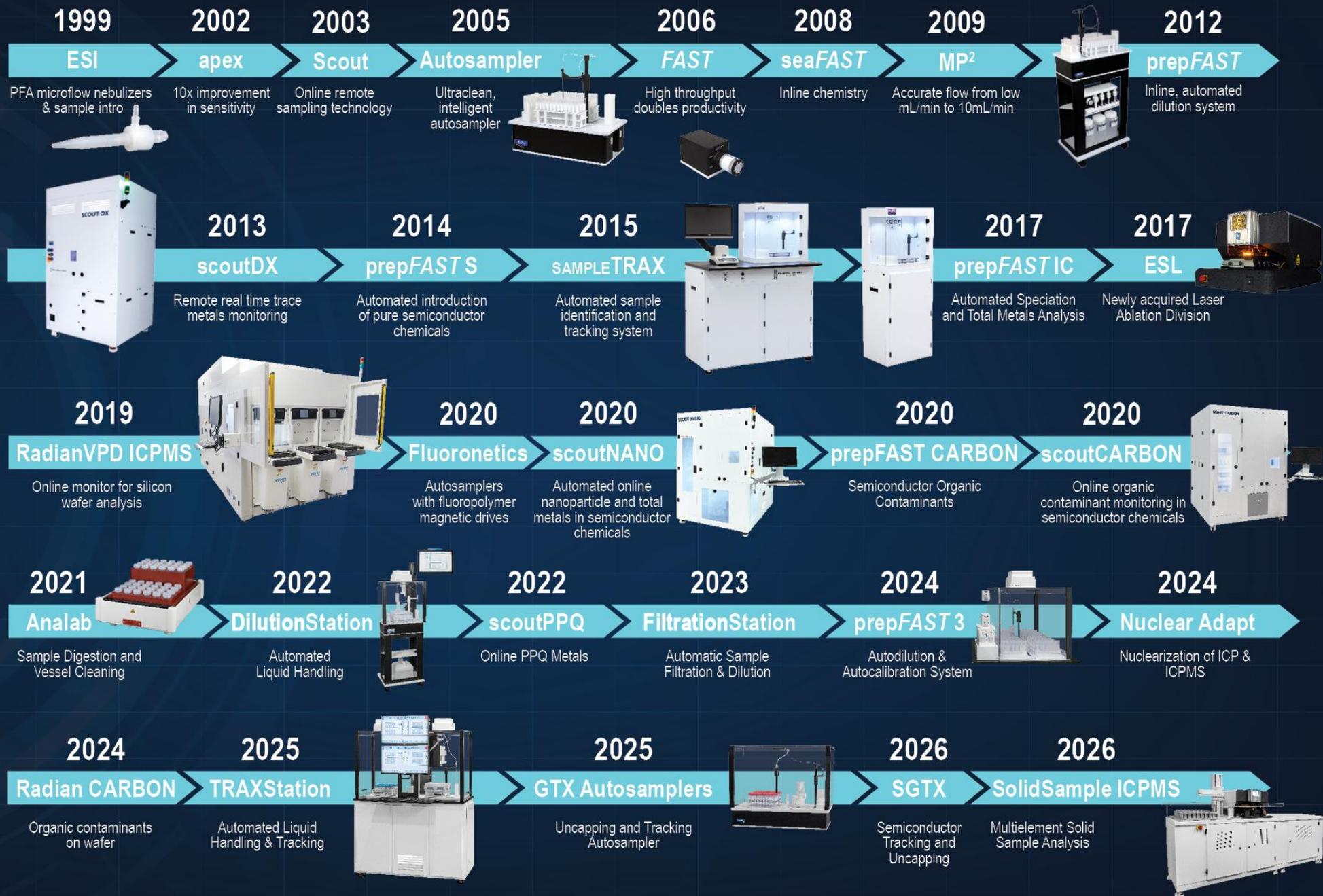
- Evaporate Samples
 - Analyte concentration
 - Matrix elimination
- Mineralize Samples
 - Sample digestion
- Condition and Clean Vessels
 - Clean vials and bottles
 - Clean pipette tips
- Purify Reagents
 - Reagent grade acid to ultrapure acid



ANALAB[®]
An Elemental Scientific Company



ESI



Aliiix Dispensing Pump for Soil Extractions



Exceptional Customer Service

From Quote to Long-Term Satisfaction

Before you Buy:

We help configure the ideal system, fit to purpose for your lab's specific needs

After Purchase:

We build and tailor software methods based on your protocols

At Installation:

Your team gets hands-on training to start confidently on day one

Continued Support:

We're always available for service, updates, questions, or workflow changes



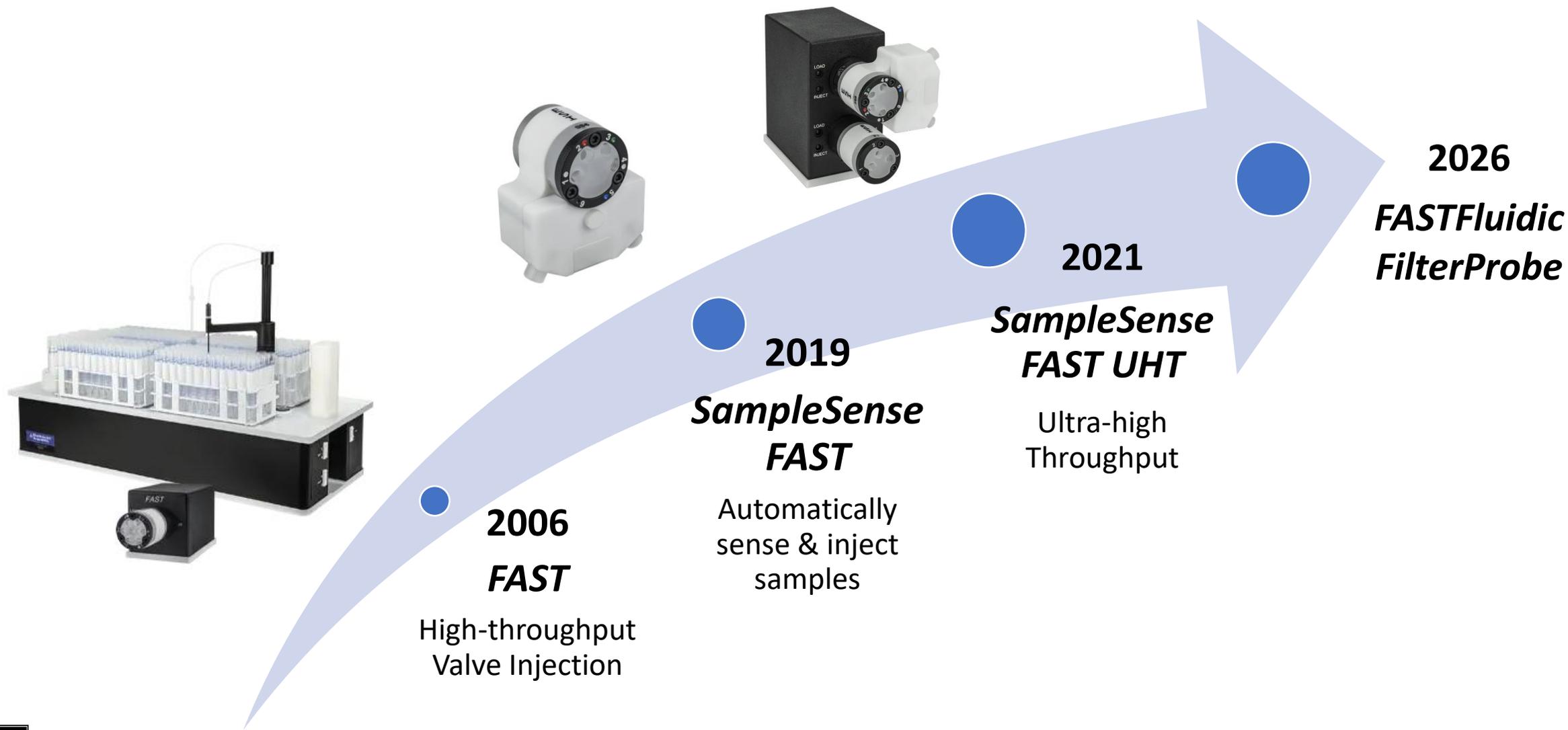


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Introducing FASTFluidics for Agricultural Soil Analysis

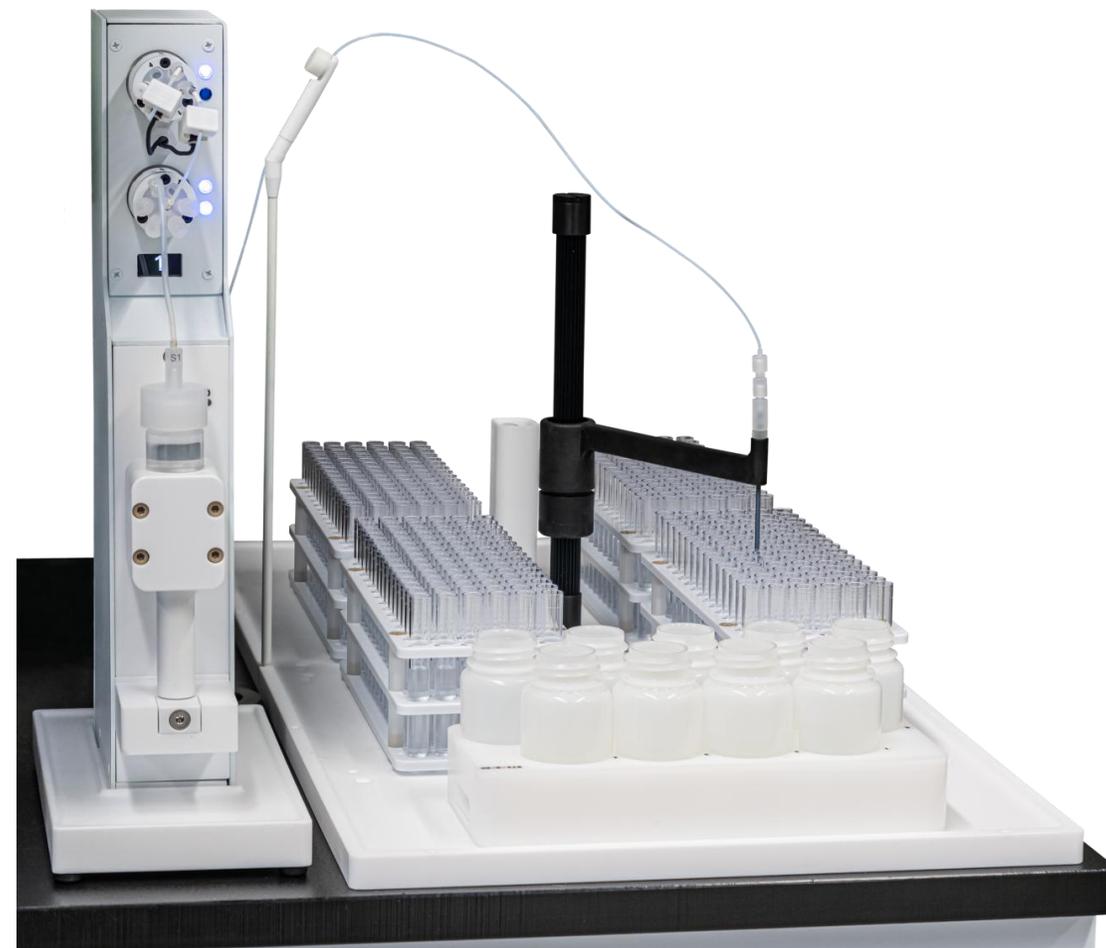
FAST Systems: 20+ Years of Innovation in Valve Injection



FASTFluidic FilterProbe Soil

4th Generation ICP Valve Injection with Backflush Rinsing

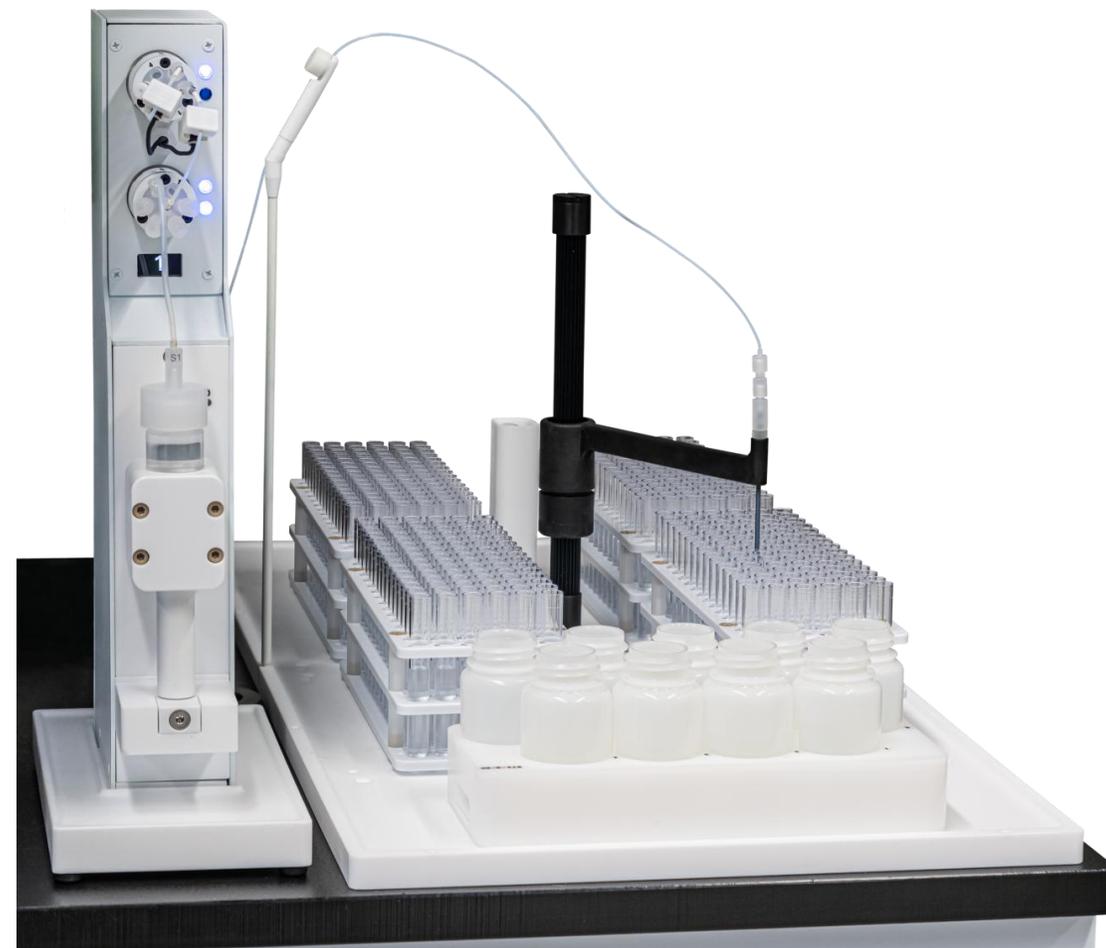
- Prevents valve & nebulizer clogs caused by fibers in sample
- Improves rinse out factor between samples (>500X)
- High-throughput (<10 sec per sample) with 3 sec integration time
- Limit wasted autosampler movement with mobile RidingRinse
- Very low valve maintenance



