

# **OPTIONAL SOLUTIONS, LLC CAPABILITIES STATEMENT**

# **COMPANY SNAPSHOT**

**Govt POC:** Dr. Tammy Foster-Knight

Mobile: 813.892.9888

Email: Tammy@optionalsolutionsllc-dme.com www.optionalsolutionsllc-dme.com Website:

LinkedIn: www.linkedin.com/in/dr-tammy-foster-knight/

#### **BUSINESS OVERVIEW**

Optional Solutions, (OS LLC) is a Healthcare Provider of Durable Medical Equipment (DME) & Supplies selling nationally and internationally. Being in business for 16 years, OS, LLC is a privately held Service-Disabled Veteran-Owned Small Business (SDVOSB) that assists Federal and State governmental agencies, hospitals, clinics, medical personnel & consumers, (across many industries) with their purchasing needs ensuring safety and compliance within industry standards.

# **EQUIPMENT & SUPPLIES**



#### **CORE CAPABILITIES**

 Durable Medical Equipment & Consumable Medical Supplies

#### **NAICS CODES**

- 423450: Medical, Dental, Hospital Equipment & Supplies
- **339112:** Surgical & Medical Instrument Manufacturing
- 339113: Surgical Appliance & Supplies Manufacturing
- 339999: All other Miscellaneous Manufacturing
- **57625:** Orthopedic, Ambulation or Prosthetic Devices Manufacturing

# **DIFFERENTIATORS**

- Low minimum order quantity (MOQ)
- USA-made products
- Orders shipped in 2-3 business days
- Dropships to clients in 5-7 business days



























# **PAST PERFORMANCES**

- City of Tampa
- University of Tampa
- Humana Military Tricare
- University of South Florida
- US Food & Drug Administration (FDA)
- State of Florida
- Canadian Government
- Puerto Rican Government
- Air Force | Army | Navy | Marines

- Medline Industries
- Tampa General Hospital
- Tampa Housing Authority
- Hillsborough County School Board





















