

Marketing Portfolio

Brad Chuck

Painting the Picture

2 November 2020



What is a Brad Chuck?

A full services Marketing, PR, Sales, Event and Content Creation Professional with over 20 years experience in supporting business growth in B2B and B2C sectors

Or

"A Roll-Your-Sleeves-Up digital minded professional who likes to get things done"





How do I grow a business? By following my 5 step Marketing Plan



Research, Analysis, Formulate, Deliberate, Deliver







My Qualifications and Education

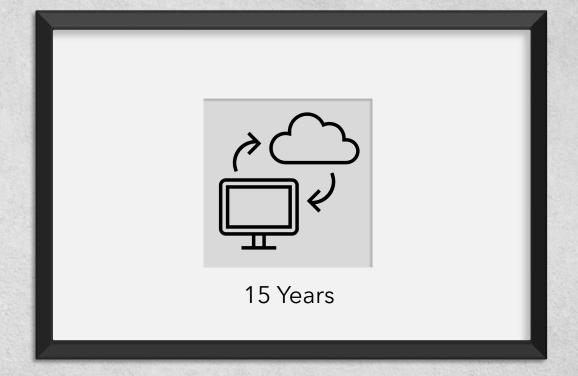


Education

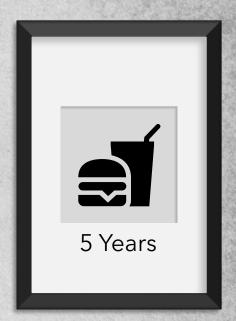


Finance

My Sector Experiences



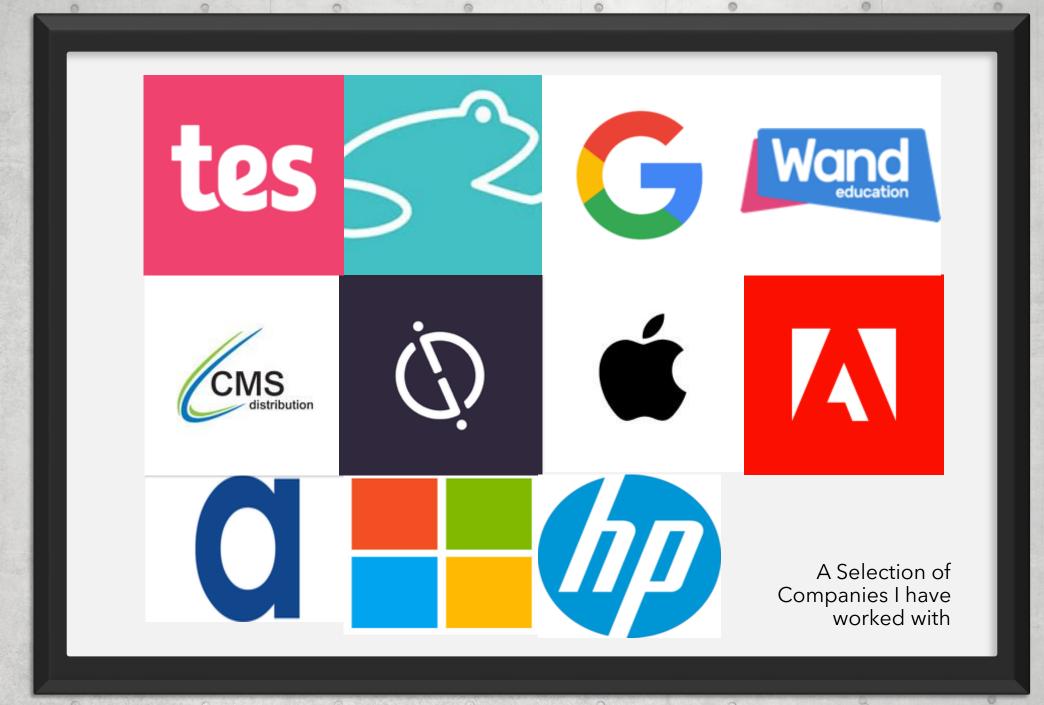
Technology



Food & Drink



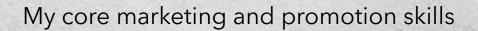
Retail

























My Marketing Tools Expertise



Examples of my work

Marketing is the activity, set of institutions, and processes for creating, communicating, delivering, and exchanging offerings that have value for customers, clients, partners, and society at large - it is how we drive leads for business growth

Content

Learn

More



A trained journalist, qualified content producer, blogger, vlogger and a member of the NUJ - Content is my way of promoting brands to grow a business

eCommerce





Re-launched the eCommerce platform to mirror marketing efforts for the B2C home community with new PR approach and direct customer marketing



Re-Wrote the eCommerce content and devised new strategy promoting car cleaning products to B2B and B2C consumers



Built and launched the education technology platform for students to buy cheaper tech products via digital promotion with grade A tech partners

Email Marketing





Adobe - Choose your plan

A one-click email promotion to offer a limited but direct choice for consumers to engage and answer a simple question



Where Pass London

Working with KidRated to build a multiple click email with graphic content to drive CTR to relevant landing pages

CRM integration





Integrated Microsoft Dynamics into the Academia group as new Sales and Marketing Automation solution



