



# Building Bridges *and* Transforming Lives *through the* Power of Music

Massachusetts, Maine & New Hampshire | September 28-October 4, 2021

Autumn Song: Leaves,  
Liberty and Lobster...  
A Journeys with Joe Experience



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September 28-October 4, 2021

## Autumn Song: Leaves, Liberty and Lobster

### Tour Itinerary

#### **DAY 1 – Tuesday, September 28, 2021 – ARRIVE BOSTON / KENNEBUNKPORT**

Arrive in Boston (flights are not included in this package) and transfer to Kennebunkport, Maine with a stop en route in Salem. Salem is famous for its 1692 witch trials, during which several locals were executed for allegedly practicing witchcraft. Landmarks in Salem include the Witch House and the Peabody Essex Museum with its collection of global art and artifacts. Also in Salem is The House of Seven Gables, built in 1668 and featuring artifacts from Salem's maritime history, a famous hidden staircase, and the literary legacy of Nathaniel Hawthorne, who wrote a book named for the house. Upon arrival at your hotel in Kennebunkport, enjoy a welcome reception of a seasonal non-alcoholic beverage and cookies. There will be a possible rehearsal at the hotel this evening. Lobster dinner and overnight in Kennebunkport.

#### **DAY 2 – Wednesday, September 29, 2021 – KENNEBUNKPORT**

Breakfast is included this morning at your hotel. Take an excursion to Cape Elizabeth today and visit Portland Head and Fort Williams Park. Continue to Portland and enjoy lunch on your own and some free time to browse galleries and shops around the Old Port. Walk down and explore Wharf Street, named one of "America's Prettiest Cobblestone Streets." Drive back to Kennebunkport and enjoy the evening free. Dinner will be on your own. There will be a possible Vespers service this evening. Overnight in Kennebunkport.

#### **DAY 3 – Thursday, September 30, 2021 – KENNEBUNKPORT / NORTH CONWAY**

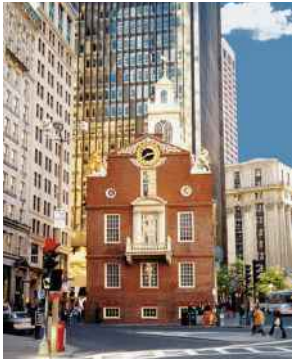
Transfer today to North Conway, New Hampshire. Upon arrival, enjoy a Heritage Train ride through the Saco River Valley to Bartlett on the Conway Scenic Railroad. The remainder of the afternoon can be spent exploring the town of North Conway. Don't forget to visit Zeb's Country Store where you will find over 5,000 items made in New England and a friendly staff to assist you as you explore the store and nearby tax-free shops and boutiques. Dinner and overnight in North Conway.

#### **DAY 4 – Friday, October 1, 2021 - NORTH CONWAY / FALL FOLIAGE EXCURSION**

This morning following breakfast, board your motor coach and depart for a Fall Foliage excursion on the Kancamagus Highway, undoubtedly one of the most spectacular sections of the White Mountains Trail which stretches over 34 miles from Conway in the east to Lincoln in the west. "The Kanc," as it is known, traverses the White Mountain National Forest, crossing the flank of Mount Kancamagus and climbing to nearly 3,000 feet in the process. Along its length are federally designated Scenic Areas and overlooks that provide travelers with truly breathtaking views. Dinner is included. You'll have a rehearsal in preparation for a possible evening concert in Lancaster, New Hampshire. Overnight in North Conway.

#### **DAY 5 – Saturday, October 2, 2021 - NORTH CONWAY / BOSTON**

After a relaxing breakfast this morning, check out of your hotel and head to Boston, with a stop on the way for a lunch break (lunch is on your own). Arrive in Boston in mid-afternoon and check into your central hotel. Boston is filled with history and is loved by visitors for its Revolutionary War landmarks as well as the Red Sox and clam chowder. Boston is a city that is easy to explore on foot with many of its most famous landmarks clustered near one another. Enjoy the evening at leisure to explore the city on your own. Dinner is on your own. Overnight in Boston.



## Tour Itinerary (continued)

### **DAY 6 – Sunday, October 3, 2021 - BOSTON**

Breakfast will be followed this morning by an in-depth tour of Boston's highlights with a local guide. The tour will include a driving tour of downtown that passes by Beacon Hill, Back Bay, Copley Square and Fenway Park. Lunch will be on your own. Enjoy some shopping time at the famous Quincy Market. In the afternoon you'll enjoy a walking tour of the Historic North End, including a visit to Old North Church. Stop for an outside view of the U.S.S. Constitution and Bunker Hill. Return to the hotel to freshen up before departing for a farewell "Boston Tea Party" dinner together at one of Boston's oldest restaurants.

