

INHIVE × AIRLINES

Connect airline capacity to global forwarding demand

Integrate with InHive so participating freight forwarders can search your airline digitally



InHive
MADE BY HUMANS. GUIDED BY NATURE.

Airline API & Digital Distribution Partnership



What is InHive?

InHive combines pickup/trucking, airline rates and schedules, and other charges to generate instant airfreight quotes for IATA-accredited freight forwarders.



Access to InHive is available exclusively to IATA-accredited freight forwarders, creating a trusted and qualified network for airline rate distribution.

**IAT
A**

AIRLINES

Add Rates & Schedules
• Manual • Excel • API



INHIVE

Makes Airline Options
Digitally Searchable



IATA-ACCREDITED FREIGHT FORWARDERS

Search, Compare &
Get Instant Quotes



CUSTOMERS

Receive Shipment
Offers

InHive puts your airline's rates in front of qualified IATA freight forwarders when they are actively quoting shipments.

A sales tool - not another rate repository

Airline sales teams can shape distribution by commercial objective - without managing every overseas inquiry manually.

GENERAL RATES

Expand Market Coverage

Make approved products available through InHive to participating freight forwarders.

CONTRACT RATES

Protect Strategic Accounts

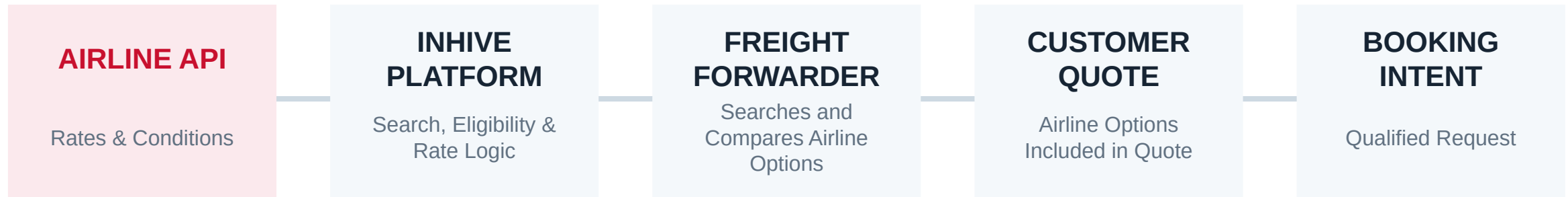
Assign negotiated terms to InHive, selected forwarders or defined account groups.

PROMO RATES

Activate Demand Now

Launch time-bound offers for weak lanes, new capacity or tactical campaigns.

One API connection turns airline rates into qualified sales opportunities



The airline supplies live rate and schedule data; InHive makes it digitally searchable by participating freight forwarders.

See where your airline rates appear

Your API data becomes part of the freight forwarder's live quoting and comparison process.

Quick Quote Output

Print Combined Quote

Trucking
eShipper-Pkg (Z-to-Z) - UPS - GROUND, Price: \$16.37, Transit Time: {

Quote Id : ACE-08272026-CFF0162-000001

Aircraft Type : Narrowbody, Widebody

Rate Type : Published Rates

☐ Add to combined quote



FROM
11235
(Brooklyn, NY)

→

TO
11434
(Jamaica, NY)

TRANSIT TIME
1 Day(s)

CARRIER
eShipper-Pkg (Z-to-Z) - UPS - GROUND



FROM
JFK

→

TO
FRA

TRANSIT TIME
1-3 Day(s)

CARRIER
TAP-Portugal(TP)

Pickup
Air freight
Others
Total price

\$16.37
\$65.40
\$75.00
\$156.77

Remarks: RFS/320

[View More >>](#)

Quote Id : ACE-08272026-CFF0162-000002

Aircraft Type : Narrowbody, Widebody

Rate Type : Published Rates

☐ Add to combined quote



FROM
11235
(Brooklyn, NY)

→

TO
11434
(Jamaica, NY)

TRANSIT TIME
1 Day(s)

CARRIER
eShipper-Pkg (Z-to-Z) - UPS - GROUND



FROM
JFK

→

TO
FRA

TRANSIT TIME
1-3 Day(s)

