

The Scintillator

September, 1951



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SCINTILLA MAGNETO DIVISION
OF
BENDIX AVIATION CORPORATION
SIDNEY, NEW YORK
G. E. STEINER, General Manager

OFFICERS OF
BENDIX AVIATION CORPORATION
M. P. FERGUSON President
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Employees of Scintilla Magneto Division



Here's an interesting sidelight that took place during last month's Diamond Emblem Dinner in honor of Rene Pittet, new quarter-century man at Scintilla: Back in August of '26—during Rene's first week on the job at Scintilla—the newest wearer of this Division's 25-Year Emblem hadn't worked long enough to receive a pay when pay day came around. General Manager George E. Steiner, who in those days used to distribute the pay envelopes, didn't want the new man to feel overlooked, so he placed a penny in an envelope and presented it to Rene. It was a joke—a good one on Rene, his brother-in-law. Rene has never forgotten it, and his chance to get even came 25 years later at his own 25th anniversary dinner. In the midst of the after dinner ceremonies Rene announced that he had something he wished to give Mr. Steiner. Rene, you see, had kept that penny all these years—in the original pay envelope—and he proceeded to present it to the general manager. It made quite a hit at the dinner.

Out in Kansas City this summer, one of history's greatest floods swept over that area. The factory of Propulsion Engine Corporation—they use our "K" magnetos on an engine which they manufacture—was under water approximately eight days. After the flood waters had subsided, engines equipped with our "K" magneto readily started as soon as the gas tanks and lines had been cleared of water and fresh fuel added. These engines had all been submerged in water for the entire period of approximately eight days. A member of the Propulsion Engine Corporation felt this spoke very highly for the ignition equipment we make in Sidney.

Fellow Bendixites in the Kansas City Division of Bendix Aviation Corporation also suffered difficulties—and we imagine that's putting it rather mildly—during the flood. The August issue of their employee publication cited payroll personnel for getting pay checks out on time in spite of such adverse conditions as no water (fresh water, that is), poor transportation, no help, and general confusion. During the shortage of drinking water, Kansas City Bendixites brought fresh water to work in fruit jars and gallon thermos jugs. Later on, arrangements were made to use large tank trucks, built for the Air Force, for hauling water into the

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BEHIND THE COVER

The scenic spot pictured on this month's cover is just a stone's throw from Sidney. You'll find it at East Guilford where the creek—impatient to join the waters of the Unadilla—rolls, tumbles and twists its way down the rocks and under the railroad trestle.

The day we were here leaves on the trees were already beginning to ripen in the September sun. Soon they'll be ablaze with color. Crisp morning air with a tang in it gives a broad hint this wonderful time is close at hand.

Scintillites pick them by the thousand

it away, for this is supposed to bring good luck to the receiver.

Henri, however, is not the only member of the Sales Department who finds Scintilla's 4-leaf clover crop abundant. Gladys Chantler figures she picked more than a thousand of the good luck tokens from Scintilla's front lawn last summer. Like Henri, she never passes a clover patch without stopping to look.

Glad keeps her 4-leaf clovers in a diary, pressed between the dates on which she found them. Last year she made it a point to find three 4-leaf clovers during her lunch hour each day.

Glad smiled when asked about a 4-leaf clover's power to bring luck to the finder. "Maybe I do believe in their good luck powers," she said, "they certainly don't bring any bad luck." She has been picking them for the past 15 or 20 years, has "given 4-leaf clovers to loads of people."

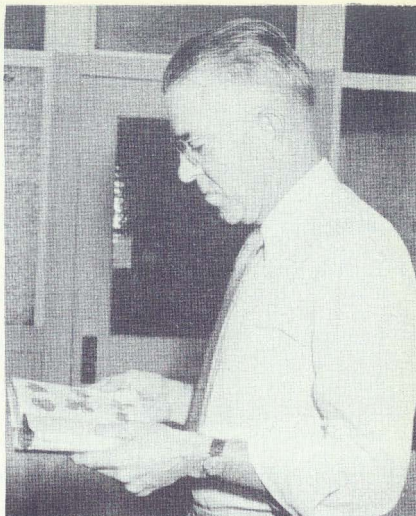
Then there are two gentlemen who work side by side in the Traffic Department—Everett Greene and Harold Follett. Everett has been picking 4-leaf clovers for more than 30 years. Harold caught the habit from him during World War II when the two used to find 10 to 15 every lunch hour.

