90-Day Business Systems Overhaul

Build operational leverage. Cut costs by 20%. Scale without breaking.



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WHAT'S INCLUDED

8 intensive sessions (90 minutes each) over 12 weeks



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EXPECTED OUTCOMES

By the end of 120 days, you will:

20%

Cost Reduction

Reduce operational costs through process optimization and waste elimination

20%

Revenue Increase

Through improved sales systems and customer retention

Eliminate Owner Bottlenecks

Build systems that run without you

Own a Scalable Business Blueprint

Ready for growth or exit

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Weeks 1-2: Operational Foundations & Customer Journey

- Map end-to-end operations (lead → delivery → feedback)
- Identify missing SOPs and process breakdowns
- Audit customer experience and identify friction points

Deliverable: Operational & Customer Journey Audit Report

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Weeks 3-4: Financial Metrics & People Management

- Analyse revenue, cost, and margin trends (last 12 months)
- Identify high-margin vs low-margin services
- Evaluate roles, KPIs, and accountability frameworks

Deliverable: Financial & People Optimization Pack



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Weeks 5-7: Profitability & Sales Pipeline



Profit Drivers

Break down profit drivers by product/service



Sales Funnel

Map sales funnel and identify conversion bottlenecks



CRM Systems

Build CRM stages and lead nurturing systems

Deliverable: Revenue Optimization Toolkit

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Weeks 10-12: 90-Day Action Plan & Implementation

- Consolidate findings from all sessions
- Build implementation roadmap with owners and timelines
- Host final review workshop to confirm priorities

Deliverable: Strategic Growth Plan (presentation deck)

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Weeks 8-9: Partnerships & Strategic Alliances

- Identify key suppliers, referral networks, strategic partners
- Evaluate mutual value and engagement frequency
- Draft partnership frameworks with KPIs



WHAT'S REQUIRED OF YOU

Your Commitments



Data Access

P&L statements, org chart, sales/marketing metrics, customer feedback



Time Commitment

90 minutes per session + 3-5 hours/week implementation



Team Involvement

Key leaders must participate in Sessions 2, 4, 6, and 8



Implementation Responsibility

Execute recommendations with assigned owners/deadlines



Bi-weekly Progress Reviews

Track results and adjust plan

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PERFORMANCE GUARANTEE

If you don't achieve at least 20% cost reduction OR 20% revenue increase within 120 days, we'll refund 50% of your investment.

You choose which metric to track at kickoff!

Guarantee conditions:

- You must implement ≥80% of recommendations within 14 days of each session
- You must provide bi-weekly progress updates and financial data access
- Refund calculated on documented cost savings or closed revenue only
- Does not apply if client refuses implementation or withholds data

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NEXT STEPS

Ready to Begin?

01

Click the "Yes" button below to move forward

02

We'll schedule Session 1 within 7 days

03

You'll receive a data collection checklist 72 hours before our first call

04

We start tracking results from Day 1

Timeline to start: Within 7 days of agreement

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