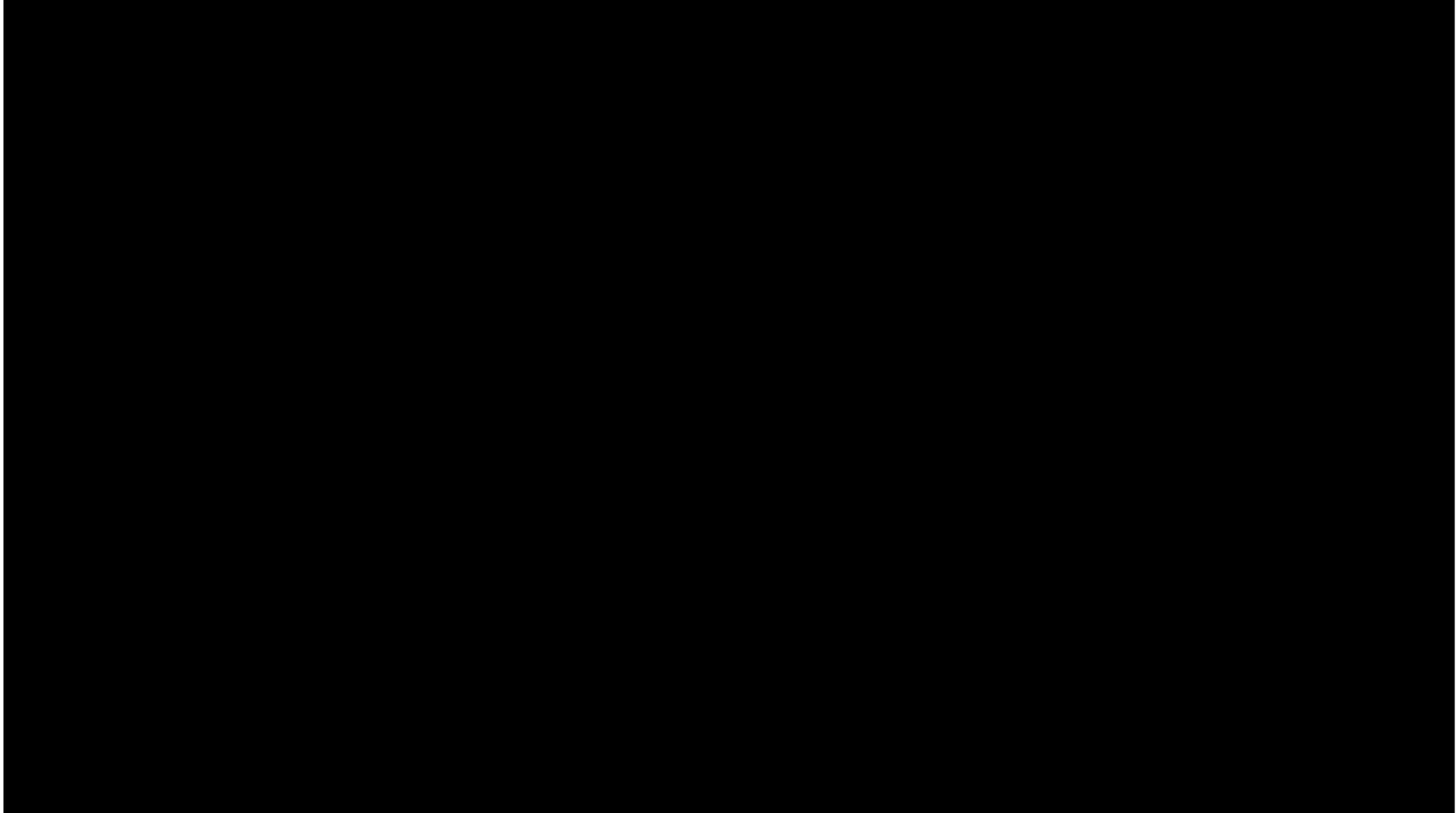
FASTFluidic FilterProbe Soil Components

4th Generation ICP Valve Injection with Backflush Rinsing

- DXW Autocorrecting Autosampler
- FilterProbe with Syringe-driven Backflush
- RidingRinse Mobile Rinse Station
- Magnetic SnapValves
- SampleSense 3
- High-pressure Quartz Syringe

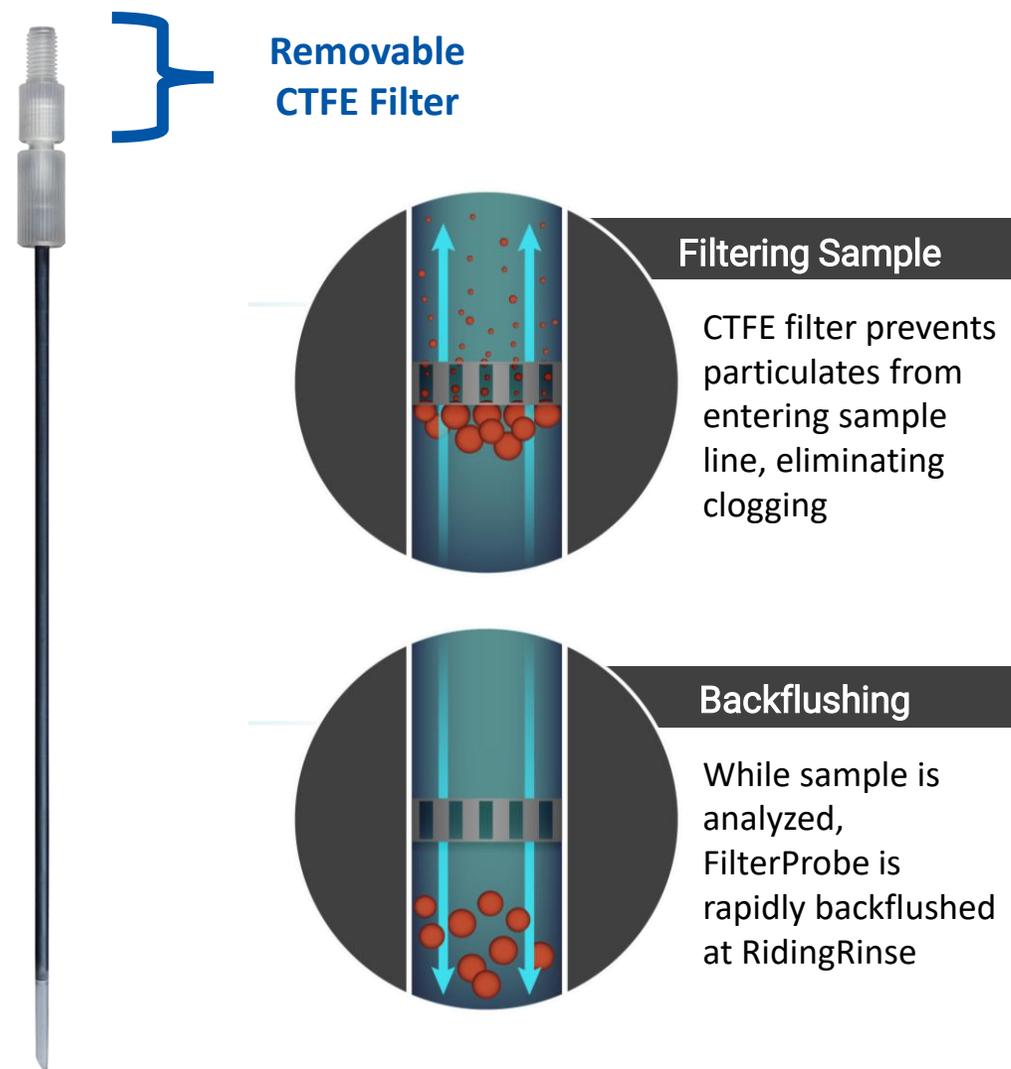


Ultra High-throughput Soil Analysis: 8 seconds per sample



Anti-clogging FilterProbe with Syringe Backflushing

- Innovative anti-clogging inline inert CTFE filter
- Automatic syringe-driven backflushing
- Prevents valve and nebulizer clogging for all sample types
- FilterProbe benefits:
 - Reduce maintenance
 - Increase system longevity
 - Minimize rinse liquid consumption



RidingRinse: Mobile Rinse Station

- Improves sample-to-sample time by several seconds per sample
- Moves with the autosampler carriage, providing immediate access to the rinse station
- Minimizes unnecessary autosampler movements
- Simple rotary motion enables in-place rinsing and backflushing



Multiposition Magnetic SnapValves

- Innovative magnetic coupling technology
- Remove & Reinstall in seconds, no tools required
- Easy to clean – no alignment or adjustments needed
- Display screen notifies users which position is connected for multiposition valve



SampleSense 3 Sensor Technology—No Adjustments



Senses Samples & Communicates Status

Intelligence Center Located at the Valve Module



Time Saving & Method Simplification

Eliminates development time



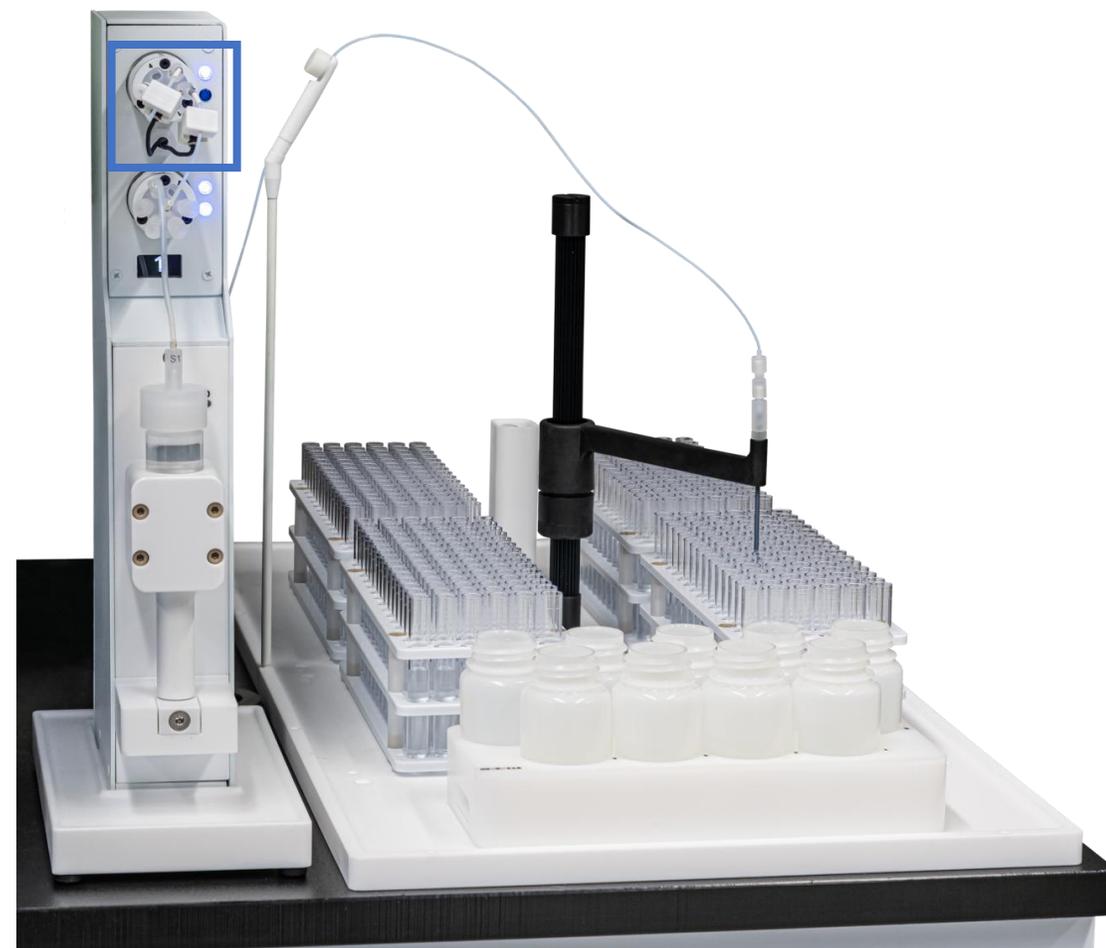
Innovative Sample Loading

Accounts for oil viscosity & adjusts timing



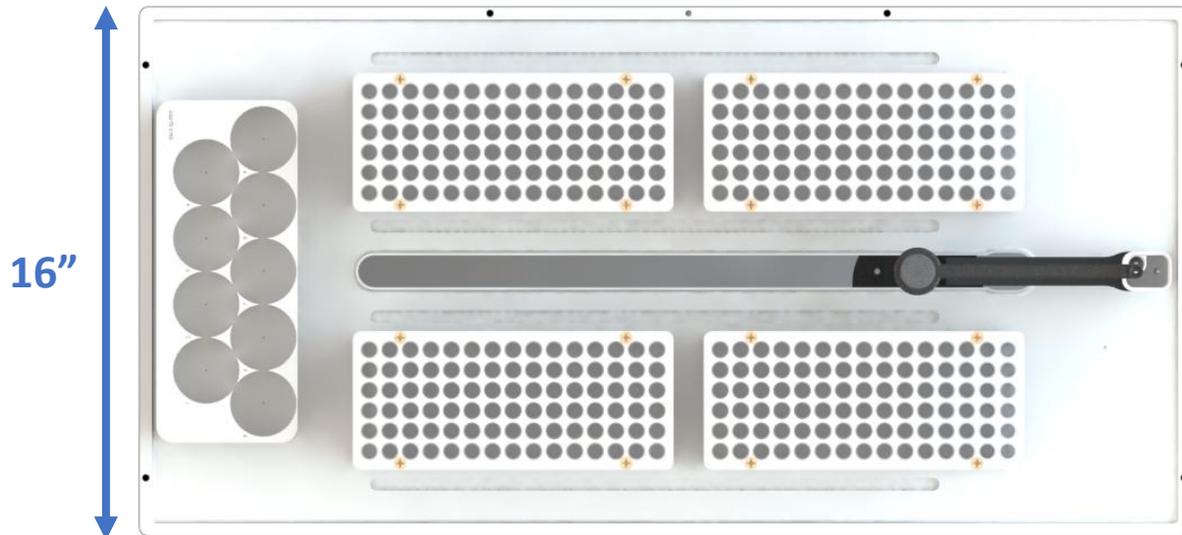
Error Notification

Detects and logs incomplete sample loading due to clogged filter/capped vial/empty vial etc.

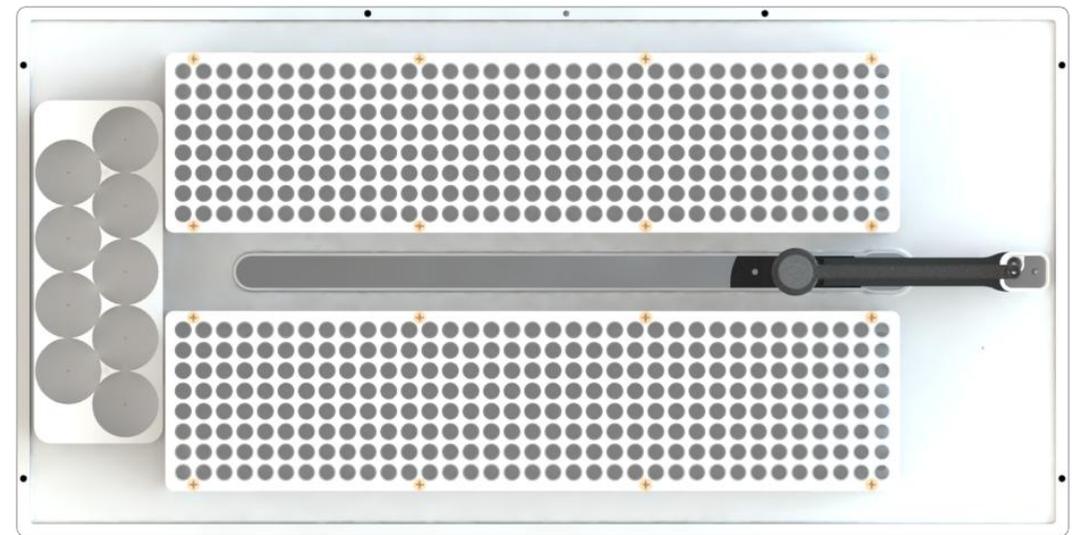


4DXW Autosampler

- Up to 55% more capacity than traditional 4-rack autosampler
- Similar footprint to conventional 4-rack autosampler



360 samples



560 samples



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Mehlich-3-ICP Experiment

FASTFluidic FilterProbe Soil

Instrument Conditions & Sample Intro Parameters

Table 1. Instrument Conditions

| | |
|--------------------------------|---------------------|
| Instrument | Avio 550 Max |
| Peri-Pump Rate | 1.5 mL/min |
| Matrix | 2% HNO ₃ |
| Radial Acquisition View | 15 mm |
| Plasma Gas Flow | 12 L/min |
| Auxiliary Gas Flow | 0.5 L/min |
| Nebulizer Gas Flow | 0.55 L/min |
| RF Power | 1500 Watts |
| Read Time | 3 Seconds |

Table 2. Sample Introduction Parameters

| | |
|--------------------------|------------------------------|
| FAST System | FASTFluidic FilterProbe Soil |
| Filter | FilterProbe CTFE Filter |
| Autosampler | ESI 4DXW with RidingRinse |
| Nebulizer | PFA ST3 Nebulizer |
| Spray Chamber | G3 Cyclonic |
| Injector/Torch | 2.0 mm Quartz ZipTorch |
| Sample Tubing | Black-Black |
| ISTD Tubing | Orange-Green |
| Backflush Syringe | HPQ-24 mL |