Both of these men have given most of their 4-leaf clovers away. They each carry three or four of them at a time in their wallets, however—for good luck!

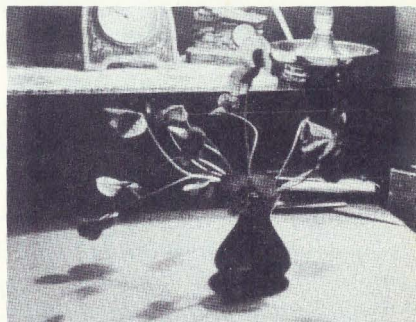
TIMELY VERSE . . .

We are indebted to Ken Easton for the timely bit of verse which follows:

**This world is sure a strange, old place;
It's wonders never cease.
The civilized are all at war,
While the savages are at peace!**



Henri Carrere glances at volume in which he has pressed hundreds of 4-leaf clovers. He's been finding them for the past 20 years.

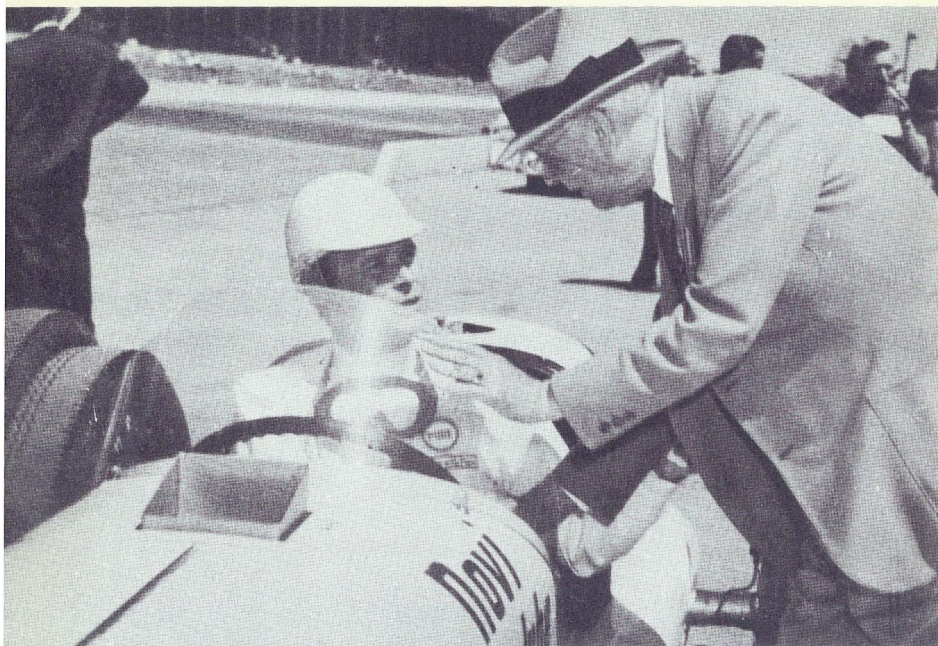


Above is a bouquet of 4-leaf clovers picked by Gladys Chantler from a garden a few years back.

NOTICE

The Scintillator has been moved from Office 40 to a new location between the Mail Room and I.B.M. Tabulating. Our new office, adjacent to the Main Clock Area, is now easily accessible to both shop and office personnel, so drop in—any time—and give us a hint for a story or two. The Scintillator's phone extension remains the same as listed in the plant directory—465.

The Safety and Suggestion Offices have also been moved to the above location.



Above—Duke Nalon and Novi Special in which he cracked all speedway rec-

ords in qualifying races at Indianapolis this year.

