**Entering Group Conversations Handout**

**Steps for Entering Group Conversations**

1. Listen to the Conversation
2. Watch from a Distance
3. Use a Prop
4. Identify the Topic
5. Find a Common Interest

* The common interest will be your excuse for entering.

1. Move Closer
2. Wait for a Pause

* There is never a perfect pause.

1. Mention the Topic
   * Make a comment
   * Ask a question
   * Give a compliment
2. Assess Interest
   * Are they talking to me?
   * Are they looking at me?
   * Are they facing me? (Did they open the circle or close the circle?)
3. Introduce Yourself
   * “By the way, I’m…”
   * “We haven’t met. I’m…”