### **DAY 7 – Monday, October 4, 2021 - DEPARTURE BOSTON**

Breakfast is included at your hotel this morning before transferring to the airport to return home. There will be one group transfer to the airport available at a predetermined time (flights are not included in this package).



# Financials



## Included

- Superior Tourist Class hotels in double occupancy
  - Kennebunkport - Nonantum Resort <https://nonantumresort.com>
  - North Conway – Red Jacket Mountain View Resort <https://redjacketresorts.com/destinations/north-conway-nh>
  - Boston – Park Plaza Hotel <https://www.bostonparkplaza.com>
- Breakfast daily + 4 dinners
- Motor coach transportation as per the itinerary
- Perform International Tour Guide for duration of the tour
- Perform International staff member for duration of the tour
- Step on local Boston Tour Guide
- Entrances: Portland Head Light and Fort Williams Park, Heritage Train ride in North Conway, Old North Church
- Rehearsals and concerts according to the itinerary and subject to change

## Not Included

- Round-trip flights to Boston
- Single supplement: \$655 per person
- Personal service and portage at hotels
- Travel insurance
- Meals and other items not specifically mentioned in inclusion section of this proposal
- Tips and Gratuities to Tour Guides and Drivers \$70 per person

*\*We recommend travel insurance to help cover trip cancellation/interruption, travel delay, emergency medical, baggage delay and accidental death coverage. For more information please visit the website of our Travel Insurance partner Travelex Insurance Services <https://bit.ly/2A0FXdx>.*

## Financial Facts

**MAIN TOUR LAND-ONLY COST PER PERSON\*: \$2,395**

*\*based on 35 paying passengers in double occupancy*

**TOUR DATES: SEPTEMBER 28-OCTOBER 4, 2021**

### PAYMENT SCHEDULE

Deposit due with registration	\$300 per person
2nd payment due January 15, 2021	\$400 per person
3rd payment due February 15, 2021	\$400 per person
4th payment due March 15, 2021	\$400 per person
5th payment due April 15, 2021	\$400 per person
May 15, 2021	Balance Due

### BOOKINGS

To sign up for this extraordinary opportunity to perform in the Northeast U.S., please [CLICK HERE](#) or type the following URL into your browser: <https://bit.ly/2GRMHka>

Journeys with Joe Alumni are eligible for a \$100 discount on the Main Tour.

Early registration discount = \$50 per person\*  
Early booking discount available to those that register prior to December 15, 2020.

*\*JWJ Alumni discount and early registration discount can be combined*

## TERMS & CONDITIONS

### 1. PAYMENT TERMS

- 1.1. Payment. Client shall strictly comply with the Payment Schedule on or before the due date. Perform International (“PI”) accepts payment by check, Visa and MasterCard. Checks should be made payable to Perform International, LLC.
- 1.2. Additional Deposits. From time to time, PI may request one or more deposits over and above those set forth in the Payment Schedule (the “Additional Deposits”). Additional Deposits may be required because of travel during peak periods, the unique nature of the facilities, or any other matter which, in PI’s sole opinion, requires an additional deposit. PI will consult with Client’s tour organizer before making a request for an Additional Deposit, but PI’s decision whether an Additional Deposit is necessary is final. Client shall pay an Additional Deposit within thirty (30) days of the request by PI.

### 2. DUTIES AND OBLIGATIONS OF PI

- 2.1. Scope and Exclusivity. PI shall have the duties and obligations set forth in this Section 2 and no others.
- 2.2. Services Supplied by PI. PI will provide the transportation, transfers, airfare, lodging and services specified in the attached tour brochure on the terms provided herein. PI reserves the right to vary itineraries and/or destinations and to substitute hotels if circumstances beyond its control necessitate such change(s).
- 2.3. Services Excluded by PI. All transportation, charges, services or other items not specifically identified in the tour brochure for this trip are not covered and must be paid by Client separately. Excluded services and items include, but are not limited to, tips to local guides; meals and beverages other than those noted in the tour brochure; expenses of a personal nature such as laundry, telephone, valet, etc.; portage for hand-carried luggage; passport and visa fees; free time activities; optional excursions and coach driver and guide/escort gratuities.
- 2.4. Special Equipment and Excess Luggage Needs. Special technical equipment (including musical instruments), excess or oversize luggage and the transportation for such are not included. Any piece of luggage/equipment over 50 pounds or exceeding 62 inches (length+ width+height) is subject to additional charges.