INDIANAPOLIS SPEEDWAY ACE VISITS SCINTILLA

Duke Has Been Breaking Records

Since High School Days

Duke Nalon, Indianapolis speedway ace and one of the country's foremost race drivers, early this month completed a two-week stay at Scintilla.

The famed Duke, who is an area field service department supervisor for the Aircraft Engine Division of Ford Motor Company, was here August 27th through September 8th in connection with a training course in Scintilla's Service School. He received instruction pertaining to operation and maintenance of our Low Tension Ignition System and the Ignition Analyzer.

records since high school days in the early thirties, first started driving the 500-mile Memorial Day classic at Indianapolis in 1936. Several of the Memorial Day races have been heart-breakers for the veteran driver. One nearly cost him his life.

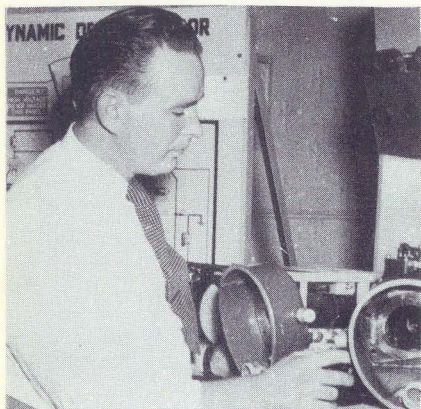
Two years in a row, 1946 and 1947, mechanical trouble stopped him short of the finish line. In 1948 Duke was leading the field with only 14 laps to go, when his Novi Special ran out of fuel. In spite of this, however, he finished third.

Then came 1949 and the race which

nearly ended his life. Duke, at the pole position and driving the hot-running Novi Special, was figured a cinch to win that year's 500-miler. For awhile it looked like he was going to break all existing records. Then the rear axle gave way. Duke's car crashed the wall and burst into flames, spewing fire all over the place. Duke, himself a blazing torch, managed to scramble from the wreckage.

There followed long months in the hospital, and many believed his racing career to be finished. But the handsome Duke of the speedway came back to set new records. This year he again captured the pole position, cracking all speedway marks in qualifying races at Indianapolis. He did four laps at 136.498 m.p.h., one lap at 137.049. Duke's old Memorial Day jinx was still active, however, and spark plug trouble slowed him down to tenth place.

Talking with the veteran speedster, you can't help feeling he's going to beat that Indianapolis jinx once and for all. Duke, by the way, told us he's "not superstitious, just cautious." One thing sure, a lot of Scintilla folks are going to be rooting for him to win next year's Memorial Day race, for Duke's easy manner and pleasant personality won many new friends during his short stay here.



Above—Duke is pictured at work in Scintilla's Service School.

W. S. Squire New Divisional Attorney



William S. Squire of Skaneateles, New York, has been appointed Divisional Attorney at Scintilla. He assumed his new duties here on August 20th.

Scintilla's new attorney received his AB degree from Yale University, following which he entered the U. S. Navy. His naval service included a year as an Ensign on the U.S.S. Roe in the Mediterranean. He later served as Commanding Officer of a PT boat in Squadron 34 under Commander John D. Bulkeley. After approximately three years service in the Navy, he was released to inactive duty as a lieutenant in the United States Naval Reserve.

Following his release to inactive duty, Mr. Squire resumed his educational studies at Syracuse. He received his LLB degree from Syracuse University's College of Law in September, 1948. Prior to his association with Scintilla, he handled legal work for the Syracuse Trust Company.

The new attorney is married and has two children, a boy 5 years old and a girl 10 months. Mrs. Squire and the children will join him shortly in Unadilla where they have purchased a home.