CARRIER
IAG Cargo(I0)

Pickup
Air freight
Others
Total price

\$16.37
\$71.20
\$75.00
\$162.57

[View More >>](#)

Quote Id : ACE-08272026-CFF0162-000003

Aircraft Type : Narrowbody, Widebody

Rate Type : Published Rates

☐ Add to combined quote



FROM
11235
(Brooklyn, NY)

→

TO
11434
(Jamaica, NY)

TRANSIT TIME
1 Day(s)

CARRIER
eShipper-Pkg (Z-to-Z) - UPS - GROUND



FROM
JFK

→

TO
FRA

TRANSIT TIME
1-3 Day(s)

CARRIER
Turkish Airlines(TK)

Pickup
Air freight
Others
Total price

\$16.37
\$80.00
\$75.00
\$171.37

[View More >>](#)

LIVE VISIBILITY

Your airline appears while the forwarder is actively searching for a shipment.

RATE + SCHEDULE COMPARISON

Forwarders evaluate carrier, routing, transit time and airfreight price alongside other available options.

FROM API TO CUSTOMER QUOTE

InHive combines the airfreight option with applicable shipment costs to generate the quote.

Your rates are not simply stored — they are presented at the point of decision.

Real Quote Activity — From Just One Freight Forwarder

This activity represents ONE freight-forwarding company using InHive.

MULTIPLE ROUTES

Different departure and destination airports appear across the company's quote activity.

MULTIPLE AIRLINES

Different carriers are considered across generated shipment quotes.

REPEAT VISIBILITY

The same airline can appear repeatedly across multiple quote opportunities.

Departure Airport	Airline 1	Date Created	Quote ID	Destination Airport
JFK	Royal Air Maroc	08/26/2026 14:58:27	ACE-08262026-032-000023	BZV
IAH	Turkish Airlines	08/26/2026 14:53:49	ACE-08262026-022-000024	DWC
LAX	Royal Air Maroc	08/26/2026 14:48:46	ACE-08262026-032-000022	BZV
LAX	Royal Air Maroc	08/26/2026 14:48:46	ACE-08262026-032-000021	BZV
JFK	My Freightier	08/26/2026 14:47:39	ACE-08262026-022-000030	JED
JFK	Egyptair	08/26/2026 14:45:46	ACE-08262026-022-000031	JED
JFK	Lufthansa	08/26/2026 14:40:09	ACE-08262026-022-000049	BOM
JFK	Lufthansa	08/26/2026 14:38:47	ACE-08262026-022-000048	BOM
JFK	Lufthansa	08/26/2026 14:37:34	ACE-08262026-022-000047	BOM
JFK	Lufthansa	08/26/2026 14:36:29	ACE-08262026-022-000046	BOM
JFK	Lufthansa	08/26/2026 14:34:53	ACE-08262026-022-000045	BOM
IAH	Lufthansa	08/26/2026 14:32:48	ACE-08262026-022-000028	DWC
JFK	Air India	08/26/2026 14:28:13	ACE-08262026-026-000002	MAA
JFK	Fovntair	08/26/2026 14:20:39	ACE-08262026-034-000012	JFD

This is the visibility opportunity created by just one freight forwarder. As the InHive network grows, each participating company creates additional opportunities for airline rates and schedules to be seen.

A low-risk API partnership with clear boundaries

AIRLINE PROVIDES

- Rate & Schedule Data
- Commercial Rules
- API/Test Access
- Technical Contact

INHIVE MANAGES

- Secure Access
- Rate Presentation
- Integration & Data flow
- Technical Monitoring

COMMERCIAL VALUE

- Rate Visibility
- Quote Activity
- Forwarder Demand
- Booking Opportunities

Start with selected data, lanes and forwarders. Scale after both teams validate control and value.

What does the airline get in return?

A direct API connection gives your airline greater digital visibility while reducing repetitive rate-management work.

MORE RATE VISIBILITY

Your rates and schedules are seen by participating freight forwarders while they are actively searching and quoting shipments.