Instrument Read Time & Acquisition Time

Read Time

| | F'n | Analyte | Integration Time (sec) | Read Time (sec) |
|----|-----|------------|------------------------|-----------------|
| 1 | A | S 180.668 | 0.100 | 3.000 |
| 2 | A | Mg 279.077 | 0.100 | 3.000 |
| 3 | A | Ca 317.933 | 0.010 | 0.050 |
| 4 | A | K 766.490 | 0.100 | 3.000 |
| 5 | A | Na 589.592 | 0.100 | 3.000 |
| 6 | A | Fe 238.204 | 0.100 | 3.000 |
| 7 | A | Mn 257.610 | 0.100 | 3.000 |
| 8 | A | Cu 327.393 | 0.100 | 3.000 |
| 9 | IS | Tm 313.126 | 0.100 | 3.000 |
| 10 | A | P 214.914 | 0.100 | 3.000 |
| 11 | A | Zn 213.857 | 0.100 | 3.000 |
| 12 | A | B 249.677 | 0.100 | 3.000 |

Acquisition Time

| <input type="checkbox"/> Show RSDs <input type="checkbox"/> Show Replicates | | | | |
|---|-------------------|------------------------|---------|------------------|
| | Sample Id | Acquisition Time | S (cps) | Mg 279.077 (cps) |
| 1110 | Bottom Soil Std | 12/15/2025 10:49:19 AM | 1337.3 | 37597.1 |
| 1111 | Low Mid Soil Std | 12/15/2025 10:49:29 AM | 3272.6 | 91375.7 |
| 1112 | Low Mid Soil Std | 12/15/2025 10:49:38 AM | 3300.7 | 92306.2 |
| 1113 | Low Mid Soil Std | 12/15/2025 10:49:48 AM | 3336.6 | 93173.3 |
| 1114 | High Mid Soil Std | 12/15/2025 10:49:58 AM | 6747.0 | 187370.2 |
| 1115 | High Mid Soil Std | 12/15/2025 10:50:08 AM | 6645.8 | 183501.8 |
| 1116 | High Mid Soil Std | 12/15/2025 10:50:19 AM | 6638.9 | 183373.4 |
| 1117 | Top Soil Std | 12/15/2025 10:50:28 AM | 13467.8 | 370985.0 |
| 1118 | Top Soil Std | 12/15/2025 10:50:38 AM | 13429.2 | 368930.1 |
| 1119 | Top Soil Std | 12/15/2025 10:50:48 AM | 13288.1 | 364503.1 |
| 1120 | Blank | 12/15/2025 10:50:58 AM | 29.3 | 561.7 |
| 1121 | Blank | 12/15/2025 10:51:08 AM | -26.3 | -52.8 |
| 1122 | Blank | 12/15/2025 10:51:18 AM | -36.2 | -6.3 |
| 1123 | Bottom Soil Std | 12/15/2025 10:51:28 AM | 1417.4 | 40146.2 |



Rinse Out Factor

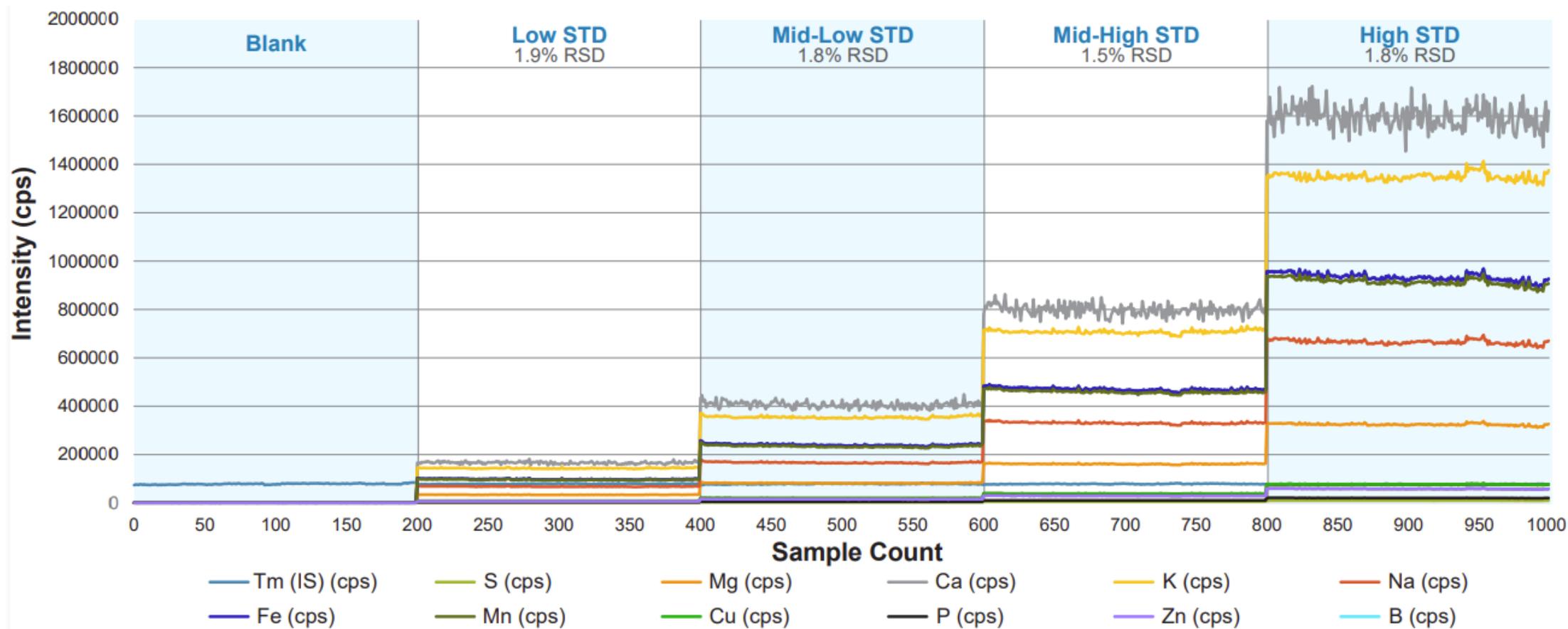
>500x for all elements (except B)



| Element | Rinse Out Factor |
|---------|------------------|
| S | 799 |
| Mg | 664 |
| Ca | 1592 |
| K | 507 |
| Na | 701 |
| Fe | 645 |
| Mn | 642 |
| Cu | 566 |
| P | 514 |
| Zn | 659 |
| B | 325 |

Reproducibility Across Calibration Ranges

RSD <2% for all elements at each concentration level



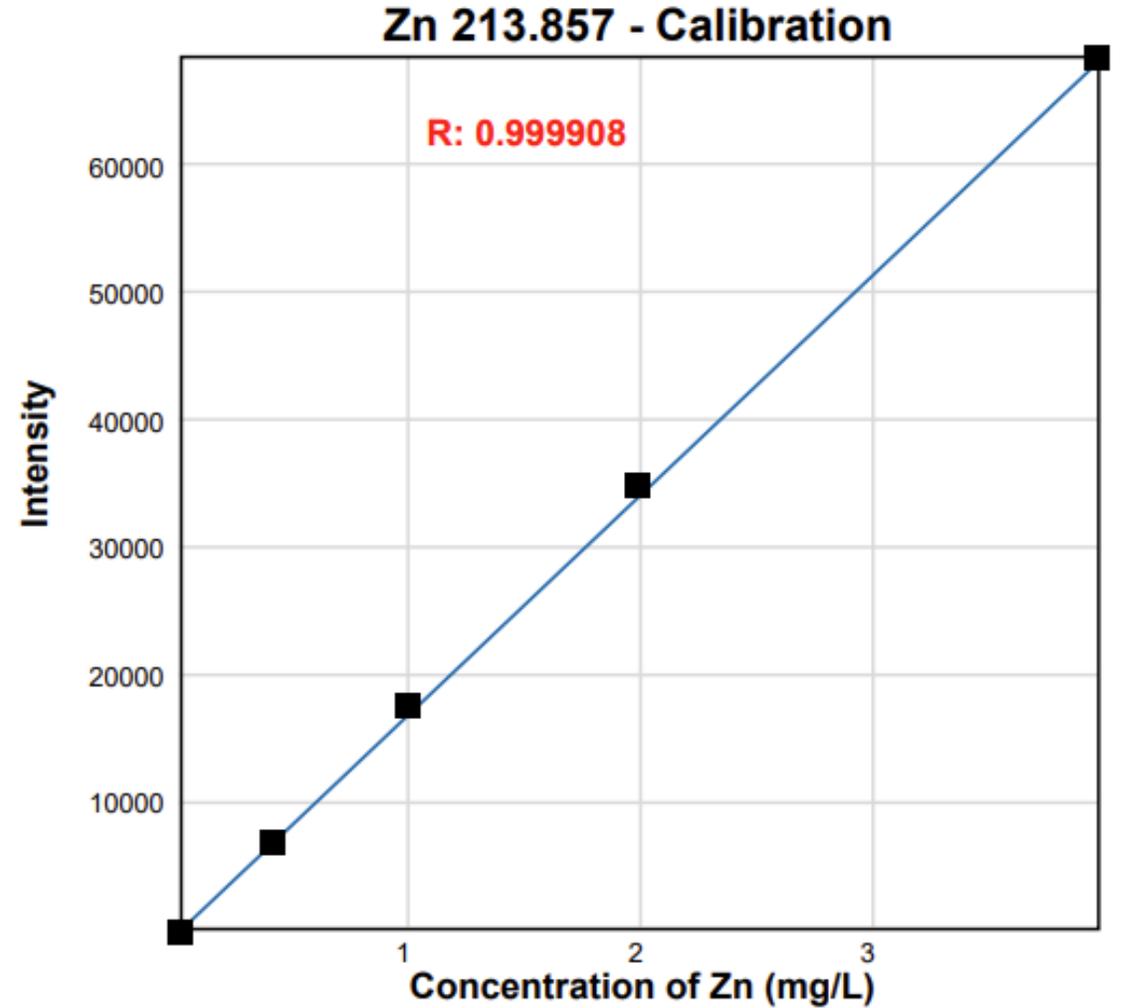
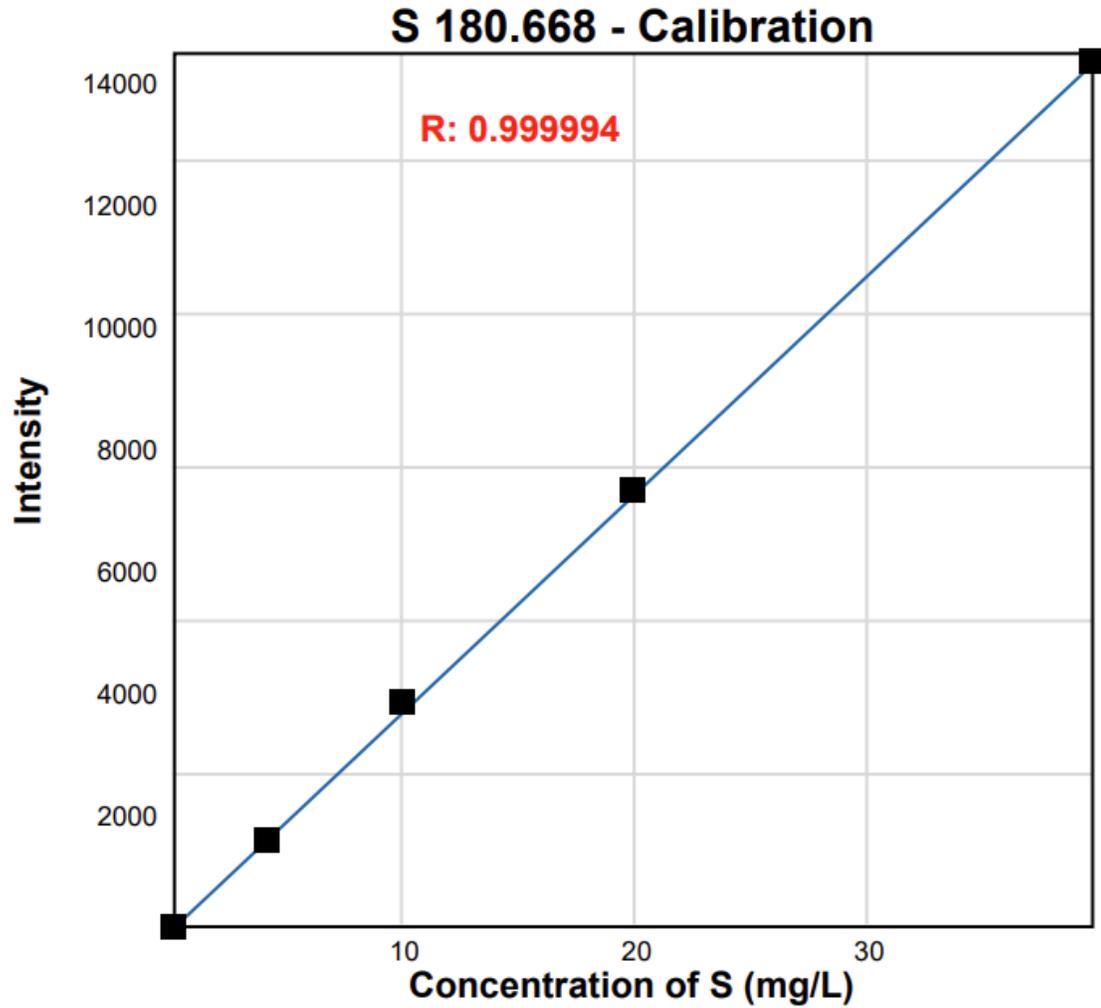
Calibration Linearity

| Element (λ) | Low STD | Mid-Low STD | Mid-High STD | High STD |
|-----------------------|---------|-------------|--------------|----------|
| S 180.668 | 4 | 10 | 20 | 40 |
| Zn 213.857 | 0.4 | 1 | 2 | 4 |
| P 214.914 | 8 | 20 | 40 | 80 |
| Fe 238.204 | 8 | 20 | 40 | 80 |
| B 249.677 | 0.2 | 0.5 | 1 | 2 |
| Mn 257.610 | 2 | 5 | 10 | 20 |
| Mg 279.077 | 24 | 60 | 120 | 240 |
| Ca 317.933 | 10 | 25 | 50 | 100 |
| Cu 327.393 | 0.8 | 2 | 4 | 8 |
| Na 589.592 | 6 | 15 | 30 | 60 |
| K 766.490 | 40 | 100 | 200 | 400 |