Bill Nash, who was instrumental in organizing local model railroad club, started building this elaborate layout a year and a half ago, still is adding to it and plans to double its present size. All of the buildings in Bill's miniature

city are lighted. City even contains a scale model of his own home on West Main Street. Detail work which Bill has put into this layout even includes traffic lights which automatically change every half minute. Bill is a Methods Engineer

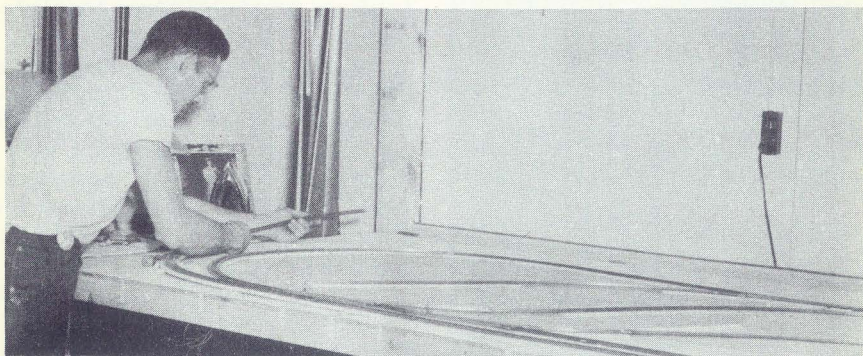
RAILROADING ON A SMALL SCALE

Have pity on the poor, suffering wives of model railroaders. Their ranks are increasing by the hour; their tales of woe grow longer and more sorrowful by the day.

Model railroading, you see, requires room—lots of it once the bug really bites. A wife is fortunate, so we're told, if there's an attic, a cellar, or

spare room in which her husband can build and operate his miniature railroad. Otherwise, she must be prepared to cope with trains and track all over the place. Then, too, it's oftentimes a bit difficult for a woman to understand man's close affinity for trains.

Model railroading is a big thing in the United States. Next to photog-



Jim Houghtaling is another member of the club who has just started building a layout. Jim's layout is unique in that

it lifts up and folds compactly against wall. Demonstrates what can be done with limited space.

C. D. and O. Railroaders Going Strong

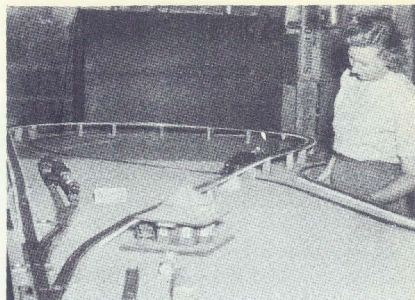
raphy and stamp collecting, it probably numbers more enthusiasts than any other single hobby. Scintilla alone has sixteen model railroaders. For reasons quite obvious, these men have banded together in an organization known as the Chenango, Delaware and Otsego Model Railroad Club.

Present membership in the club includes Gilbert Dickman, president; James Houghtaling, vice president; Charles Brack, secretary-treasurer; Cecil Fitzgerald, Gary Gray, Harold Mainusch, Neal Mayes, Wilmar Nash, Arthur O'Connor, Douglas Perry, James Poole, Donald Reed, Edward Rogers, Herbert Sines, Russell Thompson, Joseph Torino and William Weed. With the exception of Perry, all of the members work at Scintilla.

The club came into existence on March 2, 1950, and has been going strong ever since. Temporary headquarters are located at 25 West Main Street, the home of Wilmar Nash who was largely influential in organizing the group.

Needless to say, each member has as his goal the development of a complete model layout consisting of track, trains, scenery, etc. Several members of the group already have elaborate layouts. The others are working on kits, building equipment such as individual cars and locomotives. As a group, the men are now considering the possibility of a club layout.

In regard to costs, an initial investment of \$30.00 is usually required to start a layout. Then it's a matter for the individual to decide just how far he wants to go. Kits for building equipment are relatively inexpensive, and the model railroaders are quick to point out that anyone can spend



Bill Weed's layout is just beginning to take form. Mrs. Weed, pictured here, examines her husband's craftsmanship. She thinks model railroading is a wonderful hobby for Bill.



Whenever model railroaders get together, it's an occasion for talking shop. Club's officers are pictured here, from l. to r.—Charles Brack, secretary-treasurer; Gilbert Dickman, president; and Jim Houghtaling, vice president.



Jim Poole and Charley Brack are building this layout together. They call it the Wattles Ferry and Susquehanna Railroad.