CONTROLLED RATE PRICING

Maintain control over pricing, validity, lanes, weight breaks, surcharges and applicable rate conditions.

FLEXIBLE RATE MANAGEMENT

Add rates manually, upload them through Excel, or connect directly through API. Airlines can choose the method that best fits their workflow.

EXPANDED DIGITAL DISTRIBUTION

Freight Forwarder Admins and Agents can provide keys to overseas clients, helping extend access to the airline's digital offering.

ONE API CONNECTION • LESS MANUAL RATE MANAGEMENT • MORE AIRLINE VISIBILITY

Airlines retain commercial control

Every rate can be governed by audience, validity and cargo conditions - without publishing net terms to the open market.

RATE CONDITIONS

- Selected Forwarders
- All Approved Forwarders
- Cargo Type
- Defined Airport Pairs

HOW THE RATE APPLIES

- Validity Dates
- Weight-Break Pricing
- Applicable Surcharges
- Aircraft and Cargo restrictions

API access can follow the same commercial rules as the airline's existing contracts.

Forwarders adopt the channel because it helps them sell

A complete U.S. export offer - ready to resell locally.

COMPLETE QUOTE

Pickup, U.S. origin services and airfreight in one offer

FASTER RESPONSE

Shipment-specific options in minutes instead, not multiple emails

FORWARDER BRANDING

Forwarder logo, contact details & disclaimer

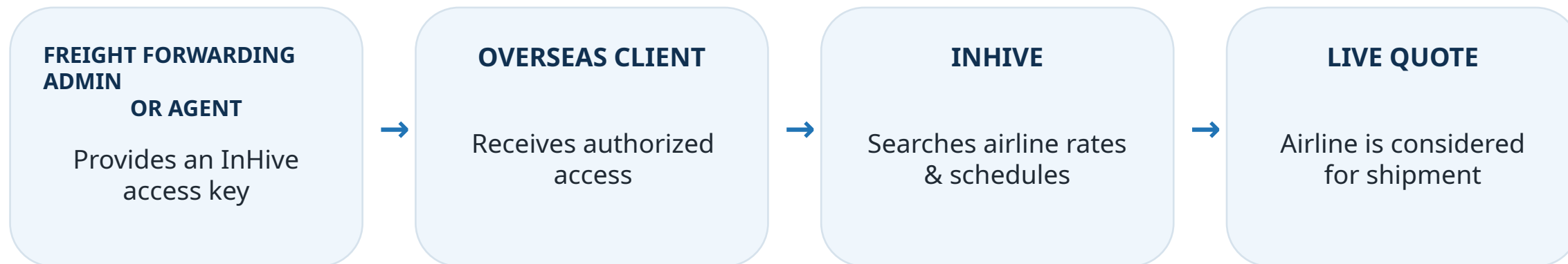
REPEATABLE WORKFLOW

Quote history, filters, exports & inquirer records

A faster, easier quoting experience drives repeat usage - giving airline rates more visibility and more opportunities to be selected.

Freight Forwarders can extend access to their overseas clients

Both Freight Forwarder Admins and Agents can provide keys to their overseas clients, helping the airline expand digital access to its rates and schedules.



This supports InHive's target of reaching ~22,000 freight-forwarding companies - and, through them, millions of freight forwarding clients and shipper/consignee clients.

Our target: expand airline visibility across a global forwarding network

InHive's growth target is to reach approximately 22,000 freight-forwarding companies - and, through them, millions of freight-forwarder clients, shippers, and consignees.

~22,000

TARGET FREIGHT-
FORWARDING
COMPANIES

**MILLION
S**

OF THEIR
CLIENTS

**AP
I**

CONNECTION TO
EXPAND
DIGITAL RATE
VISIBILITY

As InHive grows, participating airlines gain the opportunity for their rates and schedules to be seen by a broader forwarding audience.

Market-reach figures above are InHive targets, not current connected-account counts.

Three ways airlines can add rates to InHive

Airlines can add and manage their rates manually, through Excel bulk upload, or directly through API integration.

