

# Fall 2023 Objectives & Calendar



#### **KEY OBJECTIVES**

#### **Drive Skincare Growth:**

- Introduce a new innovative expert Flash Solutions range with the launch of NEW CRYO-FLASH CREAM-MASK.
- Further establish Clarins as the Skincare Authority by entering and winning in the luxury market with PRECIOUS in select doors.
- Continue driving our iconic heroes with always-on focus of DOUBLE SERUM FRANCHISE and TOTAL EYE LIFT (goal to increase rank to NPD top 5 Eye Treatment).
- Reinforce our anti-aging skincare expertise with the newly formulated SUPER RESTORATIVE DAY SPF 15.

#### **Recruit OUR Skincare Customer to Makeup:**

Enhance the makeup portfolio with new reformulated JOLI ROUGE SATIN, OMBRE SKIN EYESHADOWS, SOS PRIMER, and relaunch beloved INSTANT CONCEALER.

#### **Promote Eco-Conscious Gifting through Trade Activity:**

 Offer competitive HOLIDAY SETS that feature recyclable cartons and pouches made from natural and recycled fibers.

#### **CALENDAR**

	PRIMARY FOCUS	SECONDARY FOCUS
July	Double Serum Light	Hydra-Essentiel
August	Cryo-Flash Cream-Mask	Double Serum Franchise/ Joli Rouge
September	Cryo-Flash Cream-Mask/ Precious - Select Doors	Double Serum Franchise/ Joli Rouge
October	Cryo-Flash Cream-Mask/ Precious - Select Doors	Double Serum Franchise/ Joli Rouge
November	Holiday	Double Serum Franchise
December	Holiday	Double Serum Franchise

#### NEW

# Cryo-Flash Cream-Mask Instant Ice-Lift

Firm • Glow • Tighten Pores

A 10-minute, icy-cold, gel-cream face mask that provides pro-like results for an instant lift effect. Pores are visibly minimized and skin's radiance is boosted.

#### **EXCLUSIVE CRYO-STARTER TECHNOLOGY**

M.G.A. molecule and Organic Evening Primrose extract reduces skin's temperature by 7°F¹ to help fight signs of aging for immediate and long-term results. Skin is visibly firmer and smoother with a healthy-looking glow.

BEFORE AFTER

colder than a cryotherapy facial treatment of the skin of the sk



Ship Date: 7/5/23

Cryo-Flash Cream-Mask: \$80, 75ml

<sup>1</sup>Clinical test carried out by averaging the results obtained from 3 cryotherapy beauty treatment tools, among the best-selling in France, average temperature after a 10-minute application, on 60 volunteers.

# Complete Anti-Aging Action

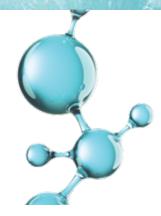
**Prevention & Correction** 



# CRYO-STARTER TECHNOLOGY M.G.A. MOLECULE AND ORGANIC EVENING PRIMROSE EXTRACT

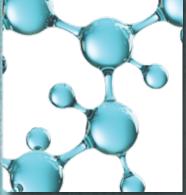
Instant and Long-Term Anti-Aging





#### HYDROXY-STEARIC ACID 10

Tone, Firm and Smooth





#### ORGANIC HORSE CHESTNUT ESCIN

Radiance





#### ORGANIC QUINOA EXTRACT

Hydration





# ORGANIC EDELWEISS EXTRACT

Anti-oxidant Protection



# Cryo-Flash Cream-Mask

#### **EXPERT RESULTS**

#### IMMEDIATELY

SKIN HAS A VISIBLE LIFT EFFECT<sup>1</sup>

PORES ARE VISIBLY MINIMIZED<sup>2</sup>

SKIN'S RADIANCE IS BOOSTED<sup>2</sup>

24H HYDRATION<sup>2</sup>

SKIN TEMPERATURE IS REDUCED BY 7°F, 2X COLDER THAN CRYOTHERAPY FACIAL TREATMENT TOOLS<sup>3</sup>

#### **AFTER 14 DAYS**

SKIN IS VISIBLY FIRMER<sup>3</sup>

93%

SKIN APPEARS TIGHTER AS IF LIFTED<sup>1</sup>

90%

**AFTER 28 DAYS** 

SKIN APPEARS YOUNGER<sup>1</sup>

93%

REDUCTION IN THE APPEARANCE OF FINE LINES & WRINKLES<sup>4</sup>

-22%

<sup>1</sup>Consumer test, 109 women. <sup>2</sup>Clinical test after 1 application, 24 women. <sup>3</sup>Clinical test carried out by averaging the results obtained from 3 cryotherapy beauty treatment tools, among the best-selling in France, average temperature after a 10-minute application, on 60 volunteers. <sup>4</sup>Self evaluation, 28 women, after application of the cryo mask 2-3 times/week for 4 weeks.



