

Pascal Morin**IT Executive**

Quebec | 819-277-7468 | morinpas@hotmail.com

Summary

Dynamic IT Executive with over 25 years of experience specializing in digital transformation within the mining industry. Proven leader in driving strategic partnerships and implementing Six Sigma methodologies to enhance operational efficiency. Successfully launched a groundbreaking safety innovation for underground mining. Expertise in managing high-stakes projects and fostering client relationships to surpass business goals. Committed to leveraging unique skills to elevate organizational success and contribute to innovative solutions in the mining sector.

Work Experience**Senior Executive - Business Development and Strategic Partnerships**

Feb 2019 – Present | Rouyn-Noranda, Canada

- Orchestrated the global market introduction of a groundbreaking safety innovation for underground hard rock mining operations, leading to widespread adoption and significant industry impact.
- Cultivated and sustained robust relationships with government trade managers, ensuring regulatory compliance and facilitating seamless market entry across diverse regions.
- Pioneered R&D initiatives to drive continuous product innovation and enhancement, aligning with evolving industry safety standards and customer requirements.
- Executed a comprehensive digital transformation program to optimize the value chain, ensure equipment operationality, improve productivity and efficiency, extend equipment lifespan, manage stock levels, and control health, safety, and environmental risks.

Corporate Key Accounts Manager, Meglab

Mar 2018 – Feb 2019 | Val d'Or, Canada

- Devised and executed strategic plans as a board member, driving business growth and operational efficiency.
- Managed key client relationships, ensuring high levels of customer satisfaction and retention.
- Championed product development initiatives utilizing Six Sigma methodologies, positioning the company as an industry leader.
- Expanded the company's global footprint through targeted international business development efforts.
- Successfully led the development and sale of an LTE project for a mining company within one year, significantly enhancing communication solutions in the mining industry.

Technology Manager (Corporate), Goldcorp

May 2012 – Jan 2017 | Vancouver, Canada

- Directed multidisciplinary teams in the implementation of advanced technology solutions across multiple mining sites.
- Provided strategic guidance on IT infrastructure and communication systems to enhance operational performance.
- Managed large-scale projects, from initial contract negotiations to completion and implementation.
- Conducted post-project evaluations to identify improvement opportunities and ensure continuous enhancement.
- Contributed significantly to the development and construction of mining infrastructure, ensuring the integration of advanced technologies and sustainable practices.

Senior Technical Support Specialist, IT and Telecommunications

Jun 2007 – May 2012 | Matagami, Canada

- Planned and directed IT and telecommunications operations in both surface and underground mining environments.
- Revamped network infrastructures to improve service reliability and operational efficiency.
- Led budget management and financial planning for IT projects, ensuring cost-effective solutions.
- Utilized Six Sigma methodologies to optimize telecommunications systems and enhance performance.

Past Employments

- **Metafore Corporation, Toronto**
 - IT Manager/Network Administrator | Jan 2006 – June 7
 - Managed a 24/7 Network Operation Centre with a team of 6 staff members.
- **Rogers Business Solutions**
 - Team Leader | April 2005 – Jan 2006
 - Led a team of 8 technicians, overseeing network solutions.
- **Cadbury Schweppes plc (North America)**
 - Team Leader | Jan 2002 – April 2005
 - Managed 16 technicians across Texas and Toronto.
- **MicroAge Computers, Sudbury**
 - Service Manager Help Desk for Falconbridge (Xstrata) | April 1999 – Jan 2002
 - Supervised 5 technicians and 4 mine site techs, ensuring seamless IT support.

Education

Collège Boréal

Diploma of College Studies (DEC), Computer Science

Sep 1997 – Apr 1999 | Sudbury, Canada

Concentrations: Networking, Programming, Web Design

Skills

- IT Strategy & Leadership
- Digital Transformation & Innovation
- Project & Program Management
- Budgeting & Financial Management
- Data-Driven Decision Making
- Cybersecurity & Risk Management
- Process Improvement (Six Sigma)
- Network Design & Optimization
- Automation & Control Systems
- Wireless Network Management
- Telematics & Communication Systems
- Data Backup & Recovery Solutions
- Cybersecurity & Compliance
- Cross-Functional Team Leadership
- Stakeholder Engagement
- Strategic Planning & Execution
- Leadership
- Networking
- Customer Satisfaction

Key Achievements

- Directed multidisciplinary teams in the implementation of advanced technology solutions across multiple mining sites.
- Directed digital transformation program to optimize the value chain, ensure equipment operationality, improve productivity and efficiency, extend equipment lifespan, manage stock levels, and control health, safety, and environmental risks.
- Successfully launched a groundbreaking safety innovation for underground mining, leading to widespread adoption and significant industry impact.