

ROYAL CANADIAN LEGION KINGSWAY BRANCH #175
MINUTES OF THE EXECUTIVE MEETING
TUESDAY 21 MAY 2024

The President opened the meeting by ritual at 6:30 p.m.

The meeting was chaired by Comrade S. Danyi

ROLL CALL:

Present: Comrades R. Torrie, Etmanski, R. Wills, C. Wills, J. Hyshka, Fecteau, Deugau, Nelson, Morrill, Danyi, Simon, N. Danyi, D. MacIntosh, Walsh, Hazen, Werner

Excused: Comrade Wiebe, W. Hyshka (cadets), Criss (work)

Absent:

Guests:

LAST POST

<u>Name</u>	<u>Age</u>	<u>Deceased</u>	<u>Service (if applicable)</u>
Baier, George	80 yrs	30 Dec 2023	
Sang, Chang	83 yrs	23 Nov 2023	
Frank, John	87 yrs	3 March 2022	
Mazurek, Martin	62 yrs	26 Jan 2024	
Murdoch, Ben	88 yrs	20 May 2024	Army

MOTION TO ACCEPT THE AGENDA:

Motion to accept the agenda were made by Comrade Fecteau

CARRIED

COMMITTEE REPORTS

TREASURER: Comrade N. Danyi

The Finance meeting originally scheduled for February has been rescheduled to March 25 due to the holidays and the temporary unavailability of our bookkeeper, who underwent a minor surgical procedure. During this meeting, we aim to address several critical agenda items:

1. Discussion of items still categorized as negative expense and negative income.
2. Finalization of adjusting journal entries.
3. Confirmation of final account name changes.

Financial Performance:

1. **Year-to-Date (YTD) Net Loss:** Our YTD Net Loss stands at (\$125K), a notable increase compared to the same period last year, which recorded a loss of (\$38K). This represents a concerning trend that warrants attention and strategic planning.
2. **Revenue Analysis:** The Canteen remains the cornerstone of our revenue stream, generating \$213K YTD, constituting 72% of our total revenue. However, this figure reflects a 19% decline compared to the previous year, signaling a potential area for focused improvement.
3. **Gross Margin (GM) Improvement:** Despite revenue challenges, our Gross Margin has shown improvement, rising from 47% to 63% Year-over-Year (YoY). This positive shift can be attributed to effective cost control measures implemented. However, it's crucial to note that our fixed costs have surged by 46%, significantly impacting our bottom line.
4. **Expense Analysis:**

- **Repairs:** The largest percentage increase in expenses is attributed to Repairs, soaring by 98% YoY. This suggests a need for review and potential optimization of maintenance processes.
- **Payroll and Interest Expenses:** Payroll expenses have surged by \$38M YoY, closely followed by a \$22M increase in Interest Expenses. These significant upticks demand careful scrutiny to identify underlying causes and implement mitigation strategies.

Balance Sheet Analysis:

We have provided a Year-to-Date Balance Sheet (BS) comparison, delineating the system actuals versus our estimated BS post the Fiscal Year 2023 Closing Journal Entries (CJEs). While numerous minor adjustments have been made, the overarching impact on our net asset position is an approximate increase of \$44K. This analysis underscores the importance of meticulous accounting practices and the potential for positive shifts in our financial standing.

Conclusion:

In summary, while our financial performance presents challenges, such as escalating losses and rising expenses, there are notable areas of strength, including improved

Gross Margin and diligent balance sheet management. Moving forward, it is imperative to address the identified issues proactively, leveraging strategic planning and operational efficiencies to foster financial sustainability and long-term growth for Kingsway Legion Branch 175.

I so move my report.

Seconded by Comrade Deugau

CARRIED

FINANCE: Comrade R. Wills

We postponed the meeting for last week due to the long weekend. The next Financial Committee Meeting will be on Sat May 25.

BMO – We have our Annual Credit Renewal due by 31 Mar. We have asked for a extension until the 2023 audit review is completed.

AGLC Casino – Last week we received our deposit from AGLC for the February Casino in the amount of \$77,875.48.

2022 AGLC Audit – The fines totaling \$200.00 has been paid.

AGLC Audit Oct 22 – May 23 Audit. Last week we received the audit forms and will begin working on them this week. We must have it completed by July 9, 2024.

Silent Auction – We have had to move the Silent Auction for some time in October, more to follow.

Class Action Lawsuit- No Change

Insurance Claim for Broken Pipes has been approved, we received the cheque last week for \$13,923.84.

Outstanding Invoices - We have paid all outstanding invoices. Currently we have just over \$12K that are 30 day or less to pay. I hope to make a dent in these next weeks.

