

eXp Commercial + CoStar

FAQ

What is CoStar, and why is it being added to my tech package?

CoStar is the industry's leading market data and analytics platform, offering real-time insights into over 6 million properties and 11 million lease and sale comparables. It was the most requested tool by eXp Commercial advisors, designed to help you make faster, smarter decisions and deliver exceptional value to your clients.

When will advisors gain access to CoStar?

Advisors will gain access to CoStar starting February 3, 2025.

What other tools are included in the updated tech package?

In addition to CoStar, the new tech package includes:

- Buildout: Streamlined marketing and proposal creation.
- **Canva Enterprise**: Powerful design tools for polished presentations and marketing.
- AIR CRE: State and local contracts and forms tailored to commercial real estate professionals.
- **SkySlope**: A transaction management platform for compliance and efficiency.

Will this change my monthly technology fees?

Yes, starting in February 2025, monthly technology fees will increase from \$250 to \$500. This fee covers access to CoStar and all the enhanced tools mentioned above.

What happens if I already have an individual CoStar subscription?

If you currently subscribe to CoStar individually, your account will automatically be migrated to eXp Commercial's enterprise account on February 3, 2025, and your data will remain intact. This ensures you'll receive access under the eXp Commercial tech package without needing a separate subscription.

As of February 3, 2025, you will no longer be able to access CoStar using your personal login credentials. You must use your eXp Commercial email address to access CoStar.

Does the new tech package include any additional perks?

Yes! Advisors will also receive discounted rates on LoopNet listings, allowing you to boost your marketing reach while keeping costs competitive.

Will my LoopNet login change?

No, if you already have a LoopNet account, you should continue using your personal login to access the platform.

How do I start using CoStar?

Beginning on February 3, 2025, you will be able to <u>login</u> to CoStar using your eXp Commercial email address.

Is CoStar required?

eXp Commercial Business Brokers who focus exclusively on selling businesses and do not deal with real property can opt out of a CoStar membership and pay a reduced \$250 monthly Cloud Brokerage fee. If you're handling both business and property transactions, the \$500 monthly technology fee — covering CoStar and other valuable tools — will apply.

If you are a business broker who does not sell real property and are interested in reducing your costs by opting out of a CoStar membership, please contact us at businessbrokering@expcommercial.com for more details.

Why is this update happening now?

eXp Commercial is dedicated to staying advisor-focused and innovative. CoStar, the most requested tool, and these additional resources will empower advisors to compete at the highest level and continue disrupting the commercial real estate industry.

I'm an eXp Realty agent, can I join eXp Commercial's enterprise CoStar account?

No, at this time CoStar is only included for eXp Commercial advisors in the U.S. eXp Realty agents are not eligible to join the enterprise account or receive discounted subscription rates through this partnership.

What if I have an existing CoStar account, and I'm joining eXp Commercial after February 3, 2025?

Anyone joining eXp Commercial after February 3, 2025, including agents joining from eXp Realty, must fulfill their existing CoStar contract before transitioning to eXp Commercial's enterprise account. eXp Commercial will not cover or assume preexisting contracts.

Will there be training on how to use CoStar?

Yes, CoStar will host live training for eXp Commercial advisors on February 4, 5, and 6 at 3 p.m. ET. Each session covers the same material, so you only need to attend one. Registration is required — click on your preferred date below to sign up.

- Feb. 4 at 3 p.m. ET
- Feb. 5 at 3 p.m. ET
- Feb. 6 at 3 p.m. ET

Who do I contact if I have more questions?

For additional information, feel free to contact brokeropsadmin@expcommercial.com, and our team will be happy to assist!