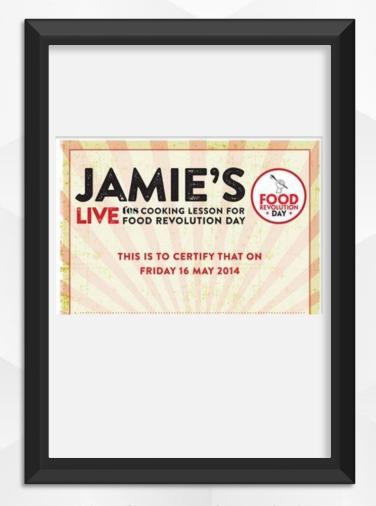
Created new HubSpot CRM system for CMS Distribution to support the data retention and marketing measurement efforts



Introduced the Salesforce Cloud CRM to support lead retention for Sectorlight Agency

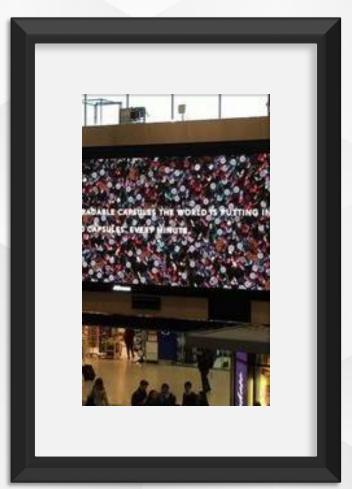
Press and PR





Jamie Oliver Food Revolution

Part of the TES team that helped the promotion and arrangement of the World Record live cookery show



Halo Coffee Launch

Brokered deal with JD Decaux for the product launch of Halo Coffee, as well as publishing support in the trade press

Event Marketing





Organised local Exhibitions to showcase live product and services to selective customer audience



Run multiple stands at trade shows to drive attendance and brand awareness



Created and presented a series of conferences mixed with social events to drive product awareness and promote networking opportunities











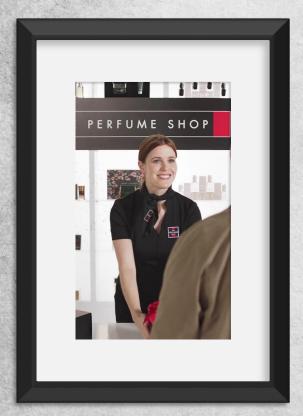
Fully accredited and trained to run multiple campaigns across all social media formats, I use social listening tools to grow audience and drive brand awareness





Paid Digital Marketing

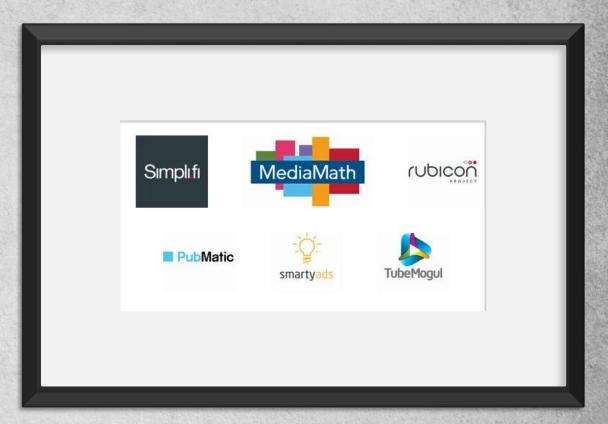




Worked with The Perfume Shop to promote a YouTube Targeting Tool to overlay adverts for celebrity perfumes on targeted matching celebrity YouTube videos.



Worked with Quirk on a targeted PPC campaign to drive service awareness in marketing space - best performed campaign of 2017 in the space



I have worked with Simplifi, MediaMath, Rubicon, PubMatic, SmartyAds and TubeMogul on the management of several large scale programmatic marketing campaigns for start up and large business promotion across the globe

Leadership and Management





Led a team of 22 Marketing, Sales, Event and Customer Service employees at TES Global



Managed, repurposed, and restructured a team of 15 marketing professionals at CMS Distribution

Traditional Marketing





Brokered a deal with JCDecaux to purchase realtime information screen time at Euston Train Station to deliver Halo Coffee Pods Sustainably Message



Devised, created, edited and published The Educator magazine, a vendor backed publication to showcase the best in technology resources, services and hardware to the UK education sector



Designed a fresh, funky display advertisement campaign with the tag lines 'Get One of Your Fyffes A Day' and 'Go Bananas' to supplement merchandise promotion for the fruit brand

Covid19 Extra

During the Global Pandemic of 2020, I had the opportunity to work on a number of Covid19 effected campaigns that supported local businesses in tough times - here are a select few:



Worked with the AutoGlym eCommerce team to rebrand, restructure and newly prioritise cleaning stock with added anti Coronavirus message - led to increased sells of cleaning equipment via the online store

Set up a PR stunt for the ARK team to be feature don local BBC news - this was supplemented with a digital marketing campaign to promote the message of healthy looking gardens during lockdown





Worked with the Branx Fitness owner to rebuild his marketing plan of action to target home owners wanting the same 'going to the gym' lifestyle with home gym equipment - huge surge in business stock fortunes with digital messages

Testimonials

"Brad was instrumental
in helping me plan and
execute my go to
market strategy,
empowering
and enabling me to
really drive the
business."

"helping me define our go to market strategy and utilising his connections to introduce us to potential partners"

Working with Brad was not only a pleasure, but massively exciting.
Brad is an ideas man who makes things happen. His energy and enthusiasm is contagious and he was always there to lean on or for an encouraging pep talk. I hope to have an ounce of the drive he has!

See more at https://www.linkedin.com/in/bradchuck/

"A true 'Noisy'
Marketeer if I
ever have seen
one."

"His technical understanding of Marketing and his pragmatic know-how has been of great value to me"