Seconded by Comrade Hyshka

CARRIED

WAYS & MEANS: Comrade Criss No report

MEMBERSHIP: Comrade C. Wills reported that we have 1112 members for 2024 in good standing.

Ordinary	Associate	Affiliate	Life Members
431	408	248	25

I so move my report.

Seconded by Comrade R. Wills

CARRIED

NEW MEMBERS: Comrade C. Wills 9 New Applications 4 Transfer 1 Reinstatement

New Members

Ordinary
Demaine, Todd D.
Lone, Howard

Associate
Hunt, Alana
Keller, Linda
Gerber, Christopher
Miller, Kinley

Affiliate
Buzak, Sam
Amritpal, Ronnie
Chisholm, J. Wayne

Transfer

Limoges, Bernard
Innisfail Br 104

Usher, Kenneth
Penticton Br 40

Tanguay Robert
Ottawa Br 15

Weber, Matthew
Kingston Br 560

Reinstatements

Ringdahl, Jack

For a total of 16
I so move my report.

Seconded by Comrade Walsh

CARRIED

PUBLICITY: Comrade Simon

I so move my report.

Seconded by Comrade N. Danyi

CARRIED

SPORTS: Comrade Nelson No report

BUILDING & GROUNDS: Comrade W. Hyshka No report

HISTORIAN: Comrade Deugau

I am working on the Battle of Britain display to add to the Air Force display.

I so move my report.

Seconded by Comrade N. Danyi

CARRIED

SICK & VISTING: Comrade Wiebe No report

ENTERTAINMENT & SPECIAL EVENTS: Comrade J. Hyshka

Upcoming dates and bands are as follows:

May 24/25 – Dean Henry

May 31/June 1 – CC & High Rider

June 7/8 – Sweetgrass

June 14/15 – CC & High Rider

June 21/22 – Dean Henry

June 28/29 – Trick Ryder

UPCOMING EVENTS

Real Canadian Wrestling

Clash of the Titans

Saturday, May 25, 2024

\$25.00 first row

\$20.00 general admission

\$25.00 at the door

Bell rings at 7:30 pm

Advance tickets at the office

Sunday, May 26, 2024

Elvis The Vegas Years

Doors 5:00 pm

Dinner 5:30 pm

Show 7:00 pm

Show Only \$30.00

Show Only at the door \$40.00

Dinner and Show \$55.00 +GST

Tickets at the door and Eventbrite

Sunday, June 9, 2024

An Evening with Patsy Cline

Doors 5:00 pm

Dinner 5:30 pm

Show 7:00 pm

Show Only \$35.00

Show Only at the door \$45.00

Dinner and Show \$60.00 +GST

Tickets at the door and online

Sunday, June 16, 2024
Father's Day BBQ Steak Dinner
\$25.00 for tickets
Doors open 4:00 pm
Dinner 5:00 pm to 6:00 pm
Advance Tickets only
Available at the office

Friday, June 21, 2024
Real Canadian Wrestling
More information to come

Saturday, September 28, 2024
Elvis Show featuring Bruce Stewart
More information to come

Saturday, November 30, 2024
Twilight Time
More information to come

December 31, 2024
New Year's Eve
"The Diamonds Band"

I so move my report.
Seconded by Comrade Etmanski

CARRIED

POPPY: Comrade N. Danyi

The Kingsway Poppy Committee, along with the president of the Kingsway Legion Branch #175, attended the Greater Edmonton Poppy Fund (GEPF) Monthly Committee meeting on Monday, May 13, 2024. The meeting was productive and included several key discussions and decisions that are pertinent to our upcoming activities and ongoing support for veterans.

Key Points and Decisions:

1. **Poppy Fund Requests and Grants:** Several Poppy Fund Requests and Grants were approved by committee votes. Detailed information about these approvals can be found in the Kingsway Service Officers Report.
2. **Presence at Sports Events:** The GEPF is exploring the opportunity to increase its visibility by being present at both Hockey and Football games during the

additional days in the 2024 campaign. This initiative aims to enhance community engagement and fundraising efforts.

3. **Preparation for the 2024 Poppy Campaign:** Legions are advised to start assembling their order lists for items needed for the 2024 poppy campaign. Early preparation will ensure that all necessary materials are available on time for the campaign's success.
4. **Fund Availability and Large Donations:** There is currently over \$1 million in the GEPF. The committee is looking to support larger donations that directly benefit veterans, with the stipulation that these funds cannot be used for labour or payroll costs. The first major initiative under consideration is supporting a program for service dogs, with an allocation of \$20,000 per dog for the animal and its training. The GEPF is looking to support the donation of six dogs, providing vital assistance to veterans in need.
5. **Clarification of Fund Reimbursements:** The committee clarified the process for fund reimbursements to ensure transparency and efficiency in the use of the funds. This clarification will assist in better managing and utilizing the available resources.
6. **Proposed Changes for Convention Discussion:** The committee discussed potential changes to the poppy program that would be beneficial to address at the upcoming convention. These changes include:

- Allowing the fund to cover some overhead costs, such as accounting software for the GEPF.
- Funding repairs to equipment used for storing and managing poppy inventory.
- Purchasing a single computer for the GEPF to improve operational efficiency.

