



## FIRST-TIME SELLER GUIDE

### AFFLUENT TITLE PARTNERS

This guide is designed to walk first-time sellers through every major step of the real estate closing process so you feel informed and confident.

#### GETTING READY TO SELL

- Choose a real estate agent
- Prepare the home for listing
- Price the home competitively
- Gather warranty and property information

#### UNDER CONTRACT

- Accept offer and execute contract
- Order mortgage payoff(s)
- Cooperate with buyer inspections
- Negotiate repairs or credits

#### CLOSING PROCESS

- Review settlement statement
- Verify wire instructions by phone
- Sign closing documents
- Confirm payoff processing

## AFTER CLOSING

- Funds disbursed
- Cancel homeowner's insurance
- Confirm tax and HOA updates
- Retain closing documents

## AFFLUENT TITLE PARTNERS

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