

If you're reading this, that means you're doing your homework on supplemental insurance policies. Let me give you some insight as to why you should seriously consider Andrea Fayville and Family Heritage.

I've known Andrea for many years as we grew up in the same North Dakota town. When Andrea came to my place of employment to talk to us about what Family Heritage offers, I really had zero intention of switching from "the other guys" as I'd had their products for years. Since I knew Andrea, I at least wanted to give her some time while she was here, especially since her trip to us meant her being many miles away from home plus I at least wanted to catch up with her. I'm so grateful I took that time.

After the first few minutes I knew I wanted to switch. I felt like I had already received better customer service in that short period of time than I had experienced out of years with that "other" company. Andrea knows her products inside and out, she's passionate about those products and anyone who knows her, knows she's not just selling insurance to get by in life. If Andrea believes in something, there's good reason so knowing she believes in Family Heritage and the products they offer says a great deal to me.

The rates are super comparable and for the policies we took out, the coverage is better than Family Heritage's leading competitor. Andrea is tremendous at following up and keeping in touch with all of her clients. The only time I ever heard from my former agent was when she came to my place of employment for annual enrollment. When I had to make a couple of claims and contacted my former agent, she simply told me to go online. Needless to say, after talking and working with Andrea, the switch was a no-brainer for me and my family.

Andrea helped me through the transition of changing out of my old policies and she has kept in touch regularly since then. She genuinely cares about her clients and knows the products Family Heritage offers are a benefit to anyone who chooses them. She also knows first-hand the benefits of the products as she and numerous family members have had to utilize their policies. Just ask her about her Father's recent health issues and what Family Heritage has done to better his situation. It's an incredibly story.

If you've read this far then I highly recommend you take a few extra minutes and reach out to Andrea to get more information. In this digital world, she is a breath of fresh air and her customer service and attention to customer care is uncommon, especially in my experience in the insurance world. Plus, she's a blast to work with and her positive attitude and unrelenting energy will just make your day. I can rest easy knowing that I have policies in place to best protect my family and if anything happens, I simply have to give Andrea a shout. Give her the time, like I did, and I promise, you won't be disappointed.

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