

JOIN TOM1

OPPORTUNITY SEARCH

Discover hidden opportunities between companies

TOM1 is an innovative Human-AI Opportunity Discovery System that enables companies to participate in structured Opportunity Search.

**THE BIGGEST BUSINESS OPPORTUNITIES OFTEN LIE
IN THE SPACE BETWEEN COMPANIES - NOT INSIDE
THEM.**



tom1.ai

THE OPPORTUNITY PROBLEM

THE BIGGEST GROWTH OPPORTUNITIES MAY NOT BE VISIBLE YET

While most companies narrow their focus to obvious opportunities, TOM1 expands your vision to uncover a wider range of possibilities.

WHAT COMPANIES USUALLY SEE

- Existing customers
- Known markets
- Familiar suppliers
- Current investors
- Established networks

WHAT TOM1 SEARCHES FOR

- Unused capacity meeting demand
- Capability meeting constraint
- Technology meeting market access
- Capital meeting a credible growth pathway
- Strategic intent meeting the right partner



Potential value can exist between organisations before either company can clearly see it.

TOM1 searches the space between companies for meaningful points of connection.

WHAT TOM1 IS

STRUCTURED OPPORTUNITY SEARCH

TOM1 is not a business directory, lead list or conventional networking platform.

TOM1 is a Human-AI Opportunity Discovery System designed to identify potential value-creating relationships between companies.

1

PARTNERSHIPS

Complementary capabilities and strategic alignment

2

MARKET ACCESS

Distribution, customers, channels and geography

3

SUPPLY & OFFTAKE

Potential buyers, suppliers and producers

4

CAPACITY SHARING

Better use of infrastructure and operating capability

5

TECHNOLOGY

Licensing, integration and commercialisation

6

CAPITAL PATHWAYS

Funding or investment linked to a credible opportunity

7

JOINT VENTURES

New structures that create shared value

8

MERGERS & ACQUISITIONS

Potential strategic combinations and transactions

AI expands the field of search.

Human Facilitators add context, judgement, trust and commercial interpretation.

THE PROCESS

HOW THE TOM1 OPPORTUNITY SEARCH WORKS

A simple five-step journey from company information to a voluntary decision.



Participation in any follow-up opportunity is always voluntary.

POTENTIAL VALUE

WHAT TOM1 MAY HELP YOUR COMPANY DISCOVER

TOM1 may help identify opportunities that are difficult to see through normal business development alone.

**NEW ROUTES TO MARKET**

Distributors, channels, customers or geographic markets.

**STRATEGIC PARTNERSHIPS**

Relationships that combine complementary capabilities, assets or access.

**BETTER USE OF CAPACITY**

Opportunities to use underutilised production, infrastructure, technology or IP.

**SUPPLY & OFFTAKE**

Potential buyers, suppliers, manufacturers, producers or service providers.

**CAPITAL PATHWAYS**

Potential investment or funding where a credible commercial opportunity exists.

**GROWTH COMBINATIONS**

Joint ventures, acquisitions, licensing or other value-creating structures.

TOM1 does not guarantee that an opportunity will be found or completed.