# Responsible Beauty

#### **4 ORGANIC INGREDIENTS**

- Evening Primrose
   helps reinforce skin's barrier function and
   visibly correct the look of lines and wrinkles
- Horse Chestnut Escin boosts radiance
- Quinoa boosts hydration
- Edelweiss (fair trade ingredient)
   provides powerful anti-oxidant protection

#### **ECO-FRIENDLY PACKAGING**

Cryo-Flash Cream-Mask's jar is recyclable and contains 40% recycled glass. The cap contains a minimum of 50% recycled plastic. The carton is made from recyclable cardboard sourced from sustainably-managed forests. The spatula is recyclable.



Cryo-Flash Cream-Mask

Launch support

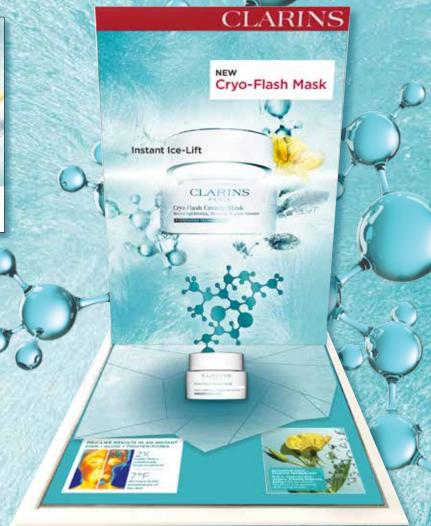




Samples



Pillowpack



**IN-STORE & SAMPLING** 

- Feature Tester Display Update
- In-Case Visuals
- Lightbox Updates Installations
- Deluxe Samples
- Influencer & Social Activations

Ship Date: 6/21/23

- Pillowpack
- Sample Cards

Ship Date: 8/7/23

Feature Tester Display

Precious

As RARE AS YOU.

A new vision of luxury, rare, powerful, committed to responsible beauty. Inspired by plants and driven by science.

#### RARE FLOWER

On the coast of Brittany, France, grows the elusive Moonlight Flower - the beating heart of our NEW Clarins Precious skincare collection. This plant blooms one night a year, and only for a few hours, bearing flowers so exceptionally rare, they are harvested by hand when they reach their full molecular richness.





#### RARE SCIENCE: SKIN AGE-DELAYING TECHNOLOGY

#### **EXCLUSIVE MOONLIGHT FLOWER CRYOEXTRACT**

The Moonlight Flower is hand-picked at peak potency and immediately frozen to -196°C, harnessing a precious anti-aging cryoextract exclusive to Clarins. This cutting-edge, natural extraction process preserves the flowers most fragile, youth-promoting active ingredients to visibly boost skin's resistance to aging.

#### **THREE ANTI-AGING PEPTIDES**

Working in perfect synergy with Moonlight Flower cryoextract, a trio of biomimetic revitalizing and replenishing peptides visibly firm, replenish and fight wrinkles.





#### RARE SENSORIAL EXPERIENCE

Sensorial formula is infused with pure plant extracts that address premature signs of skin aging:

- Organic Oat Sugars visibly tighten and smooth the skin's surface.
- Organic Leaf of Life extract powers the skin's natural hydration.
- Organic Acerola plus Albizia extracts boost radiance.
- Organic Camelia oil nourishes, comforts and softens.
- A vitamin C derivative visibly reduces dark spots.
- Clarins' Anti-Pollution Complex of Organic White Horehound, Furcellaria and Nipplewort extracts helps minimize damage from environmental pollution indoors and out - including skin-aging blue lights from electronics.



