

WHY YOU WILL
HIRE US



BYRNE
REAL ESTATE
GROUP

kw

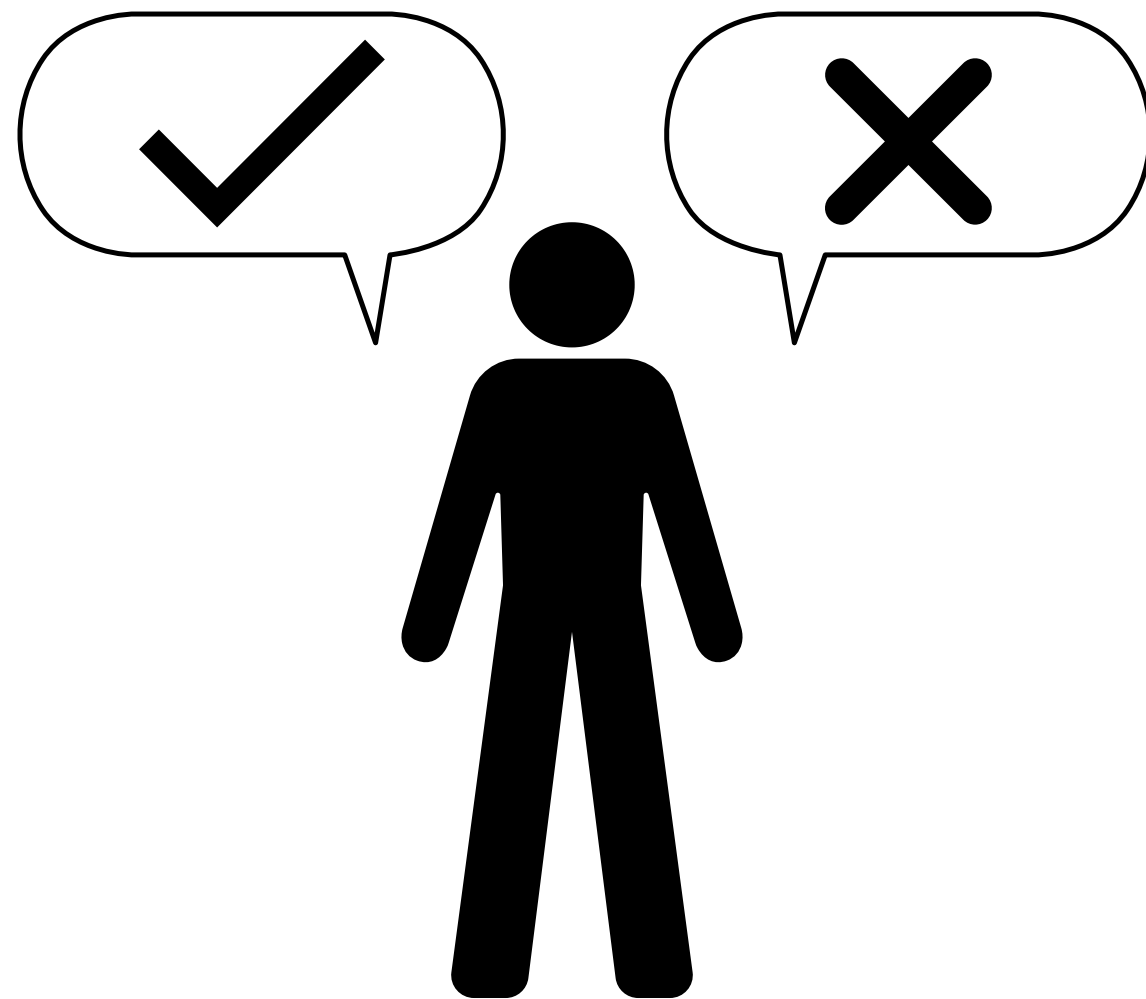


Our promise to you is that we will deliver a superior customer experience with exceptional communication.



PLEASE ASK QUESTIONS

It's my job to help you make the best educated decision.



I WORK FOR YOU.®



IT TAKES A TEAM TO BE SUCCESSFUL

OPERATIONS TEAM



Clay Byrne

Team Leader + Listing Partner



Stephanie Hansen

Director of Client Experience



Bailey Rubal

Marketing & Content Manager



Christine Bui

Transaction Coordinator

BUYER TEAM



Lesley Estes

Director of Sales and Coach



Josh Godwin

Commercial Partner



Cody Waffle

Residential Partner



Tammy Costello

Showing Partner



Chris Huckabay

Account Executive



Marjorie Matthews

Residential Partner



Adrian Maldonado

Residential Partner



Antineous Ray

Residential Partner

LET'S TALK ABOUT YOU

Reviewing the Buyer Profile

24 Point Buyer Questionnaire

Get info from your buyer!