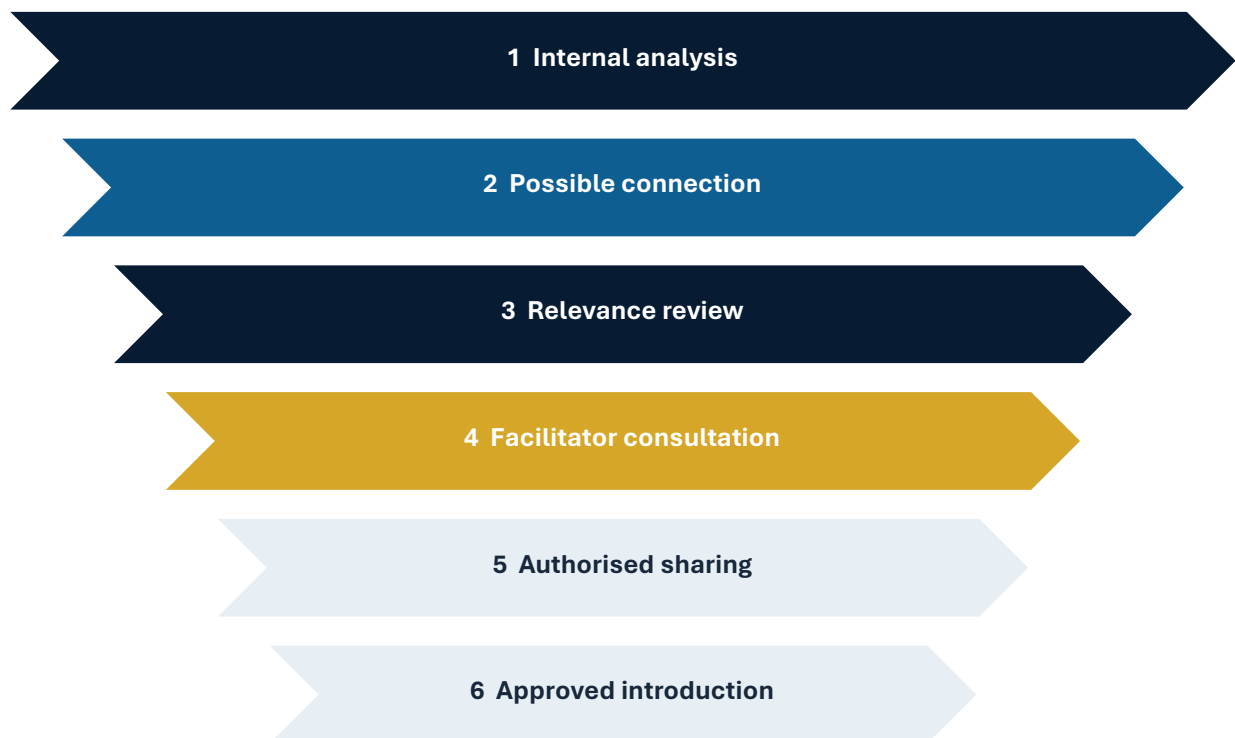
It increases your company's ability to search systematically beyond what it can already see.

INFORMATION AND CONFIDENTIALITY

YOUR INFORMATION REMAINS CONTROLLED

Company information supports the Opportunity Search.

It is not automatically exposed to other companies.



PROGRESSIVE DISCLOSURE

Your company may also upload supporting documents to improve search results, such as:

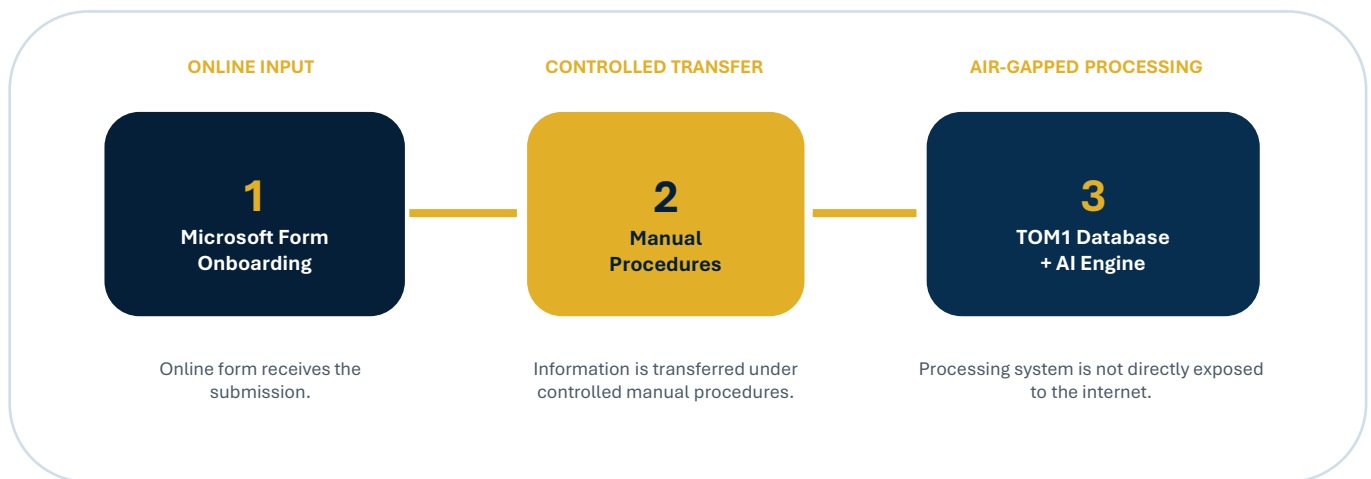
- Strategies and business plans
- Capability statements and growth plans
- Project or investment information
- Licences and certifications
- Other relevant supporting material

