

# Grain Moisture *Traceability*

## Good News – Bad News Campaign

### Good News

With all the facets of the Covid Virus impact on the world there is some GOOD NEWS:

DICKEY-john had a price increase in 2021 **BUT** they also gave their Master Distributors of new products a better discount. What this means to you is **Grain Moisture Traceability** can hold the 2020 pricing for new GAC2500 series moisture testers.

### Bad News

Now for the BAD NEWS:

There is an expected price increase coming in mid-Summer or early Fall – Yes right when you may need moisture testing equipment. I have over 30 years experience in this industry and to my knowledge a price increase has never happened in mid-year. I hope it doesn't this year, but I believe we have to be prepared. The year 2020 has placed a strain on current 2021 pricing and procurement.

We thank DICKEY-john for their discounts, and I look forward to passing them on to you. Please contact me for best pricing.

### More

- If you would like to know more about new and used equipment go to - <https://grainmoisture.com/for-sale-and-welcome>
- If you would like to know about **Grain Moisture Traceability** go to - <https://grainmoisture.com/get-acquainted>
- If you would like to know more about moisture tester accuracy go to - <https://grainmoisture.com/moisture-accuracy%3F%3F>