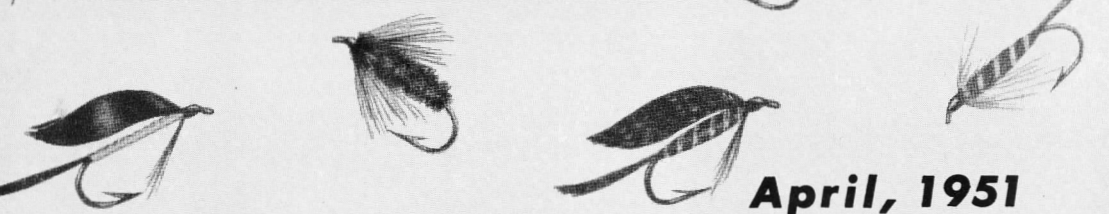


THE SCINTILLATOR



April, 1951

THE SCINTILLATOR

PUBLISHED MONTHLY BY
SCINTILLA MAGNETO DIVISION

OF
BENDIX AVIATION CORPORATION
SIDNEY, NEW YORK
G. E. STEINER, General Manager

OFFICERS OF

BENDIX AVIATION CORPORATION
M. P. FERGUSON President
W. H. HOUGHTON Treasurer
H. A. GOSSNER Secretary

Vol. IX April, 1951 No. 10

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Employees of Scintilla Magneto Division

Behind the Cover

Our cover this month, enacted by Don Gray and Wendell Bachman (Service Dept.), depicts the opening day of trout season. Our sleeping boy (Don) has awaited this morning with anticipation ever since the closing day of the season last fall.

The night before he pored over his literature, boning up on the most effective way to catch the elusive trout. He dressed his lines, soaked the leaders, looked over his flies, spinners and even (sshhh—is anyone looking) dug some garden hackle.

Now that the long awaited morning is here, what is the poor dope doing? Sleeping! His buddy, as you might expect, is more than a bit disgusted.



NUTE TU PRINTUR: Despit thuh fect thet thuh editer wuz equipt wit a nu tipwritur these mont, heve knot notuced mush impruyemunt in mi tipping abelity. In fect, these nu tipwritur duzzunt spel so wel es thuh ould wun. Perheps, wunce thuh nu tipwritur gats brokun in, these well remody itself. In thuh meentime, howevur, pliz kerrect eny mistikes in tipping or grammur these nu tipwritur mae meck. Thank U.

Bendix President Malcolm P. Ferguson, who phoned General Manager George E. Steiner congratulations on the Scintilla-Sidney article in the March 3rd edition of THE SATURDAY EVENING POST, was also in the national spotlight last month. Mr. Ferguson's picture appeared on the front cover of the March 10th issue of BUSINESS WEEK. An informative and highly interesting article on the Corporation, titled "Bendix—An Arsenal Again", was featured on the inside.

Scintilla products, along with those of four other Bendix divisions, were displayed at the 1951 IRE Convention in New York City, March 19-22. The IRE (Institute of Radio Engineers) Show took place in Grand Central Palace. The other divisions exhibiting products included Bendix Radio, Eclipse-Pioneer, Red Bank, and Pacific. Visitors to the Bendix exhibit were presented with a colorful booklet containing information relative to the products on display.

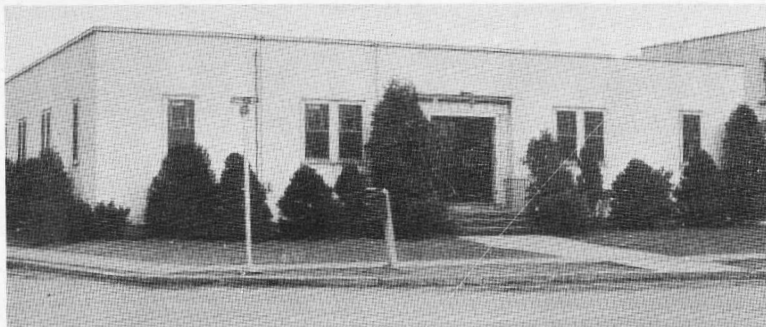
Your editor attended the annual convention of the American Association of Industrial Editors in Philadelphia last month. The two-day meeting, held March 29-30 in the Ben Franklin Hotel, featured an information-packed program of speeches, panel discussions, workshop clinics, and debates helpful to every company editor. The keynote address, "The World Editors Face Today", was given by Melvin K. White-leather, columnist, foreign correspondent, writer and radio commentator. Speaker at the annual banquet was John M. Hancock, Chairman of the Board, Lever Brothers. Luncheon speakers were Capt. A. A. Nicholson, Assistant to the General Manager, The Texas Company, who spoke on the topic "Production is the Answer"; and Dorcas Campbell, Assistant Vice President and Director of Public Relations, East River Savings Bank, New York City, who spoke on the topic "Let's Be Human."

