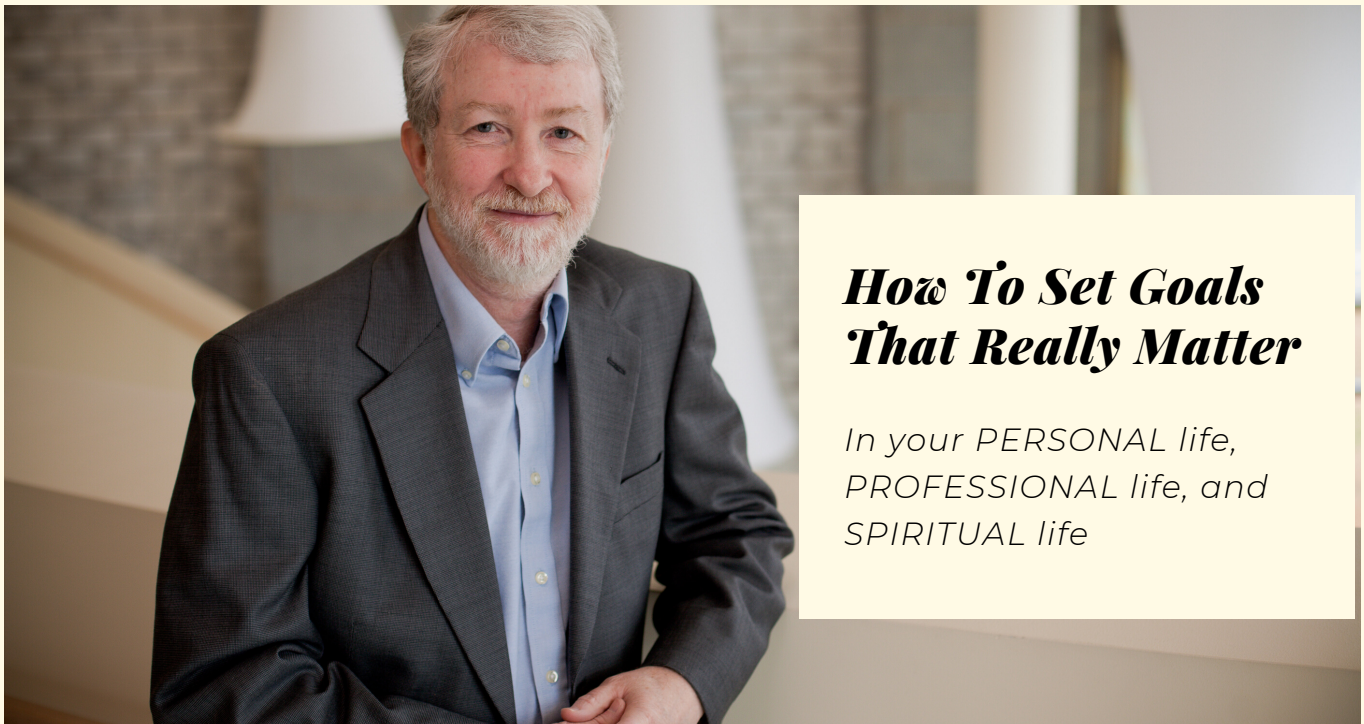


THE QUALITY LEADER REPORT

The Monthly Leadership Newsletter of Dr. Denny Bates

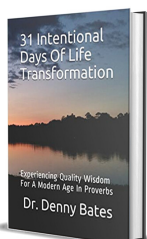


How To Set Goals That Really Matter

In your PERSONAL life, PROFESSIONAL life, and SPIRITUAL life

31 Intentional Days Of Life Transformation

Check out our newest resouce for growth!



Personal, Professional, and Spiritual Goals

Hockey great Wayne Gretzky once remarked, "You miss 100% of the shots you don't take." You will maximize your efforts as you experience 31 Intentional Days Of Life Transformation once you identify your goals and then implement them.

Using the Book of Proverbs as your guide, you will be well on the way to Becoming The Very Best Version Of You In 2020!

In This Month's Issue . . .

