Commercial Training Presentation Vertical Blinds











Product Overview

- Material: Polyvinyl chloride (PVC)
- Ideal for high-humidity areas
- Economical pricing
- Most durable option
- Industry standard
- "S" shaped or crown profile vanes
- PVC is a thermoplastic that is widely used in many industries due to its high strength to weight ratio, resistance to corrosion, fire resistance and durability.
- The disadvantage to thermoplastic is that it can deform when exposed to elevated temperatures.
 PVC will become soft and pliable causing the slats to warp if exposed to temperatures of 135° F or higher.



Product Overview

- Material: Sheer
- Highest price point
- Look and feel of drapery
- The advantage to the sheer material is it's ability to diffuse light deep into a room
- The disadvantage of sheer shades is it can enhance glare

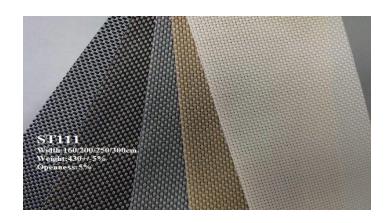


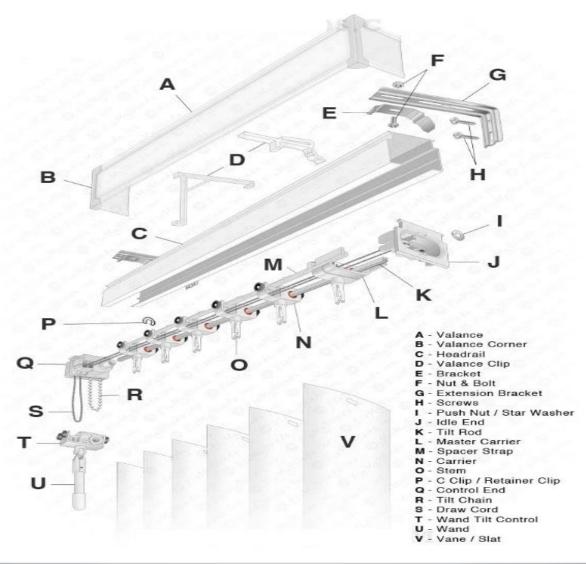
Product Overview

- Material: Sheer
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- Material: Fabric
- Coordinates with Roller Shade materials
- Free hang or channel panel
- Ideal for large window openings

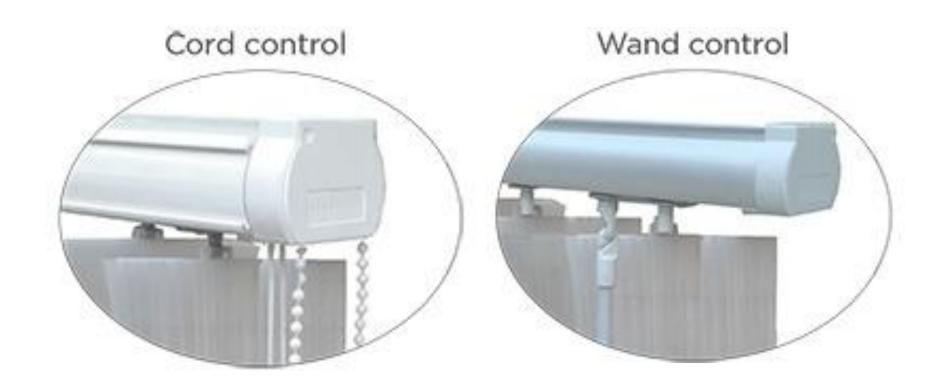




Product Overview

Operating Systems

Control Options Product Overview



Vertical Product Features

Headrail Offering- Available on All Headrails

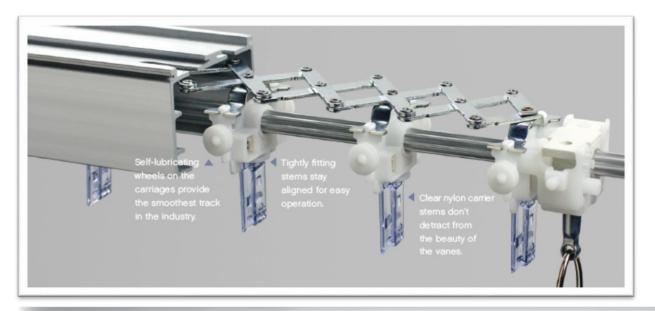
Feature	Benefit			
Reversible Headrail	Headrails reversible for right or left installation			
Removable Stems	Ability to repair without taking the blind down			
Clear Nylon Vane Stems	Extremely strong, nearly invisible			
Cordless Wand Control	Replaces standard cords and chains for convenience & improved safety			
Limited Specialty Shapes	Butted CornerButted Bay			

