

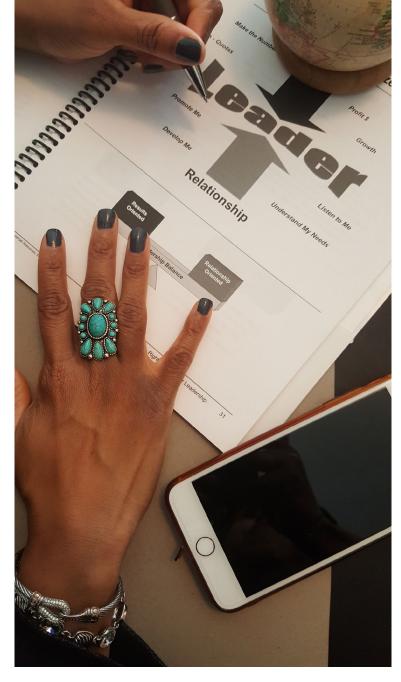
## **Executive Summary**

- 27 years of professional development, training, facilitation, and leadership experience.
- Veteran, speaker, trainer, researcher, and author.
- Executive Work Experience
- Diversity & Sensitivity Trainer/Facilitator
- Curriculum Creator
- Over 30 Continuing Education Training Modules for Clients to choose from
- Change Management Knowledge
- Project Management Leadership
- Employee Engagement & Organizational Leadership Expert
- Certified Commission on Law Enforcement Leadership Trainer, License. #3508-9246

### **Education**

- Doctor of Business Administration (DBA)
- Master of Education in Management
- Bachelor of Arts in English



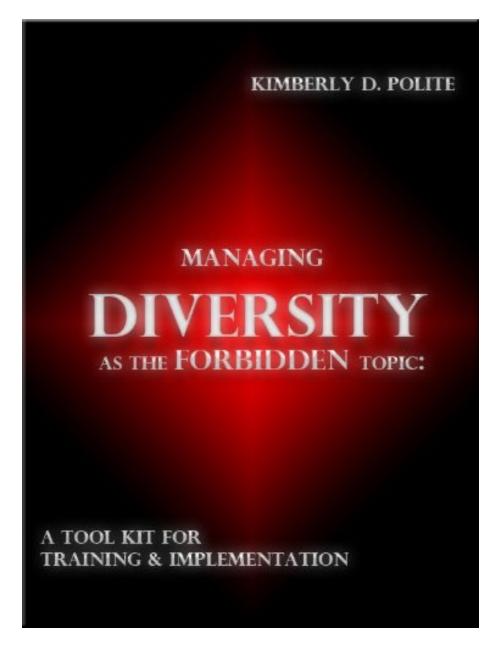


# **Licenses & Certifications**

Qualified Leadership & Team Engagement Trainer/Facilitator

#### Dr. Kimberly D. Polite

- Post Doctoral Marketing Certification: Dec. 2018
- Commission on Law Enforcement Standards Training, Leadership Trainer, (CLEST); License #3508-9246, April 2018 to Present
- Individual/Team Assessment Coach, Jan. 2011 to present
- Leadership 360 and Emotional Intelligence Coach, Jan.
  2011 to present
- Whole Life & Career Planning Coach, Jan. 2011 to present
- Four Elements of Success Personality & Leadership Coach, Feb. 2006-March 2018



## **Publications**

Qualified Leadership Trainer/Facilitator/Author

### Dr. Kimberly D. Polite

- Polite, K. D. (2012). Managing diversity as the forbidden topic: A training and implementation tool kit [Kindle version] Retrieved from Amazon.com
- Polite, K. D. (2018). *Employee engagement strategies to improve profitability in retail*. Retrieved from ProQuest Dissertations & Theses Global. (Order No. 10931704).

Click to purchase "Managing Diversity...."

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### **Training Philosophy**

"All Things Professional"

I believe in employee ENGAGEMENT! Experience and research has taught me that the most successful teams are the ones who build a consistent positive learning, implementation, and action environment.

I also believe that teams, frontline associates, and more importantly leaders, need to develop a paradigm of integrity so that they can make good decisions in stressful or strategic situations. Consistently and highly trained professionals rely on that training when faced with difficulty in their decision-making (avoiding toxic paradigms and microaggressions while increasing diversity and inclusion as a first instinct).

My training curriculum reflects those goals. Included is an overview for my training curriculum. Please **contact** me for additional questions.



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### **Training Modules**

Over 30 Training Modules in Leadership and Team and Constituent Engagement on these topics:

- People (Assessment-Phase I)
  - Personal Mastery (Personality, Image, Style, & Brand-Individual Coaching)
  - Team Building & Engagement (Staff Retreats, Meetings, Team Events, etc.)
  - Conflict Management (Build Cohesiveness)

Assessing team members to gain a clearer picture of individual and team strengths and challenges for the purpose of strategic planning and ongoing coaching.

- Process (Alignment-Phase II)
  - Leadership 360\*/Emotional Quotient (EQ-good for all current & aspiring leaders)
  - Position Bench-Marking (job fit & team alignment, succession planning, on-boarding or offboarding)
  - Career Development/Loyalty Impact Management; Value proposition; strategic alignment; competitive differentiation

Aligning leaders and teams for developing a "paradigm" for growth and professional maturity as well as constituent relations. \*All assessments take place in Phase I-even if attached to other training topics)

- Productivity (Action-Phase III)
  - Employee
     Engagement/Organizational
     Development/Business Etiquette &
     Acumen
  - (DEI) Diversity, Equity, & Inclusion
  - Strategic Planning/Change
    Management (this is about People)

Helping leaders and team members develop a paradigm that will aid them in making sound decisions that lead to more positive and productive outcomes (de-escalation, emotional intelligence, avoiding microaggressions and toxic paradigms, building engagement).

#### **Testimonials**

- "Leadership training helps build a paradigm and a roadmap for good decision-making." Retired Military Officer
- "This training material is over 90% accurate and is directly linked to our daily success." Manufacturing Supervisor
- "These trainings are great information for any team-any organization-very helpful." Senior Vice President-Banking
- "I liked this training because it was not death by PowerPoint-it was interesting and relevant." Manufacturing Supervisor
- "I have enjoyed this training because I can see our organization now working as a TEAM. We have received a "lot" of information we can now use to move forward." Education Center Director
- "These in-depth trainings helped me realize leaders can learn from the LED." Former Marine
- "A+! I would definitely recommend this team building training to all of our service group." Paper Mill Market Service Representative
- "I've really enjoyed this training because the topics have been very educational for my professional growth. I've learned to become a better professional; and I've learned how to better understand my constituents and treat them with more respect." Service coordinator, Educational Center
- "These trainings helped me be more effective in working with co-workers as well as in-mates. It is important to make integrous decisions while putting safety first." Former Correctional Officer
- "Kimberly Polite is one of the most professional and motivational women I have met in years. From a sales capacity, I have gained so much insight from her years of experience in advertising and marketing. Kimberly has a unique way of "turning the light" on situations when she institutes her training and team building principals." Small Business Owner

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