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Pittet Celebrates 25



Rene Pittet, new 25-Year Man, is congratulated by Mr. Steiner, who presented him with a 25-year service award emblem.



Overall view of guests present at Diamond

Rene Pittet, supervisor of Dept. 42, became Scintilla's newest quarter-century man on August 25th. He was guest of honor that evening at a Diamond Emblem Dinner held in the Rose Room by fellow 25-Year Club members.

Club members present at the dinner included George E. Steiner, T. Z. Fagan, Walter Spengler, E. M. Van-Name, Robert Graham, Warren E. Kisbaugh, Albert Herdecker, Glenn Fical, Ralph Cumber, Walter Herzog, Claude Porter, Harold Seeley, and L. W. Trees. Herman Hanni and James

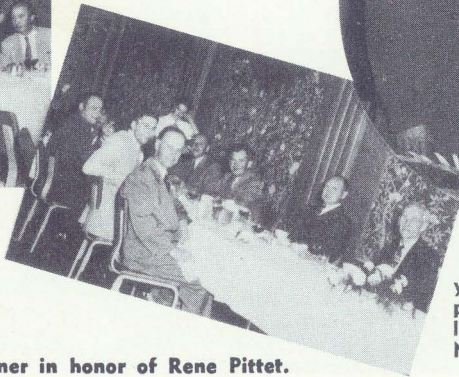


FISHING WAS FINE IN CANADA

Camping out at Calabogie Lake, Ontario, Canada, produced excellent results

for the Norman C. Meagleys last month. Norm, who is one of our Scintilla-tor photographers, brought back pictures to prove it. Photo sequence tells the story in brief: Photo 1—Norm and his two

th Year at Scintilla



Following presentation of 25-year award, Carl Kuebler placed the emblem in Rene's lapel. Toastmaster E. M. VanName is pictured at the right.

and Emblem Dinner in honor of Rene Pittet.

Belden, who are also members of the 25-Year Club, were unable to be present.

Guests included Walter Michel, factory manager; Carl Kuebler, factory superintendent; A. Howard Bode, director of industrial relations; and Donald S. Jones, assistant director of

industrial relations.

Rene, who is the 16th person to celebrate 25 years of service with Scintilla, was presented with a diamond-studded service award emblem and a wrist watch. Mr. VanName was toastmaster at the dinner.



boys, Norm and Doug, leave the dock to test their skill and fishing luck. Photo 2—Doug and Norm display portion of their catch as evidence of fishing prowess. Photo 3—Norm officiates at

fish fry while brother Doug supervises from tent. Besides the ones they didn't keep, the trio brought home 40 pounds of fish.

SUGGESTION SYSTEM CONTINUES TO PAY OFF



Smiles are in order for this group of first shift Scintillites who display suggestion checks received this month. The checks were presented by Carl Kuebler, factory superintendent. Group includes Paul Boyd, Charles Cockcroft, R. Ihrie, Roscoe Johnston, Gertrude Gesell, Clifford Waldron, Bruce Silvernail, John Bagley, and Mr. Kuebler.

Gertrude Gesell of Dept. 32 received this month's highest suggestion award, \$22.50, for an idea which cut costs and increased production of resistor sub-assemblies. Gertrude suggested that three soldering operations could be accomplished at one time rather than at separate stages of manufacturing. The suggestion investigators agreed.

Two brothers, Charles and Frank

Cockcroft, also shared in this month's total of \$117.25 in idea award money. Charles, who works in Dept. 34, received \$18.75 for suggesting the elimination of an operation. Frank, Dept. 39, received \$12.00 for suggesting that required numerals and letters be incorporated in the mold plate, thus eliminating the need for engraving these after the molding operation.

Clifford Waldron, Dept. 11, and



12 Herman Winkler, superintendent, presents suggestion award checks to Joe Bazata, Frank Cockcroft and Otto Atkinson.

Roscoe Johnston, Dept. 32, each received suggestion award checks totaling \$9.50 for two suggestions which they submitted jointly.