Much to our regret, we missed getting this contributed item in last month's Scintillator: Mrs. Grace Anderson left the plant on February 16th with 7½ years of Scintilla service behind her. Her associates in the Sales Department presented her with a bouquet of red roses and a gift of money.

If you have neglected to do so, turn your auto registration cards in at the guard house now. Reasons for cooperation in this matter are many, but here's an example: Suppose one

Continued on Page 11

FAMILIAR FACES IN NEW PLACES



Cafeteria now houses two offices for Scintilla personnel.

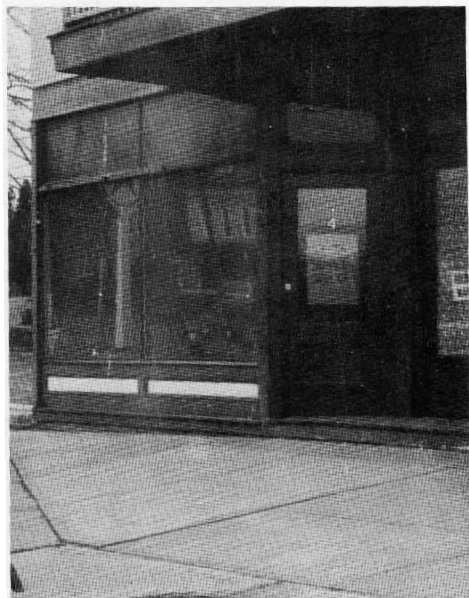
A bank, a store building, and the cafeteria have been added to the list of new places where familiar faces about the Scintilla scene are being seen these days.

Since our last story on "new moves", which covered the transfer of Accounting Department personnel to quarters in the Town Hall and the Scintilla Gun Club, the Service School has been located in a store building on West Main Street. This

location was formerly occupied by an electric shop.

Personnel working under Warren Kishbaugh are now conducting their operations from offices located in The First National Bank.

And the Scintilla Cafeteria is helping to contain our expanding office force. Two new offices were completed there last month, one being used by the Sales Department and the second by W. P. Thomas



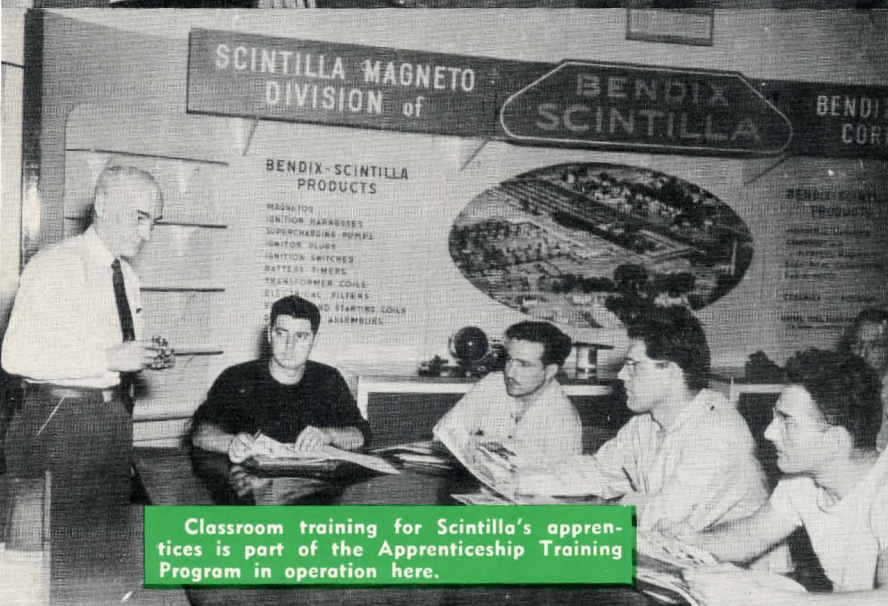
Present location of Scintilla's Service School is in a store building on West Main Street.