Supporting documents are used to improve context and are not automatically shared with prospective counterparties. They may be shared only with your company's specific authorisation.

INFORMATION SECURITY

YOUR INFORMATION IS PROTECTED BY DESIGN

TOM1 uses a deliberately separated processing architecture to reduce unnecessary exposure and keep Company information controlled.



WHAT THIS MEANS

- Company profiles cannot be browsed online.
- There is no public Company directory.
- Facilitators do not access the TOM1 database.
- No public or Facilitator dashboard exposes participating Companies.
- The TOM1 database and AI engine are not directly accessible from the internet.

CONTROLLED DISCLOSURE

- A Facilitator is notified only when a potentially relevant opportunity is identified.
- The Company is contacted to validate relevance and interest.
- Information is shared only in line with authority and consent.
- Supporting documents are not automatically disclosed.
- Introductions take place only where authorised.

NO PUBLIC BROWSING • NO OPEN DASHBOARD • CONSENT-BASED DISCLOSURE

No system can be guaranteed risk-free, but TOM1 is designed to minimise unnecessary access, visibility and disclosure.

HUMAN SUPPORT

THE ROLE OF THE BUSINESS DEVELOPMENT FACILITATOR

Your allocated Facilitator provides the human support between your company and the system.

THE FACILITATOR IS AN INDEPENDENT SERVICE PROVIDER AND MAY ASSIST WITH

- Explaining TOM1
- Supporting onboarding
- Capturing additional company information
- Adding commercial context
- Coordinating with other authorised Facilitators where relevant and permitted.
- Helping interpret potential opportunities
- Validating relevance
- Supporting authorised introductions
- Proposing and, where authorised, introducing a Professional Associate or other opportunity-structuring specialist.
- Maintaining relationships and project progress

**TOM1
Opportunity Discovery**

powered by

**IMPORTANT**

TOM1 and Exco Capital do not provide due diligence services.

Your company remains responsible for its own legal, financial, commercial, technical and other due diligence before entering any agreement or transaction.

Any separate Facilitator services are independently provided and agreed directly with your company.

PARTICIPATION IS VOLUNTARY

Completing the onboarding form does not oblige your company to pursue any opportunity, introduction, transaction or follow-up engagement.

YOUR COMPANY REMAINS FREE TO

- Select your own qualified facilitator
- Accept or decline any opportunity
- Control what information is shared
- Choose whether to meet another party
- Conduct its own due diligence
- Appoint its own advisers
- Decide whether to proceed

TOM1 DOES NOT GUARANTEE

- Customers or suppliers
- Investors or funding
- Contracts or partnerships
- Transactions
- Financial returns

BEGIN YOUR OPPORTUNITY SEARCH

The first step is to complete the online TOM1 company onboarding form.

<https://tom1.ai>

CONTACT YOUR LOCAL BUSINESS DEVELOPMENT FACILITATOR