Master perfumer, Dorothée Piot, from one of the most esteemed fragrance houses in Grasse, France, was commissioned to craft the signature Precious scent: featuring notes of Vanilla and Peony, with hints of Peach, Cedar Wood and Musk.

# La Crème

The jewel of the Precious collection, this infinitely soft, cocooning cream turns back the look of time to target wrinkles and restore the smooth, plump, bouncy look of youth for skin that can appear up to **5 YEARS YOUNGER after 3 months.**<sup>1</sup>



#### RARE RESULTS

INSTANTLY <sup>2</sup>	AFTER 7 DAYS <sup>3</sup>		AFTER 28 DAYS⁴	
SKIN IS VISIBLY FIRMER	SKIN IS REVITALIZED	92%	SKIN LOOKS MORE RESTED	99%
SKIN APPEARS SMOOTHER	SKIN LOOKS YOUNGER THAN ITS REAL AGE	82%	SKIN REGAINS VISIBLE SIGNS OF YOUTHFUL SKIN	91%
SKIN IS RADIANT			SKIN APPEARS YOUNGER	90%
			SKIN IS VISIBLY FIRMER	89%

Ship Date: 8/7/2023 (Select Doors)

La Crème: \$400, 50ml

<sup>1</sup>Clinical test, 36 women after 3 months of using La Crème (based on Clarins Skin Aging Index assessed on 129 women). <sup>2</sup>Consumer test, 113 women, immediately after using La Crème. <sup>3</sup>Consumer test, 113 women, after 7 days of using La Crème. <sup>4</sup>Consumer test, 113 women, after 28 days of using La Crème.

## La Crème Yeux

This exquisite gel-cream targets wrinkles, crow's feet, puffiness, and dark circles, visibly firming and smoothing to leave the delicate eye area looking younger after 7 days of use.<sup>1</sup>



#### RARE RESULTS

INSTANTLY <sup>2</sup>	AFTER 7 DAYS <sup>3</sup>	AFTER 28 DAYS <sup>4</sup>	
EYE CONTOURS APPEAR SMOOTHER	PUFFINESS IS VISIBLY REDUCED	EYE CONTOUR IS VISIBLY SMOOTHER	91%
THE EYE AREA LOOKS REVIVED	EYES LOOK YOUNGER	SKIN AROUND EYES APPEARS FIRMER	90%
BEFORE	AFTER	EYE AREA IS VISIBLY LIFTED	83%
200	200	WRINKLES ARE VISIBLY REDUCED	82%
	The same of	PUFFINESS IS VISIBLY REDUCED	81%

Ship Date: 8/7/2023 (Select Doors) La Crème Yeux: \$210, 15ml <sup>1</sup>Consumer test, 100 women, after 7 days using La Crème Yeux. <sup>2</sup>Consumer test, 100 women, immediately after using La Creme Yeux. <sup>3</sup>Consumer test, 100 women, after 7 days of using La Crème Yeux. <sup>4</sup>Consumer test, 100 women, after 28 days of using La Crème Yeux.

## La Lotion

This crystal clear treatment essence softens, smoothes and plumps, preparing skin for treatments to follow.

The essential prelude to the Clarins Precious skincare ritual.

#### RARE RESULTS

INSTANTLY <sup>1</sup>	AFTER 28 DAYS <sup>3</sup>	
SKIN FEELS BETTER PREPARED FOR OTHER SKIN CARE	SKIN IS VISIBLY SMOOTHER	82%
SKIN IS HYDRATED	SKIN APPEARS CRYSTAL CLEAR	82%
AFTER 7 DAYS <sup>2</sup>	SKIN TEXTURE IS REFINED	80%
SKIN'S BOUNCINESS IS IMPROVED		



Ship Date: 8/7/2023 (Select Doors)

La Lotion: \$120, 150ml

### L'outil

This luxurious, 3-in-1 facial massage tool – inspired by Clarins Art of Touch – promotes lymphatic drainage and enhances the anti-aging efficacy of La Crème.

Developed after 2 years of rigorous research, with 3 different sides designed to mimic a specific spa facialist technique:

- Cold cushion side relaxes facial muscles and releases tension for a visible smoothing effect.
- Crescent moon side hugs facial contours and provides similar draining and sculpting benefits as traditional Chinese Gua Sha facial massage.
- Fingertip side targets pressure points to eliminate micro-tensions and promote lymphatic drainage.