Quality Resources For The Quality Leader:

- *Three Questions Every Quality Leader Asks Every Day*
- *Three Love Choices That Every Quality Leader Makes Every Day*
- *Three Ambitious Goals Every Quality Leader Works On Every Day*
- *A Quality Leadership Tip For You: Quality Quotes On Not Giving Up*
- *Everyone Needs A Really Good Day*
- *Quality Stories: You Matter And Your Story Matters Too*
- *Quality Thoughts: Who You Are Matters*
- *A Quality Perspective And Quintessential Conclusion*



One of the greatest gifts you can give yourself is your own personal awareness.

Discover yours with DISC

Three Questions Every Quality Leader Asks Every Day:

Am I . . .

adding value to myself ?

adding value to others ?

*adding value to God's
Kingdom ?*



QUALITY
LEADERSHIP CONSULTANTS »»»

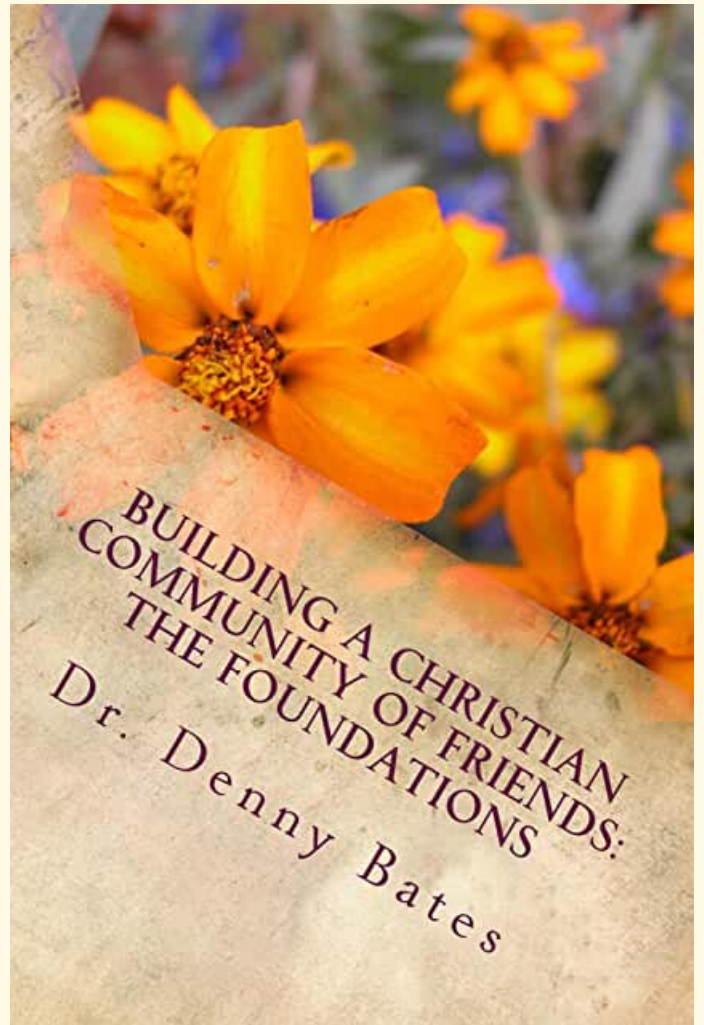
Three Love Choices That Every Quality Leader Makes Every Day:

I Am ...

Loving God ♥

Loving My Neighbor ♥

Loving My Self ♥



SOMETHING *new*

Three Ambitious Goals Every Quality Leader Works On Every Day:

I Am ...

Growing in PERSONAL goals ✓

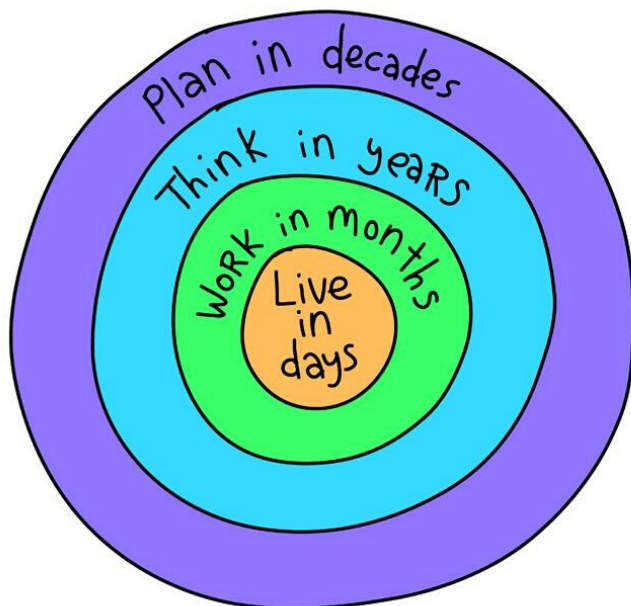
Growing in PROFESSIONAL
goals ✓

Growing in SPIRITUAL goals ✓

Quality Wisdom
For A Modern Age

The Wisdom
Book Of Proverbs

Dr. Denny Bates



A Quality Leadership Tip For You . . .