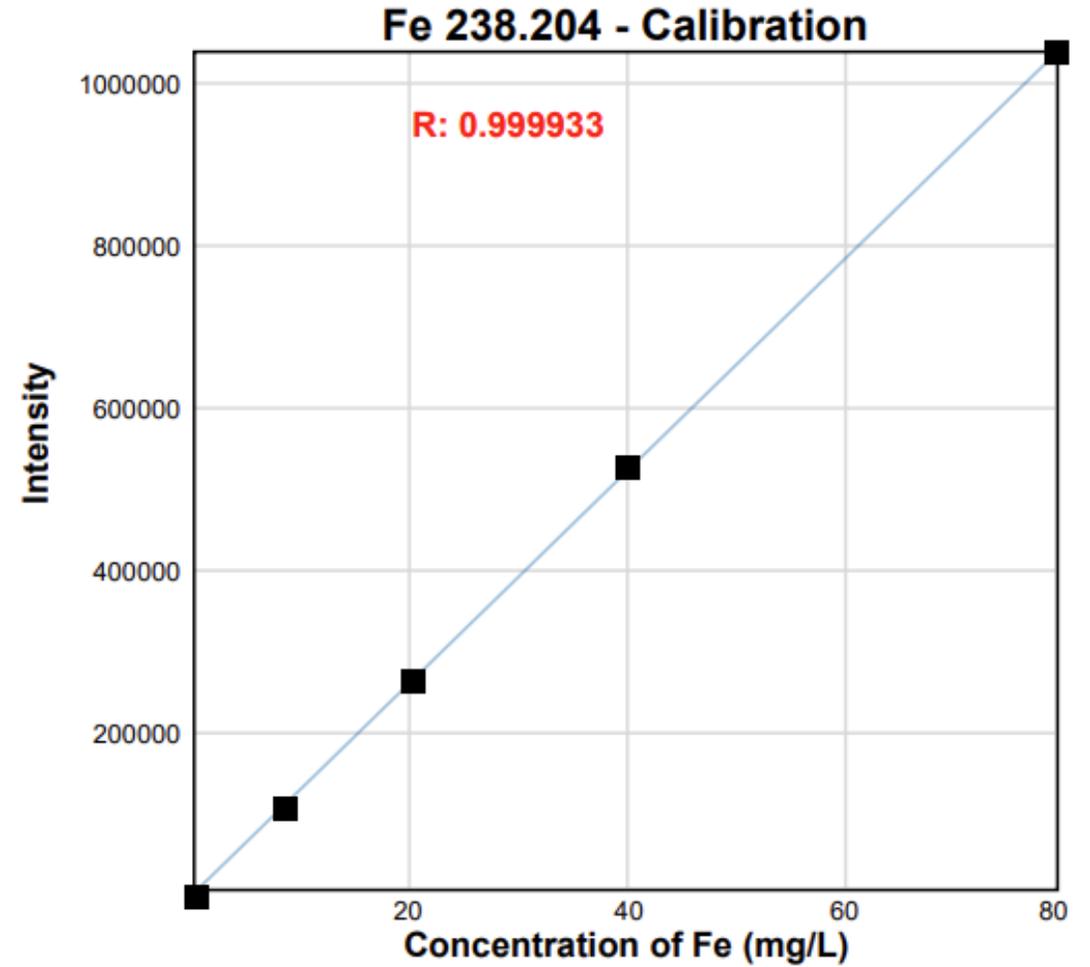
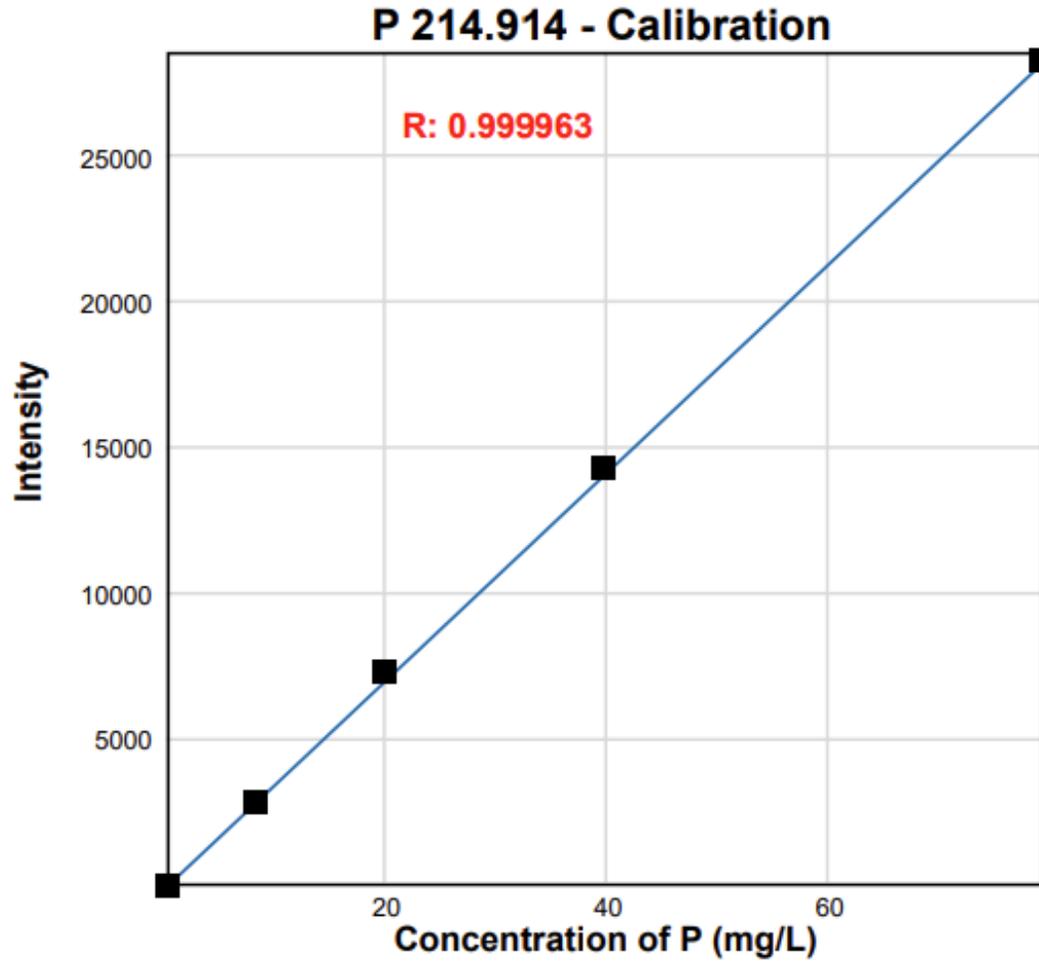
Figure 10. Representative 5-point calibration curves for the 11 Mehlich analytes (Ca, Cu, Fe, K, Mg, Mn, Na, P, S, Zn, B) with calibration levels show above. The entire calibration takes less than 50 seconds, with $R > 0.9995$ for all elements.



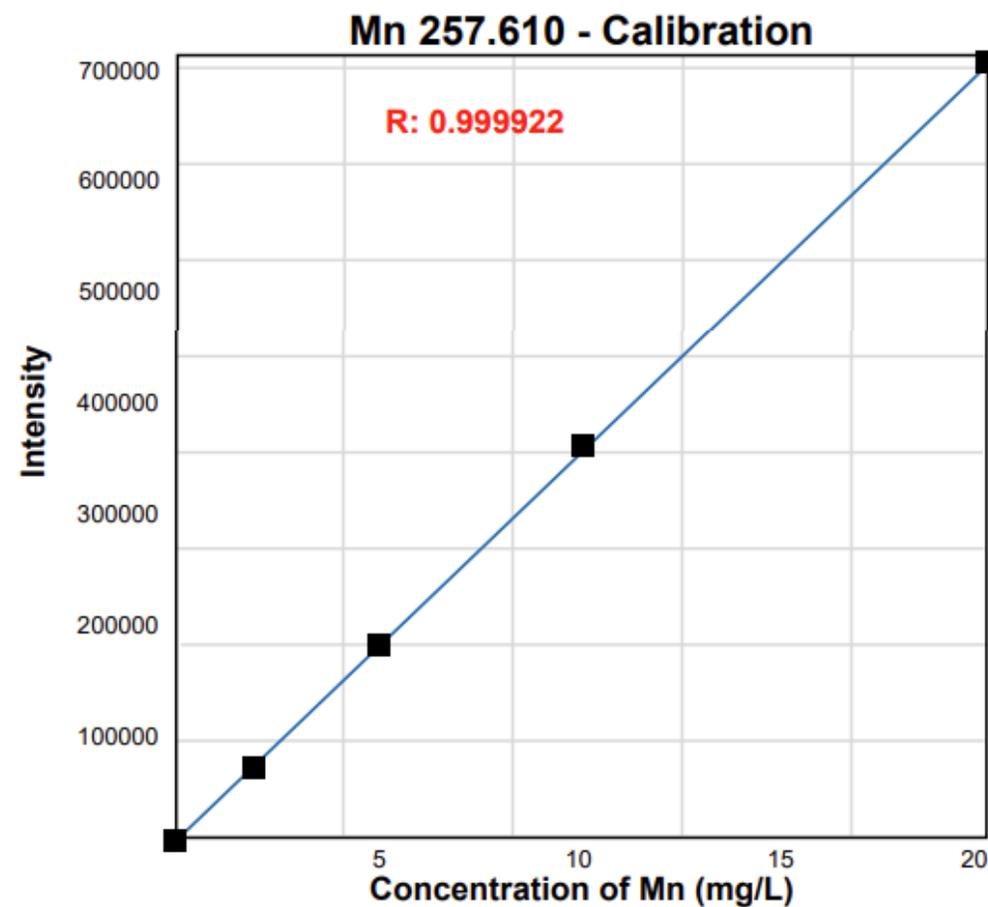
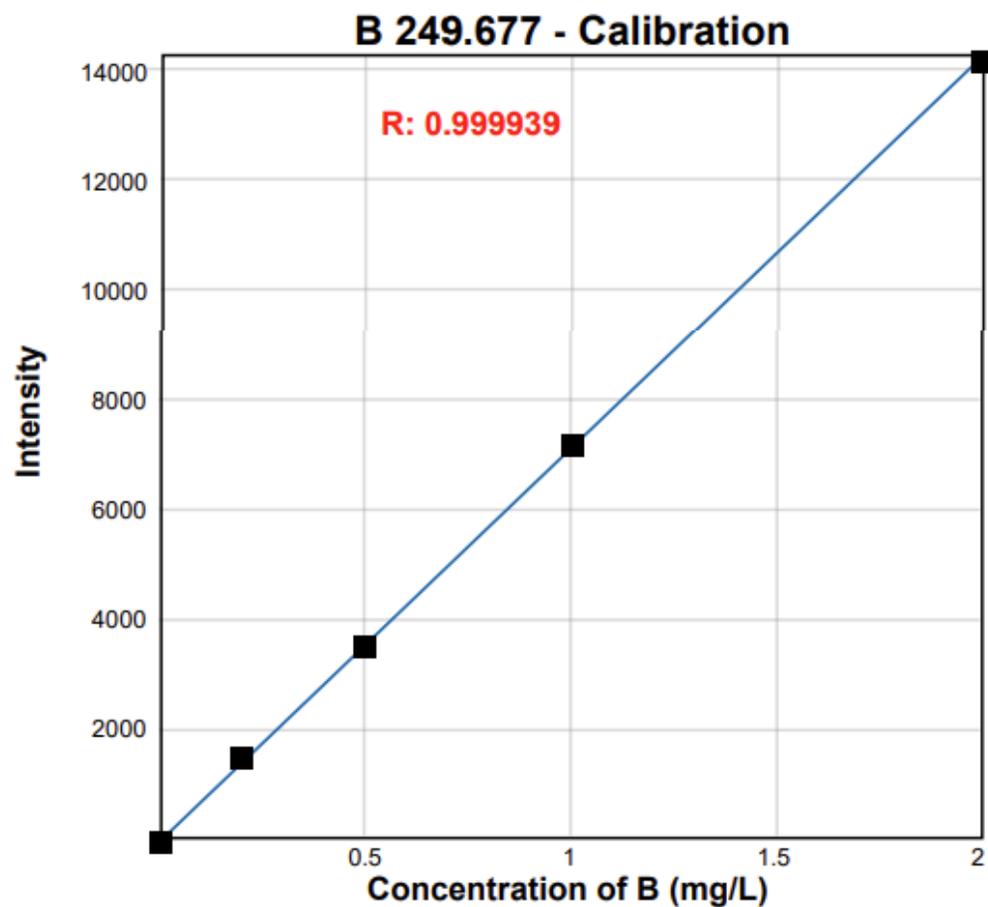
Calibration Linearity



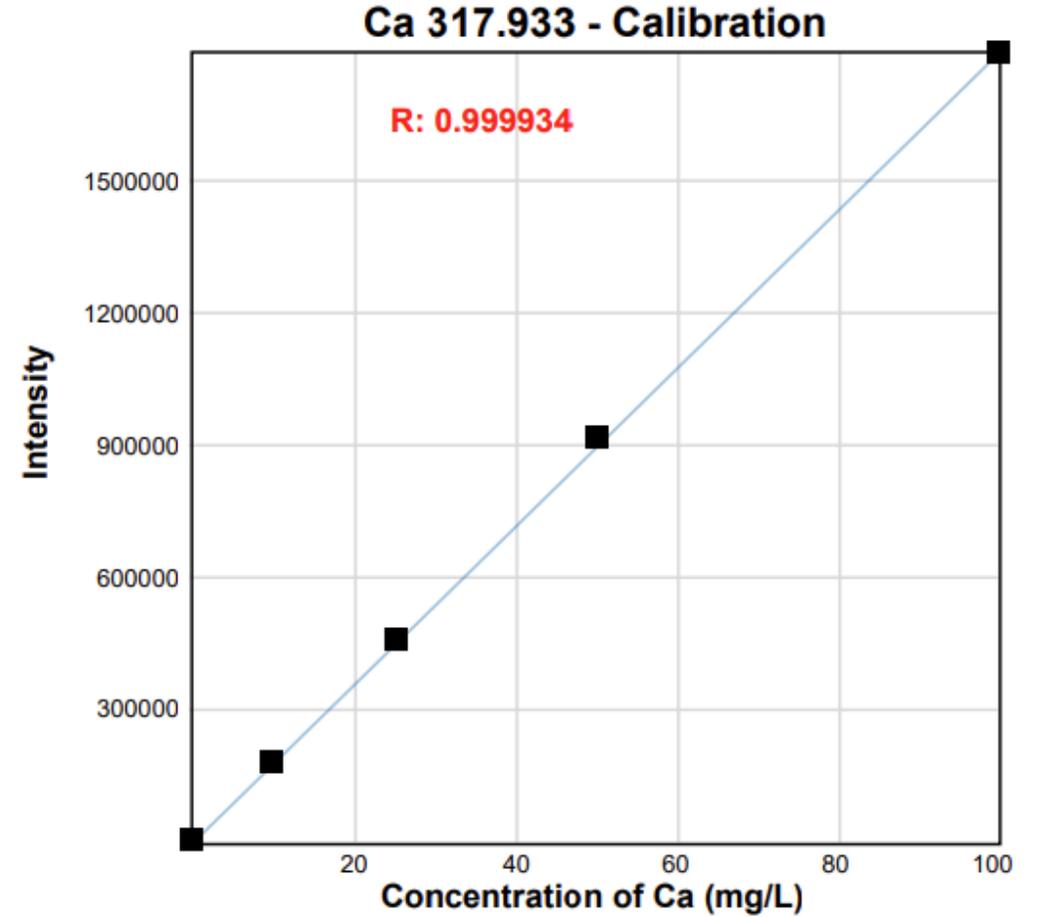
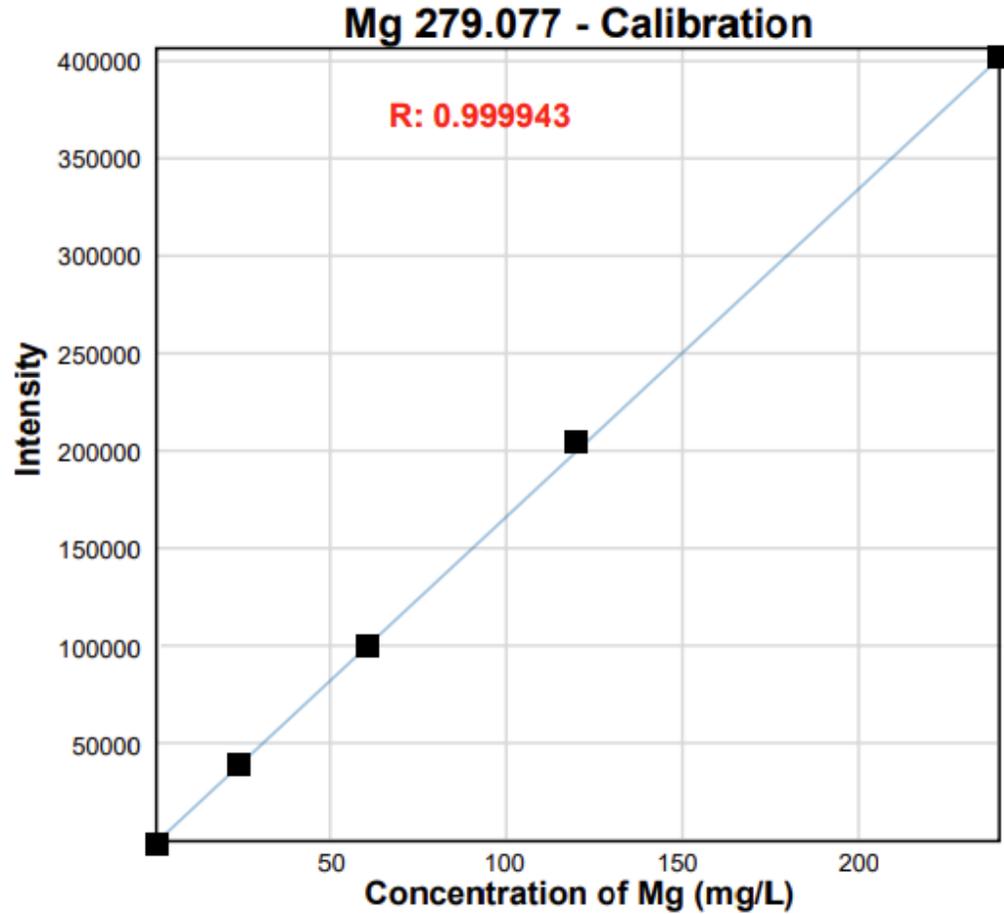
Calibration Linearity