Additional suggestion award checks were presented this month as follows:

Bruce Silvernail, Dept. 28	\$ 5.00
Otto Atkinson, Dept. 27	5.00
Paul Boyd, Dept. 34	10.00
R. Ihrie	10.00
John Bagley, Dept. 28	5.00
Joe Bazata, Dept. 87	10.00

MODEL RAILROADING

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as little, or as much, as he feels like. Either way he can have lots of fun.

Most of the members are interested in HO gage stock, model railroading's most popular scale. They attempt to duplicate in miniature the big railroads. Some of the layouts adopt colorful names such as Jim Poole's Wattle Ferry and Susquehanna Railroad.

Among other things, the hobby involves woodworking, electricity, design, mechanics, and art. The biggest problem, as one member puts it, is getting along with "the old lady."

From September through May of each year regular meetings are held on the first and third Thursdays of the month. An initiation fee of \$1.00 applies to all new members. Interested persons are invited to contact any of the officers or members for further information.

If Auto Catches Fire

Automobile fires number 60,000 annually, according to the National Fire Protection Association, sponsor of Fire Prevention Week, Oct. 7-13. The NFPA says this is what you should do if your car catches fire on the highway:

1. Stop the car, shut off the ignition and get all occupants out quickly.

2. If near a fire alarm box or a telephone, summon the Fire Department.

3. If the fire seems to be in the wiring, it is a good plan, when possible, to disconnect the wire leading to the battery. Fires under the hood usually involve either the wiring or the fuel system. Sometimes an overflow of gasoline from the carburetor becomes ignited.

4. It's a good idea to have a fire extinguisher, but fire around the motor usually can be put out by using water or throwing on sand or dirt. A blanket or other heavy cloth material also may be used to smother the flames.

5. If a seat cushion has been set afire, possibly by a carelessly tossed cigarette, try to get the burning cushion out of the car before the fire gets into the upholstery and ruins the whole interior of the automobile.

The best prevention is to have your car inspected regularly and repair defects promptly.



The young gentleman pictured in these photos now is a member of Scintilla's Traffic Department. For a more recent photo of this young man, turn to the article on 4-leaf clover hunters in this issue. It's none other than Harry Follett.



SOFTBALL CHAMPS OF 1951

Summer, 1951, will go down in local softball history as a successful season for teams sponsored by the Victory Restaurant.

Victory teams were on the field in both the men's and women's softball leagues. What's more, both teams came through to win the championship of their respective leagues.

The Victory team (men) won 9 out of 12 to capture the championship in the Men's Softball League. Not to be out-

done, the girls also gained championship honors for the Victory banner. They won 11, lost only 1 to become this year's champs in the Women's Softball League.

Michael Pepe, president of the two leagues, will present trophies to the championship teams at a softball banquet this fall. Dick Hulbert, who managed both the women's and men's Victory teams, also was captain of the Men's Victory Team. Florence Uhlig captained the Women's Victory Team.



Service Clubs Gain 49 Members

15 YEAR CLUB

Gifford Brink	44-193
Albert Cummings	92-372
Tracy Lambrecht	42-893
Wesley Marr	29-1017
Carl Rutherford	42-1323
Alfred Smith	34-1406
Clinton Taylor	6-1500

10 YEAR CLUB

Truman Backus	35-73
Robert Baker	32-85
Joseph Bolonda	42-169
Donald Buck	92-214
Howard Butler	11-236
Henri Carrere	80-262
James Champlin	92-276
Frederick Cleveland	11-303
Albert Courtney	99-349
Mason Curtis	12-379
Ellen DePew	38-5477
Albert Derrick	26-441
Gilbert Dickman	41-455
Harry Fancher	11-539
Lloyd Johnson	90-822
William Kelly	34-844
Ronald Kelsey	11-845
Robert McPeck	40-987
Obie Makley	13-1003
Raymond Nutter	42-1131
Lawrence O'Brien	17-3220
Bernard O'Rourke	28-1152
Harry Peters	11-1202
Carleton Pomeroy	91-1225
Patsy Possemato	26-1770
Anthony Ruscito	91-1320
Warren Sargent	100-1334
Kenneth Secrest	28-1356
James Slavin	37-1398
Marcia Steigleman	27-5179
Harold Utter	34-1547
Gordon Valentine	100-1550
Charles Wheeler	8-1959
Leon Roth	26-1310
Leonard Wilbur	29-1634
Richard J. Quick	38-1254

