

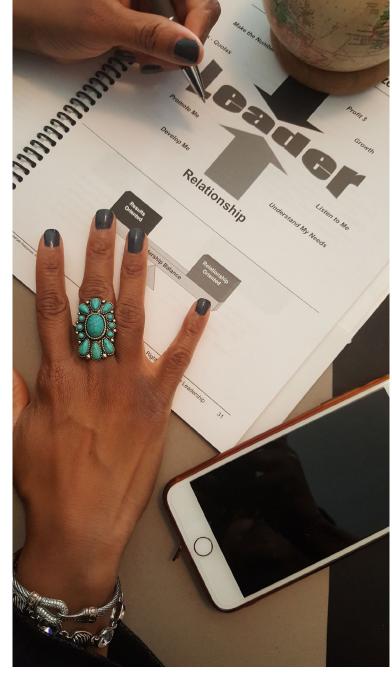
## **Executive Summary**

- 25 years of professional development, training and leadership experience.
- Veteran, speaker, trainer, researcher, and author.
- C-suite Executive Experience
- Diversity & Sensitivity Trainer
- Training Curriculum Creator
- Over 30 Continuing Education Training Modules for Clients to choose from
- Change Management Knowledge
- Project Management Leadership
- Employee Engagement & Organizational Leadership Expert
- Certified Commission on Law Enforcement Leadership Trainer, License. #3508-9246

#### **Education**

- Bachelor of Arts in English
- Master of Education in Management
- Doctor of Business Administration (DBA)





# **Licenses & Certifications**

Qualified Leadership & Team Engagement Trainer

#### Dr. Kimberly D. Polite

- Post Doctoral Marketing Certification: Dec. 2018
- Commission on Law Enforcement Standards Training, Leadership Trainer, (CLEST); License #3508-9246, 4/18 to Present
- Individual/Team Assessment Coach, Jan. 2011 to present
- Leadership 360 and Emotional Intelligence Coach, Jan.
  2011 to present
- Whole Life & Career Planning Coach, Jan. 2011 to present
- Four Elements of Success Personality & Leadership Coach, Feb. 2006-March 2018



## **Training Philosophy**

"All Things Professional"

I believe in employee ENGAGEMENT! Experience and research has taught me that the most successful teams are the ones who build a consistent positive learning, implementation, and action environment.

My training curriculum reflects those goals. Review the training topics you need for your team development and **contact** me for a consultation.



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### **Training Modules**

Over 30 Training Modules in Leadership and Team and Constituent Engagement on these topics:

- People (Assessment)
  - Personal Mastery (Image, Style, & Brand-Individual Coaching)
  - Team Building & Engagement (Staff Retreats, Meetings, etc.)
  - **Conflict Management** (Build Cohesiveness)

Assessing team members to gain a clearer picture of individual and team strengths and challenges for the purpose of strategic planning.

- Process (Alignment)
  - Leadership 360/Emotional Quotient (EQ-good for all current & aspiring leaders)
  - Position Bench-Marking (job fit & team alignment)
  - Career Mapping/On & Off-Boarding (Newhires/Layoffs)

Aligning leaders and teams for developing a "paradigm" for growth and professional maturity as well as constituent relations.

- Productivity (Action)
  - Employee
     Engagement/Organizational
     Development/Business
     Etiquette & Acumen
  - Diversity & Sensitivity
  - Strategic Planning/Change Management

Helping leaders and team members develop a paradigm that will aid them in making sound decisions that lead to more positive and productive outcomes (de-escalation, emotional intelligence).

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#### **Testimonials**

- "Leadership training helps build a paradigm and a roadmap for good decision-making." Retired Military Officer
- "This training material is over 90% accurate and is directly linked to our daily success." Manufacturing Supervisor
- "These trainings are great information for any team-any organization-very helpful." Senior Vice President-Banking
- "I liked this training because it was not death by PowerPoint-it was interesting and relevant." Manufacturing Supervisor
- "I have enjoyed this training because I can see our organization now working as a TEAM. We have received a "lot" of information we can now use to move forward." Education Center Director
- "These in-depth trainings helped me realize leaders can learn from the LED." Former Marine
- "A+! I would definitely recommend this team building training to all of our service group." Paper Mill Market Service Representative
- "I've really enjoyed this training because the topics have been very educational for my professional growth. I've learned to become a better professional; and I've learned how to better understand my constituents and treat them with more respect." Service coordinator, Educational Center
- "These trainings helped me be more effective in working with co-workers as well as in-mates. It is important to make integrous decisions while putting safety first." Former Correctional Officer
- "Kimberly Polite is one of the most professional and motivational women I have met in years. From a sales capacity, I have gained so much insight from her years of experience in advertising and marketing. Kimberly has a unique way of "turning the light" on situations when she institutes her training and team building principals." Small Business Owner

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