



# Funding Vision

Private Capital Access for Serious Operators

**PRESENTED BY** 

Consultaa

## Unlocking Capital

#### The Roadblocks You Face

- Banks demand perfect financials you don't have yet
- Traditional lenders move too slow for your timeline
- Equity funds want too much control of your deal
- You're stuck between debt and equity with no middle ground

There's a better way forward.



## We Connect Experienced Operators with International Private Capital

#### **BOUTIQUE ADVISORY**

Specializing in \$10M-\$500M mandates with personalized attention

#### **GLOBAL ACCESS**

Direct connections to family offices, private lenders, and institutional capital across continents

#### **CREATIVE STRUCTURING**

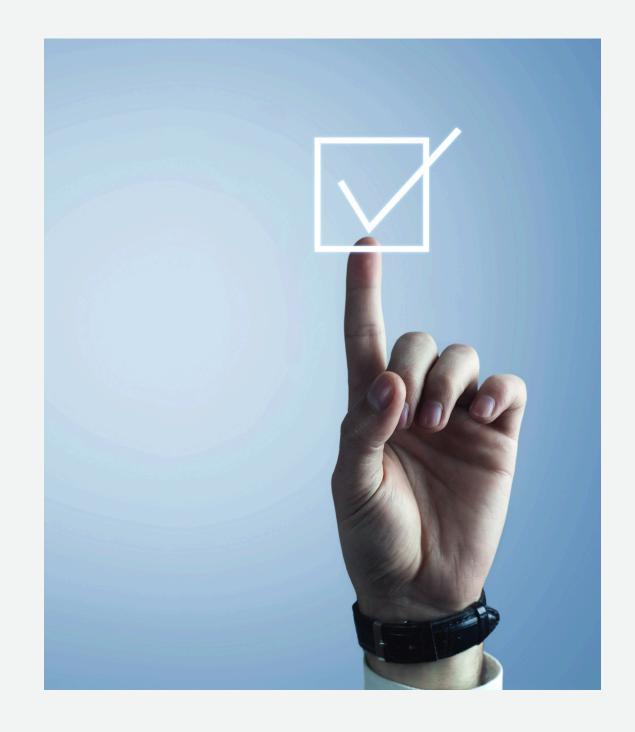
We structure solutions where traditional finance fails—not just broker deals







## Is this you?



If you checked 3 or more, keep reading.

### ✓ EXPERIENCED DEVELOPER OR OPERATOR

You have a proven track record and operational expertise

**✓ DEAL SIZE: \$10M-\$500M** 

Your project requires significant capital deployment

#### **✓ NEED FLEXIBLE CAPITAL**

Debt, equity, or hybrid structures that fit your deal

### ✓ TRADITIONAL BANKS SAID "NO"

Or they're moving too slow for your timeline and opportunity

#### **✓ READY TO MOVE**

You're serious, prepared, and committed to execution

### How We Work: A-Z in 10 Simple Steps

Our process is designed for transparency and efficiency. From initial review to funding, we guide you through every stage with clarity and expertise.



#### **Initial Review**

Send us your deck or executive summary for preliminary assessment



#### Consulting Agreement

We negotiate terms together ensuring mutual alignment



#### Due Diligence Checklist

We review financials and deal structure for capital readiness



#### **NDA Execution**

Optional, but available for your protection



#### Pathway Selection

Choose your capital route (see next slide)



#### Mandate Letter

Non-binding authorization for us to represent your interests



#### Intro Call

Meet our primary consultant and discuss strategy in depth



#### Agreement Execution

Sign engagement documents and process initial fees if applicable



#### Capital Hunt

We connect you with the right capital sources from our network



#### **Funding**

From term sheet to legal documentation to capital disbursement

## Choose Your Capital Pathway

Our approach blends strategic insight, creative execution, and data-driven optimization — tailored specifically for growing businesses.

Feature	Fast Track	No Upfront
Engagement Fee	\$35K–\$70K upfront	\$0 upfront
Success Fee	3–5%	2–3%
Due Diligence Costs	Lower (back-end)	Higher (\$150K-\$300K+)
Timeline	30–90 days	90–180 days
Capital Type	International private	US institutional
Best For	Speed & flexibility	Budget-conscious upfront

We're flexible. You choose what works for you.

## Fast Track: For Operators Who Need Speed

#### **ENGAGEMENT FEE**

\$35K-\$70K upfront (non-refundable) to activate our network immediately

#### **DUE DILIGENCE**

Lower back-end costs with streamlined international processes

#### **SUCCESS FEE**

3–5% of funded amount, aligned with your successful closing

#### **CAPITAL NETWORK**

International private capital—family offices, private lenders, flexible structures

#### **TIMELINE**

30–90 days from mandate execution to capital funding

#### **IDEAL CLIENT**

Experienced operators who value speed, flexibility, and creative capital solutions

Ready to move fast? Let's talk.

## No Upfront: For Budget-Conscious Operators

#### **Zero Initial Investment**

Engagement Fee: \$0 upfront
—we only get paid when you
do

#### **Shared Success Model**

Success Fee: 2–3% split with advisor, ensuring aligned incentives

#### **Patient Timeline**

Duration: 90–180 days from mandate to funding completion

#### **Investment Requirements**

**Due Diligence:** Higher back-end costs ranging from \$150K-\$300K+ for comprehensive institutional review processes

**Capital Sources:** US-based institutional capital including equity funds, debt providers, and hybrid structures

#### **Perfect For**

Clients with upfront budget constraints who can afford extended timelines and absorb heavier due diligence expenses. Ideal for operators seeking institutional capital relationships.

