

ScoutMyVilla Initial Questionnaire

These questions are meant to be used as a guideline for our partnership. Once you have answered as many as possible and sent it back, we can have a video or telephone call.

1. What is your budget?
2. Is this cash or financing?
3. If cash, can you provide written/verifiable confirmation?
4. Do you need to sell a property to buy?
5. How long have you been searching?
6. How soon do you want to/need to purchase?
7. Are you the sole decision maker/client?
8. In which location(s) are you interested?
9. Which landmarks would you like to be near?
10. What distance from landmarks will be acceptable?
11. Have you visited any properties?
12. Have you made any offers on properties?
13. Are you currently working with any agencies?
14. What type of property are you seeking?
15. What style of property do you prefer?
16. What design aesthetic do you prefer?
17. What size/# of bedrooms/bathrooms do you prefer?
18. What amenities are important?
19. What type of setting do you prefer?
20. What level of restoration do you prefer?
21. Any out-of-the-ordinary/dream items you would love to see in a property?
22. Do you have pictures of homes, styles, settings which appeal to you?
23. What is your preferred method of communication?
24. Shall I share information with all decision makers/clients?
25. How often do you want to be contacted?

