

INHIVE × FREIGHT FORWARDERS

More Quotes. Less Time. Lower Cost.

Spend less time on each quote so every employee can handle more opportunities.



InHive

MADE BY HUMANS. GUIDED BY NATURE.

Air Freight Quoting Platform for Freight Forwarders



What is InHive?

InHive brings airline rates, trucking and other charges into one workflow, reducing manual searching and calculation.



Direct airline tariff access is available to IATA-accredited forwarders. Non-IATA companies can participate as an authorized agent through an IATA partner.

IATA

RATE SOURCES

Airline Rates & Schedules
• Portals • Direct • API



INHIVE

Searches, Compares &
Calculates Total Cost



FREIGHT FORWARDER

Builds the Quote & Sends
the Branded Offer



CUSTOMER

Receives a Branded
Airfreight Quote

Prepare customer-ready quotes with less searching, calculation and email follow-up.

Less quoting time lowers cost and increases capacity

When each quote takes less time, the same team can respond to more customers.

SAVE TIME

Reduce searching, calculations and email follow-up

MORE QUOTES

Each employee can handle more customer inquiries

LOWER COST PER QUOTE

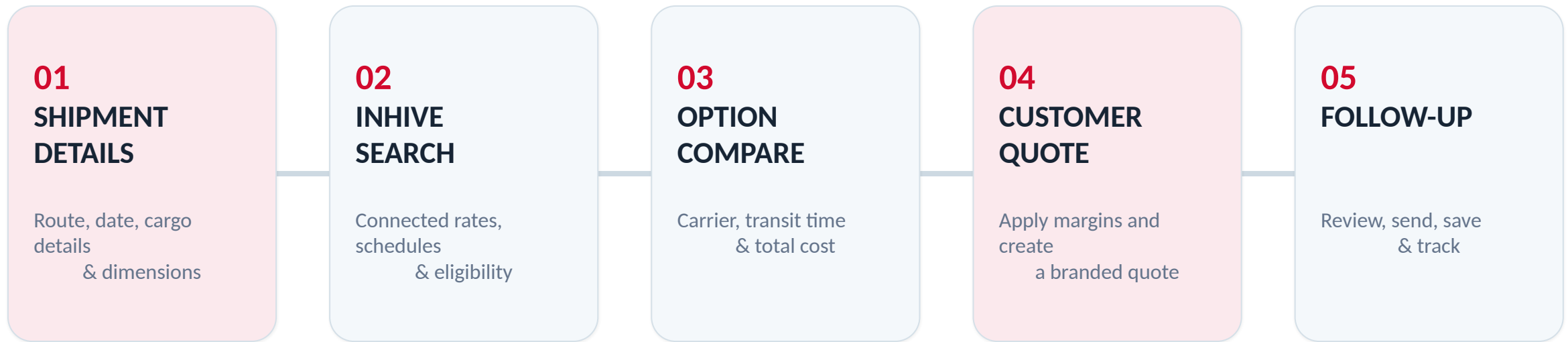
Require less manual effort for every response

MORE SALES OPPORTUNITIES

Faster replies create more chances to win

Increase quote capacity before adding more staff.

One connected workflow replaces five manual steps



One connected workflow removes repeated searching, calculations and email handoffs.

Compare live options at the point of sale

InHive places available airline and trucking options inside the quote-building process.

Quick Quote Output

Print Combined Quote

Trucking
eShipper-Pkg (Z-to-Z) - UPS - GROUND, Price: \$16.37, Transit Time: {

Quote Id : ACE-08272026-CFF0162-000001

Aircraft Type : Narrowbody, Widebody

Rate Type :

Published Rates

☐ Add to combined quote



FROM
11235
(Brooklyn, NY)

→



TO
11434
(Jamaica, NY)

TRANSIT TIME
1 Day(s)

CARRIER
eShipper-Pkg (Z-to-Z) - UPS - GROUND



FROM
JFK

→



TO
FRA

TRANSIT TIME
1-3 Day(s)

CARRIER
TAP-Portugal(TP)

Pickup
Air freight
Others
Total price

\$16.37
\$65.40
\$75.00
\$156.77

Remarks: RFS/320

View More >>

Quote Id : ACE-08272026-CFF0162-000002

Aircraft Type : Narrowbody, Widebody

Rate Type :

Published Rates

☐ Add to combined quote



FROM
11235
(Brooklyn, NY)

→



TO
11434
(Jamaica, NY)

TRANSIT TIME
1 Day(s)