### 3. LIMITATIONS ON LIABILITY AND INDEMNIFICATION

- 3.1. Limitation on Liability of PI. PI, its agents and cooperating organizations expressly disclaim all responsibility and/or liability of any nature for loss, damage or injury to property or person due to any cause whatsoever occurring during a tour under its management, except damage caused by the gross negligence of PI.
- 3.2. Client’s Indemnification. Client shall hold PI, its agents, employees, contractors and affiliated organizations harmless from, and indemnify and defend same against, any and all claims or liability for any injury (including death) or damage to any person or property whatsoever occurring during the tour, or any part thereof, when such injury or damage has been caused in part or in whole by the act, neglect, fault, or omission of Client, its agents, servants, employees, or invitees. The provisions of this Paragraph 3.2 shall survive the expiration or termination of this Agreement with respect to any claims or liability occurring prior to such expiration or termination.

### 4. CANCELLATION

- 4.1. Right to Cancel. Client shall be entitled to cancel this Agreement only upon the terms set forth in this Section 4.
- 4.2. Cancellation Schedule. Subject to the terms of the remainder of this Section 4, and provided that Client has made all payments required under the Payment Schedule, Client may cancel this Agreement by providing written notice of the cancellation to PI. Upon providing such notice, subject to Section 4.3 below, Client is entitled to return of any deposits less the applicable cancellation fee as set forth in the Cancellation Schedule set forth below.  
The following fees apply for cancellations:  
At any time prior to 90 days before departure there is no cancellation fee if all payments were made by check. For credit card payments, there is a 4% service charge for the amount paid with credit cards.  
From 90 to 61 days before departure the cancellation fee is \$700;  
From 60 to 46 days before departure the cancellation fee is \$2000; and  
From 45 days before departure until the departure date the cancellation fee is the full tour price.
- 4.3. Limitations on Cancellation. Notwithstanding the provisions of the preceding Section 4.2, upon providing notice of cancellation to PI, Client shall not be entitled to refund of any deposits which have been used by PI to reserve space or fares if the deposits for space or fares are non-refundable to PI from the providers. Further, in the event that the payments or deposits made by Client are less than the amounts paid by PI to reserve space or fares which are non-refundable, Client shall not receive any funds pursuant to the Cancellation Schedule and shall remain liable to PI for any shortfall. Client shall remain liable to PI for any actual damages to PI resulting from Client’s cancellation of the Agreement.

### 5. CLIENT’S BREACH AND DEFAULT

- 5.1. Breach. Upon the breach of any term of this Agreement, including but not limited to failure to strictly comply with the payment terms, failure to timely make Additional Deposits, or violation of any of the rules and regulations of PI, PI may, at its option, declare the Client in default and terminate its obligation to perform further under this Agreement. Upon any breach of this Agreement, by failure to make payments or otherwise, PI may, in its sole and absolute discretion, allow the Client to remedy the breach by making the required payments or deposits, or by otherwise performing as required. However, all late payments, if accepted by PI, will be charged a late fee of one and one-half percent (1½ %) of the unpaid balance per month.
- 5.2. PI’s Remedies. Upon any breach this Agreement, by failure to make a payment, or otherwise, Client forfeits its entire deposit and PI may attempt to reschedule, resell or reuse any goods or services previously purchased or reserved for Client’s benefit including, but not limited to, air or other transportation and hotel accommodations.

### 6. JURISDICTION AND GOVERNING LAW

Any dispute of any kind arising out of or from a claimed breach of this Agreement shall be resolved in the Superior Court of Gwinnett County, Georgia, and Client consents to venue and jurisdiction in that Court. Client further agrees that all disputes arising from this Agreement shall be resolved in accordance with Georgia law.

### 7. ATTORNEY’S FEES

In the event of any legal action or proceeding arising out of this Agreement, the prevailing party shall be entitled to recover its reasonable attorneys’ fees and related costs incurred in such action and such amount shall be included in any judgment rendered in such proceeding.

### 8. WAIVER

No waiver by PI of any provision of this Agreement or of any breach by Client hereunder shall be deemed to be a waiver of any other provision hereof, or of any subsequent breach by Client of the same or any other provision. PI’s consent to or approval of any act by Client requiring PI’s consent or approval shall not be deemed to render unnecessary the obtaining of PI’s consent to or approval of any subsequent act of Client.

9. NOTICES

All notices, demands or other communications in this Agreement provided to be given, made or sent by either party to the other shall be deemed to have been duly given, made or sent when made in writing and deposited in the United States mail, certified or registered, postage prepaid, and addressed to the respective party at the appropriate address set forth in the Initial Terms.

10. INTEGRATION AND AMENDMENTS

The provision of this Agreement, including these Terms and Conditions and any Rules and Regulations of PI, supersede any oral or written agreement between the parties, and any such oral or written agreement is hereby integrated into this Agreement. To the extent it conflicts with this Agreement, any information found in any advertising material, brochure, or website is hereby superseded by this Agreement. Any amendment to or revision of this Agreement must be in writing and signed by both parties.

