



INDIAN RIVER SOLUTIONS, LLC

EXPERIENCE

- OVER 25 YEARS OF PROGRAM AND TECHNICAL MANAGEMENT & SW DEVELOPMENT
- SPECIALISTS IN HEALTHCARE IT – HIE, REGISTRIES, DATA INTEGRATION AND MIGRATION, CREDENTIALING, PROVIDER DIRECTORIES, QUALITY MEASURES
- EXTENSIVE WORK ON PROPOSALS AND PROGRAMS FOR VA AND STATE HIES
- OTHER FEDERAL & COMMERCIAL CUSTOMERS
- HAVE WORKED ALL PHASES OF SOFTWARE DEVELOPMENT LIFECYCLE
- CERTIFIED AND EXPERIENCED IN AGILE, WATERFALL & HYBRID
- PMP CERTIFIED, PROCESS AND CMMI EXPERTS

PROJECT & TECHNICAL CAPABILITIES

- STRATEGIC PLANNING & ROADMAPS
- PROJECT ENGINEERING AND SCHEDULING
- PROJECT & TECHNICAL MANAGEMENT
- TECHNICAL DEVELOPMENT
- TRADE STUDIES & TECHNICAL EVALUATIONS
- ARCHITECTURE DEFINITION & REQUIREMENTS MANAGEMENT
- ORGANIZATIONAL CHANGE MANAGEMENT
- OUTREACH - MARKETING & DELIVERY

PROPOSALS & TECHNICAL WRITING

- PROPOSAL MANAGEMENT
- PROPOSAL CONTENT DEVELOPMENT
- PROPOSAL COLOR REVIEWS
- CUSTOMER RFP GENERATION
- BOES AND PRICING
- ANALYSES AND WHITE PAPERS
- PROCESSES & PROCEDURES



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MAJOR CLIENTS

Veratics, Inc.

- Undertook a technical study on the Mt. Sinai HIE and the structure of their Integration Departments
- Analyzed the current operations to understand, evaluate and optimize the system through a set of views

Mount Sinai Health System

- Defined Strategic Objectives & surveyed Healthcare landscape (Stakeholders, Hospitals, Policy & Trends)
- Analyzed use cases, data flows, and usage to identify options, define initiatives & estimate costs
- Created and presented a three-year Strategic Roadmap, including actions, dependencies & decision points
- Finalized team re-organization, defined and assigned team roles & created communication materials
- Developed CMMI-compliant processes tailored to Agile SDLC, built upon existing Mount Sinai procedures
- Researched existing Agile collaboration tools, selected one and loaded the backlog
- Held certification-level training on Agile, then provided coaching to teams on all aspects of Agile and tools

Various Clients

- Joined three T4NG On-Ramp Teams, as well as a VHA IHT IDIQ Team
- Responded to proposals for Federal, State and Commercial customers including a CMS IDIQ, SDVOB Credentialing Application for the State of New York, and HIE Analysis for State of Vermont, and several T4NG proposals with Agile6, B3 Group, Liberty ITS, HMS, Veterans Engineering, Gevity, Coriendo, Veratics
- Developed innovative white papers presented to VA on OEHRM Ideas for use of Agile to manage risks and for VHA/VISNs to streamline hiring processes

At Harris Healthcare, as Senior Manager and Chief System Engineer for the VA and State Portfolio:

- **Veterans Affairs** - T4 Program Manager, managed, wrote & reviewed over 30 T4 Proposals, and managed 20+ concurrent programs with over 200 staff (\$300M)
- **State & Federal Agencies** - Supported BD, Capture & Solutioning, responding to many proposals (\$225M)
- **Oregon Health Authority (OHA)** - System Integrator, generated and issued RFPs, including architectures and SOWs - recommended best-value solutions for three service acquisitions
- **Florida Agency for Health Care Administration (AHCA) / Oregon OHA** - Architected, implemented and managed the Statewide Health Information Exchanges
- **Office of the National Coordinator (ONC)** - Ran the HHS CONNECT program, creating the Reference Architecture that forms the basis for eHealthExchange

CORE VALUES

Principals Stay Involved

Principals will take an active and involved role in the project. Team members have had long careers working with Large Healthcare Systems, VA and Federal and State agencies.

Disciplined Approach

Experienced and Methodical approach to all projects based on backgrounds in Engineering and IT, with a grounding in PmBok and CMMI. We use the best aspects of Agile with SDLC.

Small Business Advantage

We strive to become trusted partners with all clients. Independence allows for honest broker with no alliances to product vendors. Principals involved directly in project decision making allows for flexibility.

Broad Technical Experience

We have worked in many domains and in multiple roles covering the full software development lifecycle, including Program and Technical Management, Architecture, Design, Implementation, Testing, Deployment and Support.

Process-Centric

We have created and implemented processes for our own teams and customers, based on Industry Best Practices. This includes organization change management to transform teams, gaining efficiency and standardization. We have supported several CMMI initiatives.

Diversity

Company is SBA-certified WOSB (100% woman owned) and HUBZone Certified which will help to meet WBE diversity goals. Dedicated to Diversity in our Workforce.

Committed
to the
Mission

INDIAN RIVER SOLUTIONS

COMPANY INFORMATION:

DUNS: 080846472

CAGE Code: 7YW22

NAICS Codes:

541511, 541512, 541519,

541611, 541614, 541618