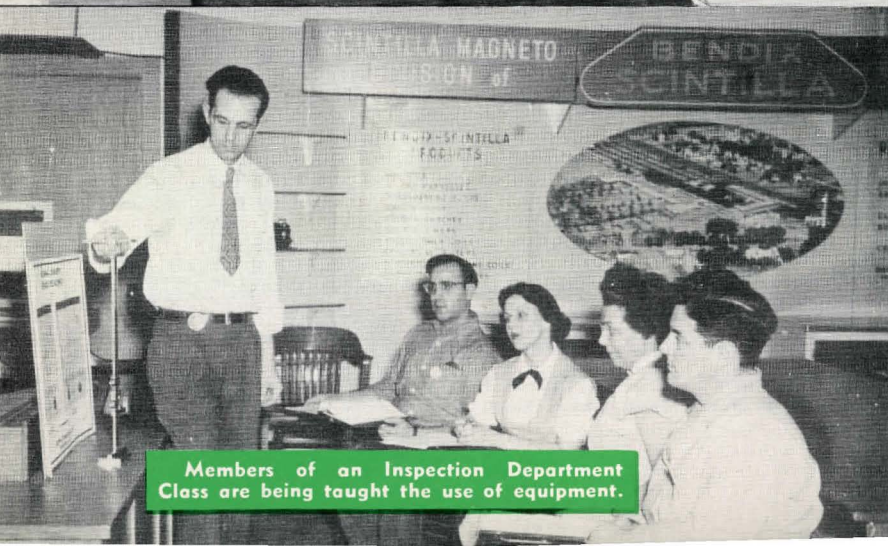
Quarters in the First National Bank are also being put to use by Scintilla



Scintilla products display in the Training Center never fails to draw the attention of new employees attending orientation classes.



Classroom training for Scintilla's apprentices is part of the Apprenticeship Training Program in operation here.



Members of an Inspection Department Class are being taught the use of equipment.

Teach and Learn

Military successes of our Armed Forces are hinged upon the ability of the American people to teach and learn. This has been true in all past conflicts, and it is true today in Korea. During World War II, you will recall, thousands of trained workers in every industrial field were called from their jobs to learn new duties as soldiers, sailors, marines, and airmen. Industry, hard pressed by production demands required to feed materiel into the nation's military machine, reached out far and wide for every available replacement—housewives, retired workers, anyone who could handle a job in a war plant. Trained replacements, however, were out of the question, for these were as hard to find as gold nuggets on Masonville hill.

At this turbulent point in history, industry's answer to the problem was the obvious one, and vast training programs—on a scale which never before had been equalled — were quickly set in motion. More people learned more new things in those days than at any other time before, or since.

Scintilla was one of the major industrial establishments operating intensive programs for the training of new recruits on the production front in World War II. It was training of this nature—throughout the nation—that, when added to military training for the battlefronts, provided a key for opening the door to victory.

Today, 1951, the American people are searching for a doorway which will lead

to a lasting peace. Whether or not we will have to go through another world-wide conflict—and we hope not—remains to be seen. In any event, training once again is the key.

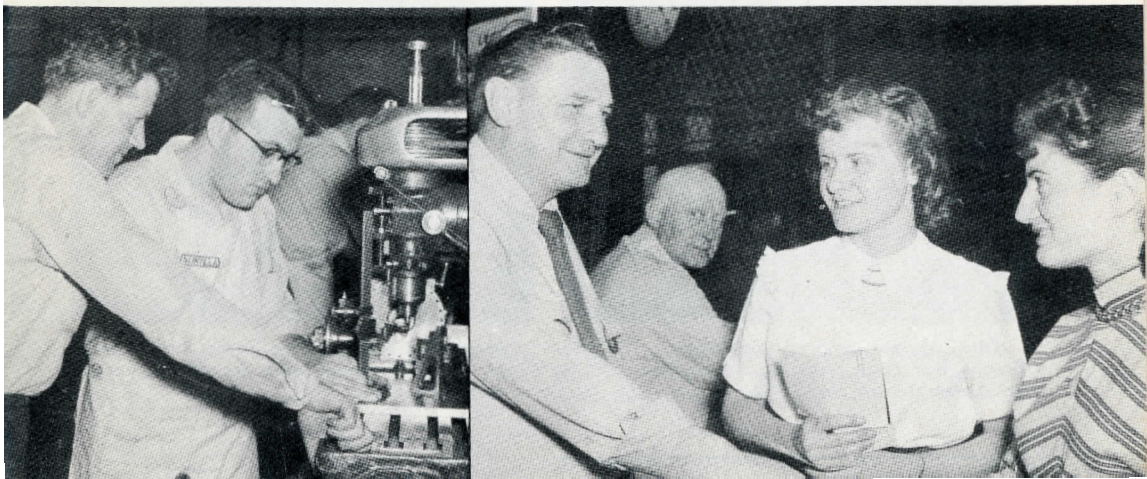
Viewing our own plant, the Training Center in the Industrial Relations Department is buzzing with activity. At present, several employee courses and a monthly schedule of conference sessions are being conducted or coordinated by Carlton Dwight, Training Supervisor.

These include orientation classes for new employees, inspection courses for inspection personnel, job instruction courses for supervisory personnel, related apprenticeship training classes, supervisory confer-

Continued on Page 10

Shop training and related classroom instruction are included in the Apprenticeship Training Program. Scintilla apprentices are now in their third year.

On-the-job instruction follows orientation meeting in the Training Center. First step is the introduction of the new employee to his supervisor or foreman.



