Perceive	Define	Investigate	Select	Implement	Review
 AIR 1 (Assessing Initial Readiness) FOG Analysis (Fact, Opinion, Guess) Five Whys User Stories Purposeful Conversations 	 High Level Process Map Scoping Document In Frame/Out of Frame Fish Bone Diagram A3 Problem Statement Air 2 (Alignment, Impact, Readiness) Measures to Consider 	 Swim Lane Process Map Value/Non Value Adding Steps Rapid Improvement Event Four Process Voices Eight Wastes Runners, Repeaters, Strangers Theory of Constraints Pareto Analysis Stakeholder Analysis Spaghetti Diagram 	 Ease/Benefit Analysis Designing Out Errors (Poka Yoke) Repeatable and Reproducible Reducing Cost vs Creating Capacity SMART Goals 	 Implementation Action List RACI Chart (Responsible, Accountable, Consulted, Informed) Visual Management Automation Makes Problems Visible 	 Reviewing Performance Customer Journey Maps STAR Story Telling Visual Displays Process Heat Map
Tools for collaboration					
	Additional	Tools for Responding	ng to Other People'	s Behaviour	
	Group Dy	y of Needs •	Force Field Analysis Interest Based Negotiation Practicing Responses	on	