

Why I Stopped Doing Business With the Indian Government

Dr. Amartya Kumar Bhattacharya

BCE (Hons.) (Jadavpur), MTech (Civil) (IIT Kharagpur), PhD (Civil) (IIT Kharagpur),
Cert.MTERM (AIT Bangkok), CEng(I), FIE, FACCE(I), FISH, FIWRS, FIPHE, FIAH, FAE, MIGS, MIGS
– Kolkata Chapter, MIGS – Chennai Chapter, MISTE, MAHI, MISCA, MIAHS, MISTAM, MNSFMFP,
MIIBE, MICI, MIEES, MCITP, MISRS, MISRMTT, MAGGS, MCSI, MIAENG, MMBSI, MBMSM

Chairman and Managing Director,

MultiSpectra Consultants,

23, Biplabi Ambika Chakraborty Sarani,

Kolkata – 700029, West Bengal, INDIA.

E-mail: dramartyakumar@gmail.com

Website: <https://multispectraconsultants.com>

The simple reason is pervasive corruption. Indian government servants are corrupt from A to Z. Now, what is the modus operandi of these chaps?

To best get an idea of what ails the Indian government, let us take a concrete example. The Indian Ministry of Human Resource Development is headquartered at Shastri Bhawan in New Delhi. One fellow called Rajan who is an under secretary there and his immediate boss Sanjeev Kumar Sharma are the point men at this ministry for taking bribes for releasing pension. How do they do it? Simple. They wilfully create a mess and then want bribes to resolve the mess that they have created themselves. And all this under the noses of the big shots in the ministry including the minister. Indubitably, the big shots also get a share of the bribes. The hapless retirees have only two options - pay the bribe or prosecute the government in the inept Indian legal system.

I have taken one Indian ministry to illustrate the gravity of the problem. The same open secret prevails everywhere else in the Indian government and in the regional level governments in India.

So, what is my advice to businesses worldwide? Never do any work for the Indian government in good faith. You may end up having to prosecute the Indian government to get your receivables.

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