Prefer no upfront cost? Let's talk.



## Why work with us?

Our approach combines flexibility, transparency, and results. We've structured this partnership to align our success directly with yours.

#### **CLIENT-CENTRIC**

We meet you halfway and adapt to your specific needs, timeline, and constraints

#### **FLEXIBLE**

Two pathways, multiple capital sources, creative structures for complex deals

#### **GLOBAL NETWORK**

Access to capital sources you simply can't find on your own or through traditional channels

Your Success Is Our Success.

#### **TRANSPARENT**

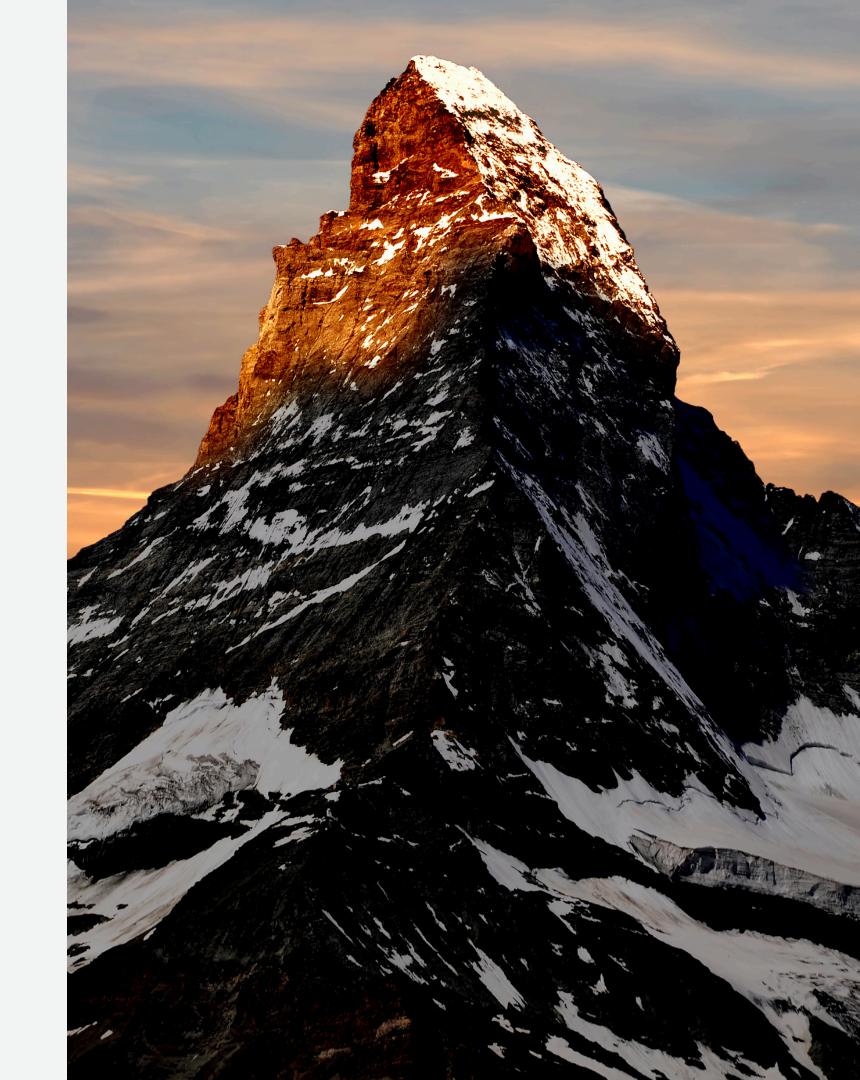
No hidden fees, no surprises—just honest conversations and clear agreements

#### **EXPERIENCED**

We've successfully facilitated \$10M-\$500M deals across multiple asset classes

#### **WIN-WIN FOCUS**

We only succeed when you do—our incentives are completely aligned with your success





## We're Here to Help, Not Hype

- We don't waste your time with deals that won't close
- We're upfront about what's realistic and what's not
- We'll tell you if we're not the right fit
- Open communication is everything—tell us your concerns, and we'll address them

HONEST. DIRECT. RESULTS-DRIVEN

## Ready to Get Started?

**STEP 1**: SEND US YOUR EXECUTIVE SUMMARY OR PITCH DECK

**STEP 2**: WE'LL REVIEW AND SCHEDULE A QUICK INTRO CALL

**STEP 3**: CHOOSE YOUR PATHWAY AND LET'S MOVE FORWARD

LET'S TURN YOUR VISION INTO FUNDED REALITY.

## Where Others See Risk, We See Opportunity

\$10M-\$500M PRIVATE CAPITAL FOR SERIOUS OPERATORS

#### LET'S TALK.



PARAG KUNDALWAL

Founder & CEO | Consultaa +971 58 596 4631 | parag@consultaadxb.com www.linkedin.com/in/paragkundalwal



**ADAM CARSWELL** 

Business Dev & Investor Relations | Consultaa +1 650 396-9363 | adam@carswell.io www.linkedin.com/in/ixcarswell/



## consulta

ENRICHING REAL ESTATE & FINANCIAL CONSULTING

WWW.CONSULTAADXB.COM