

Institutional Project Development Capability Overview

FOR CORPORATES AND
INSTITUTIONAL INVESTORS

What we do & who we build with

Biopikilo develops, structures, and operates institutional-grade regenerative crop and tree-crop platforms for corporates and institutional investors. We deliver end-to-end where fragmented advisory falls short — from origination and structuring through land operations, processing, market access, and long-term stewardship.

Every project is anchored in our deep regenerative-organic expertise. Depending on the mandate, projects are delivered as sustainable conventional, certified organic, or full regenerative-organic - applying the most efficient farming methods and technologies available.

Every mandate is tailored - return profile, horizon, capital envelope, phasing, and governance engineered to the counterparty.



Corporates in agrifood and adjacent sectors

Supply-chain security, vertical integration into raw materials, and development of own-brand agricultural platforms.



Family offices, funds & asset managers

Real-asset exposure with defined operational governance, transparent reporting, and long-horizon compounding.



Development finance & blended-capital investors

Scalable regenerative strategies for public-good mandates and blended-finance structures.



Landowners & existing operators

Partnership models to scale existing platforms, upgrade operational and processing capacity, or capture premium value chains.

What we build & how we deliver

What We Build



Tree-crop platforms

Orchards, groves, and perennial systems across Mediterranean and temperate species.



Arable & specialty crops

Cereals, legumes, ancient grains, specialty and industrial crops at production scale.



Vineyards & integrated wine platforms

Estate-grade wine platforms integrated from vineyard through cellar.



Agroforestry & silvopasture systems

Integrated tree-crop, arable, and livestock systems with resilience and diversification built in.



First-transformation processing

Mills, presses, drying, sorting, packing, and cold-chain infrastructure that captures margin at the platform level.



Branded finished-goods platforms

Private-label and own-brand development for direct export, HORECA, and premium retail placement.

How we Deliver

1

Origination & Sourcing

Land, existing operations, processing infrastructure, and off-take counterparties.

2

Structuring & Financing

Vehicle design, capital planning, blended finance, and aligned governance.

3

Land & Farm Operations

Regenerative agronomy, irrigation, mechanisation, biosecurity, and labour.

4

Processing & Value Capture

First-transformation infrastructure engineered for tier migration and margin capture.

5

Brand & Market Access

Route-to-market, private label, direct export, HORECA, and premium retail placement.

6

MRV, ESG & Reporting

Certified carbon, biodiversity, water, and SFDR-aligned reporting infrastructure.

7

Governance & Long-Term Stewardship

Independent-standard reporting, LPAC-style governance, and continuous improvement.

Biopikilo's operating discipline is regenerative by design, institutional by structure, and evidence-based at every stage. Every project we develop is engineered for measurable performance across financial, operational, and environmental dimensions from origination through exit.



Platform architecture

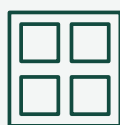
Biopikilo's institutional projects can be structured through the full range of vehicle options, tailored to counterparty mandate, jurisdiction, horizon, and governance. Capital typically combines institutional equity with blended-finance instruments, EU programme co-financing, and commercial debt - engineered as one coherent stack, not stitched together after the fact.

Vehicle Options



SPV per asset

Direct asset ownership, clean tax and legal treatment, full transparency. Suited to anchor commitments and first-ticket deployments.



Portfolio SPV

Multiple assets under a single holding vehicle. Aggregates operational scale and simplifies governance for follow-on capital.



Joint venture

Co-invest alongside an existing operator or strategic partner, with defined operational and economic rights.



Fund / AIF

Regulated pooled vehicle for scale deployment, cross-border investors, or multi-strategy platforms, under a suitable AIFM and jurisdiction.



