

Amended March 28, 2021



Dear Nectarine Customer,

Good news! We have arranged for our best selling fragrances and gallon products to be available to you through four experienced vendors beginning June 2021.

We also have an important update on international fragrance ingredient guidelines that will be effective in 2022. Please read below for more information on both topics!

NEW IFRA FRAGRANCE GUIDELINES FOR 2022

The International Fragrance Association (IFRA), the global body representing fragrance ingredient manufacturers and compounders, has updated its fragrance safe use program, “the IFRA Standards”, which go into effect by February 2022. Over the course of 2021 and early 2022, there MAY be some running updates to the Nectarine formulas to meet these standards. We are in the process of analyzing each formula to determine whether updates need to be made. Rest assured changes are not uncommon due to regulations and global raw material supply. Our expert perfumers have always worked to maintain our impeccable quality, while maintaining odor integrity.

The IFRA Standards set use levels of ingredients and finished goods based on scientific research into potential skin sensitization and environmental effects. The Standards are derived from scientific assessments by the Research Institute for Fragrance Materials (RIFM) with independent oversight by the Expert Panel for Fragrance Safety. 2022 Standards are derived from a new assessment approach, based on overall consumer use of fragranced products, using a database of real-life use and habits that feeds into a statistical model, helping IFRA to understand how these products are used in everyday life.

Nectarine has a 50 year history with our scents, and we want our retailers and makers to be positioned for future success.

DISTRIBUTION OF NECTARINE TOP SELLING FRAGRANCES & GALLON PRODUCTS

The five companies listed below will either stock our products or have them available for special order. They are targeting June 1, 2021 for you to begin placing orders directly with them. Below is their company bio and the list of products they are representing.

We have worked hard to provide you with the best resources possible. Keep your eyes on your email for more updates regarding our closure!

Kathy and Ann

PERFUME OILS

Sarah Horowitz Parfums (SHP) will be the authorized vendor for Nectarine fragrances. The company will stock the best-selling scents and, whenever possible, specially produce other Nectarine perfumes with a 25# order. They will also offer a perfumer's alcohol base for makers.

SHP will begin accepting orders and shipping in June and will email you directly with their order process soon.

SARAH HOROWITZ PARFUMS

<https://sarahhorowitz.com/>

Contact: Melissa Maule admin@sarahhorowitz.com

Sarah Horowitz Parfums is owned by Founder Sarah Horowitz-Thran, who began designing custom fragrances in the late 1980's at an off-beat, apothecary- style perfumery called Essence in Boston, which specialized in creating custom fragrances for its clientele - and where Nectarine oils were among the most beloved oils on the blending bar. In 1994, she packed up her perfume oils and moved to Los Angeles, where she founded what would become Sarah Horowitz Parfums.

In the three decades since, SHP has launched collections under their own name, as well as designing and consulting on several Private Label fragrances that are on the market today. Using her artistry on consulting and design for emerging and existing brands is still a large part of Sarah's focus. In the last five years, SHP has grown to include a small run filling house for our Private Label clients, providing filling and manufacturing for niche, high-end brands looking for small minimums that are overseen by a Perfumer.

We are honored to have been approached by Kathy and Ann to continue to work with and offer the Nectarine oils that have been a part of so many of our existing formulas, and to connect with other fragrance makers of a like mind and passion.

We will be emailing you with updates on our order process and when we are ready to ship.

[See next page for SHP stock fragrance list.](#)

SHP STOCK FRAGRANCE LIST

<u>Item Code</u>	<u>Description</u>
PO-015	AMBER #1
PO-062	CHINA LILY
PO-065	CHINA MUSK #1
PO-067	CHINA MUSK #2
PO-068	CHINA RAIN
PO-084	COCONUT
PO-090	CUCUMBER
PO-143	HIMALAYA
PO-172	LAVENDER
PO-211	EGYPTIAN MUSK # 2
PO-215	LIGHT MUSK
PO-238	ITALIAN BLOOD ORANGE
PO-239	OULD RICHE
PO-265	PATCHOULI ESSENTIAL OIL
PO-277	PIKAKI
PO-300	RAIN
PO-320	SAGE
PO-322	TEA ROSE
PO-378	VANILLA
PO-383	WATERLILY
PO-390	WAVES
PO-391	WHITE TEA

BATH, BODY & SHAVING

HELIOTROPE

<https://www.heliotropesf.com/pages/about-us>

Email: wholesale@heliotropesf.com

For over ten years, Heliotrope has dependably created high-quality, all-natural products - made in California, using simple, natural ingredients. We share our enthusiasm about natural skincare by formulating products that soothe, moisturize and nourish by using ingredients with the most efficacy. Founder Jonathan Plotzker-Kelly's experience in product development and his work with small chemists throughout the Bay Area & Southern California have brought natural, well-made, and fragrance-free skin care to the market. We believe that people deserve to feel great in their skin. All bulk products - sold via gallon jug or 5-gallon pail - come with no added fragrance or color and can be custom scented as each client wishes.

