

Amended March 28, 2021



Dear Nectarine Customer,

Good news! We have arranged for our best selling fragrances and gallon products to be available to you through four experienced vendors beginning June 2021.

We also have an important update on international fragrance ingredient guidelines that will be effective in 2022. Please read below for more information on both topics!

NEW IFRA FRAGRANCE GUIDELINES FOR 2022

The International Fragrance Association (IFRA), the global body representing fragrance ingredient manufacturers and compounders, has updated its fragrance safe use program, “the IFRA Standards”, which go into effect by February 2022. Over the course of 2021 and early 2022, there MAY be some running updates to the Nectarine formulas to meet these standards. We are in the process of analyzing each formula to determine whether updates need to be made. Rest assured changes are not uncommon due to regulations and global raw material supply. Our expert perfumers have always worked to maintain our impeccable quality, while maintaining odor integrity.

The IFRA Standards set use levels of ingredients and finished goods based on scientific research into potential skin sensitization and environmental effects. The Standards are derived from scientific assessments by the Research Institute for Fragrance Materials (RIFM) with independent oversight by the Expert Panel for Fragrance Safety. 2022 Standards are derived from a new assessment approach, based on overall consumer use of fragranced products, using a database of real-life use and habits that feeds into a statistical model, helping IFRA to understand how these products are used in everyday life.

Nectarine has a 50 year history with our scents, and we want our retailers and makers to be positioned for future success.

DISTRIBUTION OF NECTARINE TOP SELLING FRAGRANCES & GALLON PRODUCTS

The five companies listed below will either stock our products or have them available for special order. They are targeting June 1, 2021 for you to begin placing orders directly with them. Below is their company bio and the list of products they are representing.

We have worked hard to provide you with the best resources possible. Keep your eyes on your email for more updates regarding our closure!

Kathy and Ann

PERFUME OILS

Sarah Horowitz Parfums (SHP) will be the authorized vendor for Nectarine fragrances. The company will stock the best-selling scents and, whenever possible, specially produce other Nectarine perfumes with a 25# order. They will also offer a perfumer's alcohol base for makers.

SHP will begin accepting orders and shipping in June and will email you directly with their order process soon.

SARAH HOROWITZ PARFUMS

<https://sarahhorowitz.com/>

Contact: Melissa Maule admin@sarahhorowitz.com

Sarah Horowitz Parfums is owned by Founder Sarah Horowitz-Thran, who began designing custom fragrances in the late 1980's at an off-beat, apothecary- style perfumery called Essence in Boston, which specialized in creating custom fragrances for its clientele - and where Nectarine oils were among the most beloved oils on the blending bar. In 1994, she packed up her perfume oils and moved to Los Angeles, where she founded what would become Sarah Horowitz Parfums.

In the three decades since, SHP has launched collections under their own name, as well as designing and consulting on several Private Label fragrances that are on the market today. Using her artistry on consulting and design for emerging and existing brands is still a large part of Sarah's focus. In the last five years, SHP has grown to include a small run filling house for our Private Label clients, providing filling and manufacturing for niche, high-end brands looking for small minimums that are overseen by a Perfumer.

We are honored to have been approached by Kathy and Ann to continue to work with and offer the Nectarine oils that have been a part of so many of our existing formulas, and to connect with other fragrance makers of a like mind and passion.

We will be emailing you with updates on our order process and when we are ready to ship.

[See next page for SHP stock fragrance list.](#)

SHP STOCK FRAGRANCE LIST

| <u>Item Code</u> | <u>Description</u> |
|-------------------------|---------------------------|
| PO-015 | AMBER #1 |
| PO-062 | CHINA LILY |
| PO-065 | CHINA MUSK #1 |
| PO-067 | CHINA MUSK #2 |
| PO-068 | CHINA RAIN |
| PO-084 | COCONUT |
| PO-090 | CUCUMBER |
| PO-143 | HIMALAYA |
| PO-172 | LAVENDER |
| PO-211 | EGYPTIAN MUSK # 2 |
| PO-215 | LIGHT MUSK |
| PO-238 | ITALIAN BLOOD ORANGE |
| PO-239 | OULD RICHE |
| PO-265 | PATCHOULI ESSENTIAL OIL |
| PO-277 | PIKAKI |
| PO-300 | RAIN |
| PO-320 | SAGE |
| PO-322 | TEA ROSE |
| PO-378 | VANILLA |
| PO-383 | WATERLILY |
| PO-390 | WAVES |
| PO-391 | WHITE TEA |

BATH, BODY & SHAVING

HELIOTROPE

<https://www.heliotropesf.com/pages/about-us>

Email: wholesale@heliotropesf.com

For over ten years, Heliotrope has dependably created high-quality, all-natural products - made in California, using simple, natural ingredients. We share our enthusiasm about natural skincare by formulating products that soothe, moisturize and nourish by using ingredients with the most efficacy. Founder Jonathan Plotzker-Kelly's experience in product development and his work with small chemists throughout the Bay Area & Southern California have brought natural, well-made, and fragrance-free skin care to the market. We believe that people deserve to feel great in their skin. All bulk products - sold via gallon jug or 5-gallon pail - come with no added fragrance or color and can be custom scented as each client wishes.