L'Outil enhances the visibly smoothing and radiance-boosting results of La Creme, and completes the rare Precious Skincare ritual to promote a visibly firmer, more youthful-looking appearance.



#### RARE RESULTS<sup>1</sup>

AFTER 45 DAYS	
MUSCLES ARE RELAXED	87%
TENSION IS RELIEVED	87%
L'OUTIL REINFORCES THE EFFECTS OF LA CRÈME	83%

Ship Date: 8/7/2023 (Select Doors)

L'Outil: \$60



#### **RESPONSIBLE LUXURY**

Formulated with 92% ingredients of natural origin and a blend of organic plant based ingredients. Clarins has sourced Organic Leaf of Life through a Fair Trade program in Madagascar labeled "Certified Clarins Farm" – a partnership that has created additional income for those who harvest the plant.

### DESIGNED IN PARIS AND INSPIRED BY NATURE

Made with eco-responsible materials, including a high-tech alloy used for the first time in cosmetics. Outer cartons are made with cardboard from sustainably-managed forests.

#### **CLARINS T.R.U.S.T.**

Clarins provides full transparency from the origin and responsible sourcing of our plant ingredients, to our finished Precious formulas thanks to an innovative approach using blockchain technology.



- T RACEABILITY
- **R** ESPONSIBILITY
- **U** NIQUENESS
- **S** AFETY
- T RANSPARENCY







#### **GTU UNIT**



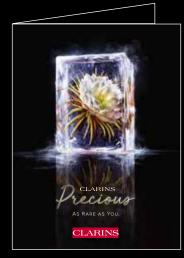
#### **DAILY SAMPLE CARDS**

#### **1 SAMPLE CARD**

- With every Precious consultation/service
- Cross sample with every purchase
- Available for both La Crème and La Crème Yeux



La Crème/ La Crème Yeux



Product Map

#### **GIFT WITH PURCHASE**

- Deluxe samples will be used during the events as GWPs to cross-sample, or for guests who purchase the full routine.
- Samples available: La Crème trial, La Crème Yeux trial, La Lotion trial and La Crème deluxe sample.









#### STEP 1

Guest purchases **PRECIOUS** product(s).



#### STEP 2

Beauty advisor to cross sample (either cream or eye cream sample cards).



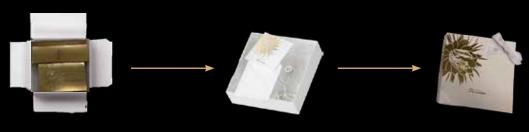
#### STEP 3

Write thank you message on card and enclose in envelope.



#### STEP 4

Suggest to guest a **PRECIOUS** gift box if purchase of 2 or more products and is for gifting.



Enclose blank card for guest to write a message

Close **PRECIOUS** gift box with ribbon

#### STEP 5

Place product/box in shopping bag. Close the shopping bag with precious ribbon.







**NEW** 

# Super Restorative Day Cream SPF 15

Our top-selling anti-aging franchise specifically developed to address hormonal changes is now available in a Broad Spectrum SPF 15 formula. This moisturizer helps protect from skin-aging UVA/UVB rays while targeting accentuated slackening, wrinkles, dullness, dryness, and uneven skin tone.

by Organic Harungana + Organic Gorse.
These two potent plant extracts work synergistically to retighten skin, renew skin's tensile strength and minimize the appearance of lines, wrinkles and loss of density.

Skin is visibly firmer, smoother, plumper, radiant, and intensely hydrated with a visible lift effect.

Ship Date: 9/4/2023

Super Restorative Day Cream SPF 15: \$134, 50ml



# Complete Anti-Aging Action



Super Restorative Day Cream SPF 15

#### VISIBLE RESULTS<sup>1</sup>

IMMEDIATELY	
SUPPLE SKIN	93%
NOURISHED SKIN	92%
AFTER 7 DAYS	
VISIBLY SMOOTHER SKIN	88%
FRESHER COMPLEXION	86%
AFTER 28 DAYS	
VISIBLY FIRMER SKIN	79%
VISIBLY PLUMPER SKIN	78%



Responsible Beauty

### FORMULATED WITH 6 ORGANIC INGREDIENTS

- Harungana
- Gorse
- Desert Date
- Sea Lily
- White Horehound

#### **FAIR TRADE**

Organic Harungana is sourced through a Fair Trade program with Jardins du Monde in Madagascar. Purchases support local communities with better access to education and construction of community buildings.

