CAR BUYING CHEAT SHEET

WANTS VS NEEDS

Needs

COMMON OPTIONS

CAR
TRUCK
SUV
LEATHER SEATS
CLOTH SEATS
HEATED SEATS
POWER SEAT
3RD ROW

4X4
AWD
AUTOMATIC
TRANSMISSION
TOWING
FUEL ECONOMY
CARGO SPACE
GROUND HEIGHT

SUNROOF
NAVIGATION
APPLE CARPLAY
BLIND SPOT
BACKUP CAMERA
AUTO BRAKING
REMOTE START
ROOF RACKS