Your Name *

Short answer text

Buyer Name(s) *

Short answer text

What neighborhood/area do you want to be in?



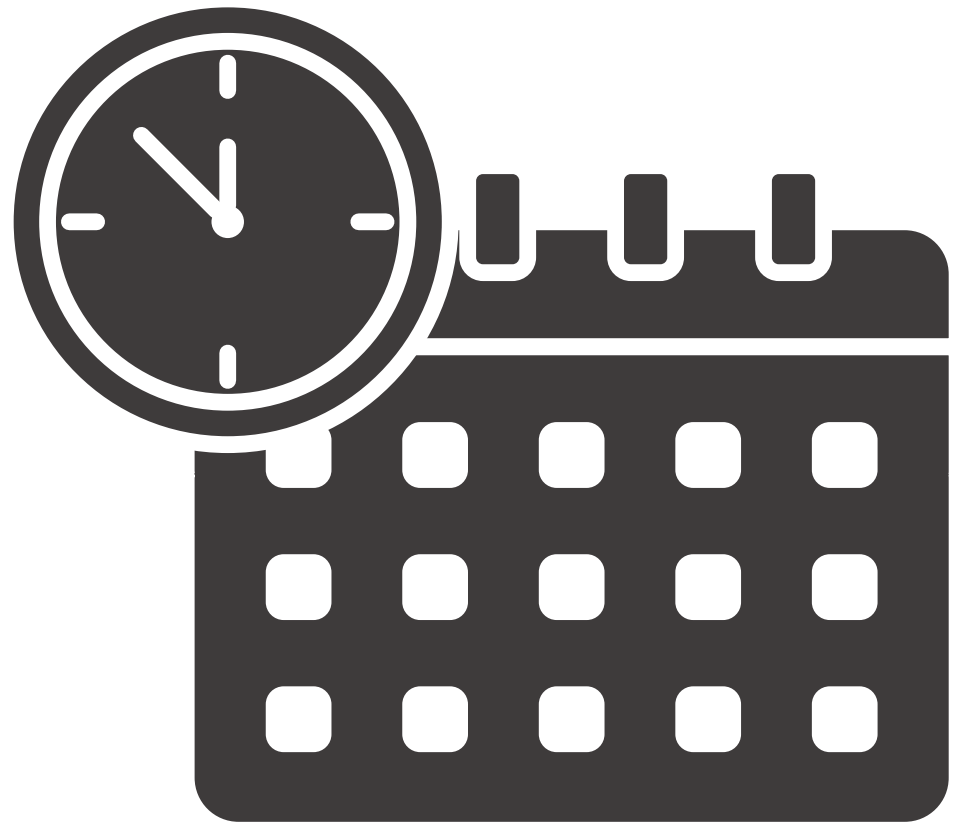
Paragraph

Long answer text

I WORK FOR YOU.®



WE WORK ON YOUR TIME



BEFORE WE GET STARTED...

We have a legal and ethical commitment to you to disclose all information you want & all the information you need to make the best educated decision.