Quality Quotes on not giving up:

“It always seems impossible until it’s done.” —Nelson Mandela

*“You just can’t beat the person who won’t give up.”
—Babe Ruth*

“Never give up on something that you can’t go a day without thinking about.” —Winston Churchill

“Most of the important things in the world have been accomplished by people who have kept on trying when there seemed to be no hope at all.” —Dale Carnegie

“Never give up, for that is just the place and time that the tide will turn.” —Harriet Beecher Stowe

“Our greatest weakness lies in giving up. The most certain way to succeed is always to try just one more time.” —Thomas Edison



Everyone Needs A Really Good Day!

The newest resource from Dr. Denny Bates and The Quality Disciple

What is a GOS-PILL? A GOS-PILL is . . .

G = Grace will get you through it

O = Optimism will keep you afloat

S = Shalom of God (Peace) will guard your heart and mind

P = Patience with the Process will help you Persevere

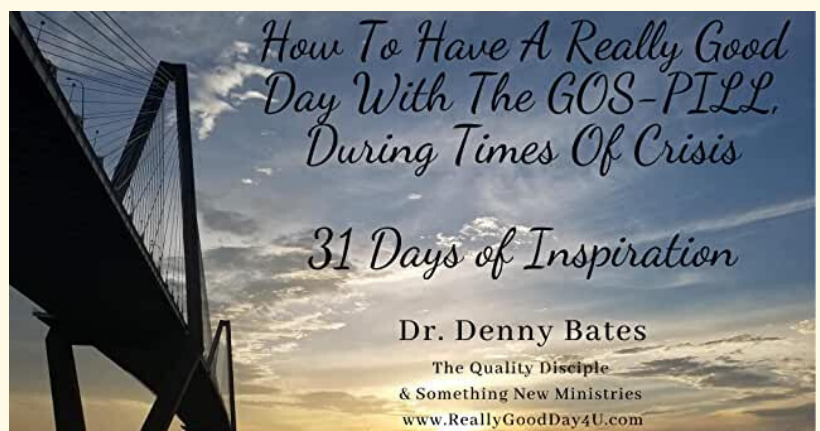
I = Improvise as you learn a new normal and adjust and go

L = Laughter, in the right amounts and at the right time, will keep your heart light

L = Leadership, being Level-headed, modeled by you, will give those who are watching you hope as you lead the way towards the path of having a Really Good Day

This book has become my contribution to the next "How To" collection of world literature: How To Have A Really Good Day With The GOS-PILL During Times Of Crisis.

My hope and prayer for you is that you will be encouraged by what you read, and every day will be a really good day for you.



Quality Stories . . .

You Matter and Your Story Matters Too!

In life, some of the best writing comes when we are going through some of our worst times of suffering.

What's Your Story?

www.HelpMeWriteMyStory.com

I believe that our lives are the sum of many stories filled with adventures, wonders, disappointments, successes, tragedies, victories, and mysteries. Our STORIES, all of them, have the necessary components for a lasting legacy. Your story is a GIFT to others. Your life is a STEWARDSHIP. Your story matters because YOU MATTER. Your story needs to be SHARED with and REMEMBERED by those who need to KNOW your story. That said, many STORIES never go beyond the back of our minds and fade away forever. And that is why I am reaching out to you. I want to help you WRITE YOUR STORY.

QUALITY
LEADERSHIP CONSULTANTS

Presenting Quality Ideas . . . Producing Quality Leaders



What is your story?



Help Me Write My Story (HMWMS)

Quality Thoughts . . .

Who You Are Matters

Identity

Be still (cease striving) and know that I am God. (Psalm 46:10)

Before the Throne of mercy and grace, listen to who God says you are.
Listen for His voice on your calling.

I always wanted to be somebody, but I should have been more specific.

~ Lily Tomlin

Who Am I?