11. ACTS OF GOD

Client shall have the option of (1) taking a refund pursuant to the provisions for cancellation above, or (2) selecting an alternate program through PI if the tour is canceled by reason of any Act of God, such as war, labor dispute, martial law, state of emergency, earthquake, or the like.

12. TRAVEL CONDITIONS

12.1. Hotels. Hotels utilized are doubles/twins. Each room will have private facilities, including shower or bath. A supplement surcharge is applicable to participants in single accommodations.

12.2. Fluctuations, Substitutions with Group. Client may, under certain circumstances, substitute another person in their stead. Substitutions on flights are allowed subject to the terms of the airline contract. The addition of a new person is charged at the best price available. PI will use its best efforts to keep the new person at the group rate.

The following fees apply for substitutions:

On or after 180 days before departure the substitution fee is \$50

On or after 120 days before departure the substitution fee is \$100

On or after 90 days before departure the substitution fee is \$150

On or after 60 days before departure the substitution fee is \$350

On or after 45 days before departure the substitution fee is \$1000

Substitutions are not possible less than 5 days before departure

\*PI must receive the substitution deposit/payments before making a refund to the Client.

12.3. Rooming List and Late Changes. PI must receive the rooming lists no later than 45 days prior to departure from Client's tour organizer. Late changes in the rooming list, including name changes, additions and deletions are subject to a late change/penalty of \$25 per person. This charge covers the costs of administrative expenses, long distance telephone calls, over-night mail charges, etc.

12.4. Flight Arrangements: All flights will be by scheduled I.A.T.A. carriers with the routing and scheduling at the discretion of PI. Tour price is based on mid-week travel and air fare flying round trip from the location stated in the tour brochure. Any increase in air fare shall be borne by the participant. Airline taxes and fuel surcharges up to the amount specified in the tour brochure are included in the tour price. Client acknowledges that the tour price may be increased by PI after the date of purchase to offset increases in fees, fuel surcharges, taxes and fluctuations in foreign exchange markets or any combination thereof if additional costs are imposed by a supplier or government. The operators providing transportation are not responsible for any act, omission or event during the time that passengers are not on board their aircraft or conveyances. PI has no responsibility or liability of any nature whatsoever for loss, damage, or injury to property or person resulting from the provision of air or motor coach transportation. The price of a vacant seat and the cost of segments of the program lost due to missing scheduled departure or absences during the tour cannot be refunded. If Client misses any included transportation segment (e.g. flight, transfer, bus or train departure), Client is responsible to make arrangements for and to pay the cost of rejoining the group.

12.5. Deviations: Late return deviations are sometimes permitted from the original city of departure, for a minimum fee of \$175, if the class of service is still available at time of booking and if the carrier's fare rules permit the change. All deviations must be applied for by writing, faxing or emailing your request to Perform International. When a deviation is confirmed by the airline, passengers will be notified and invoiced for all charges incurred for their deviation. Each subsequent change is subject to an additional \$50 processing fee, plus airline fees once confirmed. Deviations are difficult, especially during high season, so requests must be made as early as possible. Clients who deviate must arrange for their own ground transportation to and from the airport.

13. FREQUENT FLYER PROGRAM MEMBERS

If Client desires to use frequent flyer miles for free tickets, Client will need to book its flights directly with the airline and purchase a "Land Only" package from Perform International. Perform International is unable to provide ticket copies after departure for mileage credits. Client should check with their preferred carrier to determine if Client qualifies for any mileage accrual.

14. TOUR PRICES

The services specified are based on a minimum of number of passengers. If this quota is not reached, the price of the tour will be increased proportionately. All tour prices quoted for transportation and land arrangements are based on rates (including foreign exchange rates) and taxes in effect at time of publication and are subject to change. Adjustments will be made if the exchange rate varies more than 3% at 120 days prior to departure. Confirmation of final air and land prices and taxes will be advised at that time.

15. TRAVEL INSURANCE

Travel insurance is recommended to help cover trip cancellation/interruption, travel delay, emergency medical, baggage delay and accidental death coverage.

16. PHOTOGRAPHS AND VIDEO IMAGES

Client acknowledges that tour guides employed by PI, as well as other private individuals not employed by PI travelling with the tour, take photographs and videos from time to time during tours. In addition, PI sometimes engages professional photographers and videographers to record tour performances for promotional purposes. Client agrees that PI may use any photographs or images in which Client appears for PI's promotional purposes in any type of media, including its company website, as long as no personally identifiable information, such as an individual traveler's name, address or telephone number, is published along with any likeness or images of such person. Client hereby waives any and all claims against PI arising out of the publication of any photographs or videos taken during any tour by any other individual not employed by or otherwise affiliated with PI.