

**CONSTRUCTION  
CONTRACT  
MANAGEMENT**  
EXPERT OF THE YEAR

# Gianluca Gazzola

Managing Director  
**Power Contract  
Management Inc.**

## About Gianluca

Gianluca obtained his Master's degree in Civil Engineering from the University of Parma in Italy, followed by his Master of Science from the Swiss Business School and his MBA in International Finance Management.

Besides being an active member of the Chartered Institute of Arbitrators, Gianluca is a certified Project Management Professional and a member of the Royal Institute of Chartered Surveyors, bringing over 25 years of experience in the construction industry. He is specialized in solving complex contractual matters on international infrastructure construction projects.

Since its creation in 2020, Gianluca is the owner and Managing Director of Power Contract Management Inc. (PCMI). Gianluca has been gaining significant experience within the civil and industrial construction sectors, mainly supporting multinational companies and operating on overseas projects, for the execution of simple and combined cycle power plants, water distribution systems, water treatment plants, switchyard and power transmission lines, roads, railways and airports.

He has been operating in over twenty different countries and jurisdictions spread all over the world, covering responsibilities such as Project Manager, Construction Manager and Senior Contracts Manager for complex power generation and infrastructure construction projects.



## A STORY OF AN UNPRECEDENTED SUCCESS FOR THE INDUSTRY

With PCMI acting as contract management advisor to a Finnish company, who is global leader in providing innovative technologies and sustainable solutions for the energy sector, power generation projects were developed in Brazil during the first half of 2022.

Projects were financed by the largest investment bank in Latin America, and were executed under a super fast-track approach that secured their completion under an unprecedented record time for the industry.

EPC projects totalling 150 MW in installed power capacity were completed in the record time of just above seven months, counted from the signature of the contract through plant acceptance, allowing to commence plant operations in advance to the corresponding Power Purchasing Agreement (PPA) deadline as set with the electricity sector Regulator in Brazil (ANEEL). Adopting sustainable technology designed to facilitate renewable energy penetration in the market, power grid balancing plants were installed, commissioned, and tested in just above three months.

## Firm Profile

Established in 2020, Power Contract Management Inc. (PCMI) provides time and cost-effective solutions for clients in all sectors of the construction industry.

PCMI is focused on executing and delivering to meet and exceed Clients' needs and expectations, through a rigorous, ethical, and fair professional service approach.

PCMI is specialized in providing contractual support for any kind of infrastructure projects around the globe, including fossil fuel power plants, renewable energy sources such as wind, solar and hydro, including any contractual claims and disputes, regardless of its size and complexity. PCMI's expertise includes Projects located throughout the globe, with emphasis on the Latin American countries. At PCMI we are specialized to serve our Customers on all contract administration duties for the following sectors:

- Power Generation
- Oil & Gas
- Renewable Energy
- Power Transmission and Distribution
- Civil Construction projects, including roads, railways, airports & dams
- Industrial process plants

Our services range from reviewing documentation at bidding stage, contract negotiation and setup, all the way through contract execution, contract closure and warranty period. Our competences include change management, defence from incoming claims, preparation and management of outgoing claims, determination of merit & quantum for cost reimbursement and extension of time claims, Project Non-Conformance -Cost control and cost recovery from vendors, insurance claims, constructive change orders, differing Site conditions claims, Project time schedule critical path evaluations, delay & disruption claims, acceleration claims, design change claims, negotiation of Delay & Performance Liquidated Damages, Alternative Dispute Resolution, international "ad hoc" Arbitration under the UNCITRAL Rules & Model Law, Institutional Arbitration under the ICC Rules.

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## Contact:

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