#### **ECO-FRIENDLY PACKAGING**

- The jar contains 40% recycled glass.
- ▼ The lid contains 52% recycled plastic.
- The carton is made of cardboard from sustainably-managed forests (FSC certified).



#### **Double Serum**

Repush support

Continue driving our #1
hero franchise with the
always-on focus of Double
Serum. We will provide
monthly sampling for
Double Serum, Double
Serum Light and Double
Serum Eye, distributing
Sample Kits during key
moments and highlighting
our ICONS across our social
and media activations
throughout the season.

#### IN-STORE & SAMPLING

- Sample Cards
- Master Your Eye Q Kit -Select Doors
- DS Sachet Bundle
- DS Eye Sachet Bundle
- DS Light Sleevers
- Influencer & Social Activations
- Digital Media Support

Ship Date: 6/21/23



### **Total Eye Lift**

Repush support

Strengthen our Skincare Authority in the Eye Category with Total Eye Lift goal to reach NPD Top 5 Eye Treatment.

We will continue to highlight our hero claim - 60 seconds to a visible lift.

#### **IN-STORE & SAMPLING**

- Sample Cards
- Master Your Eye Q Kit Select Doors
- Influencer & Social Activations
- Digital Media Support

Ship Date: 6/21/23



NEW

# Joli Rouge Satin

Intense Color. Extreme Comfort.







Ship Date: 7/3/2023

15 Shades

Joli Rouge: \$37, 3.5g



Joli Rouge Satin

Launch Support





In-Case Visuals

#### **IN-STORE**

- Feature Tester Display Update
- In-Case Visuals
- Lightbox update Installation Launch Pedestals Collateral Ship Date: 6/19/2023



**NEW** 

Ombre Skin Eyeshadows

CREAMY POWDER TEXTURE

SATIN, MATTE & PEARLIZED FINISHES

**NO CREASING** 

**BLENDABLE** 

Ship Date: 8/7/2023

6 Shades

Ombre Skin Eyeshadows: \$25, 1.5g



### Instant Concealer

Conceal dark circles, reduce puffiness & illuminate the eye area

**SOOTHING & CORRECTING** 

**Light-Optimizing Complex** 

**HYDRATING** 

Aloe Vera

**CONCEALS & ILLUMINATES** 

Caffeine

Ship Date: 8/7/2023

4 Shades

Instant Concealer: \$35, 15ml



#### **NEW**

### **SOS Primer**

Color correction for flawless skin

- **✓** 24 HOUR HYDRATION
- **▼** TARGETED ACTION
- **✓** PROTECTION
- PREPS SKIN FOR MAKEUP APPLICATION
- **▼ PROLONGS MAKEUP HOLD**

#### MICROBIOTE TECHNOLOGY

New Clarins advancement, 1st skin optimizer solutions that instantly balance your complexion & make your skin beautiful day after day.

78%
Ingredients of natural origin

94% Skin care formula

Ship date: 9/4/2023

5 Primers

MSRP: \$40, 30ml





**Holiday Parade** 

Spread Joy with Eco-Conscious Gifts.

MADE FROM NATURAL AND RECYCLED FIBERS TO RESPECT NATURE.

RECYCLED COTTON

48%

recycled fibers

90% natural fibers

JUTE

SILVER LUREX

More than 80%

Clarins is committed to responsible beauty.



#### RESPECT OF NATURE

Our sustainable sourcing practices ensure we take good care of the plants we use, which are the foundation of our products and the reason they are so effective.



#### ECO-DESIGN

This recyclable carton was printed on SFI\*-certified paper with vegetable-based inks and water-based varnish.