Heliotrope will have a dedicated wholesale website for your online orders that will go live before 6/1. It will feature not just Nectarine's bulk items, but our entire wholesale offering.

| Item # | Description |
|--------|---|
| BG-110 | Everyday Bath Gel w/Cotton & Olive |
| BG-380 | 72% Organic Shower Gel w/Oat |
| BG-391 | White Tea & Shea Shower Cream |
| BS-598 | Organic Spa Exfoliating Body Wash |
| CD-160 | Pure Moisture & Body Conditioner |
| CL-380 | Organic Spa Facial Wash w/Shea |
| CL-605 | White Charcoal & Green Tea Cleanser |
| LO-110 | Everyday Lotion w/Cotton & Olive |
| LO-380 | Organic Spa Lotion w/Olive & Grapeseed |
| ML-380 | Organic Spa Massage Lotion |
| SC-481 | Smooth Shave Cream |
| SH-160 | Pure Moisture & Body Shampoo Sulfate Free Shampoo |
| TO-001 | Vitamin E Revitalizer |
| TO-298 | Rosewater & Witch Hazel Toner |

MASSAGE, BODY & BEARD OILS

OhOhOrganic

<https://ohohorganic.com/>

In the year 2000, Gay Timmons founded OhOhOrganic, to source the highest quality and ethically sourced ingredients from family farms all over the world. Gay has an extensive background in agriculture and is focused on the cosmetics world. She is an expert in ingredients and their use.

Welcome to all Nectarine customers. OhOhOrganic will have available the following of Nectarine's Massage, Body and Beard Oils. We look forward to working with you and are always available at the contact info below. Thanks (and we'll miss you!) to the Nectarine team.

Gay Timmons - gay@ohohorganic.com - technical support and any questions or complaint!

Mina Cervantes - support@ohohorganic.com - billing and logistics

Stephen Jarvis - orders@ohohorgaic.com - order processing and customer service

Item

| Code | Item Description |
|-------------|--------------------------------------|
| OL-349 | Shea & Jojoba Conditioning Beard Oil |
| OL-455 | Safflower Oil |
| OL-460 | Sweet Almond Oil |
| OL-465 | Organic Sunflower & Shea Massage Oil |
| OL-484 | Organic Coconut Oil |
| OL-485 | Organic Jojoba Oil |

VITAMINS ADE MOISTURIZER + MORE BATH, BODY AND FACIAL PRODUCTS

As of 3/28/21 Libby Laboratories is changing their minimum order to a lesser amount, and including more product. Also, note new contact. Please read below.

LIBBY LABORATORIES

www.libbylabs.com

inquiries@libbylabs.com

Libby Laboratories, Inc. will be taking over supply of gallons of some of our most popular products such as ADE Moisturizer, Massage Lotion, Sea Minerals Lotion, Luxury Bath Gels as well as some of our other products including our popular creams in pails. Minimum order quantities will be 4 gallons and 2 x 8 lbs for the creams. There will be price breaks for larger quantities.

Libby Laboratories has been in business for over 60 years and takes pride in it's quality of products and services. If you are interested, please send an e-mail to inquiries@libbylabs.com. A catalog will be available by e-mail soon.

Should you need packaging for creams, check out Container & Packaging Supply
<https://www.containerandpackaging.com/>

| Item Code | Item Description |
|-------------|---|
| AL-001-41-A | Vit E Aftershave Lotion |
| BB-001-41-A | Lux Bubble Bath-clear |
| BG-001-41-A | Luxury Bath Gel |
| CD-520-41-A | Sea Kelp & Panthenol Conditioner |
| CO-001-04-A | Cologne Base |
| LO-233-41-A | Sea Mineral Hydra-Silk Lotion |
| LO-274-41-A | Peppermint & Tea Tree Foot & Leg Lotion |
| LO-450-41-A | Vitamin Skin Smoother with Cornflower Extract |
| LO-480-41-A | Shea Butter Lotion |
| LO-601-41-A | Vitamin E & Elderflower Continuous Hydrating Lotion |
| MC-001 | Unscented Vitamin Cream |
| MC-480 | Shea Butter Hand & Body Cream |
| MC-481 | White Tea & Shea Anti-Aging Facial Cream |
| MC-482 | Organic Spa Shea Butter & Olive Cream |
| MC-602 | Vitamin E & Elderflower Continuous Hydrating Cream |
| ML-001-41-A | Unscented Massage Lotion |
| MZ-400-41-A | Unscented ADE Moisturizer |
| MZ-500-41-A | Aloe Vera Moisturizer |

GLYCERIN SOAP

We do not have a referral for stock Glycerin Soaps. For to locate a soap crafter for small runs, check out the *Hand Crafted Soap & Cosmetic Guild's* resources:

<https://www.soapguild.org/consumers/certified.php>