CARRIER
eShipper-Pkg (Z-to-Z) - UPS - GROUND



FROM
JFK

→



TO
FRA

TRANSIT TIME
1-3 Day(s)

CARRIER
IAG Cargo(I0)

Pickup
Air freight
Others
Total price

\$16.37
\$71.20
\$75.00
\$162.57

View More >>

Quote Id : ACE-08272026-CFF0162-000003

Aircraft Type : Narrowbody, Widebody

Rate Type :

Published Rates

☐ Add to combined quote



FROM
11235
(Brooklyn, NY)

→



TO
11434
(Jamaica, NY)

TRANSIT TIME
1 Day(s)

CARRIER
eShipper-Pkg (Z-to-Z) - UPS - GROUND



FROM
JFK

→



TO
FRA

TRANSIT TIME
1-3 Day(s)

CARRIER
Turkish Airlines(TK)

Pickup
Air freight
Others
Total price

\$16.37
\$80.00
\$75.00
\$171.37

View More >>

LIVE OPTIONS

See available carriers while the shipment is being priced.

COMPARE TOTAL COST

Review routing, transit time and airfreight price side by side.

QUOTE READY

Add pickup, delivery and other charges to prepare the offer.

Compare options and build the customer quote without leaving the workflow.

Connect the rate accounts your team already uses

CONNECT YOUR ACCOUNTS

- 7L Freight
- CargoAI
- cargo.one
- Airline portals

INHIVE BRINGS TOGETHER

- Authorized account access
- Rates and schedules
- One search workflow
- Quote-ready options

TEAM GAINS

- More searchable options
- Less portal switching
- Faster comparison
- One quote workflow

Connected rate sources reduce portal switching and repeated searches.

More quoting capacity without adding staff

Every minute saved helps the same team handle more customer requests.

MORE REQUESTS

Process more customer inquiries with the same team.

FASTER COMPARISON

Compare carriers without repeating portal searches.

REUSE HISTORY

Save time on follow-ups and repeat requests.

Departure Airport	Airline 1	Date Created	Quote ID	Destination Airport
JFK	Royal Air Maroc	08/26/2026 14:58:27	ACE-08262026-032-000023	BZV
IAH	Turkish Airlines	08/26/2026 14:53:49	ACE-08262026-022-000024	DWC
LAX	Royal Air Maroc	08/26/2026 14:48:46	ACE-08262026-032-000022	BZV
LAX	Royal Air Maroc	08/26/2026 14:48:46	ACE-08262026-032-000021	BZV
JFK	My Freightier	08/26/2026 14:47:39	ACE-08262026-022-000030	JED
JFK	Egyptair	08/26/2026 14:45:46	ACE-08262026-022-000031	JED
JFK	Lufthansa	08/26/2026 14:40:09	ACE-08262026-022-000049	BOM
JFK	Lufthansa	08/26/2026 14:38:47	ACE-08262026-022-000048	BOM
JFK	Lufthansa	08/26/2026 14:37:34	ACE-08262026-022-000047	BOM
JFK	Lufthansa	08/26/2026 14:36:29	ACE-08262026-022-000046	BOM
JFK	Lufthansa	08/26/2026 14:34:53	ACE-08262026-022-000045	BOM
IAH	Lufthansa	08/26/2026 14:32:48	ACE-08262026-022-000028	DWC
JFK	Air India	08/26/2026 14:28:13	ACE-08262026-026-000002	MAA
JFK	Fovntair	08/26/2026 14:20:39	ACE-08262026-034-000012	JFD

This activity comes from one freight-forwarding company using InHive.

A shared workspace keeps every role aligned

Sales, pricing, administrators and management work from one shared record instead of repeating tasks.

SALES & CUSTOMER SERVICE

Capture inquiries, confirm requirements and manage customer communication.

PRICING & OPERATIONS

Review carrier choices and validate shipment costs.

ACCOUNT ADMINISTRATORS

Manage users, access keys and connected rate accounts.

MANAGEMENT

Monitor activity, workload and customer follow-up.

CLEAR OWNERSHIP • FEWER HANDOFFS • LESS DUPLICATED WORK

Protect pricing and customer relationships

Build customer-facing offers from airline rates and shipment costs while keeping the final quote under your own brand.

