

VACANCY: Sales Associate

WHO ARE WE?

SimplAire specializes in the sale, installation, and maintenance of Air Conditioning systems for both the commercial and residential markets and is a dealer of the brands Toshiba, Carrier, Ciac, Danfoss and SIEMENS, among others.

Working at SimplAire means working in a fast growing internationally oriented company with an ambitious team. In a professional way, we work on an optimal service for our customers.

WHO ARE WE LOOKING FOR?

Are you a true sales fanatic and can you ensure a fantastic customer experience? Are you that customer-focused and results-driven person who thrives best in a creative Retail environment? Then SimplAire wants you! For our store we are looking for a

Sales Associate

WHAT DO YOU DO?

- You make sure the showroom looks tip-top and attractive.
- You present the items as attractively as possible.
- You identify customers' needs, answer questions about our products and services and recommend the right solutions.
- You stay up to date on all products and product features.
- Ultimately, the goal is to achieve an excellent customer satisfaction level, while achieving the set sales targets.

PROFILE

- You have proven experience in sales, preferably in engineering.
- You have a commercial and enthusiastic attitude.
- You know how to respond to different (sales) situations.
- You are communicatively strong and have a good command of MS Office.
- You have a good command of the Dutch and English language, both verbally and in writing.
 Spanish and Papiamento are a plus.

WHAT DO WE OFFER YOU?

- o Working within a growing company with motivated colleagues.
- $\circ\quad$ A technical job with a market leader in the HVAC industry.
- o A good salary with attractive benefits.

DO YOU RECOGNIZE YOURSELF IN THE ABOVE POSITION?

Only if you meet the above, possess the right personality to fit into our company culture and consider this opportunity extremely seriously, please send your CV with cover letter to: servicedesk@simplaire.nl