Vertical Product Features

Headrail Offering

- G-71: Industry leading headrail
 - HEAVY DUTY!!
 - Aluminum headrail
 - Pantograph Traversing System

Interior View



Exterior View



G-71 Headrail Features and Benefits

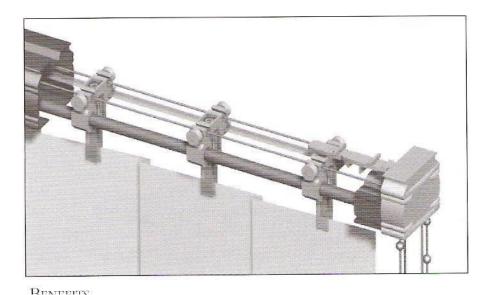
Feature Benefit						
Pantograph Traversing System	Proportionally even vane spacing					
E-Z Open	Automatically rotates the vanes when the cord is pulled to traverse the blind. This reduces the chance of stems breaking- if a customer traverses the blind without first rotating the vanes. *Standard for Cord/Chain Control Option only					
Specialty Shapes	Headrail used for Curved/Bow, Angled, Hinged/Butted Corner, Hinged/ Butted Bay					
Galvanized Steel End Caps	Provides a clean, finished appearance					
Anodized Aluminum Headrail	Does not rust and can be used in high humidity areas					
Stack Release	Button on the track and that will release the stack so you can manually stack the carriers/vanes to the opposite side of the stack that was ordered. Ideal for easy access to the window for cleaning. **Does not come standard					

Vertical Product Features

Headrail Offering

- G-98
 - Thinnest profile allowing for a tight stack
 - Aluminum

Interior View



Exterior View



G-98 Headrail Features and Benefits

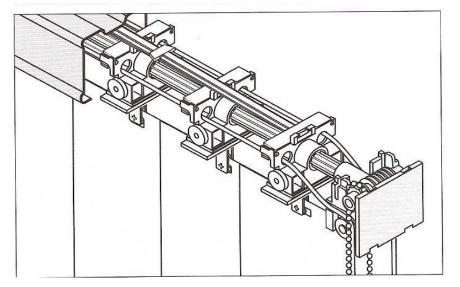
Feature	Benefit			
Thin Profile Carriers	Vanes take up less space which reduces stacking			
Self Aligning Carriers	Trouble free operation while keeping the blind looking neat over the life of the blind			
Anodized Aluminum Headrail	Does not rust and can be used in high humidity areas			

Vertical Product Features

Headrail Offering

- G-85
 - Steel headrail, painted ivory
 - Opening price point

Interior View



Exterior View



G-85 Headrail Features and Benefits

Feature	Benefit			
Roll-formed Steel Profile	Durable and long lasting headrail with Ivory finish			

Product Overview

Blind Options

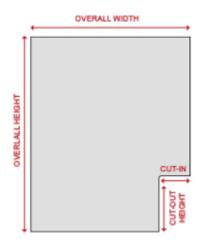
Options & Features
Product Overview

Normal - Left stack

Options

- Optional premium valances
- **Cut-out blinds**
- Stack
- Stack Release
- **Bottom Chain**







Opposite - Right stack





Centre - Centre stack

Round Corner Dust Cover Valance

Split - Stack both ends

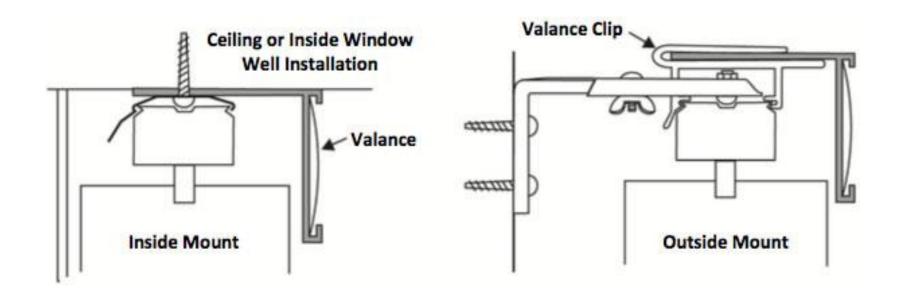
Types of Draws

Product Overview

Valance Options & Mounting Applications

Mounting Applications

Inside Mount vs. Outside Mount



Valance Returns

Inside Mount





How to Measure for Valance Returns

Window depths vary considerably depending on the age and style of the window. Always measure the window depth, regardless of the type of window treatment the client is considering. Knowing the depth when the order is placed can help prevent costly errors.