PHOTOGRAPHIC INTERVIEWS WITH SCINTILLA FOLKS:

ON THE JOB



Helen Greiner, an Inspector in Dept. 35, is completing her first three months at Scintilla.



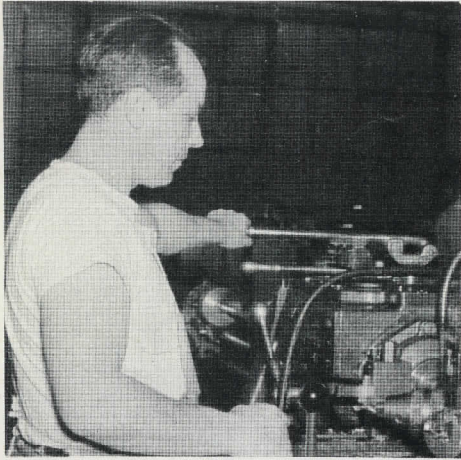
Floyd Tuckey, Jr. operates one of Scintilla's electric trucks. Altogether, Floyd has worked here seven years.



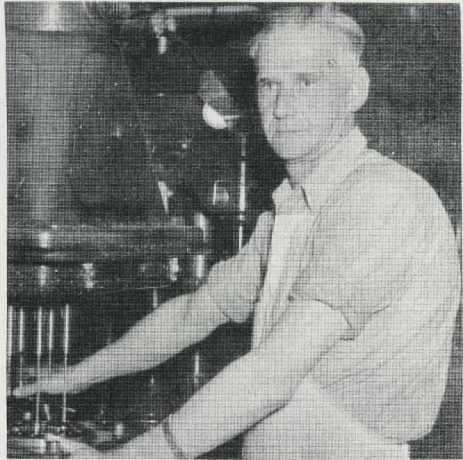
One of our newer employees, Clifford Brooks has been with us six months. He is an Assembler in Dept. 42.



Jeannetta Cooper, who is an Inspector in Dept. 31, has been with Scintilla approximately five years.



Herman Ricks operates a turret lathe in Dept. 28; has worked at Scintilla approximately nine years.



Victor Caskey is a Drill Press Operator in Dept. 29. Vic first came to Scintilla in November, 1948.



Ruth Cumm, a Primary Coil Winder in Dept. 44, is one of the newest Scintillites we happened to meet: on the job three weeks.



Wayman Roberts, Dept. 32, works in the Tumbling Room. He came to the plant in August, 1950.



Hattie Pondish is an Inspector in Dept. 47. She's been on the job at Scintilla a little more than three years.



You've seen Marilyn Bump around the plant, we'll bet, for she covers a lot of ground each day. She's a Junior Mail Clerk

Scintilla Jean Finds the Answers

Employment

Wages, Salaries

Corp. Earnings

Total Expenses

Stockholders

Being part of a big organization like Bendix Aviation Corporation is something Scintilla Jean is quite proud of. Scintilla Jean, as you know, is a typical Scintillite. At the same time she is also a typical Bendixite and, like all of us, vitally interested in how we—as a Corporation—are doing.

Although it seemed like a big assignment, Scintilla Jean early this month began probing for the answers to some questions that have been buzzing around in her mind. Her search turned out to be easier than expected, for she soon found what she was looking for in a letter signed by Malcolm P. Ferguson, our Bendix President. The letter was contained in a copy of the Bendix Aviation Corporation 1950 Annual Report which she had obtained.

By using excerpts, exactly as worded in the Annual Report, Scintilla Jean was able to find answers to all of her questions. She ended up compiling a personal report for her own use and information.

We believe that Scintilla Jean's exploration of the Annual Report is of interest to every member of our organization, so—just as if it were on a tape recording—we'll "play it back" for the benefit of all:

SCINTILLA JEAN — "I've always been curious as to just how many Bendix people there are altogether?"

At September 30, 1950, 26,039 men and women were on the payrolls of your Corporation.

SCINTILLA JEAN — "This September 30th figure, as I understand it, indicates the number of Bendix employees as of the end of the fiscal year 1950. How greatly has employment increased since then?"

Enrollment has already attained the 30,000 mark, from an average of approximately 22,000 men and women on the Corporation's rolls before the outbreak of hostilities in Korea.

SCINTILLA JEAN—"I know how much I draw in my pay envelope, but what does Bendix pay in wages and salaries as a whole?"

Total payrolls for the 1950 fiscal year amounted to \$86,854,667. The 1950 figure includes about \$4,360,000 for employees' vacations and holidays, but is exclusive of \$2,108,285 provided during the year for Unemployment and Old Age Pension Funds set aside under Federal and State legislation.