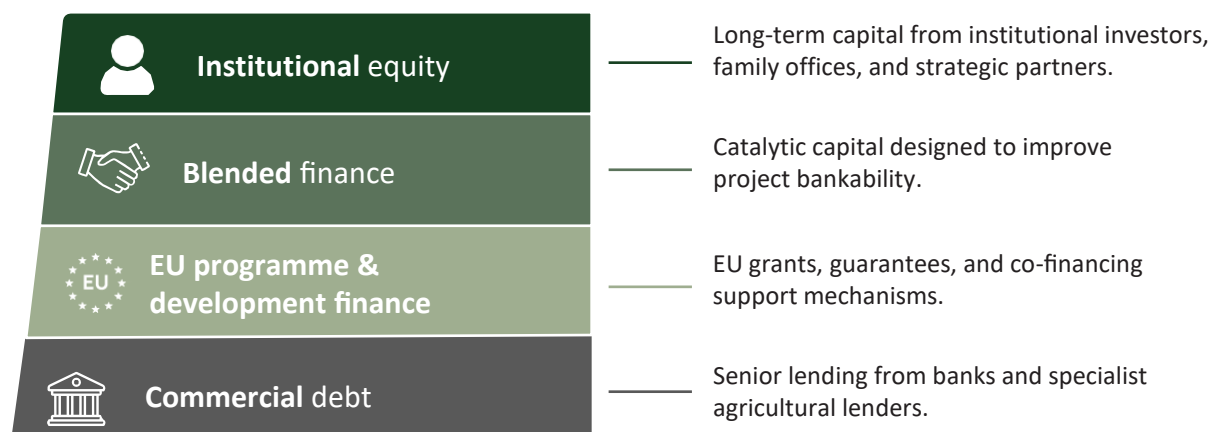
Managed account

Discretionary or advisory mandate for a single institutional client seeking direct-ownership economics with fund-like reporting.



Structured credit

Yield-oriented debt or mezzanine into project or operator level, sized to counterparty risk-return preference.



Why Biopikilo



Institutional-grade financial structuring

Ex-investment-banking founder team with cross-border capital markets, corporate finance, and EU programme structuring experience. Projects designed to institutional governance and reporting standards.



Deep operational capability

Active work with farming businesses and leading European agri players. Deep agronomy know-how, applied across sustainable conventional, organic, and full regenerative-organic protocols.



Ecosystem access at scale

Strong network and vetted local partners across every Greek agricultural region — landowners, cooperatives, processors, banks, universities, EU programmes, and public authorities.



Multi-disciplinary board & advisory

Advisory expertise spanning agronomy and agri-policy at the highest levels, tax and enterprise risk, corporate finance, and applied science.

Biopikilo works with a curated network - leading European agricultural inputs and technology companies, exclusive carbon-farming platforms, universal and agricultural banks, national and EU research consortia, and EU programme co-financiers - under confidentiality-appropriate arrangements. Alignments include the EU Mission Soil Manifesto, EU Green Deal, Farm to Fork Strategy, and emerging EU frameworks on carbon removals and sustainable agriculture.

Founder



Dr Hariton Korizis

Founder & Chief Executive

Former investment banker (Barclays, HSBC) with cross-border regulated finance and capital markets experience – expert in sustainability and regenerative finance. Imperial College London PhD. Board and advisory positions across sectors, including agri-food and EU research programmes.

Invited participant in the New Generation New Agriculture's Agrifood Leadership Programme 2026 supported by Rutgers University (USA). Contributor to varied industry publications and events on finance, investing, sustainability / impact, and Greek agricultural transformation.

Advisory Board

Biopikilo's advisory board combines rare capabilities: a senior figure in Greek and international agricultural policy and applied science, active at national research-institution and UN-agency executive level; a founder of a UK FCA-authorised capital-markets and M&A advisory firm, previously Managing Director in structured finance at top-tier global investment banks; a former group head of tax at a systemically important Greek bank, with deep credentials in tax, IFRS, enterprise risk and M&A; a senior commercial advisor with premium-food branding and international export-channel experience across European and global markets; and a senior executive of a Tier-1 European agricultural-inputs group, with current Greek industry-association leadership and global commercial experience.

Discipline & Engagement



Risk-Management Posture

Every Biopikilo project embeds a structured risk framework across climate resilience, biosecurity, water availability and rights, alternate-bearing and yield variability, offtake and price risk, and leverage stress.

Risks are named, priced, and actively managed under transparent methodology, not left implicit. Insurable risks are placed with sector-specialist counterparties; structural risks are addressed through variety, region, and platform diversification.



MRV, ESG & Reporting

Biopikilo delivers institutional-grade measurement, reporting, and verification across carbon, biodiversity, water, and soil health.

Reporting infrastructure is engineered from inception to be CRCF-ready — the emerging EU Carbon Removals and Carbon Farming framework — with SFDR classification support, EU Taxonomy alignment, and TNFD- and TCFD-aware disclosures.

Data is auditable, third-party-verifiable, and delivered on institutional cadences.



Engagement In Stages

- 1 Confidential Feasibility**
Scoped opportunity assessment against counterparty mandate.
- 2 Design & Structuring** Project design, vehicle architecture, capital stack, and governance framework.
- 3 Anchor Deployment** First transaction executed and operating platform established.
- 4 Platform Scale** Follow-on deployment, additional assets, and platform expansion against pre-agreed milestones.

Every mandate is tailored: return profile, holding horizon, capital envelope, phasing, and governance are engineered to the counterparty. Early-stage discussions are conducted under NDA.

For institutional enquiries

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🌐 biopikilo.com

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