I so move my report.

Seconded by Comrade R. Wills

CARRIED

SERVICE OFFICER'S REPORT: Comrade Walsh

I have completed 4 requests for Poppy Fund assistance, referred 2 veterans to the Command Service Officer for additional follow-up and assistance.

I so move my report.
Seconded by Comrade Simon

CARRIED

Comrade J. Hyshka motioned to approve the listed assistance given
Motion 175-24-009 Gas & Grocery cards \$100 each total \$200.00
Motion 175-24-010 Grocery Cards \$ 300.00
Motion 175-24-011 Gas Cards \$100.00
Motion 175-24-012 Grocery Cards \$200.00

I so move my report.
Seconded by Comrade Fecteau

CARRIED

HONOURS & AWARDS: Comrade Fecteau No report

CORRESPONDENCE: Comrade C. Wills No report

CADET LIAISON REPORTS: Comrade Fecteau

I have received members to step up and help with all the Cadets Leagues, however, I have not received any of their reports.

June 15, Cadet Squad 504 will be holding their Squad inspection.

I have received notice that there will be no 1st year camp for any cadets across Canada

I so move my report.

Seconded by Comrade Etmanski

CARRIED

SGT-AT-ARMS: Comrade Etmanski No report

MANAGER'S REPORT: Comrade Werner

Lights in the lobby need to get fixed. It is very dark in the lobby when people are leaving banquets.

We are down two cooks again. Doug has left for a hiring paying job driving a truck and Richard will be working with a food truck. Richard will come back and help out if he can.

The pipe behind the dishwasher was leaking and the plumber said that the dishwasher is leaking around the seams. I have called Bentley, and they are coming to look at it.

A person who was on Methamphetamine was on our property at 7am last Friday he destroyed our advertising signs on 50th street, bent and broke trees took the flowers out of the pots and threw them at the door, dumped the garbage out and wrecked two lights pulling them out of the ground. The police did arrest this person but there was no witness, and our cameras were not working. I have put a sign up for the staff to be careful when leaving here.

Have we started advertising new events on coffee news?

We cannot keep giving reserved seating when we are using event bright, it is difficult to keep up with the seats over the weekends, and we are selling the same tables again.

Discussion: as the Executive we have decided that Eventbrite will sell **ODD** numbered tables and the Front Desk will sell the **EVEN** numbered tables.

Comrade Fecteau moved the report.

Seconded by Comrade Danyi

CARRIED

OLD BUSINESS:

Canada Day - Comrade Simon
Lots of activities for young and old!
Pancake Breakfast from 9:00 – 11:00 am Cost \$3.00
Lunch 12:30 – 4:00 pm Hamburgers/Potato Salad \$4.00
Hot Dogs/Potato Salad \$3.00 Popcorn \$2.00
Lots of Games for the Kids
Coloring Contest, Snakes and Ladders,
Dominoes, Tattoos and more!
Games for Adults
Pool, Horseshoes, Cards, and more!
Lots of Prizes!
50/50 Draws in the Morning and Afternoon
Ladies Auxiliary Bake Sale and Open Market

NEW BUSINESS:

Comrade Hazen – suggested to have a Memorial Board for members who have passed. Costing as to the Board, and Name Plates to be checked out.

Comrade J. Hyshka – presented a cheque from LLT Law Firm for \$500.00 for the Silent Auction

COMMENTS FOR THE GOOD & WELFARE OF KINGSWAYS BRANCH # 175

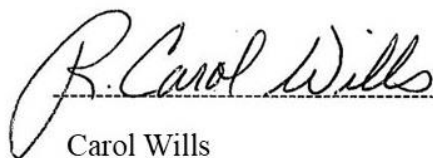
Comrade Simon mentioned that there is a Music Bingo on June 21st, however, no mention of the posters or cards has been made by Comrade Criss

Motion: To adjourn was made by Comrade N. Danyi
The President closed the meeting by ritual.

The meeting adjourned at 8:30 P.M



Robert "Mac" Torrie
President
Kingsway Legion Branch #175



Carol Wills
Executive Secretary
Kingsway Legion Branch #175