5 YEAR CLUB

Hulburt Frink	6-597
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Harold Hammon	41-853
Howard Knapp	48-2286
Hattie Pondish	99-5645
Leo Scofield	41-1350
Cecil Stearns, Jr.	38-2445

O' TYPE From Page 2

Kansas City plant. Many Kansas City Bendixites, who suffered loss of household goods and belongings in the flood, were materially assisted by individual and group contributions throughout the K. C. plant. The opportunity to replace damaged or lost appliances at dealer's cost has been arranged by the company.

We've been asked by Bob Graham, service repair supervisor, to announce that he has a quantity of Iris bulbs which he wishes to give away. Anyone wishing to obtain any of these may do so by calling at Bob's home, 24 Winegard Street, Sidney.

PROMOTIONS . . .



D. S. Jones



R. G. McCauley

The following promotions and appointments were announced during August:

R. G. McCauley—Staff Assistant to the Factory Manager.

G. K. Reed—Foreman of Department 81.

B. L. Mathewson—Foreman of Department 82.

Donald S. Jones—Assistant Director of Industrial Relations.



THE SCINTILLA SPORTSMAN'S COLUMN

By Don Gray and Wendell Bachman

In three or four weeks the hunting season will be off with a bang, and so will the alibis. In the meantime let's get out the guns and look them over. The guns are as shiny as ever—a little extra oil, but a soft cloth will take care of that; no rust spots on the "works" and we can't find a wasp's nest in the barrel.

A last look at old "Betsy" and we're satisfied everything is shipshape and rarin' to go. The only thing rusty now is the hunter, and an afternoon at a trap or skeet shoot will help a lot.

If you run across one of the boys sporting a "peep" sight on his shotgun. (not on doubles), don't laugh. Ask him if you may look over his sights. If the owner of this combination did a good job of sighting it in, and unless you've seen it before, you're in for a big surprise. You will see why you've had complete misses on many of your shots, especially when shooting rifled slugs.

YOU BET YOUR LIFE on your safe, but do you know that all safes don't work **BOTH WAYS**? Check yours. If you want it complete with sound effects (if it's a man killer, that is), load your shotgun or rifle ready to fire. Try this afield, or you may have to buy your wife a new kitchen sink. Put your safe "ON." Pull the trigger. Nearly all guns will do this OK, but the unexpected might now happen should you release the safe.

If it is one of the thousands of poorly designed or old guns in use today **IT MAY FIRE**. It should have the safety replaced, or an overhaul done by a competent gunsmith to correct it. The more you use a safe, the faster it wears away and the more dangerous it becomes.

Check periodically.

THE OUTLOOK

Personal experiences while roaming the woods and fields this summer indicate there will be good and, perhaps, better than average hunting this fall. This is confirmed by reports from the nine Game Management Districts of New York which summarize game abundance on the basis of summer field surveys. More grouse, pheasant, cottontails, deer, ducks, and quail are reported across the state generally, and varying hare, squirrel and woodcock populations as good as a year ago.

SPLIT SEASON AGAIN

Wildfowl hunters who have been following the controversy between the State Conservation Department and the Federal Fish and Wildlife Service regarding establishment of the migratory waterfowl season for New York State will be interested to know that once again the New York State hunter gets a "kick in the pants." The Federal Fish and Wildlife Service has set the 1951 migratory waterfowl hunting season, which for area hunters means ducks, geese and woodcock, from Oct. 19th to Nov. 5th and from Dec. 7th to Dec. 24th.

