



HARSHIL KHICHADIA

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PROJECT MANAGEMENT SPECIALIST

Senior Leadership Roles | Project Execution | Retail & Commercial Interiors | Turnkey Fit-Outs

Dynamic and results-driven Project Management professional with over 22 years of comprehensive experience spanning project execution, business development, retail operations, procurement, and vendor management. Proven success in managing high-value turnkey projects for international and national retail, corporate, and hospitality clients. Recognized for strategic leadership, process optimization, and delivering high-quality interiors within strict timelines and budgets.

CORE COMPETENCIES

- Project Lifecycle Management
- Retail Fit-Outs & Turnkey Projects
- Budgeting & Cost Optimization
- Legal Compliance & Licensing
- Vendor & Stakeholder Management
- SOP Development & Team Building
- Multi-site Project Coordination
- MIS Reporting & Business Analytics
- An enterprising leader with strong analytical, problem solving & organisational abilities.

PROFESSIONAL EXPERIENCE

Since Jan'18 at HK PMC. (Mumbai)

Project Consultant – Design & Build.

- Responsible for driving and coordinating the development of multiple international & national level brands across India.
- Consulted on project strategy, design adaptation, procurement, vendor management, and SOP development.



- Delivered India's first luxury home appliance experience centre for GAGGENAU.
- Spearheaded retail and commercial interior projects for brands like 7-Eleven, 24SEVEN, RENÉE, Colorbar, Shoppers Stop, TIMEZONE, PLAY N LEARN, TBZ Jewellers, Khimji Jewels, CS Jewels, VVS Jewels, JOSH QSR, COPPER CHIMANY Restaurant, GUESS Jeans, BOSCH, SEIMENS, MR.DIY, Clarks Footwear, The Reading Square, DC corporate office and many more.
- Played a key role in EdTech startup *MyClassroom* (part-time consultant) for initial set-up process. Core responsibilities to set-up the SOPs for Projects, Maintenance & Purchase department for future expansions. Hiring the right team and train them for their scope of work & challenges. Consulting on Legal agreement / documents for new property acquisition process and part of core team for investment documentation process for VC funding.

Since Aug'23 at SHARK Shopfits. (Delhi NCR)

Project Leader – for Turnkey Fit-out business. (Retail & Corporate)

- Responsible for driving the turnkey fit-out business vertical SHARK SPACES of Shark Shopfits Pvt Ltd across pan India & UAE.
- Drove business worth ₹15+ Cr in the first year.
- Expanded operations to Dubai, launching international GC projects.
- Delivered high-end brand outlets including TUMI, Michael Kors, Emporio Armani, AKOK, Rahul Mishra, Satya Paul, Ritu Kumar, Anamika Khanna Couture, Limited Edt, ETHOS, Jacob & Co, Kama Aurveda, ForeverMark, Squatwolf and many more.

Marc'15 to Dec'17 at Reliance Brands LTD. (Mumbai)

Manager– Projects.

- Responsible for driving and coordinating the development of Superdry, Juicy Couture, MUJI, Steve Madden & DIESEL stores pan India.
- Distinction of setting-up 30+ stores of multiple brands and 25+ SIS.
- Setup Superdry flagship store in Bengaluru. Received best store award from Super group UK.
- Developed fixtures locally for many international brands, maintaining international standards to reduce the capex cost.

Nov'13 to March'15 at PROMOD INDIA PVT LTD. (Mumbai)

Asst. Manager– Projects.

- Distinction of setting-up 08 stores at across India
- Attended strategic retail training in Europe and Dubai.



Oct'10 to Nov'13 Major Brands (I) Pvt. Ltd., (Mumbai)

Asst. Manager– Projects.

- Distinction of setting-up 35 exclusive stores at across India of different brands (Promod, Mango, Inglot, ALDO, Queue Up & QUP Accessories)
- Attended strategic retail training in Europe multiple times.

Aug'04 to Oct'10 at Sia Lifestyles Pvt. Ltd., (Mumbai)

Asst. Manager– Projects & Retail Operations

- Distinction of setting-up 21 stores at across India and a corporate office.
- Instrumental in setting up 51 shop In shop in MBO (Pantaloon, Shopper's Stop) & 6 traditional SIS store's at different locations in India.
- Received VMRD-2007 best visual merchandise awards for below 5000 sq.ft. showroom.

Jan'03–May'04 at Hakoba (Pioneer Embroidery Pvt. Ltd., (Mumbai)

Roll Out Manager - Retail Operations

- Distinction of setting-up 6 stores at across Mumbai.

Jan'02 – Nov'02 at Carrier Aircon India Ltd., (Mumbai)

Supervisor - Sales & Site Inspection

- Learned HVAC Soft & hard skills.

EDUCATION

B.Com. - Mumbai University

Diploma in Refrigeration & Air Conditioning - JKTII, Mumbai in 2000

TECHNICAL SKILLS

AutoCAD | MS Office Suite | Project Planning Tools | Retail Design Adaptation | Google Workspace

PERSONAL DETAILS

Date of Birth : February 1984

Address : Mumbai. INDIA

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