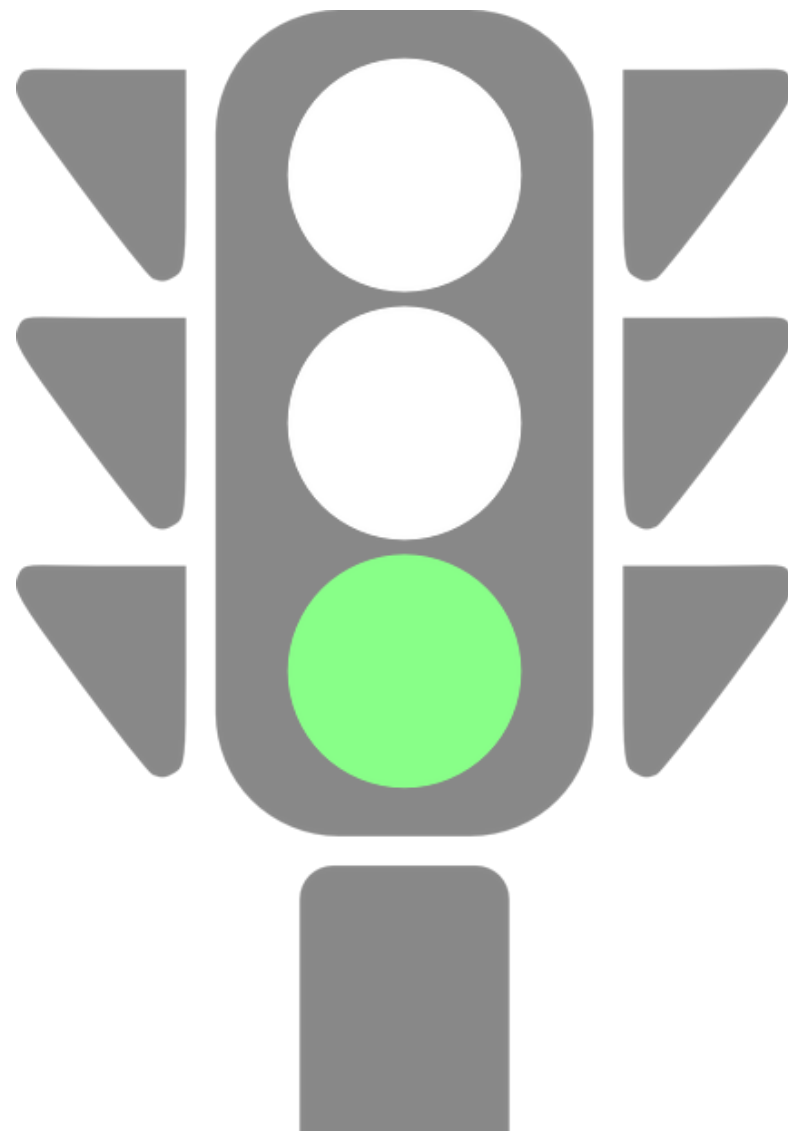


I WORK FOR YOU.®



CREATING A STRATEGY

LETS GET STARTED



THE NEXT STEP

So the first step in this process is talking to us about your wants and needs, and the next step is figuring out the money.



I WORK FOR YOU.®



FINDING A HOME

- **Process of Elimination**
- **Honest Feedback Won't Offend Me**
- **Body Language**
- **Fact Finding "The Book"**
- **Sellers Motivation/Situation**
- **Price Analysis**
- **Make The Offer!**



