EDWARD OTTO ZIELKE

Fort Lauderdale, FL 33309 954-448-4642 | <u>edwardottozielke@gmail.com</u> www.edwardottozielke.com

November 30, 2023

[Hiring Manager's Name] [Company Name] [Company Address] [City, State, Zip Code]

Dear [Hiring Manager's Name],

I am writing to express my interest in the Marketing Director position at [Company Name], as advertised. With a comprehensive background in marketing and sponsorship, combined with my passion for innovative brand strategy, I am excited about the opportunity to contribute to your team's success.

As Director of Marketing & Sponsorship at the Gay Men's Chorus of South Florida, I have honed my skills in developing and executing comprehensive marketing strategies that significantly enhance brand visibility and engagement. Notably, I have successfully met and exceeded corporate sponsorship revenue goals and spearheaded effective multi-faceted ticket campaigns that resulted in substantial growth in event attendance.

At The Grand Resort and Spa, I collaborated closely with the Owner to articulate a consistent brand voice, leading to increased global attention through strategic partnerships with media outlets such as World of Wonder and RuPaul's Drag Race. My role involved managing the social media marketing strategy, creating and executing impactful content across various platforms, and substantially improving our online presence and customer engagement.

These experiences have equipped me with a deep understanding of the dynamics of effective marketing and the importance of building solid and lasting relationships with partners and stakeholders. I am particularly adept at navigating the challenges of a dynamic market environment, and my ability to adapt and innovate has been a critical factor in my professional success.

I hold a Bachelor of Arts in Music and English from New Jersey City University and have continued to enhance my skills through various certifications, including Social Media Management and Adobe Certified Design Specialist. My technical proficiency, combined with my creative and strategic thinking, enables me to lead teams to achieve outstanding results effectively.

I am enthusiastic about the opportunity to bring my unique talents and experiences to [Company Name], and I look forward to the possibility of contributing to your team. Thank you for considering my application. I look forward to further discussing how I can support your team's goals.

Sincerely,

Edward Otto Zielke