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Agent Leadership Council



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kwATL Classic
KELLERWILLIAMS. REALTY
EACH OFFICE IS INDEPENDENTLY OWNED & OPERATED

AUGUST 2025



AUGUST BIRTHDAYS

Tiffany Gilliard 8/3
Nydia Charles-Higgins 8/7
Nancy Walton 8/12
Kelvin Dorsey 8/13
Shermiah Smith 8/13
Shelley Webster 8/17
Lashunda Laye 8/21
Brittany Dias 8/23
Arthur Jackson 8/23
Georgette Jones 8/24
Pamela Bishop 8/25
Sonya Tate 8/29

BOOK YOUR COACHING CONSULTATIONS



Shelley Webster
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404.564.9506
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South Fulton Market Center 405 | 1800 Centre Pkwy, Bldg 1800 Suite 100, Atlanta, GA 30331

August 2025

kwATL Classic
KELLERWILLIAMS. REALTY

MORE CLASSES



Mojo Monday at 8AM

Industry Update

Aug 4 at 11AM

Aug 11 at 11AM

Aug 18 at 11AM

Aug 25 at 11AM

Broker Chat

Aug 11 at 12PM

Aug 25 at 12PM



VIDEO REPLAYS
CAN BE FOUND
ON CIRCLE



Aug 5 3:00-4:30 PM

Building a Solid Foundation For Success in Real Estate Pt 1

Aug 6 3:00 PM - 4:30 PM

Effective Transacting and Contract to Close, Pt 2

Aug 7 3:00 PM - 4:30 PM

Write it. Sign it. Close it. Everything Your Need to Know About DocuSign, Pt 3

Aug 19 3:00 PM - 4:30 PM

How It's Possible to Make \$120k in Command in 4 Easy Steps

Aug 20 3:00PM -4:30 PM

5 Easy Steps to Transform Your KW Agent Site into a Lead Generation Machine

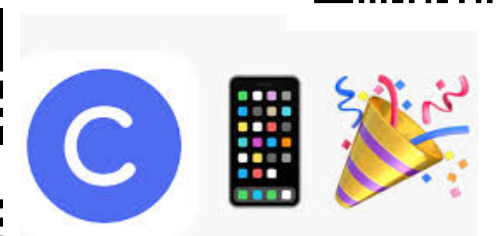
Aug 21 3:00PM-4:30PM

Leads: Fill Your Funnel and Expand Your Sphere with Command Paid ADs

Aug 27 3:00PM-4:30PM

Hashtags to Home Sales: Learn to Leverage Social Media Like a Pro Without Being an Influencer

GROW with Training Calls
Market Center 405



SCAN TO JOIN CIRCLE APP

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<ul style="list-style-type: none"> PC= Productivity Coaching Team Meeting- 2nd & 4th Tuesdays Committee Meetings (in house) New Agent Orientation In person Classes/Training Instructor Lead Pre-License Class Heart of Atlanta Group Prayer Call 				1 Wealth Building Committee @9:30AM (In person)	2 IGNITE BEGINS Spark Your Career -1 Embrace Your Job - 2 w/Le'Ona, 10AM-3PM
4 Motivational Monday Prayer Call @8AM Mojo Monday's 8AM Industry Update 11-11:30AM Commercial Leases 1 w/Carl 12-1 Contracts 101 / Part 2, 1-2pm Education/Productivity Committee @1PM	5 Team Meeting 11AM Commercial Committee @1PM New Agent Orientation 2-4PM	6 Lunch & Learn: Effective Communication 11:30AM-12:30PM	7 Listing Mastery CE, 11AM-2PM Growth Committee @1PM New Agent Tech Training 2-4PM Dial for \$\$ Call-a-thon 5-7PM Ignite: Connect with Your Market -3, w/Shelley, 6-8PM	8 Wealth Building Mastermind @9:30AM (Zoom)	9 Define Your Value - 4 Lead Generation - 5 w/Horace, 10AM-3PM
11 Motivational Monday Prayer Call @8AM Mojo Monday's 8AM Industry Update 11-11:30AM Broker Strategy Call @12PM Commercial Leases 2 w/Carl 12-1 Contracts 101 / Part 3, 1-2pm Coach's Corner 6-7PM (via Zoom)	12 Team Meeting 11AM New Agent Orientation 2-4PM	13 Lunch & Learn: Real Estate Fraud Prevention, 11:30AM - 12:30PM	14 Probate CE, 11AM-2PM New Agent Tech Training 2-4PM Dial for \$\$ Call-a-thon 5-7PM Ignite: Grow Your Database - 6, 6-8PM	15 Wealth Building Committee @9:30AM (Zoom)	16 Class Break
18 Motivational Monday Prayer Call @8AM Mojo Monday's 8AM Industry Update 11-11:30AM Commercial Leases 3 w/Carl 12-1 Contracts 101 / Part 4. 1-2pm Education/Productivity Committee @1PM	19 Team Meeting New Agent Orientation 2-4PM	20 Lunch & Learn: Short Sales, 11:30AM-12:30PM	21 AI for Realtors Pt 1, 11AM-12:30PM New Agent Tech Training 2-4PM Golf Club 4-6PM Dial for \$\$ Call-a-thon 5-7PM Estate Planning Workshop 5-7PM	22 Wealth Building Committee @9:30AM (Zoom)	23 Capture Leads w/Open Houses -7 Capture Leads w/Social Media -8, 10AM-3PM
25 Motivational Monday Prayer Call @8AM Mojo Monday's 8AM Industry Update 11-11:30AM Broker Strategy Call @12PM Commercial Leases 4 w/Carl 12-1 Coach's Corner 6-7PM (via Zoom)	26 Team Meeting @11AM Top Flite Talks w/Chandra @12:30PM New Agent Orientation 2-4PM	27	28 AI for Realtors Pt 2, 11AM-12:30PM New Agent Tech Training 2-4PM Dial for \$\$ Call-a-thon 5-7PM Ignite: Capture More Leads - 9, 6-8PM	29 Wealth Building Committee @9:30AM (Zoom) Last Friday's 5:30-8PM	30 Class Break

LEADERSHIP TEAM CONTACT INFORMATION



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