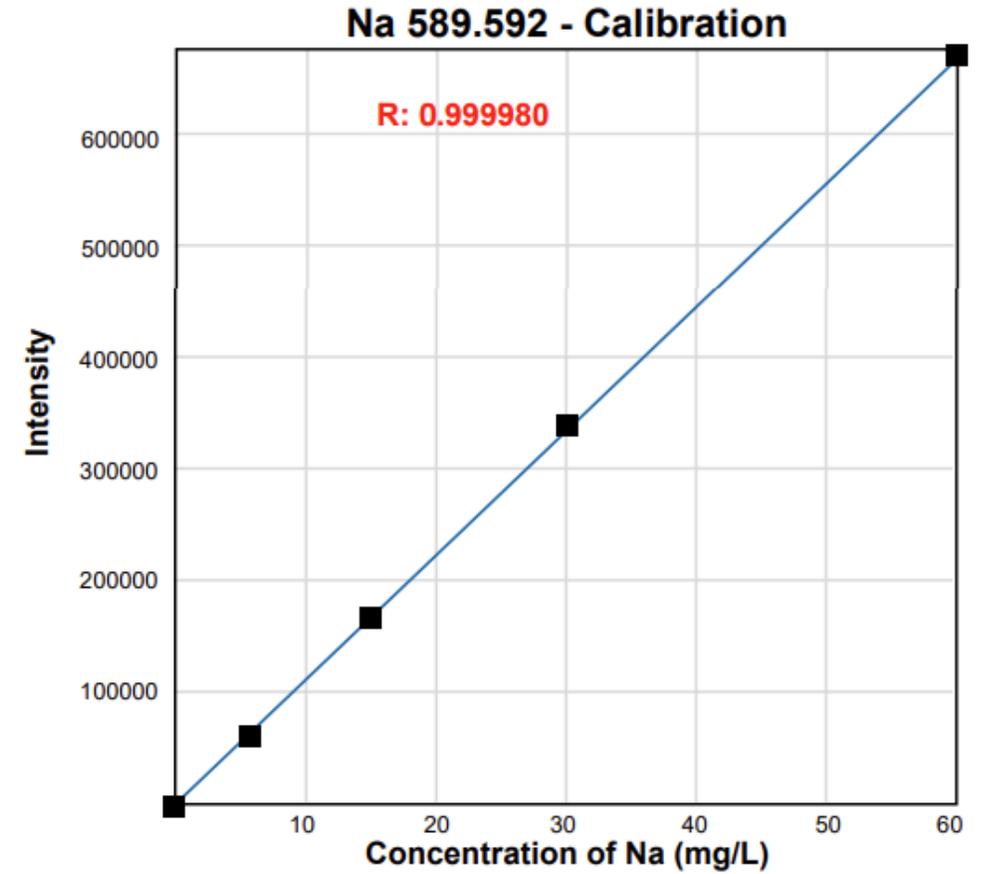
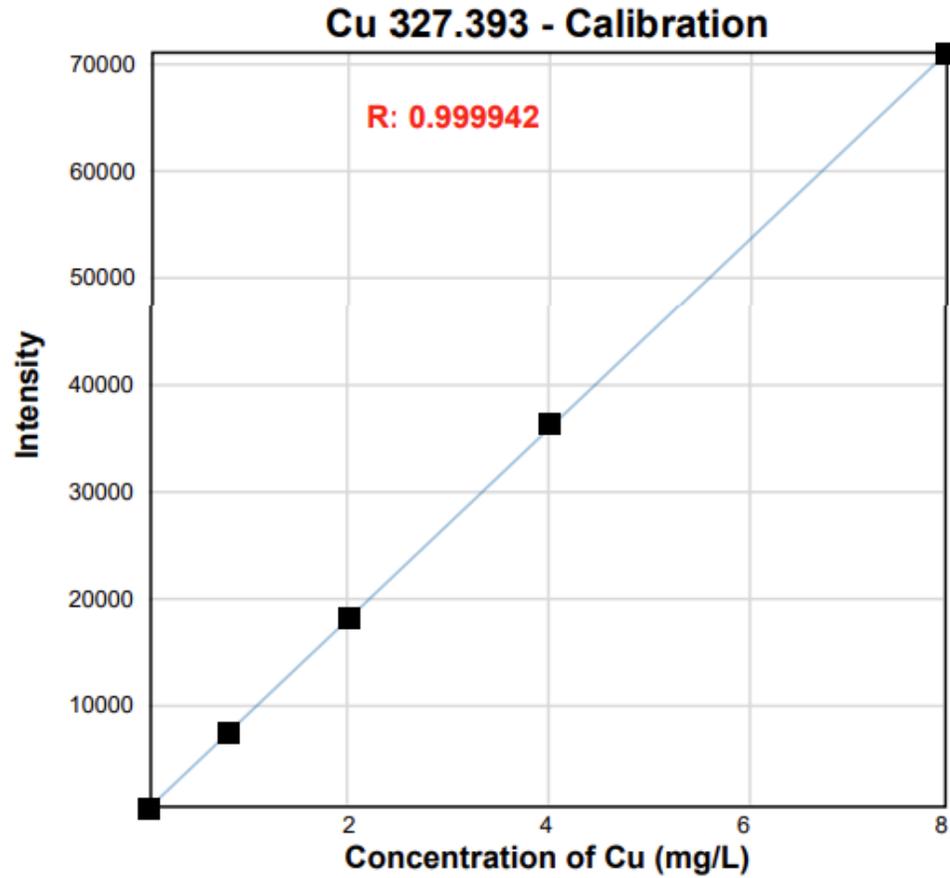
Calibration Linearity



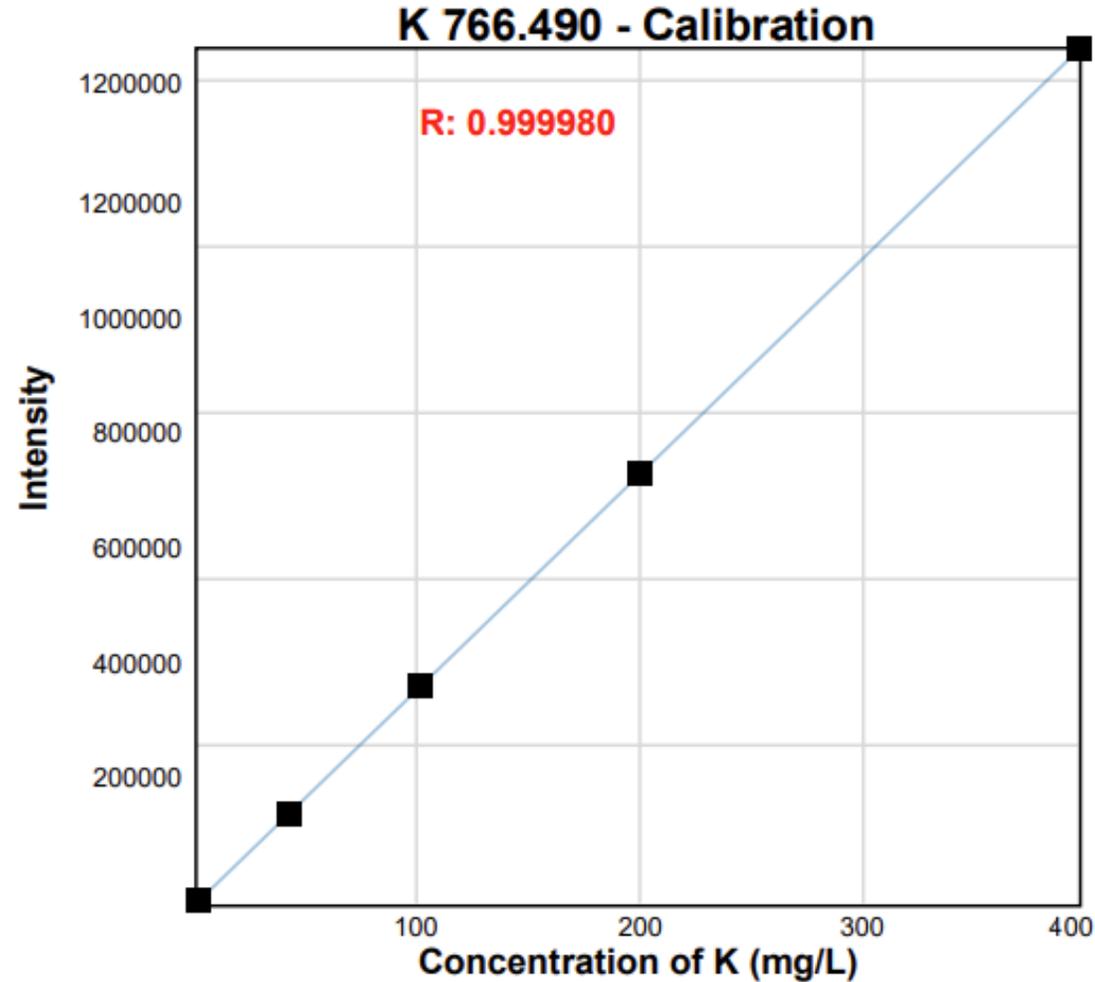
Calibration Linearity



Calibration Linearity



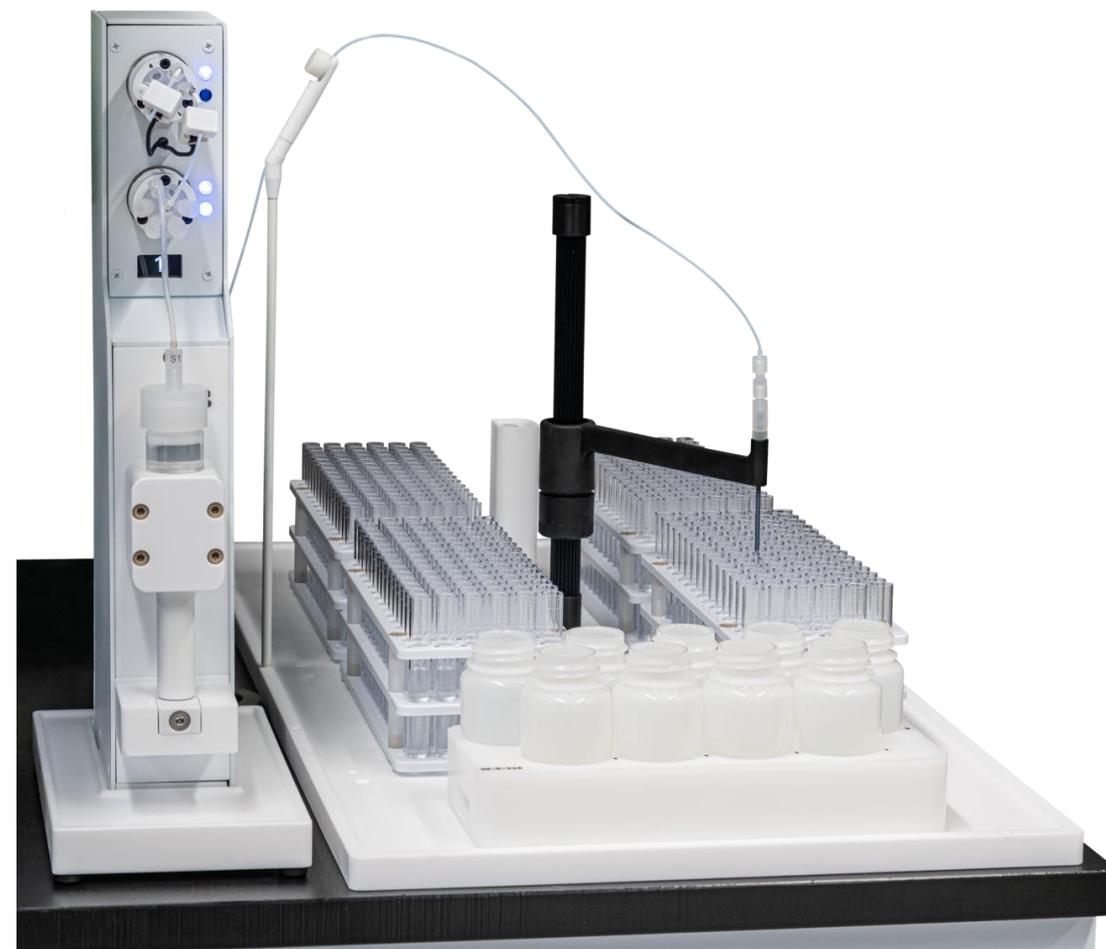
Calibration Linearirty



FASTFluidic FilterProbe Soil

4th Generation ICP Valve Injection with Backflush Rinsing

- **High throughput valve injection with rinsing**
 - 3 second ICP integration time with syringe-driven backflush rinsing
 - < 10 seconds per sample
- **Low Maintenance**
 - FilterProbe prevents clogs and eliminates daily valve maintenance
- **Low Carryover**
 - High-quartz syringe drives 1.5 mL rinse in 0.7 seconds
 - 500x rinse out between samples





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SolidSample ICPMS



Quantitative Multielement Analysis of
Solid Samples by ICPMS



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How much time would
you save if you didn't
need to digest
samples?

SolidSample ICPMS

Quantitative Multielement Analysis of Solid Samples by ICPMS

Minimal Sample Prep

Accelerate workflows and measurement from weeks to hours

Solution-Level Accuracy

Achieve linearity and quantitation on par or better than liquid ICPMS

Robotic Sample Handling

Fully automated workflow, from sample handling to data reporting



A Faster, Safer Solution to Solid Sample Analysis

- * Reagent/Acid-free sample preparation saves time, lowers costs, and improves lab safety
- * Automated 24/7 analysis of samples by ICP or ICPMS
- * Integrated sample tracking enhances data reliability and integrity



