

***INDUSTRIAL AUTOMATION**

***INDUSTRIAL EQUIPMENT INSTALLATION
WORLDWIDE WITH POLYGLOT TEAM**

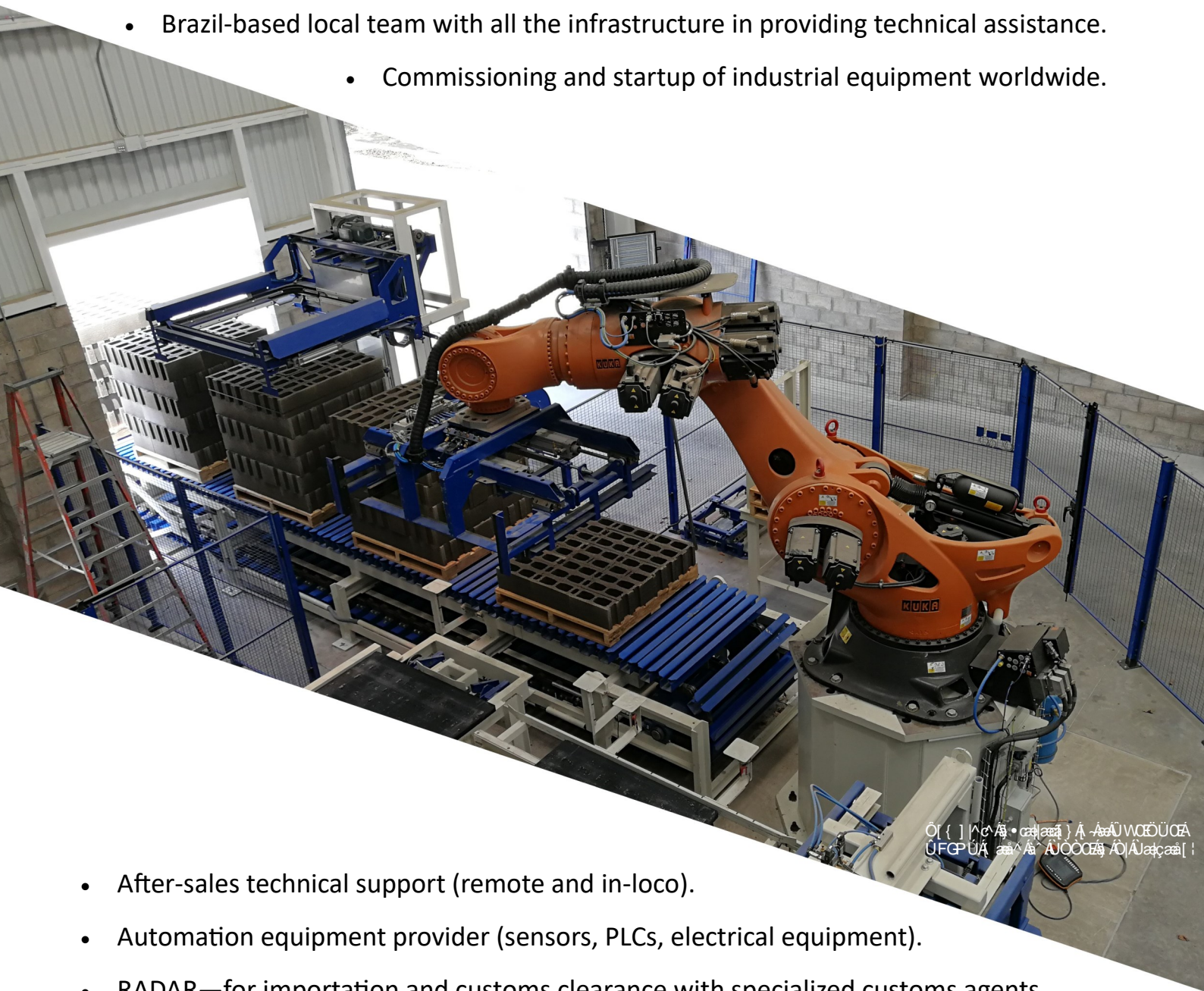
***TECHNICAL ASSISTANCE**



SEEA

Brazilian company with European roots that provides services as:

- Industrial automation services (on-demand software for industrial machines)
- Turn-key automated factories installation worldwide with highly trained polyglot team.
- Technical assistance for final clients according to the equipment manufacturer.
- Training and optimization in automated fabrication and process lines.
 - Brazil-based local team with all the infrastructure in providing technical assistance.
 - Commissioning and startup of industrial equipment worldwide.