OFFER ACCEPTED

EARNEST MONEY



OPTION PERIOD



INSPECTION



I WORK FOR YOU.®



OFFER ACCEPTED

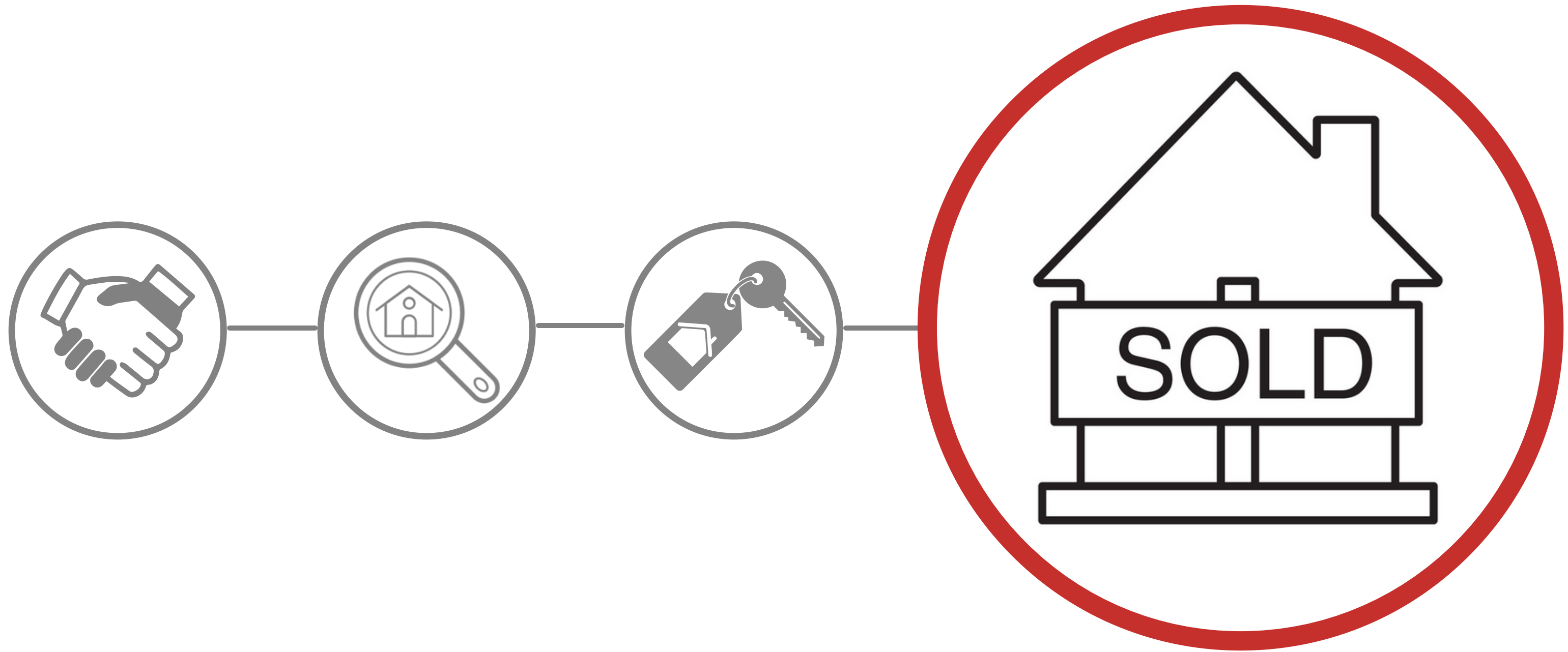
FINANCE



APPRAISAL



CONGRATS, YOU MADE IT!



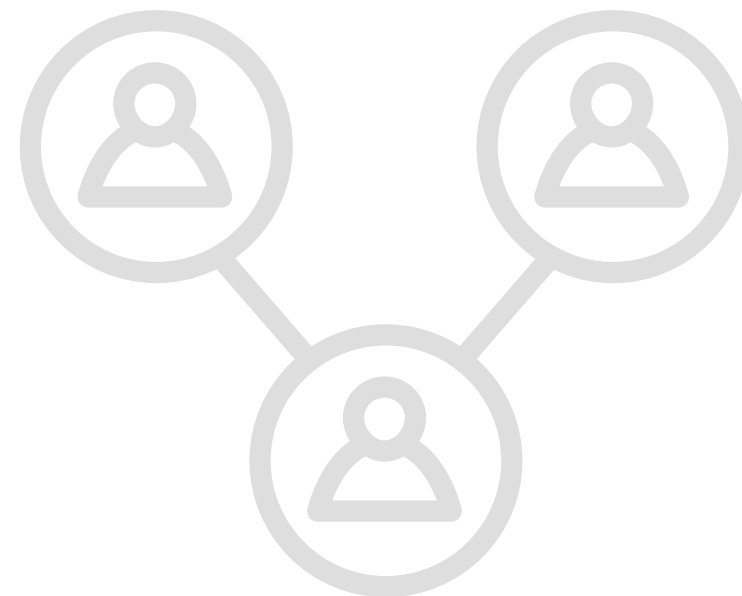
I WORK FOR YOU.®



AND BEYOND

What's so great about our vendors?

- They do **GREAT** quality work
- They stand behind their work
- Charge a fair price



HOW WE ARE PAID

- **Paid at closing** as part of the seller's proceeds – 3%
- If you don't buy a house, we don't get paid
- We work directly with For Sale by Owner's for you
- We work directly with New Home builders for you



I WORK FOR YOU.®



PLEASE ASK QUESTIONS

**If I don't immediately know the answer, then I'll tell you I don't know and we will find the answer!
Regarding the house, the process, the meaning of life.. anything!**



BUYER REPRESENTATION AGREEMENT

We can't do any of this unless we work for you!



HESITANT TO MAKE AUSTIN YOUR HOME? THEY'RE NOT.