ESI Custom Matrix-Matched Calibration Standards



Minor elements in Soil



%Mo in Mo Concentrate



REE in Apatite



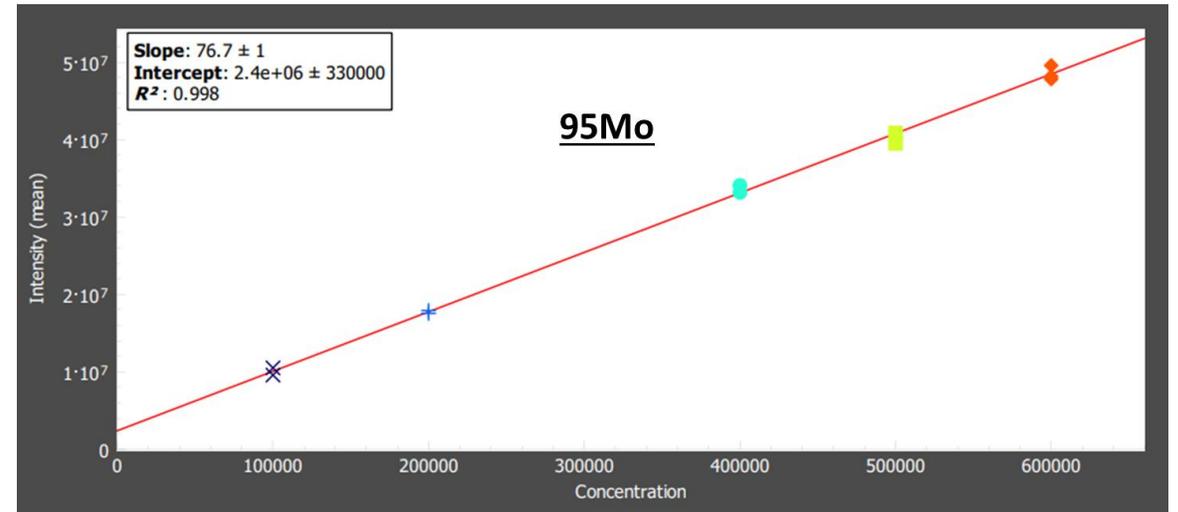
%Cu in Cu Concentrate



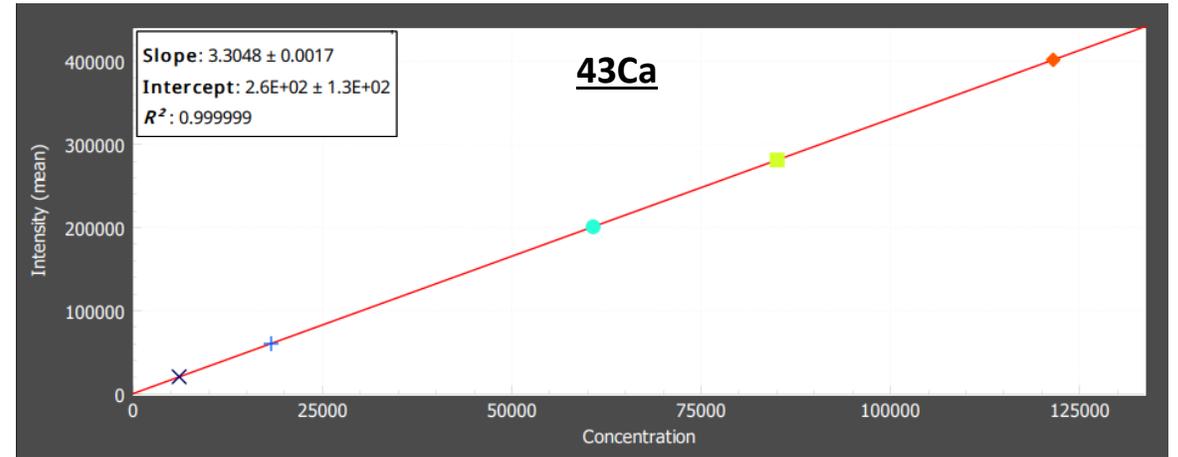
Minor elements in Cu Concentrate



Major Elements in Soil



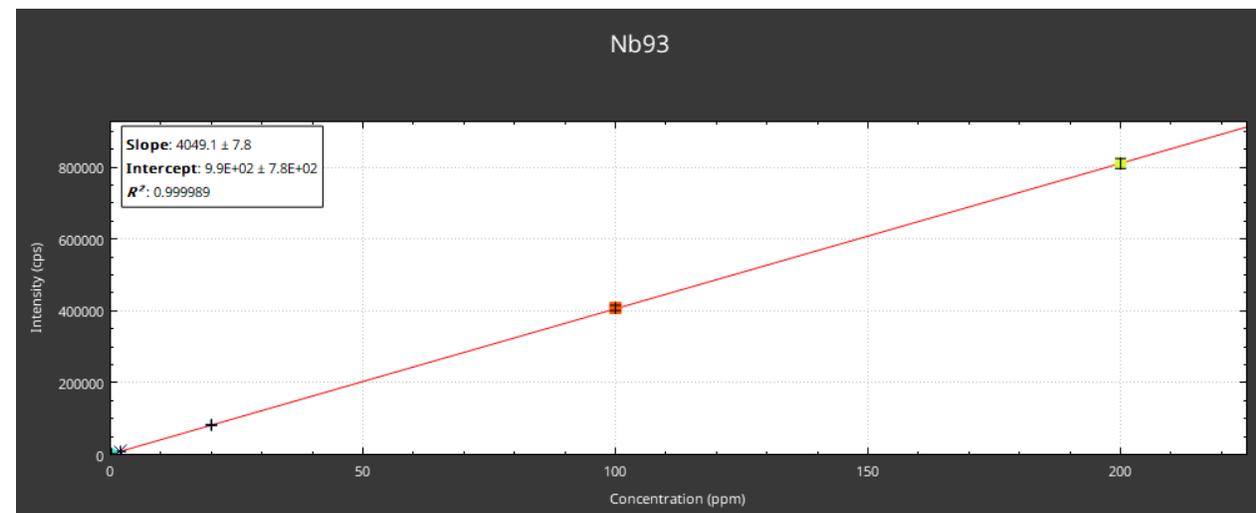
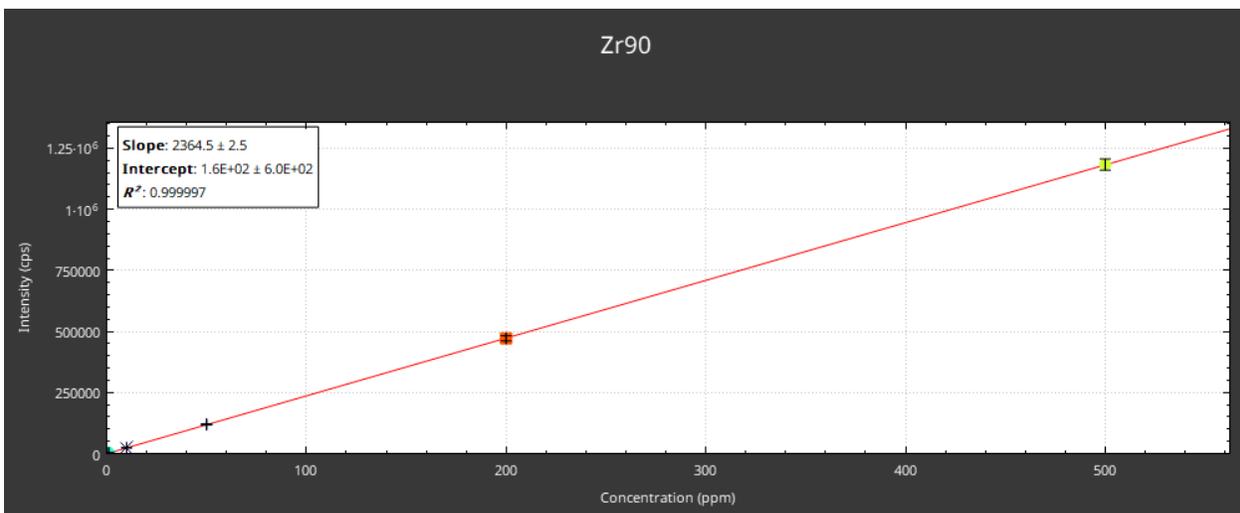
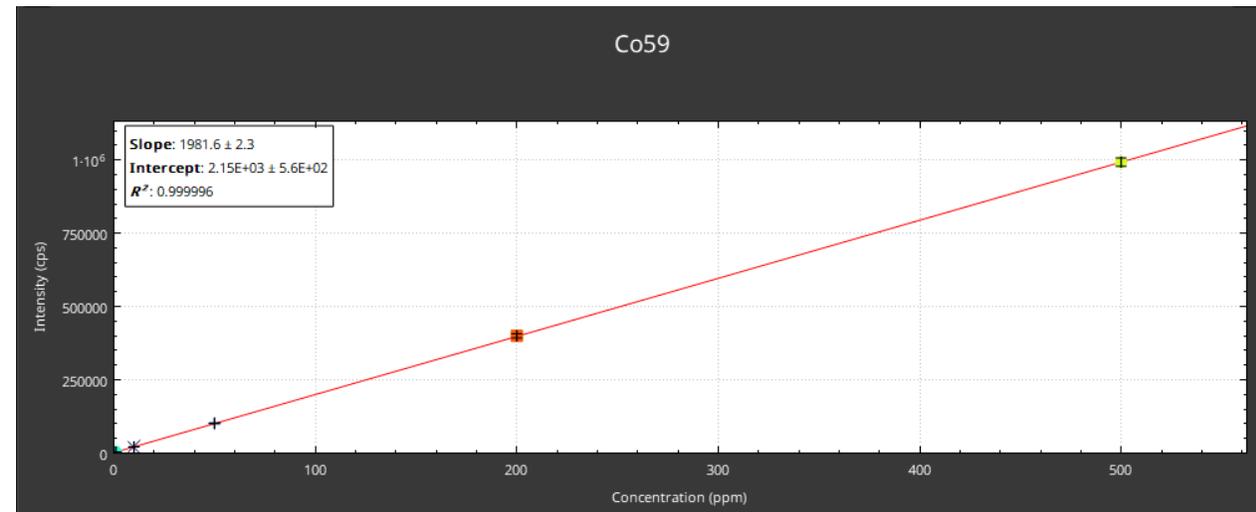
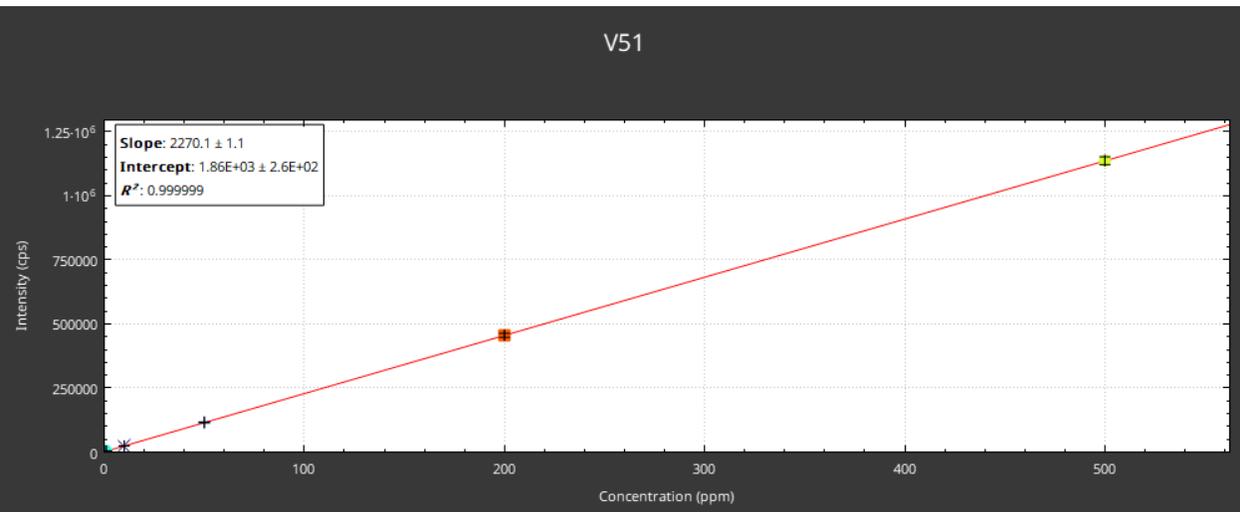
Linear calibration up to 60% Mo in Mo Concentrate



0.999999 linearity Ca up to 12% in Soil

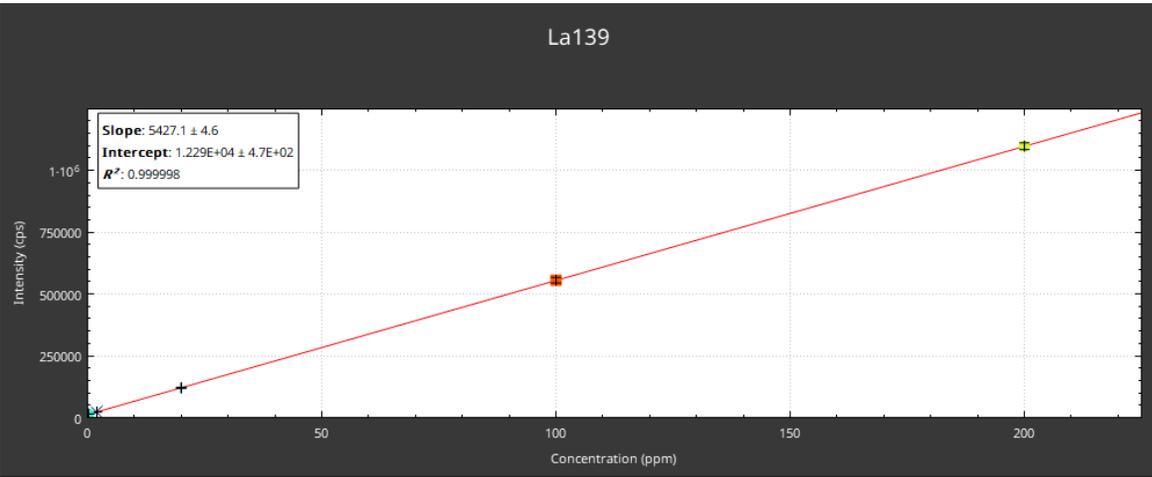


Calibration Curves

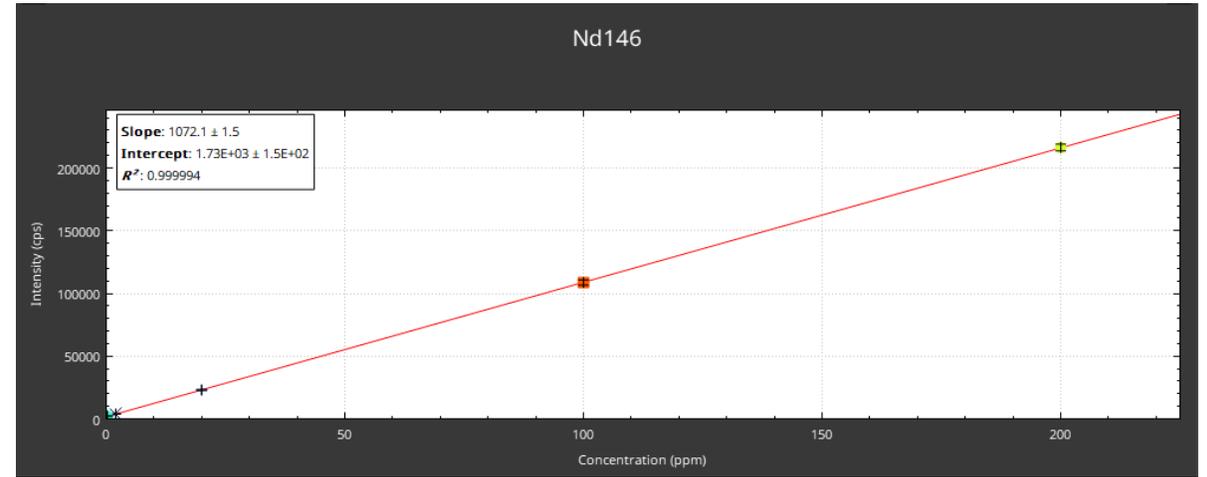


Calibration Curves

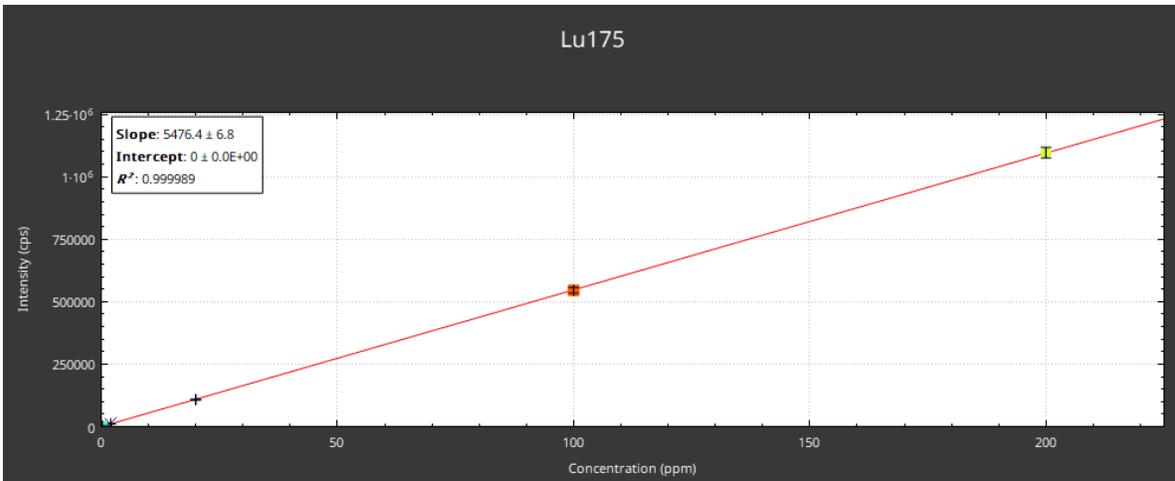
La139



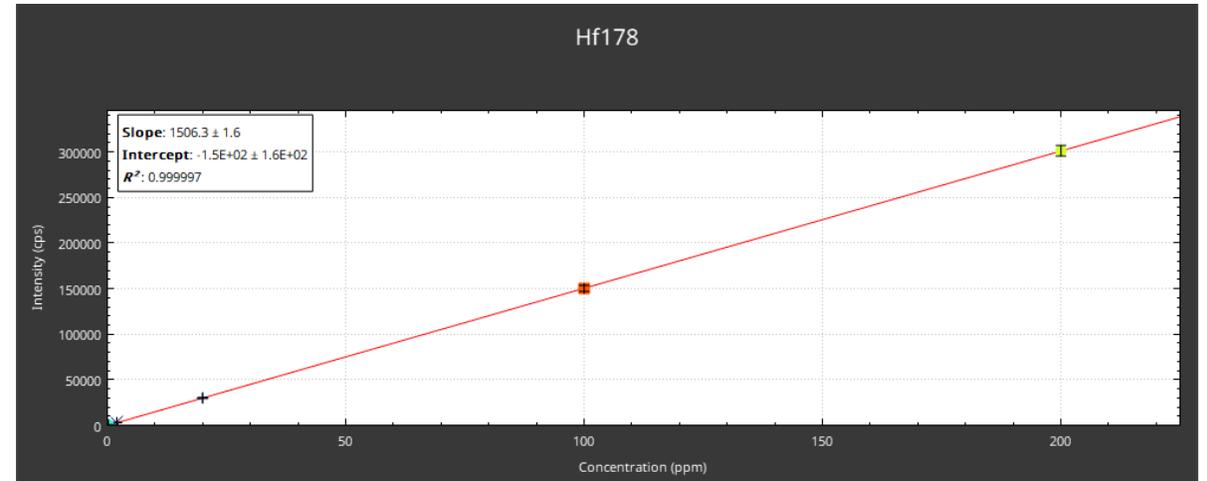
Nd146



Lu175



Hf178



Recoveries on BCR2G Certified Reference Material

| BCR2G Recoveries (ppm) | | | |
|------------------------|----------|----------|-------------|
| Analyte | Measured | Accepted | % Diff |
| Na23 | 25720.7 | 23962.0 | 7.34 |
| Mg24 | 20547.9 | 21467.0 | -4.28 |
| Al27 | 69252.5 | 70913.0 | -2.34 |
| K39 | 15717.1 | 14900.0 | 5.48 |
| Ca43 | 48400.6 | 50429.0 | -4.02 |
| Sc45 | 34.3 | 33.0 | 3.96 |
| Ti47 | 13010.5 | 14100.0 | -7.73 |
| V51 | 455.6 | 425.0 | 7.19 |
| Cr52 | 18.8 | 17.0 | 10.71 |
| Co59 | 38.8 | 38.0 | 2.2 |
| Ni60 | 14.1 | 13.0 | 8.77 |
| Cu63 | 22.5 | 21.0 | 7.08 |
| Zn64 | 136.3 | 125.0 | 9.02 |
| Rb85 | 48.4 | 47.0 | 3.08 |
| Y89 | 33.7 | 35.0 | -3.73 |
| Zr90 | 187.0 | 184.0 | 1.66 |
| Nb93 | 11.7 | 12.5 | -6.66 |
| Sn118 | 2.6 | 2.6 | 0.95 |
| Cs133 | 1.1 | 1.2 | -7.8 |
| La139 | 24.0 | 24.7 | -2.63 |
| Ce140 | 55.6 | 53.3 | 4.37 |
| Nd146 | 28.5 | 28.9 | -1.45 |
| Tb159 | 1.1 | 1.0 | 5.01 |
| Yb172 | 3.5 | 3.4 | 2.19 |
| Lu175 | 0.5 | 0.5 | 2.53 |
| Hf178 | 4.6 | 4.8 | -4.98 |
| Ta181 | 0.7 | 0.8 | -4.68 |
| Th232 | 6.0 | 5.9 | 2.5 |
| U238 | 1.8 | 1.7 | 6.7 |
| Average | | | 1.39 |



