

## Unitrends Cloud Services

SIMPLE, LOW-TOUCH BACKUP, RETENTION AND DISASTER PROTECTION

Unitrends purpose-built cloud makes backup and disaster recovery protection simpler, more automated, and more reliable than any other cloud offering on the market. With over 100 PBs of customer data in secure cloud data centers in five countries, Unitrends makes efficient, reliable backup and recovery as effortless and hassle-free as possible. Our cloud services include our deep expertise gained through thirty years of focusing on backup. With Unitrends Cloud, long-term retention is automated and affordable, file recovery is simple, and site-wide disasters can be recovered with a single phone call to our expert team.

The requirements for business uptime and data retention are increasing. But most IT organizations don't have the budget for a secondary disaster recovery site or the time to manage offsite storage. Let the Unitrends Cloud do the work for you. Our backup appliances work with Unitrends Cloud to deliver long-term retention and disaster recovery spin-up at an affordable, predictable cost.

## Unitrends Forever Cloud

Automated, Cost-Efficient Long-Term Retention

Designed to allow your business to easily and affordably meet retention and compliance requirements, Forever Cloud offers long-term, off-site retention. Through your Unitrends backup appliance, automatically replicate on-premises backups to the highly-available and secure Unitrends Cloud. Pay only for protected capacity, with pricing scaled to your chosen retention policy. Forever Cloud removes the burden of long-term retention management from you and extends on-premises retention to the cloud, reducing capital expense and operating costs while providing a cost-effective alternative to sending tapes off site for long-term retention.

## UNITRENDS DRAAS

### 01 PREMIUM DRAAS 1-Hour Spin-Up and Failover

Designate critical VMs in the Unitrends Cloud for Premium DRaaS protection to add a guaranteed 1-hour spin-up and failover service level agreement (SLA) plus Recovery Assurance for automated weekly application level recovery testing and reporting.

### 02 ELITE DRAAS 24-Hour Spin-Up and Failover

Choose important VMs in the Unitrends Cloud for Elite DRaaS protection to add a guaranteed 24-hour spin-up and failover service level agreement (SLA) plus Recovery Assurance for automated weekly application level recovery testing and reporting.

### 03 UNLIMITED DRAAS Spin Up and Failover in the Cloud

Add Unlimited DRaaS protection to your Forever Cloud protection to enable you to spin-up and failover to an unlimited number of VMware and Hyper-V VMs and physical Windows servers in the Unitrends cloud.

## Hands Free Disaster Protection

Unitrends Cloud offers optional three optional DRaaS (Disaster Recovery as a Service) options. DRaaS provides rapid spin-up of critical applications within the secure Unitrends cloud at a cost significantly lower than building a second DR environment or rolling your own in a public cloud. You can mix and match DRaaS service levels based on your recovery goals and most critical servers to meet your recovery objectives and budget.

**WE ARE USING THE UNITRENDS CLOUD...I CAN NOW SLEEP AT NIGHT KNOWING I HAVE A FULLY BACKED UP INFRASTRUCTURE AND A TESTED DR SOLUTION THAT WILL KEEP OUR BUSINESS RUNNING IN THE FACE OF A DISASTER.**

**MICHAEL GATES, IT MANAGER**  
MERCEDES BENZ OF OKLAHOMA CITY

## UNITRENDS CLOUD SERVICES INCLUDE

### HANDS FREE SIMPLICITY

- » Advanced, automated WAN optimization including in-flight deduplication, so your data transfers to the cloud faster, with less drag on your network.
- » Rapid recoverability in minutes with the same UI as Recovery Series and Unitrends Backup software appliances.
- » Rapid Seed service quickly establish the initial data set in the cloud (available to customers in U.S.).
- » UI shows data is protected in the cloud at a glance,
- » Built-in self-service cloud tools for easy data restores
- » Rapid Return service - in the event of a disaster at your site, your most recent backup set is copied to a Recovery Series appliance or NAS device and shipped overnight to your site.

### MALWARE HARDENED ADD PLATFORM

- » Adaptive and predictive AI analytics on Unitrends backup appliances scan all backup and replication data to identify and alert IT of potential ransomware threat conditions. Application-level Recovery Assurance testing ensures recoveries meet SLAs and eliminates the risk of restoring from infected backups.
- » Optional Disaster Recovery services and Recovery Assurance automated testing ensure backup data is safe to restore from.

### RESILIENCE AND SECURITY

- » Cloud hosting is in secure SOC 2 certified data centers for your peace of mind. Unitrends Cloud data centers are available in the United States, Canada, Germany, United Kingdom, and Australia.
- » Redundant cloud storage to ensure the protection and availability of your data across multiple geographies.
- » Military grade security with AES-256 encryption capabilities for data protection in-flight and at-rest.

## UNITRENDS CLOUD SERVICES COMPARISON

	Forever Cloud		DRaaS	
Terms	Long-term Cloud Retention	Long-term Cloud Retention Bundled with DRaaS	Elite DRaaS Add-On	Premium DRaaS Add-On
Service Description	Long-term cloud retention	Long-term cloud retention + DR Services & VM Spin-Up	24-hour VM spin-up SLA + Recovery Assurance automated DR testing	1-hour VM spin-up SLA + Recovery Assurance automated DR testing
Retention Policy	Customizable - 90 days, or annual up to 7 years, or infinite	Customizable - 90 days, or annual up to 7 years, or infinite	Not Applicable	Not Applicable
Self-service, granular recovery	✓	✓	✓	✓
24/7/365 White Glove Service & Customer Support	✓	✓	✓	✓
Secure VPN connection to the cloud	✓	✓	✓	✓
DR Spin-Up of VMware vSphere VMs	✗	✓	✓	✓
DR Spin-Up of Microsoft Hyper-V VMs	✗	✓	✓	✓
DR Spin-Up of Windows Physical	✗	✓	✓	✓
4 weeks of cloud operations testing & spin-up. Per 12 months.	✗	✓	✓	✓
Recovery Assurance Automated DR Testing in the Cloud	✗	✗	✓	✓
24 hour SLA for spin-up of VMs - From the time the disaster is declared	✗	✗	✓	Not Applicable
1 hour SLA for spin-up of VMs - From the time the disaster is declared	✗	✗	✗	✓
Pricing Terms	Sold in 500 GB protected capacity increments	Sold in 500 GB protected capacity increments	Sold per VM as an add-on to any Forever Cloud account	Sold per VM as an add-on to any Forever Cloud account
Term	1, 3, or 5 year subscription	1, 3, or 5 year subscription	1, 3, or 5 year subscription	1, 3, or 5 year subscription
Max machine size in cloud	Not Applicable	4 vCPU / 8 GB	8 vCPU / 16 GB	24 vCPU / 128 GB

✓ = Included ✗ = Not Included

## ABOUT UNITRENDS

Unitrends makes efficient, reliable backup and recovery as effortless and hassle-free as possible. We combine deep expertise gained over thirty years of focusing on backup and recovery with next generation backup appliances and cloud purpose-built to make data protection simpler, more automated and more resilient than any other solution in the industry.

Learn more by visiting [unitrends.com](http://unitrends.com) or follow us on LinkedIn and Twitter @Unitrends.

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