

Recapitalization

Sector: Automotive

Opportunity: Top 5 sub prime auto finance

Financials: Requires NDA

Seeking: \$15MM

Overview: Taking top 5 subprime public auto finance company private

Sector: EV

Opportunity: Electric vehicle bicycles

Financials: Requires NDA

Seeking: \$100MM

Overview: Two established EV bike companies are merging and bringing their manufacturing to US to position new firm as market leader in fragmented space

Buyout

Sector: Construction

Opportunity: Commercial and residential hardscaping

Financials: \$10MM EBITDA \$1.6M

Overview: Regional leader in one of the country's most competitive markets for residential and commercial service providers

Sector: Healthcare

Opportunity: Distributor of radiology equipment, digital X-ray equipment

Financials: \$8.5MM EBITDA: \$800K

Overview: Distributor of Digital X-Ray equipment. Their clients include healthcare providers ranging from hospitals to veterinary practices

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Buyout

Sector: **Telecommunications**

Opportunity: Telecommunications construction company

Financials: \$8.6MM EBITDA: \$1.6MM

Overview: Established provider of telecom tower construction. Services include site development, equipment installation, tower construction, and tower maintenance. The company has an established relationship with one of the nation's largest carriers

Opportunity: **Automotive**

Opportunity: Used car dealership in leading US Auto market

Financials: \$51MM EBITDA: \$2.7MM

Overview: Family-owned and -operated business is based in an 18,000-square-foot building that includes 3,000 square feet of office space and a 15,000- square-foot showroom, housing roughly \$5 million in inventory

Sector: **Value Added Distribution**

Opportunity: Logistics and distribution company

Financials: \$11MM \$1.3MM EBITDA

Overview: Company provides transportation and logistics solutions for businesses with shipments of all sizes. They have nearly million sqft. of warehouse space to handle most types of warehousing needs and the reception and distribution of a wide array of shipments

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Notable Opportunities Under Review

- Industrials/O&G transportation company: \$3.5MM
- Provider of industrial transportation logistics: \$3.2MM
- Niche recycled metals: \$175MM
- Auto aftermarket accessories: \$112MM
- Healthcare multiple ASCs: \$241MM

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