**Entering Group Conversations Handout**

**Steps for Entering Group Conversations**

1. Listen to the Conversation
2. Watch from a Distance
3. Use a Prop
4. Identify the Topic
5. Find a Common Interest
* The common interest will be your excuse for entering.
1. Move Closer
2. Wait for a Pause
* There is never a perfect pause.
1. Mention the Topic
	* Make a comment
	* Ask a question
	* Give a compliment
2. Assess Interest
	* Are they talking to me?
	* Are they looking at me?
	* Are they facing me? (Did they open the circle or close the circle?)
3. Introduce Yourself
	* “By the way, I’m…”
	* “We haven’t met. I’m…”