SCINTILLA JEAN—"How do these payroll figures compare with the Corporation's total income for the same period?"

ers



Our net sales, royalties, and other operating income, amounted to \$219,419,794. We received from investments and from other sources \$2,912,908. This gave us a total income of \$222,332,702.

SCINTILLA JEAN — "Other than the amount paid out in wages and salaries to Bendix people, where did the rest of the Corporation's income for the fiscal year 1950 go?"

We paid out or are obligated to pay out: For materials purchased, \$78,418,058; For special tools, operating supplies, sundry taxes and other costs, \$23,096,991; For income and profits taxes to U. S. Government, \$13,645,318; Income set aside to offset the wear on plant and machines, \$3,363,552. Which makes a total paid out or to be paid out, of \$205,378,586. This left a balance, our earnings for the year, of \$16,954,116.

SCINTILLA JEAN — "Then, out of a total income of more than two hundred million dollars, approximately seventeen was left after expenses. As long as we're on the subject, what happened to this \$16,954,116?"

We paid out in dividends to our stockholders \$10,057,901, leaving a balance, which was "plowed back" into the business, of \$6,896,215.

SCINTILLA JEAN—"I've often wondered, do a lot of people, or just a few, share in dividends such as the \$10,057,901 paid out to Bendix stockholders?"

As of September 30, 1950, Bendix Aviation Corporation was owned by 27,237 stockholders. There were 2,117,453 shares outstanding, indicating an average stockholder ownership of about 78 shares. Of the 27,237 stockholders, 25% own from 1 to 10 shares, and 47% own from 11 to 50 shares. This shows the broad diversification of ownership of the Corporation with only 8.4% of the stockholders holding more than 100 shares each.

SCINTILLA JEAN — "Assuming that I held one share of Bendix stock, how much would I have received in dividends during the 1950 fiscal year?"

\$4.75 a share was paid out in cash dividends to stockholders during the 1950 fiscal year.

SCINTILLA JEAN—"What happened to the \$6,896,215 which was 'plowed back' into the business?"

After using \$983,774 for additions to, and replacement of, our manufacturing facilities, over and above the \$3,363,552 set aside for this purpose (depreciation), the balance of retained earnings was added to working capital, to meet the requirements of larger inventories, increased receivables, and expansion of facilities for which extensive commitments already have been made.

SCINTILLA JEAN—"In what light does Bendix view the present national emergency?"

No doubt now remains that the American people, and each and every American corporation, are dealing with a threat to their survival greater than has been faced at any time in their existence. In a recent quarterly report to the stockholders, the management stated its conviction that it reflected the sincere wish of the stockholders that every available resource of the Corporation be thrown into the battle to preserve freedom in the world, and to preserve the heritage of the American people. Consideration of military requirements is certain to have top priority for a long time to come. Bendix already has taken many steps to increase its ability to supply the Armed Forces.

SCINTILLA JEAN—"Before closing, is there something more to be said at this time?"

We must all face the future courageously. In this we can rely on the skill, spirit, and loyalty of the thousands of Bendix men and women who have shared in establishing the leadership of your Corporation.

ences, and industrial relations clinics.

The orientation classes are attended by all new employees and re-hires, who have been absent more than six months. The orientation program is divided into two parts, the first of which is a meeting conducted by Mr. Dwight in the Training Center. The second part of the program consists of on-the-job orientation conducted by the supervisor or foreman.

Objectives of the orientation program are to welcome each new employee to Scintilla, and to emphasize to the new employee the importance of his or her job; to acquaint the new employee with information about Scintilla; to provide information about Scintilla opportunities, benefits and procedures; and to explain Scintilla rules and regulations and employee responsibilities.

Two Inspection Department courses are being presented by Milton Nichols (1st Shift classes) and Herbert Gibson (2nd and 3rd Shift classes). These include "Fundamentals of Inspection Information and Practice", a 12-week course, and "Advanced Inspection Information and Practice", a 10-week course. A third course, "Performance Testing Information and Practice", is now in the Planning stage and will consist of three classroom sessions and two sessions on the floor, where actual demonstrations of testing equipment will be given. At present seventeen different Inspection Classes meet once a week for a two hour session.

Eleven apprentices — model and test equipment makers, toolmakers, and machinists—are now in their third year under the Apprenticeship Training Program. This program consists of shop training and related classroom instruction. Classroom instruction, at present, includes a course in Tool Design with Andy Peterson, Tool Designer, as instructor; and a course in Hydraulic and Air Controls for Machines and Machine Tools, taught by Bill Nash, Methods Engineer.

A series of supervisory conferences are being conducted each month by Hugo Peterson, Bendix Training Director. Also, A. Howard Bode, Director of Industrial

Relations, is conducting a series of industrial relations clinics for foremen and supervisors.

Job Instruction Courses for supervisory personnel began early this month. These are being conducted by Mr. Dwight and they will tie in with the employee orientation classes in regard to on-the-job instruction.

