



# REAL ESTATE ACQUISITION AND ASSET MANAGEMENT EXECUTIVE

## JORDAN DEIFIK

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### SUMMARY

Delivering high ROI on real estate investments has been a key outcome of a successful real estate acquisition and asset management career. Known for developing effective solutions to challenges and generating a lasting impact on business growth and success. Passionate, entrepreneurial leader characterized by a drive for results, a solid investor/developer perspective, and a proactive approach to problem-solving.

Expertise in commercial real estate development, investment, leasing, and transaction management. Exceptional record leading cross-functional teams while supporting diversity, equity, and inclusion efforts. Recognized as a Forty Under 40 Business Leader by the Denver Business Journal and as one of the top five GenXYZ Business Professionals by ColoradoBiz for contributions to the commercial real estate industry and achievements relative to startup companies.

### AREAS OF EXPERTISE

Capital Budgets | Strategic Planning  
Real Estate & Leasing | Underwriting  
Restructuring | C-Level Relationship  
Management | Contract Management  
| M&A | Multisite Operations  
Corporate Partnerships | Forecasting  
& Modeling | P&L | Leadership

### EDUCATION

**MASTER OF BUSINESS ADMINISTRATION (MBA) DEGREE** | University of Denver

**MASTER OF ARTS (MA) DEGREE** | Medical Clinical Sciences | Boston University

**BACHELOR OF SCIENCE (BS) DEGREE** Business Administration & Management | Boston University

**DIPLOMA IN PREMEDICAL STUDIES** | Harvard University Extension

### WORK EXPERIENCE

#### Partner & Investment Committee Member | Estoc

Responsible for sourcing and executing investment opportunities, raising capital, overseeing property management, and making key decisions throughout the investment lifecycle to maximize returns for investors, accomplished by evaluating and approving investment strategies, ensuring alignment with the firm's objectives, and managing risk.

#### Chief Operating Officer | Capstone Aero

Serves as Senior Advisor to PE funds, institutional investors, family offices, and private investors. Provide creative and strategic solutions for principal real estate investments, development/redevelopment, asset and portfolio management, leasing, and transactional oversight across the United States.

#### Chief Executive Officer | Bastion, Inc.

Serves as Senior Advisor to PE funds, institutional investors, family offices, and private investors. Provide creative and strategic solutions for principal real estate investments, development/redevelopment, asset and portfolio management, leasing, and transactional oversight across the United States.

#### General Partner & Investment Committee Member | LB Opportunity Fund

Led the investment strategy and executed value-added real estate initiatives, developing new partner relationships and determining areas for investment consideration.

#### Chief Operating Officer | Integrated Properties, Inc.

Promoted to lead investment and operational strategy targeting high-growth secondary and tertiary markets. Directed business plan execution, P&L management, and Asset Management team oversight, with full responsibility for acquisitions, dispositions, redevelopment, leasing, and asset optimization.

#### Vice President of Business Development | Integrated Properties, Inc.

Directed investment strategy and cross-functional collaboration to develop KPIs, trend analyses, and operational dashboards. Oversaw investor relations, departmental HR, and strategic projects.

### RESULTS/KEY ACCOMPLISHMENTS

- Successfully managing complex transactions with a career total exceeding \$3B.
- Securing \$600M in equity capital from private equity funds, family offices, and high-net-worth individuals. Also obtained \$825M in lender financing, \$118M in public financing, and \$90M in revolving credit lines.
- Bringing five previous startups from initial concept through stabilized cashflows.

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**BOARD MEMBER** | LawBank, Inc. | 2012 – Present

**BOARD MEMBER and VICE CHAIRMAN** | Ocean Casino Resort | 2017-2019

**CERTIFICATIONS** | Certified Financial Analyst (In Process) | HOME Compliance Specialist (HCS) Texas Real Estate Sales Agent License | Argus Enterprise Certification | Certified Occupancy Specialist (COS) | Colorado Real Estate Associate Broker License | Procore PM Certification | Tax Credit Specialist – Basic & Advanced (TCS & TCS-A) | CoStar Training