Heliotrope will have a dedicated wholesale website for your online orders that will go live before 6/1. It will feature not just Nectarine's bulk items, but our entire wholesale offering.

Item #	Description
BG-110	Everyday Bath Gel w/Cotton & Olive
BG-380	72% Organic Shower Gel w/Oat
BG-391	White Tea & Shea Shower Cream
BS-598	Organic Spa Exfoliating Body Wash
CD-160	Pure Moisture & Body Conditioner
CL-380	Organic Spa Facial Wash w/Shea
CL-605	White Charcoal & Green Tea Cleanser
LO-110	Everyday Lotion w/Cotton & Olive
LO-380	Organic Spa Lotion w/Olive & Grapeseed
ML-380	Organic Spa Massage Lotion
SC-481	Smooth Shave Cream
SH-160	Pure Moisture & Body Shampoo Sulfate Free Shampoo
TO-001	Vitamin E Revitalizer
TO-298	Rosewater & Witch Hazel Toner

MASSAGE, BODY & BEARD OILS

OhOhOrganic

<https://ohohorganic.com/>

In the year 2000, Gay Timmons founded OhOhOrganic, to source the highest quality and ethically sourced ingredients from family farms all over the world. Gay has an extensive background in agriculture and is focused on the cosmetics world. She is an expert in ingredients and their use.

Welcome to all Nectarine customers. OhOhOrganic will have available the following of Nectarine's Massage, Body and Beard Oils. We look forward to working with you and are always available at the contact info below. Thanks (and we'll miss you!) to the Nectarine team.

Gay Timmons - gay@ohohorganic.com - technical support and any questions or complaint!

Mina Cervantes - support@ohohorganic.com - billing and logistics

Stephen Jarvis - orders@ohohorgaic.com - order processing and customer service

Item

Code	Item Description
OL-349	Shea & Jojoba Conditioning Beard Oil
OL-455	Safflower Oil
OL-460	Sweet Almond Oil
OL-465	Organic Sunflower & Shea Massage Oil
OL-484	Organic Coconut Oil
OL-485	Organic Jojoba Oil

VITAMINS ADE MOISTURIZER + MORE BATH, BODY AND FACIAL PRODUCTS

As of 3/28/21 Libby Laboratories is changing their minimum order to a lesser amount, and including more product. Also, note new contact. Please read below.

LIBBY LABORATORIES

www.libbylabs.com

inquiries@libbylabs.com

Libby Laboratories, Inc. will be taking over supply of gallons of some of our most popular products such as ADE Moisturizer, Massage Lotion, Sea Minerals Lotion, Luxury Bath Gels as well as some of our other products including our popular creams in pails. Minimum order quantities will be 4 gallons and 2 x 8 lbs for the creams. There will be price breaks for larger quantities.

Libby Laboratories has been in business for over 60 years and takes pride in it's quality of products and services. If you are interested, please send an e-mail to inquiries@libbylabs.com. A catalog will be available by e-mail soon.

Should you need packaging for creams, check out Container & Packaging Supply
<https://www.containerandpackaging.com/>

Item Code	Item Description
AL-001-41-A	Vit E Aftershave Lotion
BB-001-41-A	Lux Bubble Bath-clear
BG-001-41-A	Luxury Bath Gel
CD-520-41-A	Sea Kelp & Panthenol Conditioner
CO-001-04-A	Cologne Base
LO-233-41-A	Sea Mineral Hydra-Silk Lotion
LO-274-41-A	Peppermint & Tea Tree Foot & Leg Lotion
LO-450-41-A	Vitamin Skin Smoother with Cornflower Extract
LO-480-41-A	Shea Butter Lotion
LO-601-41-A	Vitamin E & Elderflower Continuous Hydrating Lotion
MC-001	Unscented Vitamin Cream
MC-480	Shea Butter Hand & Body Cream
MC-481	White Tea & Shea Anti-Aging Facial Cream
MC-482	Organic Spa Shea Butter & Olive Cream
MC-602	Vitamin E & Elderflower Continuous Hydrating Cream
ML-001-41-A	Unscented Massage Lotion
MZ-400-41-A	Unscented ADE Moisturizer
MZ-500-41-A	Aloe Vera Moisturizer

GLYCERIN SOAP

We do not have a referral for stock Glycerin Soaps. For to locate a soap crafter for small runs, check out the *Hand Crafted Soap & Cosmetic Guild's* resources:

<https://www.soapguild.org/consumers/certified.php>