Mr. Dwight, who supervises the operation of the Training Center, also is responsible for the development of Personnel Testing Programs.

Scintilla Opens Customer Office

One of the two new offices recently completed in the cafeteria is being used by the Sales Department as a Customer Reception Office.

The new sales office was put into operation as an added service to Scintilla customers who have business to conduct at the plant. Both outside and plant phones have been installed for their convenience, and a representative of the Sales Department is on duty at all times to direct information to the proper channels.

The new office provides a central point where Scintilla's customers may check in and quickly expedite their business at the plant.

Safety Shoe Sales Up

According to information supplied by the Safety Department, Scintilla personnel purchased 157 pairs of safety shoes during 1950. Out of this total, a moccasin oxford seemed to be the most popular with 73 sales recorded. Blucher oxfords, listed at 41 pairs, were second. Sale of miscellaneous styles were numbered at 43 pairs.

To date, sale of safety shoes in 1951 is running far ahead of sales made during the same period last year. The Safety Department reports 64 pairs sold—more than a third of the total sold during 1950—so far this year. Continued on Page 11

Shoes From Page 10

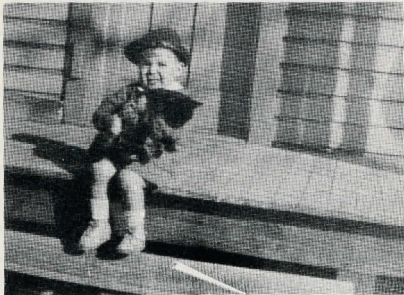
Safety shoes may be ordered by any Scintilla employee through the Safety Office. A variety of styles, both in high and low shoes, are available, and selection may be made through catalogs on display. Deduction is made from the employee's pay following delivery of the shoes. The Safety Office is located in Office 40.

A woman's promise to be on time carries a lot of wait.—*Re-saw.*

O' TYPE From Page 2

of the guards should discover a fire (it's happened before) in your locked car. A quick check with the registration card file locates you, and, as a result, little time is lost in getting at the fire. If no card is on file, the only alternative is to break through the windows—all of which means additional damage to your car.

A woman doesn't need to add if she can distract.—*Just-Us.*



When David Jordan isn't pretending to be an Easter Bunny, he's quite content to pose with a friend of the family. David is the son of Mr. and Mrs. Charles Jordan. His Dad works in Department 30.

New Club Members

15 YEAR CLUB

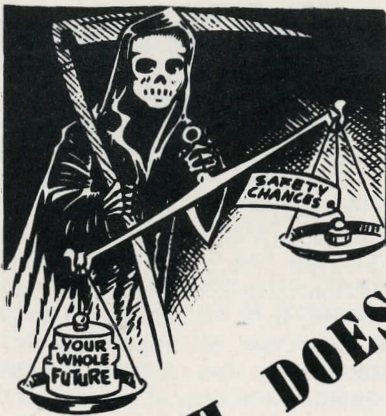
Richard Clark	90-297
Fred Clayton	99-298
Eugene Doster	90-476
Richard Holdredge	39-753
Helena Miller	99-5682
Joseph Mugglin	13-1089
Alvin Newton	80-1117
Harold Odone, Jr.	31-1139
Margaret Sager	99-5427
John Scanlon	27-1338
Francis Smith	91-1411

10 YEAR CLUB

Daniel Baker	42-82
Kenneth Bartlett	30-108
Edward Benson	100-143
Malcolm Bush	92-231
Otto Danzi	30-390
Isaac Demott	11-430
Howard Dohse	13-467
George Dunne	31-491
James Dyer	29-497
Robert Fiske	39-566
O. W. Hitchcock	100-10
Oscar Houck	70-767
Emerson Jacobs	92-810
Morgan Light	30-928
Melvin Longwell	48-946
Hugh McGranaghan	70-974
Elson Mackey	48-998
William MacPherson	99-999
Milton Nichols	100-1121
Merritt Norton	82-1129
Ernest Oechslin	70-1140
Stuart Pierce	40-1211
Orlo Reed	12-1264
Glenn Rice	100-1277
Paul Sherman	30-1377
John Silliman	28-1384
Frank Smith, Jr.	30-1412
Richard Still	28-1465

5 YEAR CLUB

William Barringer	100-3020
Audrey Geiselmann	98-5702
Herbert Grenz	92-660
Melvin Hurley	43-785
Florence Ireland	25-6290
Hazel Watson	99-5762
Clarence Wood	37-2761



Safety Pays Off:

DEATH DOESN'T PUNCH A TIME CLOCK



Industry is winning the battle against work accidents. Year after year, our nation turns in record new lows in work accident rates.

But we are making no such spectacular progress in eliminating accidents to workers when they are off the job.