- After-sales technical support (remote and in- loco).
- Automation equipment provider (sensors, PLCs, electrical equipment).
- RADAR—for importation and customs clearance with specialized customs agents.
- Storage and testing hall.

- More than 10 years of experience in industrial equipment installation, cabling, retrofitting for industrial production lines, maintenance and technical assistance; both for final clients and for industrial equipment fabricators.
- Highly trained and experienced polyglot technicians provide worldwide coverage for site management, equipment installation, electrical cabling, commissioning.
- Communication between the final client and the manufacturer of the equipment in any of the following languages: Romanian, French, English, Portuguese, Spanish, Italian.
- Technicians and engineers with US visas for attending the US market in installing and commissioning industrial equipment for our partners.
- All the infrastructure needed in attending our partners (machine and equipment fabricators) on all Brazilian territory, providing high level technical assistance (very important advantage in having a local specialized team, when selling an equipment in Brazil).



- RADAR certification for importation and customs clearance with our own agent based in Santos, SP. To facilitate the importation of spare parts and equipment for the final client that doesn't have the RADAR certification.

International projects executed during more than 10 years of experience:

- **EUROPE** (Croatia, France, Italy, Poland, Romania, Sweden);
- **NORTH AMERICA** (USA, Mexico, Dominican Republic, El Salvador);
- **ASIA** (China, Saudi Arabia, Israel);
- **SOUTH AMERICA** (Argentina, Brazil, Ecuador);
- **AFRICA** (Egypt, Senegal, Tunis).



Metal industry experience:

Installing, cabling and commissioning steel tubes fabrication lines (OTO MILLS - Italy), steel tubes unloading lines (MAIR - Italy), steel sheet slitting lines (Euro Impianti - Italy), aluminum sheet cutting lines (FIMI, SALICO - Italy) in various MARCEGAGLIA factories around the world; other factories in the steel industry also.

Concrete industry experience:

We are the only partner for QUADRA (France) : www.quadra-concrete.com in Brazil (commercial and technical representative).

QUADRA is a worldwide leader in automated equipment for the concrete industry.

We provide the following services at a worldwide scale: installing, cabling, commissioning and operator training, plus after-sale service and maintenance for QUADRA equipment for more than nine years.

We also develop software, HMI interfaces and equipment programming for QUADRA in any of the languages mentioned above.

What we propose:

- **Becoming your regional (technical) partner for the Brazilian market:**
- Installing, cabling and commissioning your equipment;
- Providing technical assistance to your commercial representative and your customers in Brazil;
- Providing highly qualified technicians for rapid interventions to your customer's location—at your request (the customer makes the request for technical visit to you/your commercial representative and you/he call us knowing that you always have a team available*).
- Identifying new business opportunities through our network of contacts and pass it to you/your commercial representative here in Brazil.
- Ensuring your customers that they will benefit of the local team expertise when need it (after-sale) - support in the selling of new installations.
- Making technical reports according to your standards after each technical visit to a customer and deliver it to you/your local representative.
- Guaranteed integration and adaptation to your internal standard in executing the tasks: technically, aesthetically and within the time frame that you regularly apply in your company.
- Guaranteed total secrecy and confidentiality regarding the proprietary know-how and technical solution applied in your equipment.
- More visibility on the regional market (Latin America) by promoting your company as our partner (on our website and social media / within our clients network).
- Using our tools (infrastructure, human resources, hardware and software**) to deliver the service to the customer as you would do it.
- Providing automation equipment like sensors, devices and other devices.



**Availability of our teams is to be checked one week ahead of the date needed.*

***Depending on the case, you will have to provide the license for the software used.*

SEEA

SUMUCIUC ENGENHARIA E AUTOMACÃO

- SUMUCIUC ENGENHARIA E AUTOMACAO Ltda.—ME
- Rua Jarinu 37, Jardim Santa Helena, Itaquaquetuba, SP 08570-750
- Tel: +55 (11) 4754-0483 / +55 (11) 96412-2828
- WhatsApp: +55 (11) 96412-2828
- comercial@seea.com.br
- www.seea.com.br

