



OPTIONAL SOLUTIONS, LLC CAPABILITIES STATEMENT

COMPANY SNAPSHOT

Govt POC: Dr. Tammy Foster-Knight
Mobile: 813.892.9888
Email: Tammy@optionalsolutionsllc-dme.com
Website: www.optionalsolutionsllc-dme.com
LinkedIn: www.linkedin.com/in/dr-tammy-foster-knight/

BUSINESS OVERVIEW

Optional Solutions, LLC is a supplier of construction worker safety-personal protective equipment (PPE), construction site equipment, & construction division 10 specialties selling nationally and internationally. Being in business for 16 years, OS, LLC is a privately held Service-Disabled Veteran-Owned Small Business (SDVOSB) that assists Federal and State governmental agencies, construction companies, and end users (across many industries) with their purchasing needs ensuring safety and compliance within industry standards.

EQUIPMENT & SUPPLIES



CORE CAPABILITIES

- Construction Worker Safety - PPE
- Construction Site Equipment
- Construction Division 10 Specialties
- Estimator - Construction Division 10 Specialties
- Construction Consulting Services

NAICS & SIC CODES

NAICS CODES

- **423390:** Other Construction Material
- **458110:** Work Clothing

SIC CODES

- **2389:** Construction Apparel
- **5039:** Construction Materials

NIGP CODES

- **34522-35000, 39393:** Construction Equipment and Medical Supplies

DIFFERENTIATORS

- Low minimum order quantity (MOQ)
- USA-made products
- Orders shipped in 2-3 business days
- Dropships to clients in 5-7 business days



PAST PERFORMANCES

- City of Tampa
- Bauer Foundation
- Horus Construction Services Inc.
- Milena International, Inc.
- State of Florida
- Westra Construction Corp.
- Foresight Construction Group, Inc.
- Federal Emergency Management Agency (FEMA)
- The Beck Group
- University of South Florida
- Fresh Start Development

