

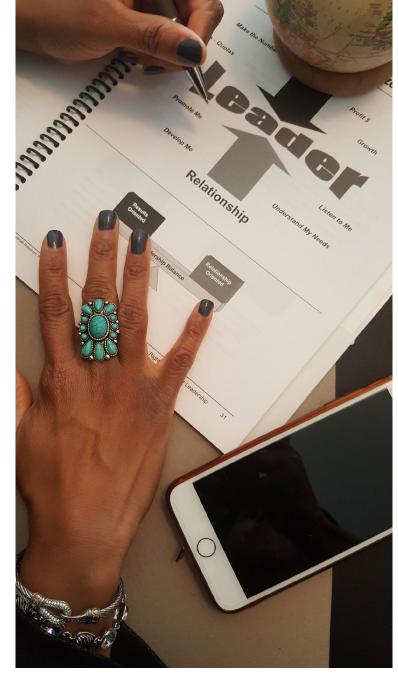
## **Executive Summary**

- 25 years of professional development, training and leadership experience.
- Veteran, speaker, trainer, researcher, and author.
- C-suite Executive Experience
- Diversity & Sensitivity Trainer
- Training Curriculum Creator
- Over 30 Continuing Education Training Modules for Clients to choose from
- Change Management Knowledge
- Project Management Leadership
- Employee Engagement & Organizational Leadership Expert
- Certified Commission on Law Enforcement Leadership Trainer, License. #3508-9246

#### **Education**

- Bachelor of Arts in English
- Master of Education in Management
- Doctor of Business Administration (DBA)





# **Licenses & Certifications**

Qualified Leadership & Team Engagement Trainer

#### Dr. Kimberly D. Polite

- Post Doctoral Marketing Certification: Dec. 2018
- Commission on Law Enforcement Standards Training, Leadership Trainer, (CLEST); License #3508-9246, 4/18 to Present
- Individual/Team Assessment Coach, Jan. 2011 to present
- Leadership 360 and Emotional Intelligence Coach, Jan.
  2011 to present
- Whole Life & Career Planning Coach, Jan. 2011 to present
- Four Elements of Success Personality & Leadership Coach, Feb. 2006-March 2018



## **Training Philosophy**

"All Things Professional"

I believe in employee ENGAGEMENT! Experience and research has taught me that the most successful teams are the ones who build a consistent positive learning, implementation, and action environment.

I also believe that teams, frontline associates, and more importantly leaders, need to develop a **paradigm** of integrity so that they can make good decisions in stressful or strategic situations. Consistently and highly trained professionals rely on that training when faced with difficulty.

My training curriculum reflects those goals. Review the training topics you need for your team development and **contact** me for a consultation.



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## **Training Modules**

Over 30 Training Modules in Leadership and Team and Constituent Engagement on these topics:

- People (Assessment)
  - Personal Mastery (Image, Style, & Brand-Individual Coaching)
  - Team Building & Engagement (Staff Retreats, Meetings, etc.)
  - **Conflict Management** (Build Cohesiveness)

Assessing team members to gain a clearer picture of individual and team strengths and challenges for the purpose of strategic planning.

- Process (Alignment)
  - Leadership 360/Emotional Quotient (EQ-good for all current & aspiring leaders)
  - Position Bench-Marking (job fit & team alignment)
  - Career Mapping/On & Off-Boarding (Newhires/Layoffs)

Aligning leaders and teams for developing a "paradigm" for growth and professional maturity as well as constituent relations.

- Productivity (Action)
  - Employee
     Engagement/Organizational
     Development/Business
     Etiquette & Acumen
  - Diversity & Sensitivity
  - Strategic Planning/Change Management

Helping leaders and team members develop a paradigm that will aid them in making sound decisions that lead to more positive and productive outcomes (de-escalation, emotional intelligence).

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#### **Testimonials**

- "Leadership training helps build a paradigm and a roadmap for good decision-making." Retired Military Officer
- "This training material is over 90% accurate and is directly linked to our daily success." Manufacturing Supervisor
- "These trainings are great information for any team-any organization-very helpful." Senior Vice President-Banking
- "I liked this training because it was not death by PowerPoint-it was interesting and relevant." Manufacturing Supervisor
- "I have enjoyed this training because I can see our organization now working as a TEAM. We have received a "lot" of information we can now use to move forward." Education Center Director
- "These in-depth trainings helped me realize leaders can learn from the LED." Former Marine
- "A+! I would definitely recommend this team building training to all of our service group." Paper Mill Market Service Representative
- "I've really enjoyed this training because the topics have been very educational for my professional growth. I've learned to become a better professional; and I've learned how to better understand my constituents and treat them with more respect." Service coordinator, Educational Center
- "These trainings helped me be more effective in working with co-workers as well as in-mates. It is important to make integrous decisions while putting safety first." Former Correctional Officer
- "Kimberly Polite is one of the most professional and motivational women I have met in years. From a sales capacity, I have gained so much insight from her years of experience in advertising and marketing. Kimberly has a unique way of "turning the light" on situations when she institutes her training and team building principals." Small Business Owner

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