MANUAL ENTRY

Add or update individual rates directly from the airline's own InHive account.

EXCEL UPLOAD

Upload multiple rates at once for faster bulk additions and rate updates.

DIRECT API INTEGRATION

Connect airline rate and schedule data directly to InHive for automated updates.

Airlines choose the method that best fits their workflow - while maintaining control of their rates and distribution.

How to add a rate manually - demo

Click the demo image below to see how airline users create weight range rates.

DEMO AIRLINE

Settings

General Rates

Contract Rates

Promo Rates

Weight Ranges

Surcharges

Agents

Account Management

Notifications

Feedback

Tutorials

Beta 2.0.2

Feedback

A

Airline Admin

Demo Airline

Airline Admin

Help

Create

Create Weight Range

Rate Type

General

Contract

Promo

Max Weight

0

Kg

+

Reset

Save

Weight Range

General Range

View More >>

Restore

Archive

Contract Range

View More >>

Restore

Archive

Promo Range

View More >>

Restore

Archive

How to add general rates - demo

Click the demo image below to see how airline users create general rates.

The screenshot displays the 'DEMO AIRLINE' Admin interface. On the left is a sidebar menu with options: Settings, General Rates, Contract Rates, Promo Rates, Weight Ranges (highlighted), Surcharges, Agents, Account Management, Notifications, Feedback, and Tutorials. The top header includes 'Beta 2.0.2', a 'Feedback' button, a notification bell, a user profile for 'Airline Admin', and a help icon. The main content area is titled 'Create Weight Range' and features a 'Create' tab. The form includes a 'Rate Type' dropdown menu, 'Min Weight' and 'Max Weight' input fields (both set to 0), and unit selectors (Kg). A '+', 'Reset', and 'Save' button are at the bottom right of the form. Below the form, there are three sections: 'General Range', 'Contract Range', and 'Promo Range'. Each section has a 'View More >>' link and 'Restore' and 'Archive' buttons.

DEMO AIRLINE

Beta 2.0.2 [Feedback](#) **Airline Admin**
Demo Airline
Airline Admin

Create

Create Weight Range

Rate Type

Min Weight Kg Max Weight Kg [+](#)

[Reset](#) [Save](#)

Weight Range

General Range

[View More >>](#) [Restore](#) [Archive](#)

Contract Range

[View More >>](#) [Restore](#) [Archive](#)

Promo Range

[View More >>](#) [Restore](#) [Archive](#)

How freight forwarders create quotes - demo

Click the demo image below to see how freight forwarders turn airline options into customer quotations.

Alpha 2.0.2Feedback

Alex Liang
Demo Company
Client (Freight Forwarder)

Smart QuoteMy QuotesQuotes InquirerFFA Quotes

Quick Quote

Airfreight Quote

Known Shipper

Quote Created For

Airport Map

Pickup Zipcode

Enter Pickup Zipcode

X

Airport Of Departure

Select Airport Of Departure

Ship Date

08/18/2026

Choose Unit

Imperial / Metric

Airport Of Destination

Select Airport Of Destination

Dimensions & Weight

Type Of Goods	Packaging	Qty	Weight Per	Gross wt(kg)	Length(in)	Width(in)	Height(in)
General Cargo	Pallet	1	Each	0.00	0.00	0.00	0.00
Turnable	Stackable	Screened	Hazmat	Freight class	Volume wt(kg)	Chargeable wt(kg)	
Yes	Yes	Yes	No	0	0.00	0.00	

Estimated Freight Class : 0

+ Add PieceDuplicate

Total

Type Of Goods	Pieces	Gross Weight(kg)	Volume Weight(kg)	Chargeable Weight(kg)
General Cargo	1	0.00	0.00	0.00

ResetCreate Quote

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Version : Alpha 2.0.2

INHIVE × AIRLINES

Turn airline capacity into a complete global sales offer

InHive integrates your cargo rate and schedule data so participating freight forwarders can search your airline digitally.

PROPOSED NEXT STEP

API technical discovery + focused pilot



InHive

MADE BY HUMANS. GUIDED BY NATURE.

InHive Systems Inc.