QUOTE CONTROLS

- Selected clients
- Validity dates
- Cargo type
- Defined airport pairs

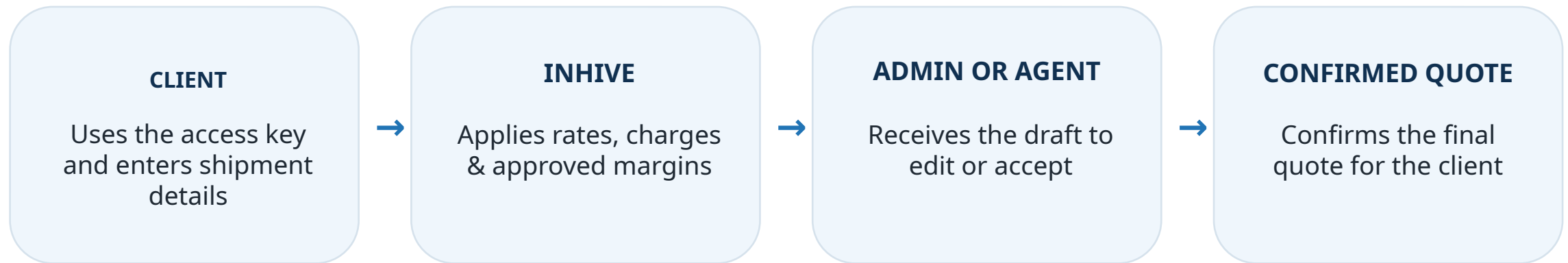
HOW THE OFFER APPLIES

- Admin/Agent-set margins
- Optional surcharges
- Pickup and delivery
- Conditions and disclaimer

Your customer sees your branded offer - not the airline's net rate.

Clients get an instant first-draft quote

An Admin or Agent can give clients - including overseas clients - a platform access key to create draft quotes with approved margins.



Clients get an instant draft. Your Admin or Agent keeps final approval.

Every shipment cost belongs in one quote

InHive combines the components your team needs to prepare a complete airfreight offer.

PICKUP & DELIVERY

Add trucking at origin,
destination or both.

AIRFREIGHT & SCHEDULE

Compare airline price, routing
and transit time.

OTHER CHARGES

Include applicable surcharges
and service charges when
needed.

Surcharges are optional-not mandatory-so each quote can match the shipment.

Create an airfreight quote in one workflow

Click the demo image below to see how shipment details become a branded customer quotation.

Alpha 2.0.2

Feedback

Alex Liang
Demo Company
Client (Freight Forwarder)

Smart Quote

My Quotes

Quotes Inquirer

FFA Quotes

Quick Quote

Airfreight Quote

Known Shipper

Quote Created For

Airport Map

Pickup Zipcode

Enter Pickup Zipcode

X

Airport Of Departure

Select Airport Of Departure

Ship Date

08/18/2026

Choose Unit

Imperial / Metric

Airport Of Destination

Select Airport Of Destination

Dimensions & Weight

Type Of Goods	Packaging	Qty	Weight Per	Gross wt(kg)	Length(in)	Width(in)	Height(in)
General Cargo	Pallet	1	Each	0.00	0.00	0.00	0.00
Turnable	Stackable	Screened	Hazmat	Freight class	Volume wt(kg)	Chargeable wt(kg)	
Yes	Yes	Yes	No	0	0.00	0.00	

Estimated Freight Class : 0

+ Add Piece

Duplicate

Total

Type Of Goods	Pieces	Gross Weight(kg)	Volume Weight(kg)	Chargeable Weight(kg)
General Cargo	1	0.00	0.00	0.00

Reset

Create Quote

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Version : Alpha 2.0.2

A straightforward onboarding with clear roles

FORWARDER PROVIDES

- IATA or agent access details
- Team user list
- Branding details
- Current rate sources

INHIVE CONFIGURES

- Secure account access
- Admin & Agent roles
- Quote workflow
- Output & history

TEAM GAINS

- More quotes per employee
- Less time per quote
- Fewer manual tasks
- Repeatable process

Start with a free trial for one team. Expand after the workflow is validated.

Grow quote volume without matching headcount growth

Less time per quote allows the same team to manage more inquiries and customer follow-up.

TIME

LESS TIME PER QUOTE

OUTPUT

MORE QUOTES
PER
EMPLOYEE

**CO
ST**

LOWER LABOR COST
PER QUOTE

Increase quoting capacity before adding more staff.

Actual savings depend on quote complexity and the current workflow.

INHIVE × FREIGHT FORWARDERS

Save time on every quote. Lower the cost of growth.

One workflow helps the same team prepare more customer-ready quotes-with less manual work.

PROPOSED NEXT STEP

Request Your Free Trial

Email us to get started: bee@goinhive.com



InHive

MADE BY HUMANS. GUIDED BY NATURE.

InHive Systems Inc.