Total Eye Lift full-size, Wonder Perfect 4D Mascara miniature, Instant Smooth Perfecting Touch miniature





#### **Revitalizing Eye Wonders**









\$85

Double Serum Eye full-size, Wonder Perfect 4D Mascara miniature, SOS Primer White miniature

Ship date: 8/3/2023





Hydra-Essentiel Silky Cream full-size, Fresh Scrub trial size, Hydra-Essentiel Night Cream trial size



**Multi-Active Collection** 

Multi-Active Day Cream full-size, Beauty Flash Balm trial size, Multi-Active Night Cream trial size



#### **Hand & Nail Treatment Trio**



Hand & Nail Treatment Cream full-size, Hand & Nail Treatment Cream trial x 2





#### **Double Serum & Extra-Firming Collection**



Double Serum 50ml full-size, Extra-Firming Energy trial, Extra-Firming Night trial, Double Serum Eye sample sachet (bonus)

#### **Double Serum & Super Restorative Collection**



Super Restorative Night trial, Double Serum Eye sample sachet (bonus)

Double Serum 50ml full-size, Rose Radiance Cream trial,

Ship date: 8/21/2023





Multi-Active Day Cream full-size, Multi-Active Night Cream full-size, Beauty Flash Balm trial, Wonder Perfect 4D Mascara miniature, Total Cleansing Oil trial

\$109

**Extra-Firming Luxury Collection** 



Extra-Firming Day Cream full-size, Extra-Firming Night Cream full-size, Extra-Firming Serum trial, Extra-Firming Neck & Décolleté trial, Cryo-Flash Mask trial

#### **Super Restorative Luxury Collection**



Super Restorative Day Cream full-size, Super Restorative Night Cream full-size, Total Eye Lift trial, Super Restorative Treatment Essence trial, Super Restorative Hand Cream trial

Ship date: 8/21/2023

Macy's Exclusive

\$60

#### **ClarinsMen Hydration Collection**



Active Face Wash full-size, Super Moisture Balm full-size, Shampoo & Shower Gel trial size, Shave & Beard Oil sample, Double Serum Light sample sachet bonus

Ship date: 8/21/2023

# Macy's Exclusive

#### **Double Serum Duo**







Double Serum full-size 75 ml, Double Serum full-size 30 ml, Double Serum Eye sample sachet bonus

Ship date: 9/5/2023



12 Day Advent Calendar





Full Size: Beauty Flash Balm and Lip Oil Pitaya, Trial Size: Hydrating Gentle Foaming Cleanser, Cleansing Micellar Water, Total Eye Lift, Hand & Nail Treatment Cream, Hydra-Essentiel Silky Cream, Moisture-Rich Body Lotion, Makeup Minis: SOS Primer White, Wonder Perfect Mascara 4D, Instant Smooth Perfecting Touch, Natural Lip Perfector #01 rose shimmer

Ship date: 10/4/2023

# **Post Holiday Offers**

Soothing Cleansing Duo



Hydrating Cleansing Duo



Purifying Cleansing Duo





Soothing Gentle Foaming Cleanser full-size Soothing Toning Lotion discovery size



Hydrating Gentle Foaming Cleanser full-size Hydrating Toning Lotion discovery size



Purifying Gentle Foaming Cleanser full-size Purifying Toning Lotion discovery size

Ship date: 11/6/2023

### Cleansing & Body Luxury Sizes 400ml



\$47 LALUE \$60



Sormal to dry skin

MICROBIOTE COMPLEX

Purifying Toning Lotion

\$47 LALUE \$60



Purifying Toning Lotion With meadowsweet N suffron flower extracts

MICROBIOTE COMPLEX

1-400 mL 13.5 FL

Velvet Cleansing Milk

\$52

CLARINS

Démaquillant Aux extraits de gentiane jaune

Lait Velours

de gentiane jaune & mélisse des Alpes Velvet

Cleansing Milk With Alpine golden gentian & lemon balm extracts

DOMAINE CLARINS

11400 mL 13.4 Oz. Net Wt.

Moisture-Rich Body Lotion

> \$68 L<sub>ALUE</sub> 596

CLARINS

Baume Corps Super Hydratant Au heurre de karité épicial pesux sèches

Moisture-Rich Body Lotion With shea butter for dry skin

#400 mL 13.6 Oz. Net Wt.

Body Fit

> \$116 \( \frac{1}{4}\_{\luber \text{ULE } \text{S}^{\text{S}^{\text{S}}}} \)



-400 mL 13.5 Oz. Net Wt.

