

Ardentis is an independent corporate finance arranger that provides placement services of structured debt and trade finance solutions for middle market companies and provides origination services for alternative lenders.

The company is based and operates in the US and has experienced management based in the UK. We serve UK customers with corporate operations and investments located in the US. The team has a long term track record spanning the Trans-Atlantic market and has worked in senior management positions with major financial institutions and completed multiple transactions in both jurisdictions; primarily in New York and London.

Notwithstanding globalization, the US and UK markets have significant differences; some obvious, others more subtle. By mandating a company that has experience and management in both markets, and particularly where you may wish to consider accessing capital from alternative credit providers, it makes sense to work with experienced people that understand the issues of Trans-Atlantic deals and that have broad based relationships in both markets.

At Ardentis we match situations with a select group of lenders that specialize in different sectors of the US economy and have alternative credit risk policies when compared to mainstream lenders such as banks. Our lender relationships include family office, private credit lenders, specialist funds and asset managers. We also place transactions with more standard risk profiles with major financial institutions.

## Trans-Atlantic

Transactions include senior secured term loans and revolving credit facilities that are either supported by collateral or by verifiable future cash flows.

**Situations:** Refinance, Growth, Acquisition, Transition, Capital Expenditure and Recapitalization.

**Profiles:** Transactions routinely include covenants and supporting collateral. Companies must be EBITDA positive or forecast to be positive within 12 months.



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