Linearity of ESI Solid Calibration Standards

| Linearity | |
|-----------|-------|
| Analyte | R2 |
| Na23 | 0.999 |
| Mg24 | 0.999 |
| Al27 | 0.999 |
| K39 | 0.998 |
| Ca43 | 0.999 |
| Sc45 | 1.000 |
| Ti47 | 0.996 |
| V51 | 1.000 |
| Cr52 | 0.999 |
| Co59 | 1.000 |
| Ni60 | 0.998 |
| Cu63 | 0.997 |
| Zn64 | 1.000 |
| Rb85 | 1.000 |
| Y89 | 0.999 |
| Zr90 | 1.000 |
| Nb93 | 1.000 |
| Sn118 | 1.000 |
| Cs133 | 0.997 |
| La139 | 1.000 |
| Ce140 | 1.000 |
| Nd146 | 1.000 |
| Tb159 | 1.000 |
| Yb172 | 1.000 |
| Lu175 | 1.000 |
| Hf178 | 1.000 |
| Ta181 | 1.000 |
| Th232 | 0.998 |
| U238 | 1.000 |



Limits of Detection

| Limits of Detection | |
|---------------------|----------|
| Analyte | LOD(ppm) |
| Na23 | 90.6295 |
| Mg24 | 3.5426 |
| Al27 | 22.9069 |
| K39 | 8.8478 |
| Ca43 | 53.8823 |
| Sc45 | 0.0037 |
| Ti47 | 3.2623 |
| V51 | 0.0033 |
| Cr52 | 0.0837 |
| Co59 | 0.0011 |
| Ni60 | 0.0334 |
| Cu63 | 0.0040 |
| Zn64 | 0.0439 |
| Rb85 | 0.0025 |
| Y89 | 0.0009 |
| Zr90 | 0.0062 |
| Nb93 | 0.0015 |
| Sn118 | 0.0020 |
| Cs133 | 0.0009 |
| La139 | 0.0015 |
| Ce140 | 0.0015 |
| Nd146 | 0.0021 |
| Tb159 | 0.0001 |
| Yb172 | 0.0005 |
| Lu175 | 0.0001 |
| Hf178 | 0.0009 |
| Ta181 | 0.0008 |
| Th232 | 0.0012 |
| U238 | 0.0006 |





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LabStation Automated Liquid Handling Systems

LabStation Product Line

Automatic Liquid Handling Stations



DilutionStation



FiltrationStation



TRAXStation



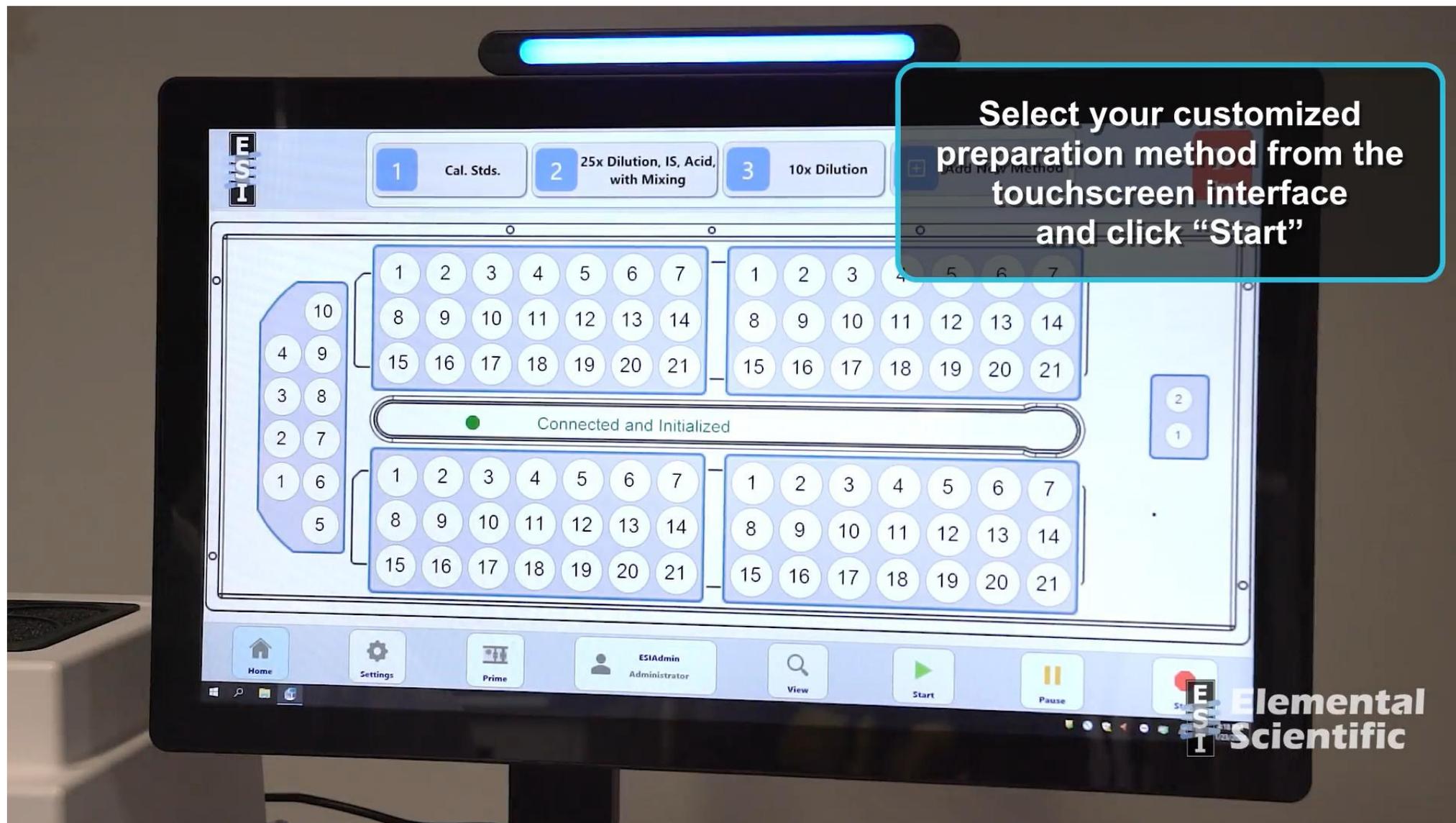
DilutionStation

Flexible Sample Prep & Liquid Handling

- Accurate & precise volumetric sample dilution
- Innovative syringe auto-dilution
- System Capabilities
 - Sample Dilution
 - Acidification
 - Internal Standard Addition
 - Sample Mixing
 - Standards Preparation
 - Serial Dilution

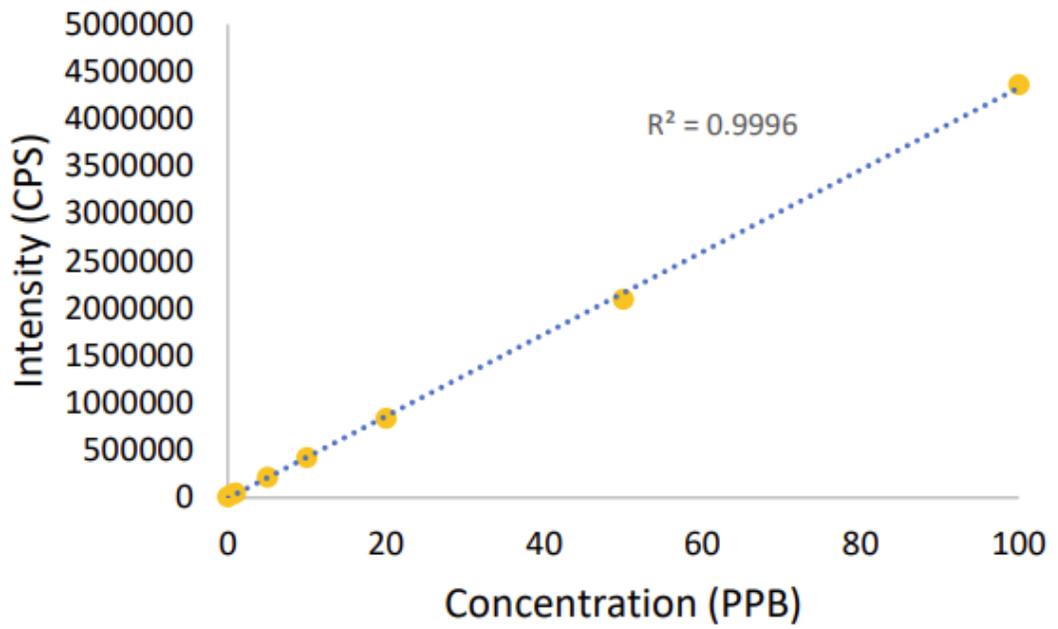


Automated Dilution, Acidification, IS Addition, and Mixing

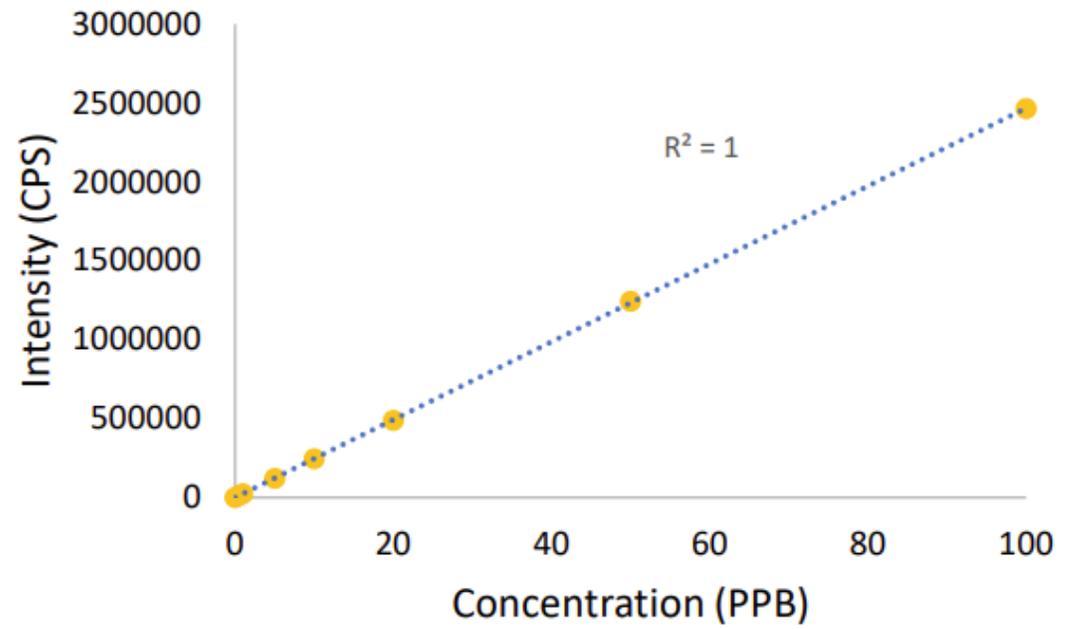


Linearity of Cal Standards Prepared by Dilution Station

Cr



Sb



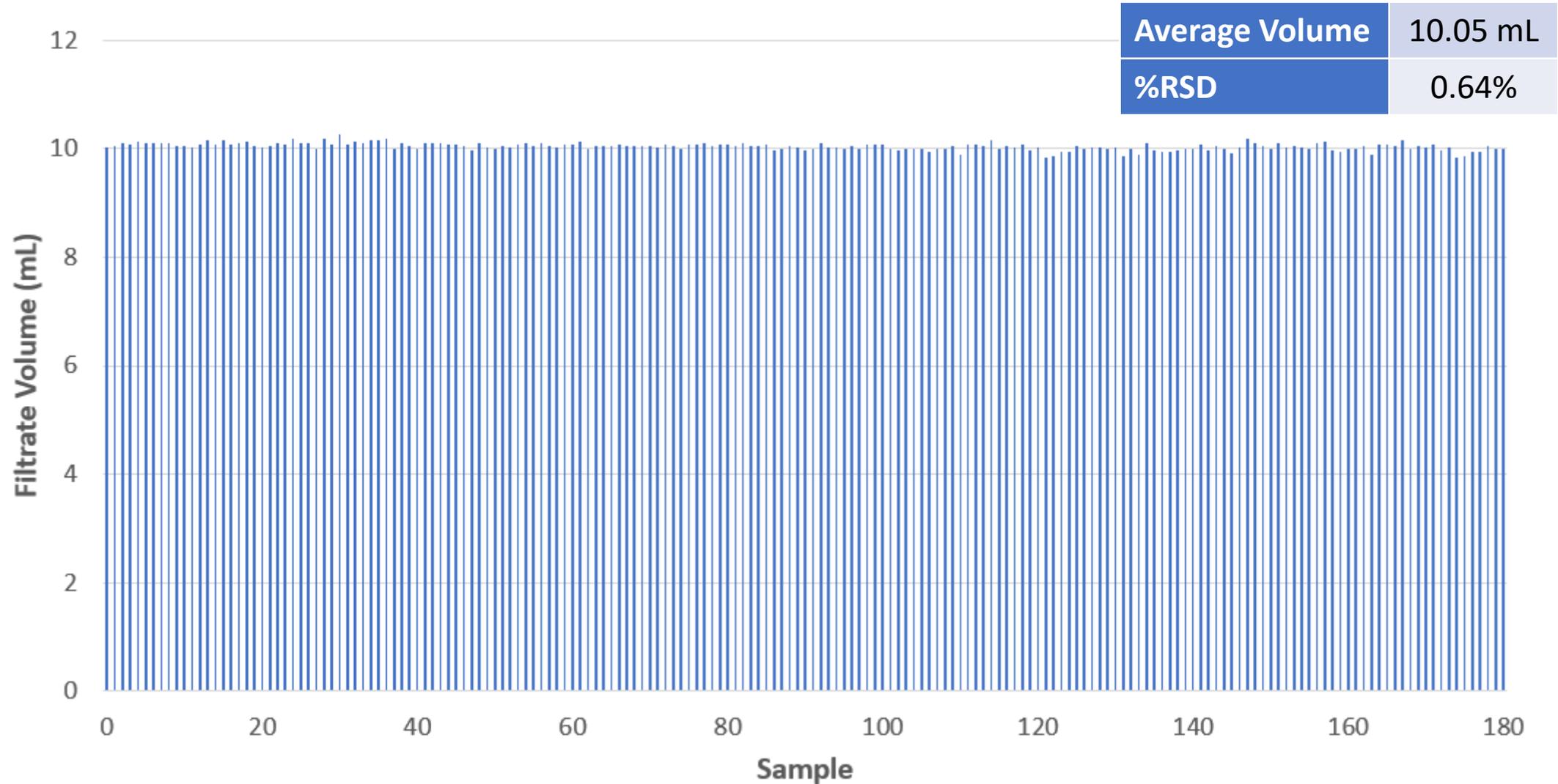
FiltrationStation

Automated Sample Filtration & Dilution

- Automated Luer-based filtering
- System Capabilities:
 - Filtration
 - Dilution
 - IS Addition
 - Acidification
 - Mixing
 - Standards Prep



