



Contact Chris Phillips
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Core Competencies

SECURITY ASSESSMENTS

- PRE-ASSESSMENT EVALUATIONS AND GAP ANALYSIS
- PREPARING FOR FORMAL CMMC ASSESSMENTS

PROJECT & TECHNICAL SUPPORT

- MANAGEMENT CONSULTING & STRATEGIC PLANNING
- PROJECT & TECHNICAL MANAGEMENT
- REQUIREMENTS MANAGEMENT
- ARCHITECTURE SOLUTIONS AND DEVELOPMENT
- STARTUP PLANNING & PROCESS DEFINITION

PROPOSAL PREPARATION

- PROPOSAL MANAGEMENT
- CONTENT DEVELOPMENT
- PROPOSAL COLOR REVIEW EXPERTS
- CUSTOMER RFP GENERATION



Woman Owned Small Business
LICENSED AND WBE IN FL, NY, AND PA

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CAGE Code: 7YW22
321-543-8560
WWW.INDIANRIVERSOLUTIONS.COM

NAICS CODES: 541611(P) MGMT CONSULTING,
541511, 541512, 41519, 541614, 541618

Differentiators



Principals Stay Involved
Principals will take an active and involved role in the project. Team members have had long careers working with Large Healthcare Systems, VA and Federal and State agencies.

Disciplined Approach
Experienced and Methodical approach to all projects based on backgrounds in Engineering and IT, with a grounding in PmBok and CMMI. We use the best aspects of Agile with SDLC.

Small Business Advantage
We strive to become trusted partners with all clients. Independence allows for honest broker with no alliances to product vendors. Principals involved directly in project decision making allows for flexibility.

Broad Technical Experience
We have worked in many domains and in multiple roles covering the full software development lifecycle, including Program and Technical Management, Architecture, Design, Implementation, Testing, Deployment and Support.

Process-Centric
We have created and implemented processes for our own teams and customers, based on Industry Best Practices. This includes organization change management to transform teams, gaining efficiency and standardization. We have supported several CMMI initiatives.

Diversity
Company is SBA-certified WOSB (100% woman owned) and HUBZone Certified which will help to meet WBE diversity goals. Dedicated to Diversity in our Workforce.

CERTIFICATIONS

- PMP
- SAFE AGILE
- CMMI ATM
- CMMC REGISTERED PRACTITIONER (PENDING)
- CMMC ASSESSMENT TRAINING (PENDING)

Past Performance

DSS

Developed services startup process including plans and templates. Worked with Business Process Group to perform Gap Analysis of existing CMMI-Level 3 policies, processes, and documentation to include Service-oriented activities. Obtained approval of new methodology from Executive Management

Mount Sinai Health System

Defined Strategic Objectives & surveyed Healthcare landscape, use cases, data flows, and utilization to identify options, define initiatives & estimate costs to develop a three-year Strategic Roadmap. Re-organized teams, defined and assigned roles & created communication materials. Selected Agile collaboration tools, and held certification-level training on SAFe Agile. Developed CMMI-compliant processes tailored to Agile SDLC

Veratics, Inc.

Undertook a technical study on the Mt. Sinai HIE and the structure of their Integration Departments where we analyzed the current operations to understand, evaluate and optimize the system through a set of views

Various Clients

Proposal Manager and Solution Architect for winning HHS HIV Prep Program worth > \$200M. Various Federal, State and Commercial proposals in Program, Technical and Security sections as Prime or Sub with Agile6, B3 Group, Liberty ITS, HMS, Veterans Engineering, Gevity, Coriendo, Veratics, Ellumen, Black Dragon

Partners Experience

Veterans Affairs - T4 Program Manager, managed, wrote & reviewed over 30 T4 Proposals and managed 20+ concurrent programs with over 200 staff (\$300M). Programs required Security Assessment and Accreditation before being moved to Production

State & Federal Agencies - Supported BD, Capture & Solutioning, responding to many proposals (\$225M), including sections on Security Operations

Oregon Health Authority (OHA) - System Integrator, generated and issued RFPs, including architectures and SOWs - recommended best-value solutions for three service acquisitions

Florida Agency for Health Care Administration (AHCA) / Oregon OHA - Architected, implemented, and managed the Statewide Health Information Exchanges. Implemented security and privacy protocols through the exchange of certificates and led security assessment for system in data center

Office of the National Coordinator (ONC) - Ran the HHS CONNECT program, creating the Reference Architecture that forms the basis for eHealthExchange, including implementation of SW-supported security and privacy controls compliant with HITECH

Dept. of Commerce – Security Manager for 2010 Census, managing internal preparation and independent external audit. Wrote Security Plan and many Processes and Procedures to meet NIST 800-53 controls. Negotiated requirements interpretation with external Auditors, documented and planned resolution of POAMs, and received Initial Authority to Operate (IATO). Technical Manager for Office Applications development

