

## **Xpert Business Solutions Group (Netherlands) acquires specialist software and services companies from the K3 Business Technology Group (UK)**

*September 19, 2025 – The Netherlands*

Xpert Business Solutions Group (“XBSG”) has entered into a binding agreement to acquire a group of three specialist software and services companies from the K3 Business Technology Group PLC (“K3”): K3 Business Solutions B.V. (The Netherlands), K3 Business Solutions Pte Ltd. (Singapore) and K3 Solutions B.V. (The Netherlands). The transaction will complete on September 30, 2025.

K3 Business Solutions, also known as Global Accounts, delivers business critical software and specialist services to Inter IKEA Systems and numerous IKEA retailers in over 30 countries. Its deep franchise retailing solutions are built on Microsoft Dynamics Business Central and CRM, combined with key retail add-ons from LS-Retail. In addition, the portfolio includes complex proprietary IP for e-commerce, mobile applications and a wide range of integrations.

K3 Solutions (Unisoft) operates in the Benelux, providing software for Point Of Sale (POS), ERP, integration and reporting for the small and mid-sized retail market. It will also hold the XBSG growing portfolio of new solutions such as cloud-native add-ons to Microsoft Dynamics Business Central, and modern e-commerce solutions, designed for wholesalers and brand owners.

### **Sjoerd Starren, CEO at XBSG, said:**

*'We are excited to have reached this agreement with K3. Our new structure is built on three strong verticals with international reach and a proven track record in both retail and wholesale. It allows us to provide continuity and growth to our co-workers, customers and partners. Combining these businesses with the passion, experience and dedication of people, forms a solid and exciting foundation for the future.'*

*'I am also looking forward to continuing the strong and long-standing collaboration with my business partner Mark van der Voorde, CFO at XBSG, and to maintain close ties with K3, in particular with Tom Crawford, who played an instrumental role in making this transaction possible, and who will continue to support us in the years to come.'*

### **Mark van der Voorde, CFO at XBSG, said:**

*'I am excited to take this next step in the company's journey. As CFO, I've had the privilege of seeing firsthand the strength of our team, the loyalty of our customers, and the opportunities ahead in our market. This management buyout is not just a financial transaction—it's a commitment to our people, our clients, and our vision for sustainable growth. Together, we are positioned to accelerate innovation and deliver even greater value'*

### **Tom Crawford, former chairman and on behalf of K3, said:**

*'This is a natural step off point for K3 as the group realises cash for shareholders while ensuring customers, co-workers and partners have a trusted and exciting future ahead of them. Sjoerd has developed and run the Global Accounts business for over 10 years as Managing Director, with Mark as Finance Director at his side for much of this, and prior to this his career was in leading the Unisoft business. He has developed deep and respected relationships with customers and navigated market cycles with a strong culture of togetherness that now sets them in the best position of anyone to take forward the former K3 businesses to stand behind customers and innovate to deliver their evolving needs'*

---

### **About XBSG**

Xpert Business Solutions Group B.V. is a group of companies encompassing K3 Business Solutions B.V., K3 Business Solutions Pte Ltd. and K3 Solutions B.V. The group provides solutions for the Retail, Brands and Wholesale industry on a global scale and is headquartered in Nootdorp, The Netherlands.

### **About K3 Business Technology Group PLC**

K3 Business Technology Group PLC is a provider of business-critical software solutions focused on fashion and apparel brands. The company is headquartered in the United Kingdom.

---