Use the information in your Signature Series Cost and Product Reference Guide for Wood, Composite & Faux Wood to

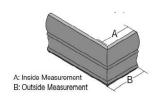
calculate the needed return length. The steps below will help you to navigate through the chart.

- 1. Locate the valance style selected (column 1).
- 2. Locate the blind type selected (column 2).
- 3. What control type has been selected: wand tilt, cord tilt or cordless? (See column 3.)
- 4. Determine standard return length for an Outside Mount (column 4).

VALANCE TYPE 1.	2.	STANDARD		Maximum Continuous Width*		3. CONTROL TYPE	OUTSIDE MOUNT RETURNS**	FULL RECESS DEPTH
*Yalance Returns %" to 4%": Glued 4"%" and greater: not glued	BLIND TYPE		OPTIONAL	INSIDE MOUNT NO RETURNS	INSIDE MOUNT WITH RETURNS			
2½" Standard Valance	1" Wood	٠		1001/4"	97%	wand	21/8"	21/18*
	1" Premier Wood			1001/4"	97%*	wand	1%"	21/16"
	2" Wood or 2" Premier Wood (optional)			1001/4"	97%'	cord	21/8"	31/4"
				1001/4"	97%"	wand	3%6"	3%"
				1001/4"	97%"	cordless	3%"	3%"
	2" Bamboo and Coastal			941/4"	91%'	cord	21/4"	31/4"
				941/4"	91%"	wand	3¾e"	3%"
				941/4"	91%"	cordiess	3%"	3¾"
	2" Premier Wood Continuous Cord Loop			100%"	97%	loop	3"	31/16"
	2%" Wood or			1001/4"	97%"	cord	3%"	41/8"
	2%" Premier Wood			1001/4"	97%"	cordless	3%*	4'
	61/1 O 1 1 O 1 1 M			1001/4"	97%"	cord	4"	415/16"
	21/2" Shutter Style Wood			1001/4"	97%'	cordless	3%"	4'
	2" Composito			106%"	105%"	cord	21/4"	31/4"
				106%"	105%"	wand	39/10"	3%"
				106%"	105%*	cordless	31/4"	3%"
	21/2 Composite Shutter Style	٠		106%"	105%"	cord	3%"	41/8"
	2" Faux Wood or 2" Premium Faux Wood			106%"	105%*	cord	27/1"	3¼"
				106%"	105%*	wand	3%e"	3%"
				106%"	105%*	cordless	37/16"	3%"

- 5. Full recess depth (column 5) indicates depth needed for an Inside Mount blind installed completely within the window casing.
- 6. If your client's window depth is less than listed, a valance return will provide a finished look when the blind is installed. To calculate the return length, use this formula:
 - [Standard Return Length (column 4)] minus [Consumer Window Depth] = Special Return Length to order for Inside Mount Blind
- 7. Use the number calculated above when placing the order.

Remember: The smallest return width is ½". Returns up to 4 5/8" will be glued. Cord tilt and motorized IM mount blinds have standard 1/2" returns, wand tilt and all slat sizes greater than 2" have 34" returns standard unless otherwise specified. The length of a return and the width of a valance are measured on the inside (back side) of the valance, not the outside (face) of the valance (see diagram at right).



Valance Returns

Calculation Examples



- Double-hung window with a recess depth of 2 1/4"
- 2" with cord tilt standard return length 2 7/8"
- Return Length (column A) minus recess depth =
- 2.875 minus 2.25 = .625
- Order: 5/8" special return length



- Casement window with a recess depth of 1 1/2"
- 2" with wand tilt n/c option return length 3 9/16"
- Return Length (column A) minus recess depth =
- 3.5625 minus 1.50 = 2.0625
- Order: 2 1/16" special return length

Specialty Applications











Troubleshooting

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How to S	Select a Window Covering	g				+			
How to A	Measure for a Window Co	overing				+			
How to I	nstall Window Coverings					+			
How to 0	Clean Window Coverings					+			
How to R	Repair Window Coverings	3				_			
Aluminu	m & Vinyl Blind Troublesho	ooter							
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