On the job we are influenced for safety in many ways. Posters hammer safety messages. Foremen talk safe working procedures. Rules require careful work practices. Safety devices and safety equipment protect the workers.

But it is a serious, and often fatal, mistake for us to relax once we've punched out our time card and headed for home.

We are, it is true, out from under supervision and beyond the jurisdiction of company safety rules. But the hazard is still there. It is, in fact, increased.

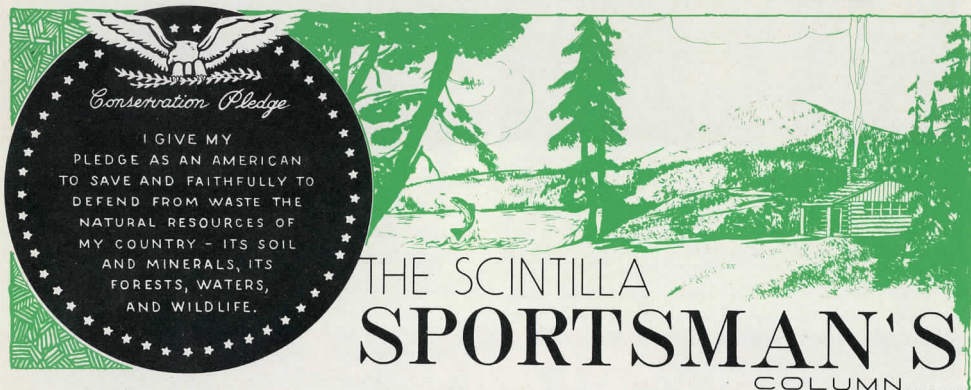
This country is mobilizing more and more forces to fight the off-the-job accident problem. Better highways, more intelligent traffic regulation, tighter control of public buildings and public recreation—these all help. And such organizations as The Advertising Council and the National Safety Council, through their "Stop Accidents" campaign, are doing their best to awaken our people to the dangers they face in their homes, on the streets and in other places.

In the long run, progress can be made only by people like us—people who work at jobs. Off the job we have few rules to observe. If, when we put up the screens at home, we use a rickety ladder that our plant would have scrapped, we have no one to tell us we can't. If we behave stupidly as pedestrians, there aren't enough police to stop us. If we drive badly, we can escape a traffic ticket if there is no policeman near.

But common sense gives the best possible reason for playing safe away from work. Off the job accidents kill 33,500 American workers a year. They cripple another 2,600,000. They knock out 60,000,000 man-days of wage-earning productive time—time the nation can't afford to lose in such an emergency as we face today.

So the next time you punch out your time card and head for home, please remember—

DEATH PUNCHES NO TIME CLOCK! HE WORKS A 24-HOUR DAY!



THE SCINTILLA SPORTSMAN'S COLUMN.....

INTRODUCTION

The Scintilla Sportsman's Column is a new addition to our magazine. Each month it will be written and prepared by Wendell Bachman and Don Gray, who—by way of introduction—appear on this month's front cover. This column is being published as a means of helping to promote better understanding between the sportsmen and the landowner. It will also bring you the latest developments on fishing, hunting, gun legislation, rifle clubs, and general conservation activities.

This is yours, a column for the Scintilla guys and gals who love the great outdoors, so remember to send in your contributions—photos, news bits, and sporting experiences. As a starter, send us your trout pics for publication in the May issue. Address all correspondence and photos to The Editor, Scintillator Office.

HUNTING

The crows are winging their way north again and for the gun bugs, here's a good chance to keep your eye in trim. Our farmer friends (if we have any left) will appreciate every black bandit you can keep from his corn patch.

The wild ducks will appreciate it too, for crows are known to eat wild duck eggs and other bird eggs as a delicacy. Organize a crow hunt and match your wits with one of our wariest wildlife creatures.

GUN LEGISLATION

In a letter received from our Assemblyman in Albany, we have been assured that the word "firearms" has been deleted from the New York State Act on Civil Defense. It was, as he explained it, an error and, as such, has been corrected.

To all of you who have written our lawmakers in regard to the above, pat yourselves on the back for another job well done.

FISHING

At this writing the stream conditions around the country seem about natural. The water is still very cold and the fishing will be unpredictable (as it always is). But all the avid disciples of Izaak Walton will still be lining the banks of the streams on opening day—come snow, ice, rain, and all the other miseries that usually accompany the first day of trout season.

This season, let us all earnestly attempt to better our own personal relations with the landowners upon whose property we must trespass to do our fishing. Stop at his house, identify yourself and the club with which you are associated, and ask his permission to fish.

When permission is granted, ask the best way to approach the stream without harming the crops or fresh seeding which

Continued on Page 14

JOIN YOUR LOCAL ROD AND GUN CLUB

BARTER COLUMN

A service for employees of Scintilla Magneto Division, conducted without charge. All articles advertised must be the personal property of the employee. Ads of a commercial nature are not acceptable.

