Investment Fund #51 5 Year Review - Jan 2015 to Dec 2019

Just Analytics

Spend Wisely

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Principles of Investment Management

- 1. Active Managers get higher fees than a 'pure' track the Index ETF because they are supposed to provide higher net returns.
- 2. These higher returns should <u>not</u> be purely a result of your Investment Fund (IF) taking on more risk.
- 3. These higher returns should <u>not</u> be purely a result of 'luck' (random) as this is not sustainable for your Investment Fund.

Our Approach

- We utilize the science of Analytics.
- This will tell you if it is 'just luck' or 'skill' (i.e., a better methodology) when your Investment Fund (IF) outperforms the market.
- 3. I want your pension plan funds to out perform the market!
- 4. Hire Investment Funds that are most likely to outperform the market & have reasonable fees Spend Wisely!

The Index

- 1. The first step in the analytics is to determine the appropriate Index against which to compare your Investment Fund.
- 2. This is a Foreign Equities fund thus we use the MSCI ACWI Ex USA NR USD Index; it had a return of 27.34% for 2019.
- 3. We will do a 'Value of \$100' comparison with both this Index and the Russell 3000.

Which Analytics?

Excess Return

Are you receiving enough return for increased risk in the portfolio?

Value at Risk

► How is your Investment Fund performing when the Index is struggling?

Underperformance Ratio

How often does your Investment Fund underperform the Index in a 10 year period?

<u>Likelihood to Outperform</u> - the most critical in my opinion

▶ Is it random (50% ish) or 'almost science' (90% ish over 3 years)?

Excess Return

- This Investment Fund has generated an average excess return (risk adjusted) of 193 basis points over the past 5 years as of 31 Dec 2019.
- ► This Investment Fund assumed 0.70 % more risk & generated almost 30% more return than the Index.

	IF 51	MSCI	T.E. Data	Difference	Comments
Avg. Monthly Returns	0.67	0.51			
Avg. Monthly Std. Dev'n.	3.64	3.62			
Avg. Annual Return	7.99	6.14		29.98%	not CAGR
Avg. Annual Std. Dev'n.	12.62	12.53		0.70%	
Intercept	0.17				
Slope (Beta)	0.97				
Expected Return	6.05				
Excess Return (Alpha)	1.93				
Tracking Error	3.37		0.97		
Information Ratio	0.57				

Value at Risk

- Stress test how did the Fund perform when the Index had its worst months (i.e., the Index lost at least 2%).
- ► The Investment Fund was better than the Index on 7 of 13 occasions, and is 241 basis points ahead of the MSCI (cumulative).

Date	IF 51	MSCI ACWI	Difference
Oct-18	-8.80	-8.13	-0.67
Aug-15	-7.92	-7.64	-0.28
Jan-16	-6.09	-6.80	0.71
May-19	-6.39	-5.37	-1.02
Feb-18	-5.38	-4.72	-0.66
Sep-15	-4.43	-4.64	0.21
Dec-18	-5.12	-4.53	-0.59
Aug-19	-1.73	-3.09	1.36
Jun-15	-2.44	-2.79	0.35
Nov-16	-3.08	-2.31	-0.77
May-18	-0.48	-2.31	1.83
Aug-18	-1.39	-2.09	0.70
Nov-15	-0.82	-2.06	1.24
Total	-54.07	-56.48	2.41

Underperformance Ratio (5 years)

Even the best performing funds will regularly under perform the Index; a Quartile 1 fund will typically underperform the Index in 2 of 5 years (Mercer).

Annual Return	IF 51	MSCI	Difference
2015	-0.77	-1.25	0.48
2016	2.29	0.12	2.17
2017	28.18	32.01	-3.83
2018	-13.96	-14.42	0.46
2019	27.90	27.34	0.56
Performance			-0.16
Incremental Fees			2.55
Net Performance			-2.71

▶ IF 3 has underperformed the MSCI once in 5 years, but it was significant enough to render the cumulative 5 year net return negative / less than the Index.

Performance - is it 'Random' or 'Skill'?

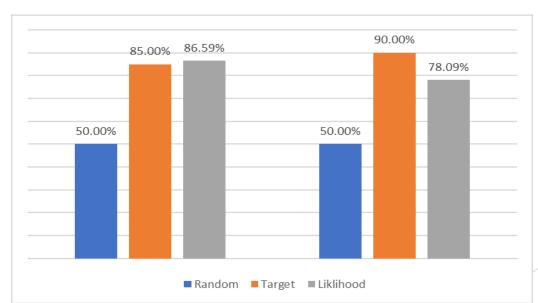
- 1. If your Fund out performs the market, they will tell you it is 'skill'.
- 2. If your Fund under performs the market, they will tell you it is 'bad luck'.
- 3. The reality is that either statement could be true or false.
- 4. How do you know?
- 5. The 'science of Analytics' can determine if out performance (or under performance) is random (luck) or skill (better process / meaningful).
- 6. The analytics looks at the returns, the various risk profiles, the correlation, and then runs a regression analysis to determine the probability of the results being more than just luck.

'Random' or 'Skill' - What is the Threshold?

- 1. Scientists expect a 95% confidence level, it is a very rigorous standard.
- 2. I look for a 90% confidence level over 3 years, 85% over 5 years, and 80% over 10 years.
- I believe it is worth reviewing if the results are within 5% of target (e.g., 76% confidence level over 10 years).
- 4. We know that Investment Fund 51 outperformed the market over the past 5 years based on having generated excess return. Was it luck or skill? That is the critical question...

Analytics Results - 3 and 5 years

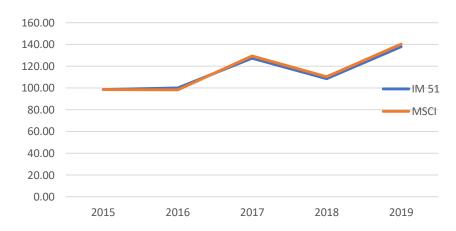
- We are <u>not confident</u> that IF 51 results are statistically significant over a 3 year period (78.09%).
- ▶ We are confident that IF 51 results are statistically significant over a 5 year period (86.59%).



You can do better.

Value of \$100 (net of fees) - 5 years

- ▶ The MSCI Index grew to \$140, the IF grew to \$138.
- By comparison the Russell 3000 grew to \$169 a 20% premium.



The IF's results were slightly better than the MSCI Index but the higher fees (+50 bp / annum) resulted in a lower end 'value of \$100'.

Exec Summary

- 1. Investment Fund 51 outperformed the market, on a risk adjusted basis, over the 5 year period as they generated excess return.
- 2. The Value at Risk results were positive 241 basis points ahead of the Index in the worst 13 months with losses greater than 2%.
- 3. IF 51 underperformed the Index (MSCI) once in 5 years but it was by a significant margin.
- 4. There is between a 86% (5 year) and 78% (3 year) likelihood that the outperformance is not random (i.e., a better methodology).
- 5. This is not significant for the 3 year timeline.
- 6. The excess return was largely offset by higher fees.
- 7. This is a Tier 3 fund, you can do better.

Review Meeting

- ▶ Please call me at 403 818 0671 or email me at greg@justanalytics.ca to book our 90 minute review meeting.
- Please let me know if you have any questions.
- Thank you for choosing Just Analytics.ca!

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