This is the deep and very philosophical question that was posed to my freshman college Intro to Philosophy class. The braver students spoke right up and began to wax eloquent and espouse their undergraduate wisdom. Some spoke of what they knew, only because that is what they had always known, was most obvious to them, and had been taught to them for a long, long time. "I am an American . . . I am a freshman . . . I am a Christian."

The professor of record immediately sensed the fresh(man) blood in the water and went for the kill. His target that day was two students whose worldviews were poles apart. One of the students eventually finished the course and wound up believing that he was nothing more than a human vegetable. In other words, just brain and soul mush. The other student was a Christian who was on the bent side of an unswerving fundamentalism who had all of the "right" answers but failed to win the argument.

During the course of one lecture, the professor (who happened to also be an ordained Baptist minister who also taught a class many tagged "Misunderstanding and Applying the Bible") pushed all of this kid's buttons and got the response he wanted: a burst of volcanic anger and hopeless frustration.

This raises a good question: why it is so difficult to answer, on the surface at least, a simply worded question? Who am I? Allow me to ask it again, this time, more drawn out: who . . . am . . . I . . . ?

What is my identity?

Do I know who I am and am I so confident in knowing who I am that I am empowered to accomplish great things in my life?

Before I can know what to do, I need to know who I am. Before I can live out an incredible legacy, I must know my unique vocation or calling. My STORY, My PURPOSE, and My MOTIVES all come from the seedbed of who I AM. Before I can plan an effective STRATEGY and INFLUENCE the right people, and EMPOWER them to do their very best, I have to know who I am. I need to get in tune with my “vocational call.” What is a vocational call? A vocational call is who God says I am. In order to embrace that call, it means I need to connect with the person God has called and made me to be. Understanding one’s vocational call gives greater clarity of one’s identity.

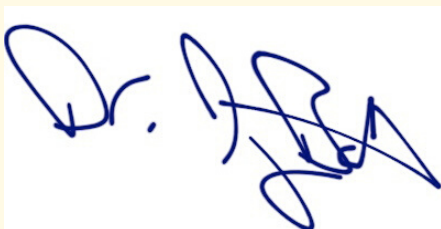
This is the truth:

How do you discover your PURPOSE? Go back to your Identity.

How do you make sense of your STORY? Go back to your Identity.

How do you experience a QUALITY LIFE? You know. Go back to your Identity.

For more information on how you can become a
Quality Leader please reach out to me via
www.TheQualityDisciple.com or by email at
dennybates@gmail.com

A handwritten signature in blue ink, appearing to read "Dr. Denny Bates". The signature is stylized and cursive, with the first name "Denny" being particularly prominent.

A Quality Perspective And Quintessential Conclusion . . .

Leading Well, Even In A Pandemic

Adjust and Go . . . Keep on Pressing on.

These two phrases have served me well over the years, even when, especially when the Covid-19 virus rudely interrupted our personal, professional, and I suppose even our spiritual lives too. A confession? It has stretched me in ways I never could have imagined. And yet, because I've always believed that "leaders lead" and "if you're going to teach it, then you've got to model it too." Easy? Not really, but essential if I was going to survive as a businessman. So, what did I seek to model that I can perhaps pass on to you as a way of encouragement?



Three real-life examples come to mind:

1. ***I took a negative and made it a positive.*** If you have followed me on Facebook for any length of time, you'll know I've been able to create a "brand" called #Aisle31. It has been for years now a place where encouragement flows.

A corona virus was not going to quench that (see this photo).

A Quality Perspective And Quintessential Conclusion . . .

Leading Well, Even In A Pandemic

2. ***I continued to create*** new sources of revenue. Instead of retreating, I charged forward and in the span of three months I offered four different spiritual growth resources on Amazon.
3. ***I continued to stay connected*** (even during stay at home and quarantine) with my clients, friends, and others through social media. Modern technology has always stretched me, but I overcame my fears and became a G.I.T. (geek in training).

It is no “accident” you are on the path you are on right now. If you are a person of faith, then even more so, this timeless Promise and Principle is yours to apply:

“You have made known to me the Path of Life. In Your Presence, there is fullness of joy. In Your righthand, there is everything that I need.” Psalms 16:11

On the Path with you,

Dr. Denny Bates

Presenting Quality Ideas . . . Producing Quality Leaders