The New York State Conservation Department has opposed this split season on the grounds that the major portion of the southward waterfowl migration hits this state during the period between the fixed open seasons. The feeling is that the fixing of the open season dates for the periods noted is discriminating against the New York State hunter, and does not provide him with an opportunity proportional to that given hunters of other states.

FACTS AND FIGURES ILLUSTRATED

By December 31, 1951, we will have used 36,720 pencils at Scintilla this year. Their cost will run close to \$1,100.

Wanda Bookhout, right, makes good use of a sharpener to point a handful of pencils in Dept. 6.



During the past year Scintilla's Medical Bureau has dispensed 23,000 aspirin tablets.

The photographer stopped by First Aid just in time to catch Archie Jones of Dept. 6 taking an aspirin.



Approximately 52,000 I.B.M. cards are used daily by Scintilla's I.B.M. Tabulating Room.

Hazel Alexander and Thelma Baldwin, pictured at the right, operate I.B.M. machines in Tabulating Room.



MEN!

WOMEN!

**ACT TODAY!
DON'T DELAY!**

FLASH

PROTECT YOUR EARNING POWER

**TIME-TESTED, ON-THE-JOB METHOD HAS PRODUCED
SATISFACTORY RESULTS FOR MILLIONS. YOU, TOO, CAN
ENJOY BENEFITS FROM THIS EXPERIENCE-PROVEN PLAN!**



S. J. Q. says:
"It only takes
one accident
to make you
realize the
value of a
sound plan,

such as this, for protect-
ing **EARNING POWER**.
I'm all for it."

B. L. E. says:

"**S a f e t y**
glasses are
better by far
than any dark
glasses on the
market. Wish

I had followed the five
points of your plan be-
fore it was too late."



S. N. W. says:
"There's no
better time
than **NOW** —
during the
27th Annual
State - Wide

Accident Prevention Cam-
paign—to start on this
plan. I should know!"

R. J. K. says:

"I heartily en-
dorse your
plan for pro-
tecting **EARN-
ING POWER**
while on the
job. From now on, I'm
following this plan to the
letter."



If you want to protect your **EARNING POWER**, read the details of this amazing plan. Prove to yourself that **IT WORKS!** Do what others are doing . . . take steps at once to protect your capacity to **WORK and EARN!**

NO FLY-BY-NIGHT SCHEME, THIS

This is no fly-by-night scheme! What we offer is a sound, practical program designed especially for working men and women. Why risk—unnecessarily—loss of vital **EARNING POWER**, when cooperation in our plan furnishes best on-the-job **PROTECTION** available anywhere?

BEWARE OF SUBSTITUTES

Our plan for protecting **EARNING POWER** is based on the time-tested principle of on-the-job **ACCIDENT PREVENTION**. Ours is a plan in which the individual must participate—and cooperate! It works for those who make it work. A word of warning: Accept only the original! Beware of trust-to-luck substitutes!

SCINTILLA WILL HELP YOU

Let Scintilla help you protect your **EARNING POWER** while on the job. Use—**FREE OF COST TO YOU**—safety devices of all types plus many items of protective equipment. Work in Scintilla's clean, well-equipped plant while using the world's most modern machines and tools. **NOTE**—You may also, if you wish, purchase safety glasses and safety shoes at special industrial discounts through the Safety Office.

PLAN INVOLVES SIMPLE 5-POINT PROGRAM

In order to make this plan function with maximum effectiveness, you need only follow a simple 5-point program: 1. Observe all safety rules. 2. Practice common sense in everything you do. 3. Use safety devices and protective equipment provided for your job. 4. Maintain a clean work area at all times. 5. Report at once any condition you believe to be unsafe.

WHY DELAY ANOTHER DAY

Each year—throughout the United States—all too many persons lose completely, or seriously reduce their **EARNING POWER** due to accidents on the job. This need not happen to you! When tempted to try trust-to-luck substitutes, remember this: Many of the things you desire most in life can someday be yours—but only if you are able to **WORK and EARN**. With so much at stake, why delay another day? Start using our plan **NOW . . . RIGHT AWAY!**

CAN YOU AFFORD TO PASS THIS UP?