FOR SALE: Pool Table, balls, cues and rack. Have fun in your rumpus room. Price \$35.00. Ivan Wilson, Dept. 31.

WANTED TO BUY: One Studio Couch, or day bed. Write Box 98, Sidney, New York.

FOR SALE: One 5½ h.p. Elgin outboard motor. Factory rebuilt and guaranteed. Price \$100.00. C. MacBride, Dept. 80, Phone Oneonta 366J.

FOR SALE: 1949 Lincoln Club Coupe, hydraulic drive, low mileage—sacrifice. Contact Jack Nelson, Sales Dept.

FOR SALE: Thompson built 12-foot outboard runabout. Equipped with removable center deck, windshield, steering wheel, ropes, pulleys, etc. Also seat cushions, bow and stern lifting handles, and remote control hand throttle. Asking \$200 for outfit as described. Contact Don Gray, Service Dept., Phone Sidney 3227.

RIDERS WANTED: Will have room for two beginning April 1st. From Unadilla — Office hours, 8 to 5. Drive home at noon. Dial Unadilla 2432.

Fishing From Page 13

he has devoted so much time and energy to planting and raising. After your fishing is through, take time to stop and thank your farmer host.

Individual actions like this, on the part of each and every fisherman, will assure a welcome greeting to you and other fishermen who will follow in your footsteps. If your fishing fortune is good, remember that the farmer also likes fish for supper. An offer of a couple of freshly caught trout will be greatly appreciated.

Good fishing to all—see you along the streams on opening day and after.

CARDS OF THANKS

I wish to thank the Management of Scintilla Magneto Division for the sunshine basket I received while in the hospital. Thank you kindly.

Mildred Wakeman

I wish to thank my many friends for the collection given me; also for the cards which were sent to me while at the hospital. Thank you one and all.

Melvin Peck

I wish to express my thanks to The Management for the sunshine basket I received during my recent stay in the hospital; also my friends for the many get-well cards.

Fred Flick, Dept. 28

I wish to express my appreciation to the Scintilla Management for the basket of fruit which I received during my recent stay in the hospital; also thanks to my Scintilla friends for their many cards and words of cheer.

Grace Gilmore, Dept. 6

I wish to thank the Scintilla Management for the lovely basket of fruit; also all my friends at Scintilla for the beautiful flowers, gifts, and cards which were sent to me during my recent stay in the hospital.

Myrtle K. Vincent, Dept. 32

To all the Guys and a Gal in Dept. 92:

I wish to thank you one and all for your cards and contributions during my recent illness. Also all others who helped in any way.

James H. Reynolds

I wish to thank all of my Scintilla friends for the gift given me at the time I left the plant.

Mrs. Ethel French, Dept. 13

I wish to thank Dr. Dodge, Dr. Gelder, and the nurses at the hospital for their excellent care; also the Scintilla Management for the lovely sunshine basket and all my friends for the cards and flowers sent to me during my recent illness.

Virginia Storm, Dept. 32



IVAN is watching you

IVAN is a dyed-in-the-wool Communist. There are only 6 million party members like him in all Russia, yet these Communist brass-hats enforce the iron dictatorship of the Kremlin over 200 million Russians.

He's sold to the hilt on Red ideas. Which means he's out to get *you*. He believes it's either you or him . . . that the world is too small for both.

Ivan is working hard to beat you down. He has a big head start.

Right now he's got you in a bad spot.

Ivan is afraid of only one thing.

He fears your ability to out-produce him in guns, tanks, planes.

Frankly, he doesn't think you value your free system enough to do it . . . to make willingly the sacrifices he has squeezed out of the Russians.

But he's wrong!

Because you and all of us have set out to build more and better weapons—to do it faster all the time.

We must use every bit of know-how and inventive skill we have to improve our machines and methods—to turn out more and more for every hour we work. Only in this way can we become militarily strong.

But we've got to supply essential civilian needs as well. We can't allow needless shortages to take prices skyrocketing and lower the value of our dollar.

Sure, that means sacrifices for everybody. But doing this double job well is the only sure way to stop Ivan in his tracks—and to save the freedoms which are ours and which he has never known.

THE BETTER WE PRODUCE

THE STRONGER WE GROW



My daughters and I wish to express our thanks to our many friends at Scintilla for their kindness and sympathy in our sorrow at the loss of our loved one.

"Cy" Jordan, Dept. 90

E **A** **S** PRING'S AN ACTIVE SEASON!
F ALL THE MORE REASON-----
E OR MAKING SAFETY PAY:
 'R AT WORK! AT HOME! AT PLAY!



1951	MAY							1951
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