G Google
1,196,424 Sq. Ft.
\$9,500,000,000

Apple
1,752,596 Sq. Ft.
\$1,000,000,000

Meta
1,343,825 Sq. Ft.
\$800,000,000

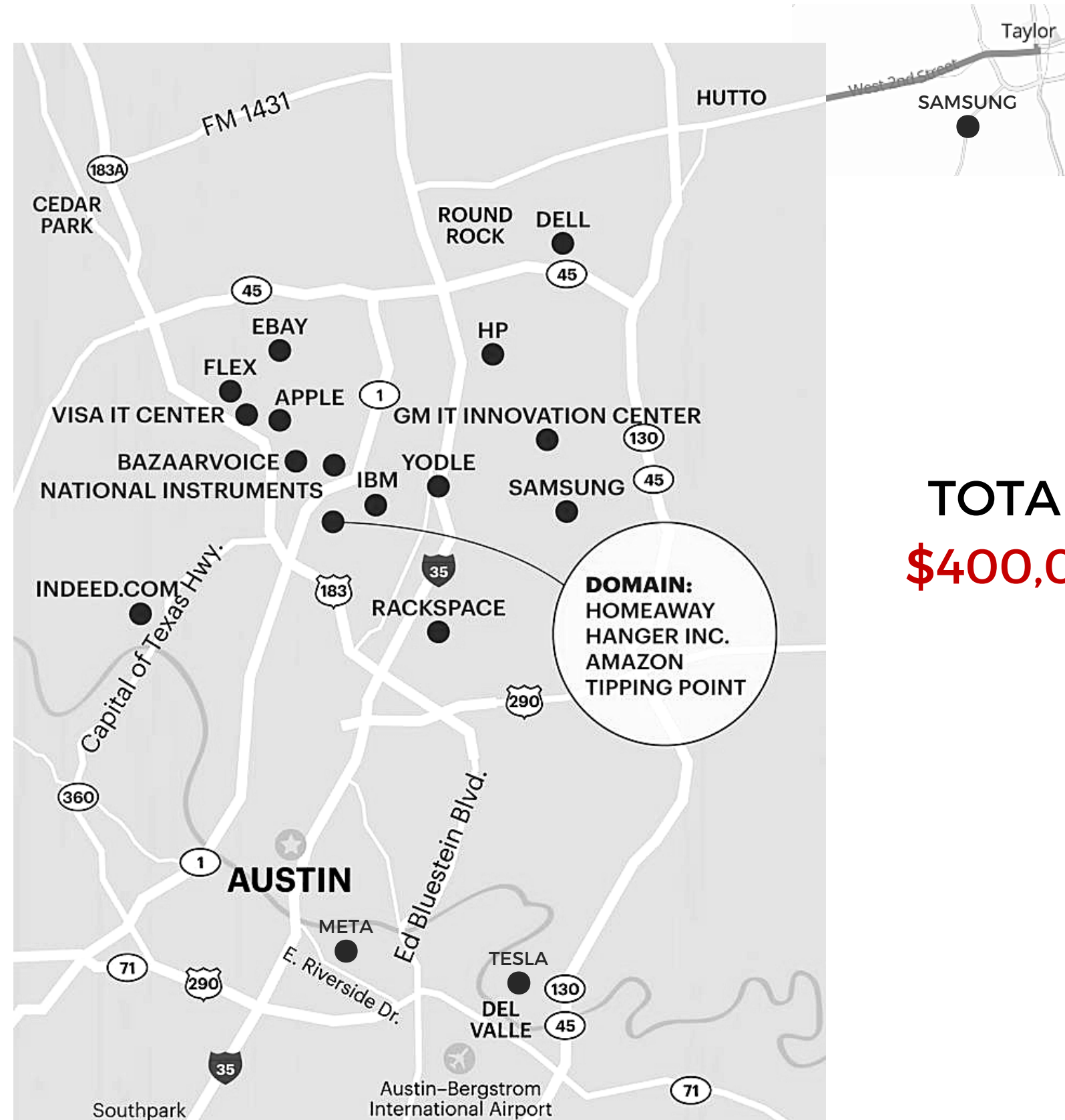
T Tesla
503,595 Sq. Ft.
\$250,000,000

a Amazon
503,595 Sq. Ft.
\$250,000,000

Coming Soon...

Samsung
15,000,000+ Sq. Ft.
\$17,000,000,000

M Micron
5,000,000+ Sq. Ft.
\$40,000,000,000



TOTAL INVESTED:
\$400,000,000,000+



LOT'S OF OPPORTUNITIES

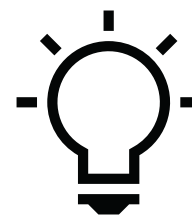


76,000

JOB POSTED RIGHT NOW ON INDEED IN AUSTIN

15,000

JOB POSTED THAT ARE \$80K OR MORE...

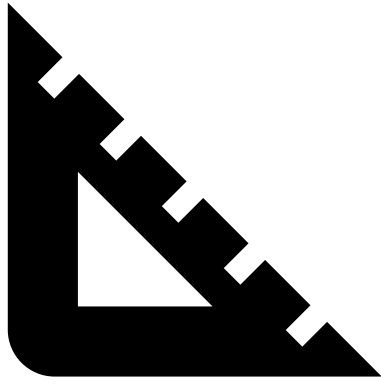


SHOULD YOU WAIT TO BUY?

	Purchase Price	Rate	Estimated Monthly P+I	Equity in June 2023
Buying Today*				
Buying in June 2022*				
	Difference			



High demand drove the median home price up 22.4% year-over-year to \$624,000—an all-time record.



The median listing home price per square foot was \$348



The median listing home price in Austin, TX was \$620,000, trending up 24% year-over-year.