

Jorge McClees

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SENIOR EXECUTIVE

High-Growth / Turnarounds / M&A

Fortune 500 and top ENR-Ranked Companies—Architecture, Engineering, Construction, Environmental Services

Senior executive with 20+ years serving as President/COO/SVP across architecture, engineering, construction, and environmental services companies—delivering accelerated revenue and EBITDA growth, margin expansion, and scaling market share through P&L leadership, operating discipline, commercially advantaged contracting, sales & marketing strategy, and M&A integration. Leadership spans ENR-ranked and Fortune 500 platforms, complemented by private equity value-creation work (diligence, integration, operating improvements, governance, and exit readiness). Known for expanding into new markets, winning transformational programs, building leadership teams, and strengthening operating cadence and accountability—driving 30%+ CAGR and major scale-ups at HDR, URS (AECOM), and Pike.

Industries / Markets

Infrastructure—transportation, rail, ports • Water/wastewater • Power & energy • Oil & gas • Pipeline • Commercial/industrial • Mining • Manufacturing—semiconductor, biotechnology • Federal programs

Executive Strengths

Executive Leadership • Vision • Strategic/Tactical Planning • P&L • EBITDA & Margin Expansion • Operational Excellence • Rapid Growth • M&A Integration • Strategic Pursuits/Capture • Financial Strategy • Risk Management • Team Building • Client Relations

CAREER HIGHLIGHTS

- **President/COO/SVP:** accomplished executive operator—vision, strategy, and execution, \$300M+ P&L, 30%+ CAGR, 21%+ margins, staff turnover < 7%, and safety TRIR < 0.6. **HDR, URS (AECOM), and Pike**—turnarounds converted to high-growth.
- **Transformational growth:** large strategic project/program wins—select examples include: the **\$17B Alaska gas pipeline project**, the **\$1.3B Oregon bridge program**, the **\$110M Shell Canada-wide retail program**, the **\$160M Washington prison expansion**, and **\$200M+ New T&D service contracts**—PG&E, SCE, SMUD, APS, SRP, TEP, HECO, Ameren, and Xcel Energy.
- **M&A:** integrated 5 major acquisitions; served on senior executive diligence and post-close integration team for **URS acquisition of Flint Energy Services (\$1.2B)**; led regional workstreams and operating alignment for Western Canada, Alaska, Pacific NW. Extensive experience with private equity (PE) and PE-backed firms assisting with platform investments, tuck-in acquisitions, due diligence, value creation, governance, operating improvements and exit readiness.
- **Entrepreneur:** built and sold a \$7M engineering consulting firm (acquired by HDR), serving over 20 semiconductor giants including Intel, Fujitsu, Hewlett-Packard, and TSMC.

PROFESSIONAL EXPERIENCE

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| • President J McClees & Associates (JMA) | 2022-Present |
| • President Power Contracting (Pike Corporation)—127% CAGR to \$88M + year 3 run rate to \$300M+ | 2018-2021 |
| • COO WTC, Inc.—16.8% CAGR to \$7.1M | 2013-2016 |
| • Senior Vice President URS Corporation (AECOM)—31% CAGR to \$262M | 2008-2013 |
| • Senior Vice President HDR, Inc.—55% CAGR to \$35M | 2000-2008 |
| • Managing Principal Edward Consulting Engineers—\$7M, built and sold to HDR | 1996-2000 |
| • Program Manager Lockheed (U.S. DOE)—\$1.8B | 1990-1996 |

PROFESSIONAL PROFILE

- B.S., Mechanical Engineering — University of Arizona
- Professional Engineer (P.E.) License — Oregon, Washington, Idaho | Spanish (professional proficiency)
- Expanded Resume — Link: <https://jmccllees.com/resume2-1>