Reproducibility of Final Filtrate Volume Following Autofiltration Using 13 mm 0.45 μm Filters



TRAXPressure

Intelligent Pressure Control

Prevent Over-pressurization

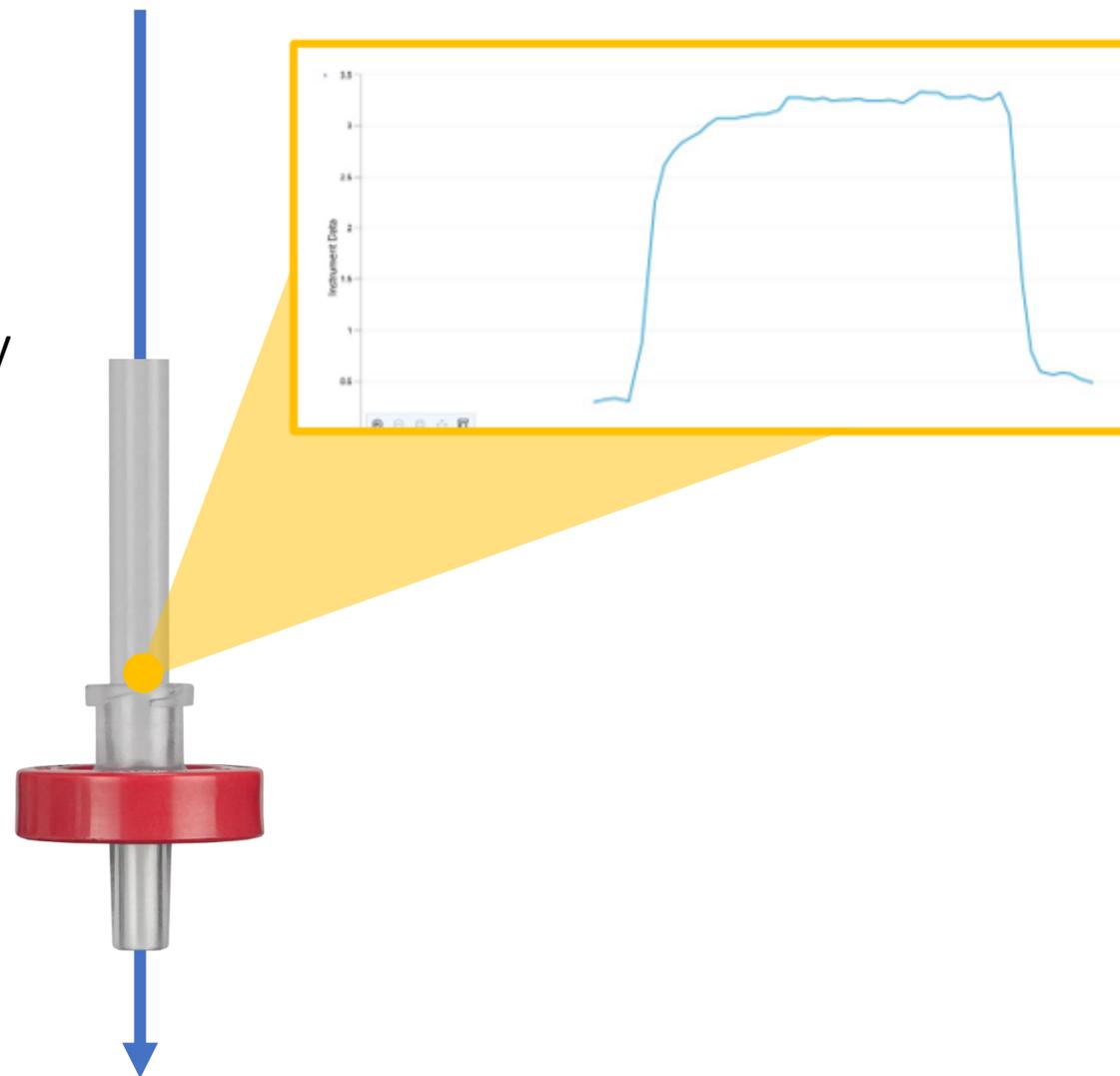
- Automatically slows syringe speed as pressure nears user-defined limits
- Reduces flow rate to protect filters and system integrity

Reduce Costs

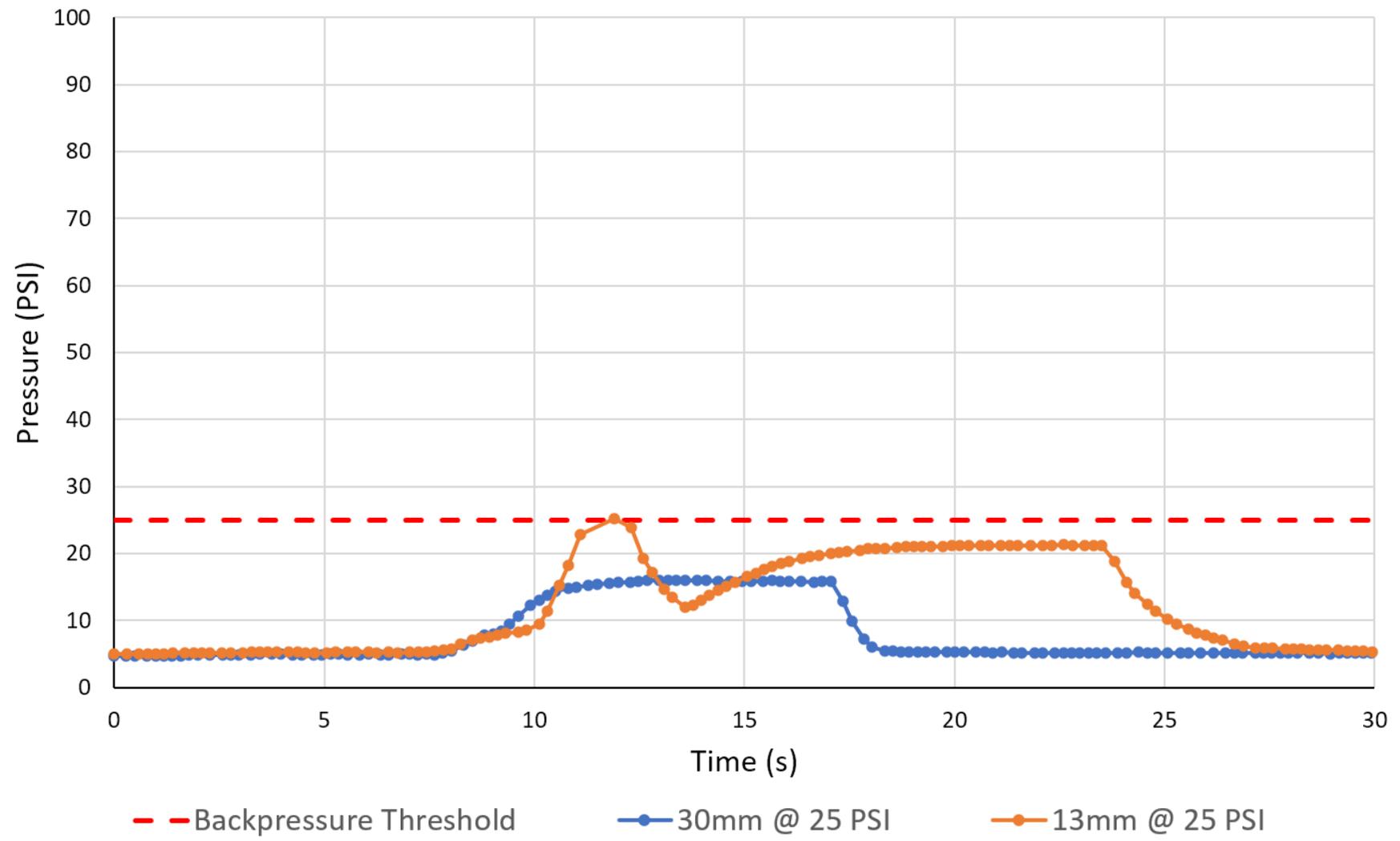
- Eliminates waste from ruptured filters
- Enables use of smaller, lower-cost filters

Software Tracked

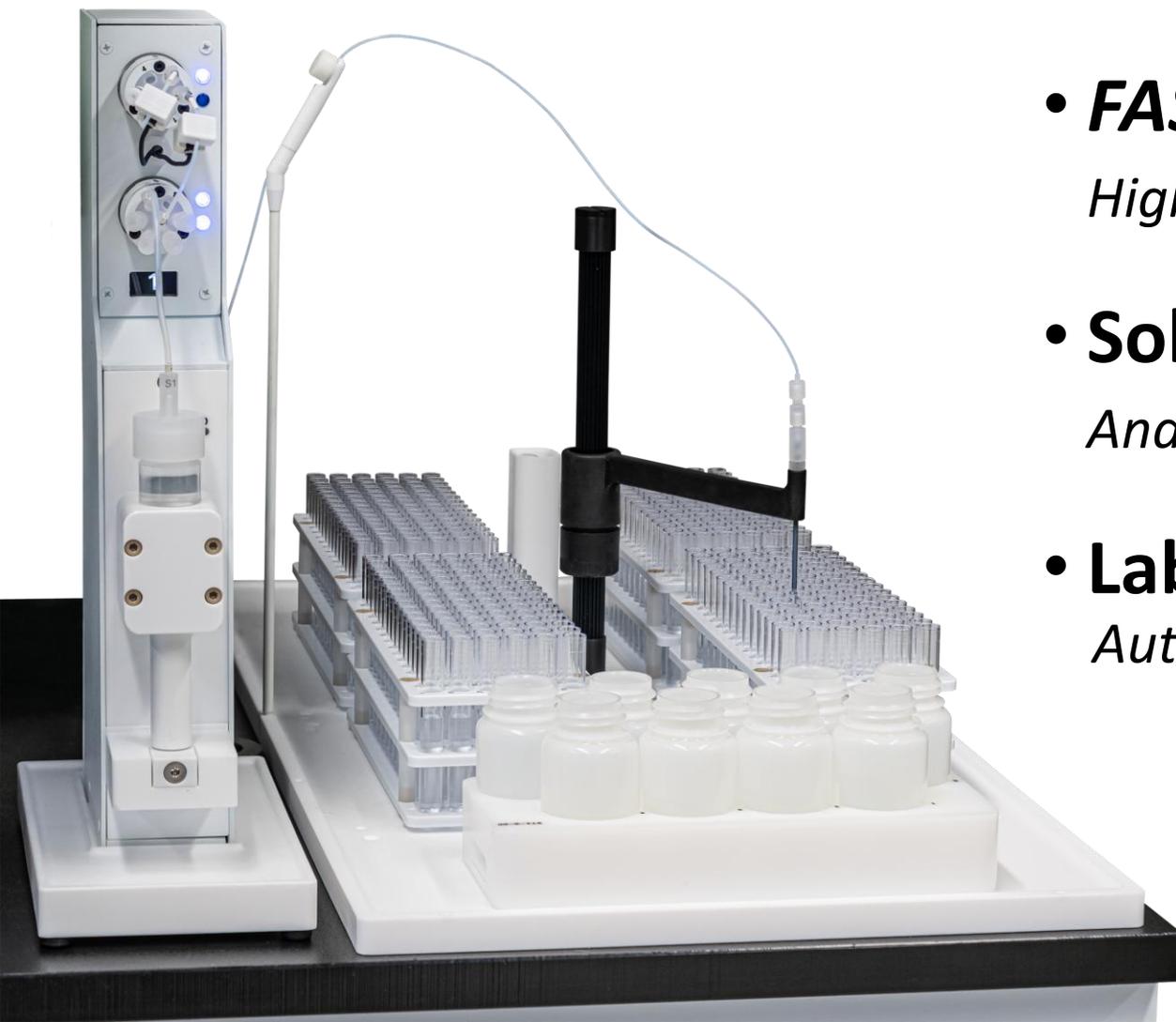
- Records pressure profile for every sample
- View data easily within software per sample



Pressure Profiles vs. Time for 13 and 30mm While Producing 12mL of Filtrate



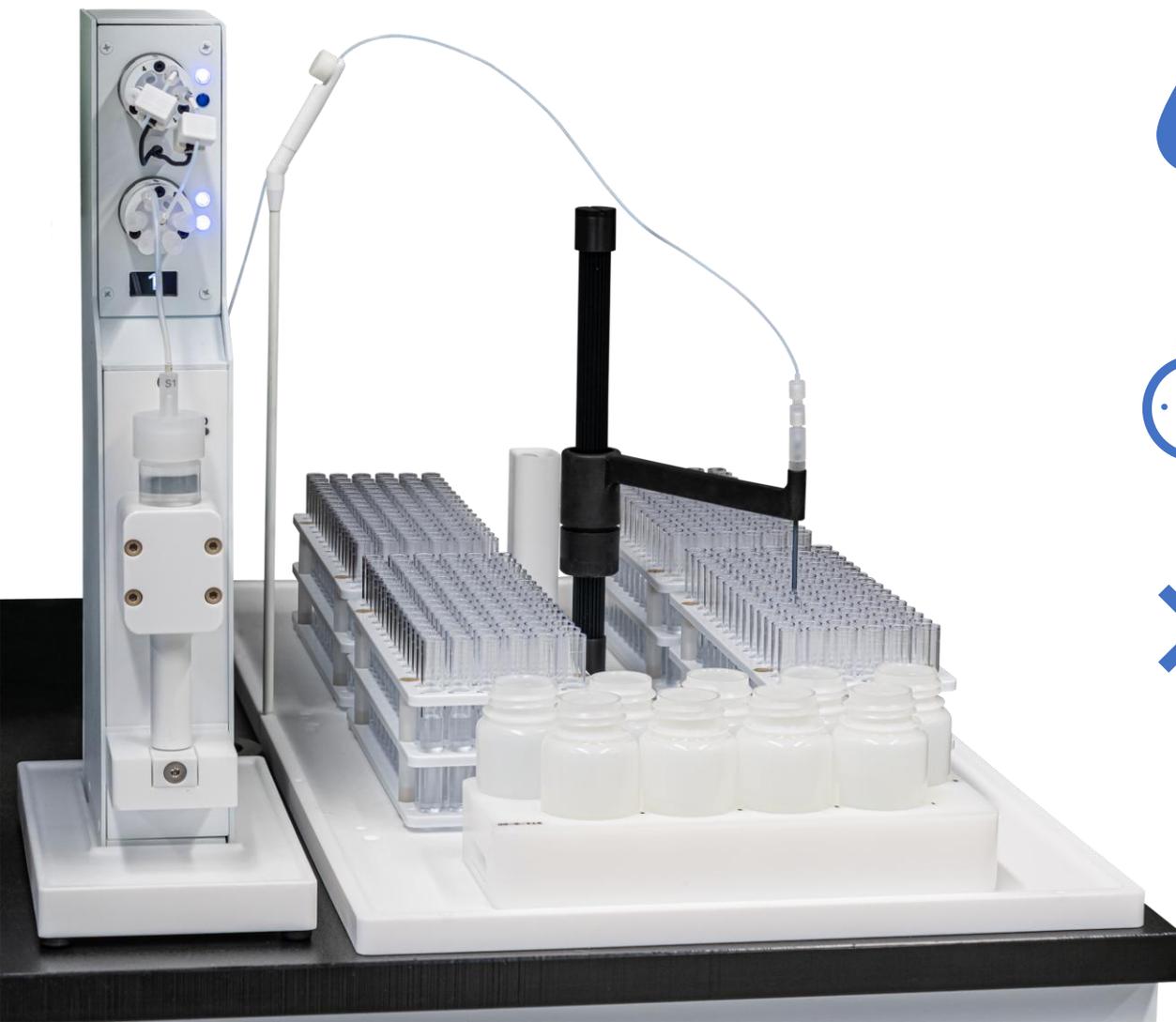
ESI's Product Portfolio for Soil Analyses



- **FASTFluidic FilterProbe Soil**
High-throughput Soil Analyses with High Rinseout
- **SolidSample ICPMS**
Analysis of Elemental Grains in Soil by LA-ICPMS
- **LabStation**
Automated Liquid Handling Systems

FASTFluidic FilterProbe Soil

4th Generation ICP Valve Injection with Backflush Rinsing



500X Washout

RidingRinse improves rinseout without sacrificing throughput



<10 seconds per sample

High-throughput soil analysis with Syringe-driven Backflushing



Clog-free analysis

FilterProbe prevents clogs and reduces daily maintenance



Elemental Scientific

ICP | ICPMS | AA

THANK YOU!