Ship date: 11/6/2023

# **UPC/Ship Dates**

SHIP DATE	PRODUCT DESCRIPTION	RETAIL\$	UPC	ITEM CODES
SKINCARE				
7/5/23	Cryo-Flash Cream-Mask	\$80	3666057128257	712825
8/7/23	Precious La Lotion	\$120	3666057062414	706241
	Precious La Crème	\$400	3666057062391	706239
8/ // 23	Precious L'outil	\$60	3666057128011	712801
	Precious La Crème Yeux	\$210	3666057109331	710933
9/4/23	Super Restorative Day Cream SPF 15	\$134	3666057064524	706452
	MAKEUP			
	Joli Rouge Satin 742		3666057117008	711700
	Joli Rouge Satin 768		3666057117015	711701
	Joli Rouge Satin 772		3666057117053	711705
	Joli Rouge Satin 711		3666057117077	711707
	Joli Rouge Satin 744		3666057117084	711708
	Joli Rouge Satin 705		3666057117091	711709
	Joli Rouge Satin 731		3666057117107	711710
7/3/23	Joli Rouge Satin 732	\$37	3666057117114	711711
	Joli Rouge Satin 775		3666057117145	711714
	Joli Rouge Satin 776		3666057117152	711715
	Joli Rouge Satin 752		3666057117169	711716
	Joli Rouge Satin 723		3666057117176	711717
	Joli Rouge Satin 737		3666057117183	711718
	Joli Rouge Satin 757		3666057117206	711720
	Joli Rouge Satin 778		3666057117213	711721
	Ombre Skin Eyeshadow 01		3666057165559	716555
	Ombre Skin Eyeshadow 02		3666057165566	716556
	Ombre Skin Eyeshadow 03	<b>#25</b>	3666057165573	716557
	Ombre Skin Eyeshadow 04	\$25	3666057165580	716558
0 /7/07	Ombre Skin Eyeshadow 05		3666057165597	716559
8/7/23	Ombre Skin Eyeshadow 06		3666057165603	716560
	Instant Concealer 00: For fair skin, lighter dark circles		3666057212345	721234
	Instant Concealer 01: For bluish dark circles	ф. <b>7</b> .г	3666057212284	721228
	Instant Concealer 02: For hyper-pigmented dark circles	\$35	3666057212307	721230
	Instant Concealer 03: For dark skin / very dark, dark circles		3666057212321	721232

# **UPC/Ship Dates**

SHIP DATE	PRODUCT DESCRIPTION	RETAIL\$	UPC	ITEM CODES
MAKEUP - CONTINUED				
9/4/23	SOS Primer White		3666057133442	713344
	SOS Primer Pink		3666057133459	713345
	SOS Primer Peach	\$40	3666057133466	713346
	SOS Primer Green		3666057133473	713347
	SOS Primer Matifying		3666057133480	713348
	GIFT SETS			
	Total Eye Wonders	\$94	3666057246814	724681
8/3/23	Revitalizing Eye Wonders	\$85	3666057246807	724680
0/3/23	Hydra-Essentiel Collection	\$52	3666057210174	721017
	Multi-Active Collection	\$63	3666057210105	721010
	Hand & Nail Treatment Trio	\$40	3666057243707	724370
	Double Serum & Extra-Firming Collection	\$140	3666057210037	721003
	Double Serum & Super Restorative Collection	\$146	3666057210044	721004
8/21/23	Multi-Active Luxury Collection	\$109	3666057210143	721014
	Extra-Firming Luxury Collection	\$180	3666057210150	721015
	Super Restorative Luxury Collection	\$255	3666057210167	721016
	ClarinsMen Hydration Collection	\$60	3666057210235	712023
9/5/23	Double Serum Duo	\$223	3666057243646	724364
10/4/23	12-Day Advent Calendar	\$79	3666057210341	721034
	Soothing Cleansing Duo	\$32	3666057246777	724677
	Hydrating Cleansing Duo	\$32	3666057246791	724679
	Purifying Cleansing Duo	\$32	3666057246784	724678
11/6/23	Hydrating Toning Lotion Luxury Size 400ml	\$47	3380810378856	037885
11/6/23	Purifying Toning Lotion Luxury Size 400ml	\$47	3380810378849	037884
	Velvet Cleansing Milk Luxury Size 400ml	\$52	3380810378832	037883
	Moisture-Rich Body Lotion Luxury Size 400ml	\$68	3380810458169	045816
	Body Fit Luxury Size 400ml	\$116	3666057006524	700653

